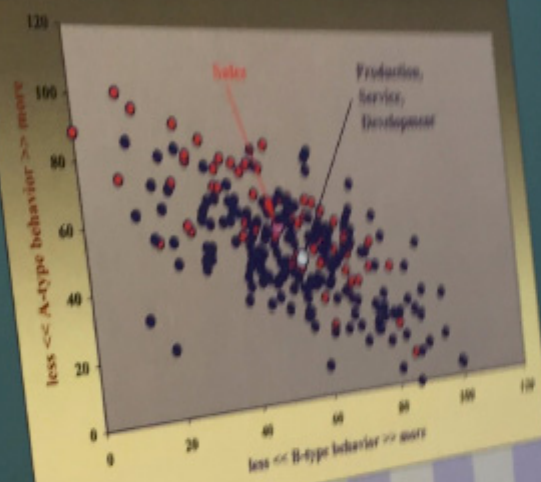


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Joseph E. Mullan

MONOTONE PHENOMENA OF  
ISSUES BEHIND BARGAINING  
GAMES AND DATA ANALYSIS

MONOTONE SYSTEMS

MONOTONE PHENOMENA OF  
ISSUES BEHIND BARGAINING  
GAMES AND DATA ANALYSIS

The book is intended for a very exclusive audience of hyper-knowledgeable specialists in Game Theory and Data Analysis whose main interest lies in Informatics and Communications, Welfare and Network Economics or Social Sciences. However, if you are a high performing undergraduate or master student and have a strong desire to undertake research at a PhD level, the material presented here may be a useful source of novel ideas.

Copenhagen



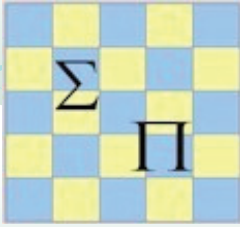
Tallinn

ISBN-13 978-8740-92-082-4  
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JOSEPH E. MULLAT



This is the final version of the work to which the author has dedicated substantial time and effort. Monotone (Monotonic) Systems are usually referred in pertinent literature as dynamic systems, and are described via differential or difference equations. In this work, the term *Monotone Systems* is adopted, as originally proposed by the author, who was not aware at the time that this term was already in use in a different context. Therefore, it is just a coincidence that the term *Monotone Systems* is adopted here, as it bears no connotation to its original usage.



In the present collection of articles under the Monotone (or Monotonic) System we understand a totality of sets arranging some indicators as credentials of subsets elements possessing monotone (monotonic) property, which reflects the dynamic nature of the indicators. The indicators, as real numbers, are increasing or decreasing along with the partial order induced by subsets of some general set of indicators. Hereby, the Monotone Systems formalizes and generalizes the intuitive notion of ordering, sequencing, or arrangement of the elements in subsets. The theory was initiated by the author in 1971, and since then was further developed and published in Russian periodical of MAIK in 1976. In English it was originally distributed by Plenum Publishing corporation.



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## Preface

In social sciences, natural language is used to describe the phenomena pertaining to numbers. This approach may be the reason for the problems that often emerge in predictions that do not align well with the reality. In natural sciences, converse is true, as numbers are used to describe and predict phenomena of various origins, natural or artificial. Yet again, applying mathematical assumptions or postulates is rarely adequate for depicting the complexity of the phenomena in question.

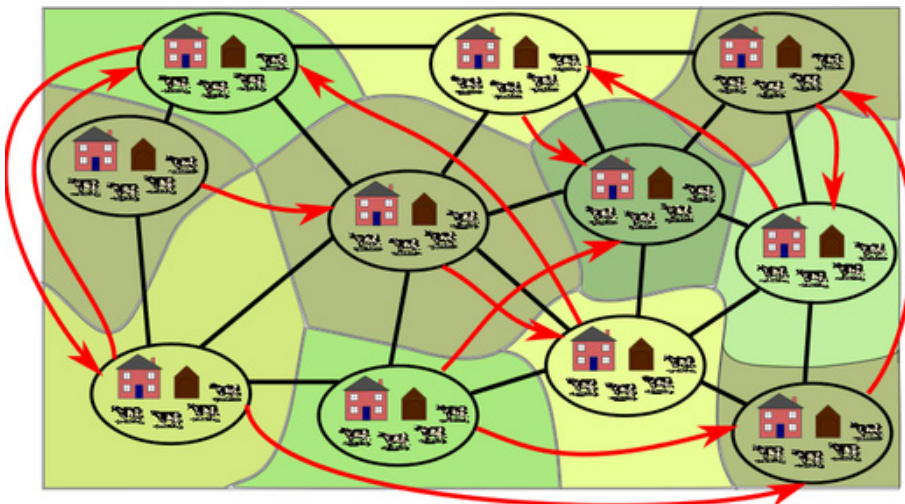
The problem of prediction, perhaps, is not rooted in mathematics. Rather, it likely stems from the issue of whether the actual mathematical approach used is adequately defined. This can be likened to window shopping instead of visiting a store when purchasing an item of interest. Thus, to truly establish what mathematics really predicts, instead of relying on numbers, we must first try to explicate the subject under study using words. This approach will allow the subject to be well understood, precluding a move in the wrong direction, through incorrect use of mathematics. Still, in practice, this strategy can be protracted, as it can take years, or even decades, of exploring known or unknown mathematical schemes before we can portray the phenomenon in a sufficiently understandable form. It should also be noted that, we don't generally require mathematics in order to initiate seminal exploration of the phenomena of interest for us humans.

Having said that, what direction should research take? This question is very difficult to answer when the subject under study is diffused, the path ahead is unknown, and "a suitable vehicle" for the journey is difficult to identify. Is there a way to discover something hidden that can take us out of this uncomfortable situation? How can we find among these seemingly disparate subjects the one that could make the future for the researcher more appealing? While none of these questions have a definitive answer, it can be stated with certainty that the subject must be normatively challenging and comply with the coherence inherent in natural language. Moreover, the words used to describe phenomena under study must be sufficiently simple to be merged together. As the Danish philosopher

## Preface

Søren Kirkegård observed in his master's thesis in 1840, any subject should be described in a way that can be understood by a child. When considering this assertion, it should be noted that, in his time, the master degree thesis presentation and defense in an open session used to take about 7-8 hours. Thus, to gain their degree, the candidates had to be quite well prepared to answer the panel's questions regarding a wide range of phenomena. We will try to follow in their footsteps.

**Graphs.** To do so, we will start our exploration by depicting various phenomena through graphs. Graph is a visual representation of relations between points connected by lines. They are akin to picture books aimed at young children, who are required to join numbered points to reveal the final image. In natural language, we also encounter nodes even if we are not aware of it. When their order is unimportant, they are connected by lines/edges on the graph, otherwise arcs are used as illustrated below. The other form of graph representation is given by quadrangle matrices, *i.e.* matrices with equal number of rows and columns comprising of items with either 0 or 1 value, thus denoting Boolean tables. In such case, rows represent arcs pointing from vertices/nodes, *i.e.* out from nodes into other vertices, while columns pertain to arcs pointing into the nodes. Graph given in a Boolean table form is also a binary relation. In the discussions that follow, graphs will be explained in terms of rows and columns.



Summing up all 1-s in each row and all 1-s in each column allows forming so-called “credentials” of rows and columns in graphs. In other words, credentials represent the frequencies of 1-s in rows and columns, as they are equivalent to the total number of incoming and outgoing arcs from any particular node within a graph. Credentials can also be assigned to cells in binary tables by summing up or multiplying credentials of rows and columns in a pairwise fashion. Alternatively, these credentials can be further extended by using various types of arithmetic composites. These composites, as combined credentials, may characterize graphs, allowing analysis to progress in a desirable direction. This approach is particularly useful for emphasizing the dynamic nature of graph architecture—its monotone phenomena. Indeed, simply eliminating an item assigned a value of 1 from a Boolean table representing a graph would always result in decreasing our credentials values. In other words, it is irrelevant whether we employ composite or simple credentials. Similarly, replacing 0 with 1 would result in increasing credentials, creating reverse dynamics. While this may seem rather complex, in essence, credentials of graph elements are nothing but frequencies of items filled with 1-s. This is the foundation of the theory of Monotone Systems orderings.<sup>1</sup>

The need for ordering is pervasive and we encounter it in everyday life. We seamlessly form orderly queues while waiting at a checkout counter, we take for granted the chronological or lexicographical order that makes our iPhone contact lists easier to use, we peruse table of contents to explore books and catalogs at glance, etc. In academic literature, the works cited (also known as bibliography or references) are usually ordered lexicographically. Some journals or periodicals, however, demand chronological order of citations for the same purpose. All these are examples of word ordering.

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<sup>1</sup> It was originally published in 1971 in the article of Tallinn Technical University Proceedings, *Очерки по Обработке Информации и Функциональному Фнализу*, Seria A, No. 313, pp. 37-44, and in the same article extension “Ühest Neelavate Markovi Ahelate Klassist,” “On Absorbing Class of Markov Chains” in *EESTI NSV Teaduste Akadeemia Toimetised, Füüsika Matemaatika*, 1972, vol. 21, No. 3.

## Preface

*Numbers.* Numbers are the preferred tool for statisticians, physicists, natural scientists and economists. Think about various indicators, average incomes, taxes, and many other areas that benefit from usage of figures and values. Yet, while seemingly diverse, all these examples are nonetheless subject to the same lexicographical or chronological ordering rules. Indeed, when examined closely, it is evident that any part, subset or sublist of lexicographical ordering, whether arranged in increasing or decreasing order, is once again, independently from the original, so-called Grand Ordering, subject to the same ordering, obeying the same lexicographical or chronological rule in itself.

Let us examine an example of Grand Ordering of items and select two items from the list, denoting them as Item A and Item B. We can always establish that either  $A \prec B$  or  $B \prec A$ , otherwise  $A \approx B$ . It is very easy to form these relations when the Grand Ordering is available. However, attempting to organize the Grand Ordering with the knowledge of relations between only a various items is problematic. Indeed, suppose that given a line of items  $A, B, C, \dots$  we can only say which one of these three relations  $\prec, \succ, \approx$  holds for any pair. Is it possible to arrange the items in this list using some numeric indicator in harmony with these rules? This was the question that von Neumann and Morgenstern<sup>2</sup> attempted to answer. In their pioneering work, they provided some very strong formal axioms for rules allegedly applicable to pairs of items, denoted as the axioms of pairwise relations between items. The authors further posited that these rules must be obeyed to guarantee the desired ordering property of some numerical indicators, or what they referred to as utilities. von Neumann and Morgenstern rigorously proved that the existence of such orderings confirmed axioms' validity, and thus established that these can be applied to order the items in accordance with the increase or decrease in their corresponding utilities. Their work was complemented by the famous theorem

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<sup>2</sup> John von Neumann and Oskar Morgenstern, *Theory of Games and Economic Behavior*, Princeton University Press, 1953.



put forth by John Forbes Nash Jr. He provided its proof in the form of axiomatic approach to the bargaining situations, confirming that the solution of the bargaining problem based on utility orderings, as a prerequisite, is unique given that the axioms reflect the phenomena of the bargaining adequately.<sup>3</sup>

All orderings discussed thus far followed some usual numerical rules. However, much simpler rules, relative to those proposed by von Neumann and Morgenstern, were suggested by Arrow in relation to voting schemes. Unfortunately, when ordering axioms presupposing democracy were applied separately, although seemingly reasonable approach, this resulted in a paradox, as it was not possible to satisfy the same axioms applied simultaneously. This led to the conclusion, expressed in natural language, that democracy does not exist. Still, it is worthwhile exploring these axioms using more complex examples in which obvious coherence is employed to explain various phenomena more precisely.

*Surveys.* Surveys are a common form of attaining views and opinions of large groups of individuals and are employed in many contexts. Governmental organizations, commissions, commodity markets analysts, etc., employ surveys with the goal of discovering peoples' true incentives. Typically, the investigation results are represented in a tabular form, as it is a convenient way to visualize the data and store it in databases. In fact, survey tables are an extension of graphs that range from quadrangle to rectangular form. The only distinction is that instead of binary (1 and 0) inputs, the items of such tables usually consists of codes (A, B, C,...) referred to as attributes measured on a nominal scale. Nominal scale is nothing but a coded form of words or sentences, representing some properties of products, predefined respondents' attitudes to media, etc., usually accompanied by some personal data. When such data is analyzed, findings are usually displayed in pie charts, as they allow the frequencies

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<sup>3</sup> Nash J.F., 1950, "The Bargaining Problem," *Econometrica*, 18, 155-162.

## Preface

of various responses to be visualized at glance. When data set is complex and comprises of many inputs, many such charts are produced, as analysts wish to examine the same subject from different angles depending on their goal. This form of representation is, once again, nothing but the visual presentation of frequency density distribution related to different answers. As already noted, the nominal scale frequency form allows presenting the respondents' answers orderings according to some classification using personal data (typically, gender, age, education, etc.). However, it must be noted that arranging answers on a nominal scale may result in ordering the respondents themselves based on their answer frequencies. This effect is evident in the ordering of universities, car manufacturers, rating scales, etc. Some researchers believe that such implementation of nominal scale implementation results in the so-called *conforming scale* that in fact provides the truth. <sup>4,5</sup> We can, however, discover something novel when implementing nominal scale representation, in the form of a *defining ordering/sequence*. <sup>6</sup>

To proceed with the discussion, it is prudent to first explain the defining ordering through an example. Let us assume existence of a Grand Ordering of items  $A_1, B_2, A_3, A_4, C_5, D_6, C_7, E_8$ . Our goal is to reorganize the sequence according to their frequencies, *i.e.* frequencies 3,1,2,1,1 of

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<sup>4</sup> Karin Juurikas, Ants Torim and Leo Võhandu, "Mitmemõõtmeliste andmete visualiseerimine isoleeritud majandusruumis, kasutades monotoonsete süsteemide konformismiskaalat: Uurimus Hiiumaa näitel," ("Article: Multivariate Data Visualization in Social Space using Monotone Systems conforming Scale: Case study on Hiiumaa Data") [karin@tv.ttu.ee](mailto:karin@tv.ttu.ee), [torim@staff.ttu.ee](mailto:torim@staff.ttu.ee), [leov@staff.ttu.ee](mailto:leov@staff.ttu.ee); [http://www.data laundering.com/download/konform\\_scale.pdf](http://www.data laundering.com/download/konform_scale.pdf).

<sup>5</sup> Tõnu Tamme, Leo Võhandu, and Ermo Täks, A Method to Compare the Complexity of Legal Acts, NaiL2014, 2<sup>nd</sup> International WorkShop on "Network Analysis in Law," December 5, 2014, Amsterdam.

<sup>6</sup> Joseph E. Mullat, Extremal Subsystems of Monotonic Systems, I,II,III, © 1976, 1977, Plenum Publishing Corporation, 227 West 17th Street, New York, 10011. Translated from *Avtomatica i Telemekhanika*, No. 5, pp. 130 – 139, May, 1976, No. 8, pp. 169 – 178, August 1976, and No. 1, pp. 109 – 119, January, 1977.

A,B,C,D,E. The indices  $1,2,3,4,5,6,7,8 \equiv \overline{1,8}$  assigned to the items A,B,C,D,E in the sequence above denote their respective occurrences. The lowest frequencies are associated with  $B_2, D_6$  and  $E_8$ . Let us eliminate these items from the sequence. After eliminating  $B_2, D_6, E_8$ , we eliminate  $C_5, C_7$ , as these now have the lowest frequencies, and then  $A_1, A_3, A_4$ . This results in  $B_2, D_6, E_8, C_5, C_7, A_1, A_3, A_4$ , referred to as the Grand defining sequence, highlighting the frequencies of items in different order. Namely, in contrast to its original form, the new sequence lists items in increasing/decreasing order of frequencies  $1,1,1,2,1,3,2,1$ . We can immediately observe upward and downward changes in frequencies, *e.g.* from 2 to 1, but also sliding frequencies, such as  $3,2,1$ . In the collection of our papers, these hikes are designated by Greek letters  $\Gamma_1, \Gamma_2, \dots$  and are thus referred to as  $\Gamma$ -hikes, reflecting the dynamic nature of such lists. In fact, when subsets of respondents or their survey answers/attributes are explored, it is always possible to arrange them into such dynamic lists, reflecting decreasing/increasing order of their corresponding frequencies. As a consequence, in line with representing Monotone Systems through graphs, the frequencies scale is equivalent to the number of matching responses to the survey questions. It is important to emphasize, however, a fundamental property of the defining sequence. Namely, irrespective of which subset, sub-list, or subsequence we take from the Grand Ordering, we have independently arranged the subsequence by applying our defining rule, whereby its defining properties are in harmony with the Grand defining sequence arrangement, from which the subsequence was initially extracted.

Indeed, let us extract a subsequence  $A_1, C_5, A_4, C_7$  from the list given earlier. Arranging the items independently, in accordance with the defining sequence rule, we obtain the frequencies  $2,1,2,1$ . It is irrelevant

## Preface

whether we eliminated  $A_1, A_4$  before  $C_5, C_7$  or vice versa— $C_5, C_7$  first, followed by  $A_1, A_4$ . Whichever path we take, we arrive at 2,1,2,1 as the order of the frequencies. This is equivalent to generating the sequence  $C_5, C_7, A_1, A_4$  in accordance with the Grand defining sequence  $B_2, D_6, E_8, C_5, C_7, A_1, A_3, A_4$  arrangement.

Many natural phenomena follow well defined rules and sequences, such as Fibonacci series, in which any subsequent element is the sum of two previous items (1,2,3,5,8,13,...), with 1.618 as its limit. This value is also known as the golden ratio, indicating that the relationship between two quantities is the same as the ratio of their sum to the greater of the two. Golden ratios are widespread in nature, from the proportions of the human body, to arrangements of leaves, spiraling shells, pinecones, etc. Hence, we can say that our defining sequence obeys the Fibonacci rule.

Using the information presented above, we can apply the Grand defining sequence to a lexicographical or chronological order of words. It is important to recall that, when some items have been eliminated, similar to the exercise above in which frequencies were presented on a nominal scale, the value of frequencies/credentials decreases. The process starts with searching for items that have the lowest credential values on the credentials scale, followed by those that are next in increasing/decreasing order, while recalculating the remaining credentials as we proceed with item replacement. This is best explained using survey tables.

Usually, survey tables are used to present respondents' answers reflecting their attitudes or views on a specific topic. For the sake of simplicity, when answering survey questions, respondents are usually required to select one of the options provided, and can thus be represented by A, B, C, ..., denoting their choice. Now, instead of presenting these items in a straight line, we can proceed with elimination, taking two directions.

Respondents, like nodes with outgoing arcs, are presented in the rows of survey tables, while columns, like ingoing arcs in graphs, denote their responses to the survey questions, coded as A, B, C,.... The rows related to individual respondents can be characterized by some credentials composed from the corresponding frequencies of items A, B, C,.... Alternatively, credentials of columns can be characterized by the same or distinct compositions of frequencies using more sophisticated composites of credentials compiling, for example, arithmetic/numerical expressions as products.<sup>7</sup>

In applying the compositions of credentials to rows and columns summing up matching answers, it is essential to ensure that the composition functions remain non-decreasing.

Now, aiming to build the defining sequence of the respondents, we can proceed in the same way with credentials of respondents, credentials of their answers, or even combining these two types of credentials (the row and column credentials). First, we must identify a cell with the lowest composition, indicating the most unreliable answer type, suggesting that the respondents are unwilling (for whatever reason) to answer the particular question truthfully. Such unreliable respondents should be eliminated, along with their unreliable answers, before recalculating the credentials of the remaining respondents and their answers. Once this is accomplished, we search for the cell that now has the lowest credentials composite and, in line with the above, remove the respondent (and his/her responses) from any further consideration. As before, we make adjustments in the credentials among all other frequencies of item (A, B, C,...) occurrences. We proceed in the same manner until no items in the survey table remain, as all respondents and answers will be removed. Note that, due to the na-

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<sup>7</sup> An example of such type arithmetic may be found in L. K. Vöhandu, "Some Methods to Order Objects and Variables in Data Systems," Proceedings of Tallinn Technical University, No. 482, 1980, pp. 43 – 50, English version available at <http://www.data laundering.com/download/variable.pdf>.



## Preface

ture of credentials, the dynamic is always decreasing. It is rather intuitive to conclude that, as the removal procedure progresses, the remaining respondents and their answers will assume increasing positions on the credentials scale—with the lowest credentials presented first—just because we move upwards while building the defining sequence. However, once we reach the peak, the credentials start to decline, indicating that the scale is single peaked. Indeed, it can be demonstrated that the respondents' credentials values will first show the tendency to grow, and once they reach a certain point, their values will start to decline. This pattern corresponds to a typical single-peakedness of the defining sequence. Therefore, the defining sequence does not only provide an ordinary order of the respondents, but also allows identifying the conditions under which the credentials reach the peak—the highest point on the scale.

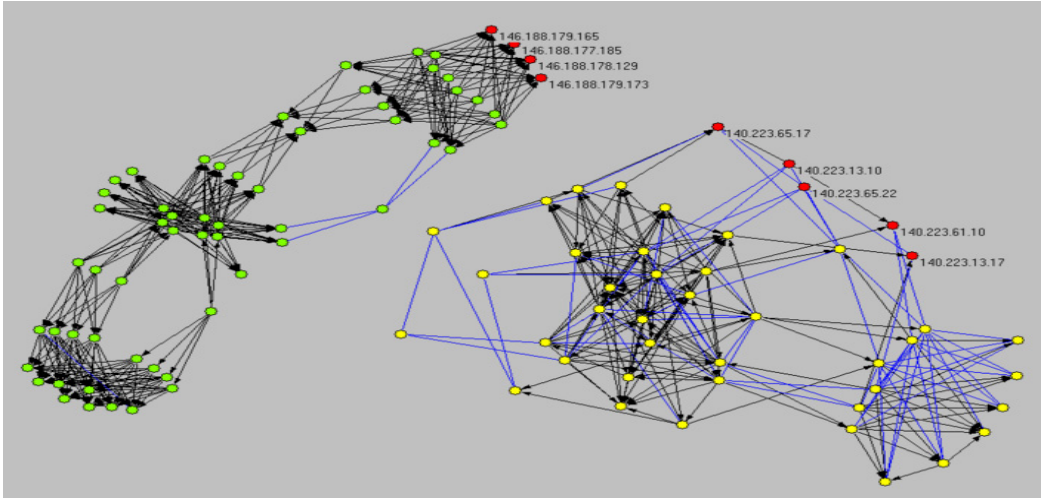
Owing to this property, the defining sequence of credentials is a double-folded order—as the values of its elements first increase until the peak is reached, after which they start decreasing. In this respect, the defining sequence formation is akin to the Greedy type algorithms, aimed to improving some criteria.<sup>8</sup> Such algorithms are simple to use and are thus suitable for programming. However, it must be ascertained *a priori* that the result is an optimal solution, referred to as the Kernels. It is thus fortunate that the optimality of a defining sequence can be rigorously proved. This gives us confidence that we are not only proceeding in the right direction but have also chosen a suitable vehicle for our journey. This will be demonstrated through some significant examples below.

**Internet.** Internet promotes “media diversity” and is changing our reading habits. However, not many users are aware of the underlying processes that enable us to contact our friends via Face book, “surf” various sites for the latest news, or obtain a response on queries on the subject of

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<sup>8</sup> Advances in Greedy Algorithms, Edited by Witold Bednorz, Published by In-Teh, © 2008 In-teh, [www.in-teh.org](http://www.in-teh.org), In-Teh is Croatian branch of I-Tech Education and Publishing KG, Vienna, Austria, ISBN 978-953-7619-27-5.

our interest. Yes, we know that Internet is a complex network, but most cannot fathom how it functions in practice. The following—keep in mind the picture below—may shed some light on this amazing technological invention.



In old days, when the personal computers were relative rarity, users could only interact with the system via the Disk Operating System (DOS). Some of the DOS commands can still be seen using the C:\ command prompt. If the user, for example, types “PING www.microsoft.com” command, the answer will usually be given in 25 ms, confirming that the site is active. If the response takes more than 25 ms to arrive, or we receive no response at all, this indicates that something has gone wrong with the Internet connection. Such commands will always confirm whether a data packet sent from our PC has reached the designated server. The PING command can be applied to make a connection between all websites—*i.e.* any two Internet locations. Similarly, a “TRACERT www.microsoft.com” command would yield information pertinent to any malfunction in the delivery of packets that has occurred on route to the final destination. Their path is possible to trace, because all data packets proceed along the nodes/locations to their final destination. In this path, the first node is always occupied by the Gateway node on the local subnet—the first router

## Preface

in the chain of routers responsible for packet delivery. Each router is a node, akin to a post office, and is responsible for routing the packets passing through, stamping each one with receipts for delivery or transit. Therefore, if a direct communication cannot be established, it will be easy to identify the location at which the error has occurred. As Internet design allows for such malfunctions, whereby alternative paths are provided, any issues on one path/node will have adverse effect on the total network throughput for other locations. The inverse situation is also true, as improving a direct connection somewhere on the Internet increases the overall throughput as well.

The process described above allows indicators to be assigned, corresponding to the average number of attempts made by packets on the Network (inclusive nodes, which do not have direct connections) to reach the destination node from the source node. The number of nodes within the network is extensive, and so is the total number of possible pairwise connections. Using our earlier nomenclature, it is equal to the number of items in the table of rows and columns—one of the standard forms of network representation. Some of the items in the table will be empty because there are no direct connections, which can be established between these nodes.

Clearly, the main feature of the Internet is its dynamic nature. The average number of packet deliveries—the number of attempts to reach the destination—depends on current network structure, which can change these averages. At a more rigorous level of abstraction, the Markov Chain, meets some postulates of packet deliveries, and can be employed when describing packet deliveries and processes required for these packets to reach their respective destinations. Some indicators, or credentials, formed by performing calculus on thus formed Markov Chains may help in elucidating this process. In fact, the following excerpt from Wikipedia may be useful:

*A Markov chain (discrete-time Markov chain or DTMC), named after Andrey Markov, is a random process that undergoes transitions from one state to another on a state space. It must possess a property that is usually characterized as "memorylessness": the probability distribution of the next state depends only on the current state and not on the sequence of events that preceded it. This specific kind of "memorylessness" is called the Markov property. Markov chains have many applications as statistical models of real-world processes.<sup>9</sup>*

While the assumption that the pertinent information of the preceding states is implicitly included in the current state is an important property of Markov Chains is highly beneficial, its dynamic nature is of primary importance for the present discussion.

This principle can be applied to the Internet as the most common form of communication network. We will try to elucidate what the dynamics might represent in this context. In a real Web communication network, the Internet can be depicted as a collection of routers or switches that are "alive." For the network to function, it is necessary to conduct periodic repairs, reconstruction or extensions, whereby some nodes might be removed or replaced. Malfunctions are also a common occurrence due to the vastness and complexity of the network. So, what effect all these changes have on the network performance? Intuitively, malfunctions compromise the communication network abilities, while repairs enhance the quality of services. New communication units bring about better throughput, while removing the nodes requires that the traffic be restructured. Similarly, traffic protocols are in place, allowing the packets along open routes to be rerouted in order to reach their destinations automatically.

This is where the notion of "The Monotone System" is evident in its full power. In case of positive actions (repairs/extensions), network performance is enhanced, as the components and processes become more reliable.

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<sup>9</sup> An article was published on Markov Chain analysis in the spirit of this lines in Tallinn Technical University Proceedings, Data Processing, Compiler Writing, Programming, Анализ Данных, Построение Трансляторов, Вопросы Программирования, No. 464, 1979, pp. 71–84.

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Conversely, negative actions (malfunctions) exert negative effects, whereby network performance worsens. However, in many cases, this level of abstraction is overly simplistic. In nature, we do not expect localized improvements to result in benefits to all elements and processes. Indeed, in any system, some elements will remain unaffected, or even experience worsening. As mathematics is an exact discipline, it is sometimes necessary to introduce some simplifications when describing such complex systems. Thus, for the sake of the discussions that follow, we will further postulate that the system performance as a whole is improving (worsening) when an improvement or worsening occurs locally.

This assumption prompts a very reasonable question. What does this view contribute to our understanding, explained above, of the communication networks functioning? It can, for example, allow us to proceed with optimal design of communication networks, as it renders the design process more precise.

Still, we will first revisit our Grand Ordering of items  $A_1, B_2, A_3, A_4, C_5, D_6, C_7, E_8$  when constructing the main, *i.e.* the Grand defining sequence  $B_2, D_6, E_8, C_5, C_7, A_1, A_3, A_4$  and its defining subsequence  $C_5, C_7, A_1, A_4$ . Let us examine the removed items  $B_2, D_6, A_3, E_8$  more closely, in the context of constructing the sequence  $C_5, C_7, A_1, A_4$  — as a result of which, the items  $B_2, D_6, A_3, E_8$  and their credentials are removed. We can take an opposite approach and try to include these items back into the sequence  $C_5, C_7, A_1, A_4$ . We can first consider  $B_2$  and then try with  $D_6$ , then with  $A_3$  and finally  $E_8$ . In so doing, we can recreate the individual credentials for all items ( $B_2, D_6, A_3, E_8$ ) even if they are not included in the existing sequence  $C_5, C_7, A_1, A_4$ . In fact, using this strategy would result in the following values: 1 for  $B_2$ , 1 for  $D_6$ , 3 for  $A_3$  and 1 for  $E_8$ . If the objective was to increase credentials' values, we can conclude from the above that only the addition of item  $A_3$  to the sequence  $C_5, C_7, A_1, A_4$  will have *a posteriori* a positive effect, as in all other cases



the credentials decline below 2. In other words, inclusion of items  $B_2$ ,  $D_6$  and  $E_8$  will worsen the situation, because the frequencies/credentials decrease from 2 to 1, whereas addition of  $A_3$  does not change the value of credentials, which remain equal to 2. Formally, including items into subsequence can be viewed as a destabilization, or mapping of subsequences of items. It can be shown that, in spite of the destabilization factor, the defining sequence, however, at same point cannot be extended without worsening its quality. In that case, we can say that it has reached a stable or steady state condition.

This has beneficial implications for building a desirable network via some mappings explorations. The nomenclature of these mappings is very similar to the fixed point approach.<sup>10</sup> It is also evident that, attempting to map a sequence  $C_5, C_7, A_1, A_4$  to  $C_5, C_7, A_1, A_3, A_4$ , we have concluded that the sequence expanded by the addition of item  $A_3$  has reached its most optimal condition. In other words, nothing can be added without worsening its state. Actually, in the discussions that follow, this fixed point approach will be used to explain some mappings, rather than relying on a defining sequence. Thus, the communication networks analysis below will employ this fixed point line of reasoning.

When designing a relatively simple communication network, one of the objectives might be to guarantee some throughput, such as stipulating that all packets must reach their destination in a 25 ms interval. As previously noted, the nodes of the communication networks consists of routers or switches, responsible for redistributing and conducting packet movements from their source points, via temporary locations, to their final destina-

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<sup>10</sup> Fixed point searching was first introduced in "Stable Coalitions in Monotonic Games," Translated from *Avtom i Telemekh.*, No. 10, pp. 84-94, October, 1979 in the form of sequences, in accordance with parameter values upon which the mapping was constructed. Later, the mapping technique was explained in greater detail in "Contra Monotonic Systems in the Analysis of the Structure of multivariate Distributions," Translated from *Avtom. i Telemekh.*, No. 7, pp. 167-175, July, 1981.

## Preface

tions. Switches are superior to routers as they learn about packets' temporary destinations, *i.e.* the path that must be taken when transmitting the packets, thereby significantly improving the throughput. A potential geographical layout of these extremely sophisticated and expensive devices is usually planned in the initial phase of the network design.

When deciding whether to place a router or a switch at the chosen geographical location, many factors must be taken into consideration.<sup>11</sup> While addition of a router or a switch will certainly improve the throughput, it also increases network maintenance, drift expenses become uncertain, and the costs of installation increase. In sum, not having an adequate number of these sophisticated devices will not provide sufficient throughput, whereas too many devices increase the costs. This dilemma is solved with a compromise that requires multilevel optimization while designing the communication networks. It seems intuitive that the aforementioned fixed point search can help to solve, at least in some cases, the problem. It is also advantageous to conduct Markov Chain analysis by building the net with a desirable property to maintain the throughput above a certain level. Thus, given a Markov Chain of potential network structure in tabular form, we can proceed by adding further nodes or communication lines, and analyze the outcome. While it is likely that this process will improve the performance initially, at some point, further additions will be too

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<sup>11</sup> Extensive work, also based on the theory of "Monotone Systems" with cellular networks, has been, in this direction, done by О. А. Шорин, генеральный директор ЗАО «НИРИТ», д. т. н., [oshorin@gmail.com](mailto:oshorin@gmail.com), профессор, кафедры радиотехнических систем, Московский Технологический Университет Связи и Информации; by Р. С. Токарь, технический специалист ОАО «МТС», [roman.s.tokar@yandex.ru](mailto:roman.s.tokar@yandex.ru); "Elektrosvjaz," No.1, 2014, pp. 45-48, <https://rucont.ru/efd/429075>, in Russian; Р.С. Аверьянов, директор по производственной деятельности ООО «НСТТ», [ars@nxtt.org](mailto:ars@nxtt.org); Г.О. Бокк, директор по науке ООО «НСТТ», д.т.н., [bokkg@yandex.ru](mailto:bokkg@yandex.ru), and А.О. Шорин, технический директор ООО «НСТТ», [as@nxtt.org](mailto:as@nxtt.org), "Optimizing the size of the ring antenna and the rule formation of territorial clusters for cellular network McWILL", "Elektrosvjaz," No.1, 2017, pp. 22-27, <https://rucont.ru/efd/580214>, Method of "Adaptive Distribution of Bandwidth Resource", Russian Federation, Federal Service for Intellectual Property, RU 2 640 030 C1, Application 2017112131, 11.04.2017, in Russian,

costly for the benefits they provide. The problem thus reduces to finding the most optimal arrangement of lines and nodes in the communication network, which guarantee the best throughput, such as 25 ms stipulated above. In doing so, we have the opportunity to convert the throughput credentials into some sort of effective credentials of packets' pass characteristics, representing average number of pairwise hits between nodes within the communication network obeying the monotonicity property in line with that applied to items A, B, C, ... above.

Highly effective procedures already exist, the aim of which is to find the best stable solutions—the fixed points of Monotone Systems mappings. In these procedures, the defining sequence is constructed by means other than those previously described. However, irrespective of the methodology applied, the outcome is still the defining sequence characterized by single peakedness. Most importantly, the point at which the maximum/minimum is reached will still represent our optimal solution. This is one of the examples of solving NP hard problems with polynomial P-NP complexity. Next on our agenda is Monotone Systems implementation, this time in the context of retail networks.

*Economy.* In the field of economy, this approach is typically applied in bilateral agreements between agents for goods delivery or production. This will mandate designing an economic network the structure of which can be visualized via graphs of potential agreements. The nodes of such network represent agents, whereas connections represent contracts, *i.e.* bilateral goods delivery or requests, etc. It should be noted that, when requesting or delivering goods and commodities, expenses, prices and profit maintenance are the main consideration.

Let us consider this in an example of a client wishing to rent a car parking spot at the airport for some price during the vacation period. Given that, if the client is requesting a parking spot, this implies that he/she will drive to/from the airport, so the cost of petrol and any other charges (such as motorway tariffs) will have to be included in the overall cost of rental. This should be compared to the expenses incurred by traveling by a taxi or

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public transport and determine whether the option is viable. Which option the client will take will depend on any changes in prices, confirming that the structure of economic network is indeed dynamic. In addition, each agent has the right to decide with whom in the network to sign a contract. In terms of game theory, this can be represented by strategies in the form of lists of available agents, their corresponding services and costs.

Clearly, the structure of any economic network is dynamic—some new contracts will emerge, while some old ones will not be realized. This process is similar to that taking place in previously described communication networks. Thus, once again, we are under the jurisdiction of a Monotone System scheme. Indeed, in case of a bilateral agreement, certain action somewhere in the retail chain will not be realized and will have a negative impact on the performance of the entire chain. Forming new agreements, on the other hand, is likely to have a positive effect. However, in practice, addition of a new contract can also result in negative consequences, which some firms accept as they hope to cover those losses in future. Therefore, as was previously done, for simplification, we will postulate that, generally, new bilateral relations in the network always have a positive effect.

In analyzing the network, we might be interested in the abilities of the economic network to counteract so-called market volatility arising when prices of commodities and raw materials, or currency exchange rates, fluctuate. Volatility causes additional disturbing forces in the reconstruction of the network architecture. One of the known expenses affecting network functioning are transaction costs. Transaction cost parameter allows ordering all transactions in the network on the transaction costs scale. Most importantly, it enables us to apply the defining sequence of bilateral credentials—this time, performing calculus of profit indicators with regard to network architecture design.

*Fixed point technique.* The fixed point technique, when applied to economic network design, may be understood as a search for some equilibrium state when the network bilateral agreements are in stable condition, while the network as a whole is able to cope with economic volatility.

When such a stable condition is achieved, it will be impossible to introduce new contracts without revising the entire network structure. Single peakedness of the defining sequence allows us to find the network parts that are most resilient to volatility. In addition, it allows making efficient decisions regarding delivery of commodities to their destinations and making requests for raw materials from producers. Such advantages are particularly relevant when attempting to attract new customers when trying to restructure existing networks with the aim of finding new possibilities to improve the services.

Thus far, we have considered Monotonic Systems consisting of atomic items. In other words, it was always possible to count how many items belong to the system, *i.e.* the number of items was finite. That was the case with lexicographical or chronological ordering of some items, whereby the credentials of items were chosen as frequencies. In such cases, the available items were presented sequentially and were clearly distinguished from others. The communication networks that were considered in the preceding discussions were also atomic, as the aim was to maximize the packet throughput from source to destination (*i.e.* minimize the delivery time). The same was the case in economic networks, where the network structure was only viable if it was profitable, as measured by transaction costs. In all these examples, our aim was to build a defining sequence in order to find the peak—the kernel of the ordering, because such a sequence was single peaked. It was also emphasized that the aim was to find a fixed point at which the structure design is optimal, whether we chose to design a communication or economic network.

Extending the defining sequence notion to analytical functions defined on various types of topologies is impossible because the resulting defining sequence will be infinite. Instead, we will apply the standard perspective when examining analytical single-peaked functions, aiming to find the peak of these functions. There is nothing new in this approach. The novelty, however, stems from the single-peaked phenomena, akin to the bargaining games. In such cases, one side has single-peaked preferences, and



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thus exhibits non-conforming behavior, while the second player, aims to maximize his/her benefits. In such scenario, the first player's preferences increase until they reach the peak, after which they start to decrease. In contrast, while the first player is moving along his/her single-peaked preferences, the second player's preferences always increase. The reader may benefit from exploring this further in the context of a sugar-pie game scheme, which is a suitable example of such analytical preferences.<sup>12</sup> In the present discussion, it is important to appreciate the extension of the single-peaked preferences representing the family of single-peaked functions, as this is the main advantage of this fixed point approach. However, its application requires finding roots of some equations in order to identify stable states, inclusive of those credentials located at the peak of the credentials scale. A good example of such approach can be found in welfare economics, where the credentials of our scheme actually represent the level of transfer payments for those in need.

*Taxes.* Citizens sacrifice a part of their salaries as income taxes. When new clients in need arrive, their transfer payments must be financed. Thus, taxes increase and citizens' after-tax income decreases. When a needy individual finds a job, the situation reverses, as the tax returns increase, whereby the tax burden eventually decreases. When sufficient number of unemployed find work, the post-tax positions of all citizens improve. This situation can also be an example of what is now understood as mechanism design in economics.<sup>13</sup> It can thus be applied to design a political system that has desirable properties. One of such properties can be depicted as fixed points, reflecting the case in which the tax rules and norms stabilize after the initial adjustment implementation—adjusting the rules twice is exactly the same as doing it once.

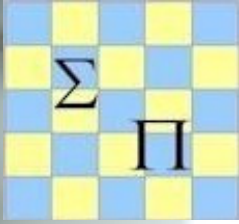
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<sup>12</sup> Joseph E. Mullat. "The Sugar-Pie Game: The Case of Non-Conforming Expectations, Walter de Gruyter." *Mathematical Economic Letters* 2, 2014: 27–31, doi:10.1515/mel, 2013-0017.

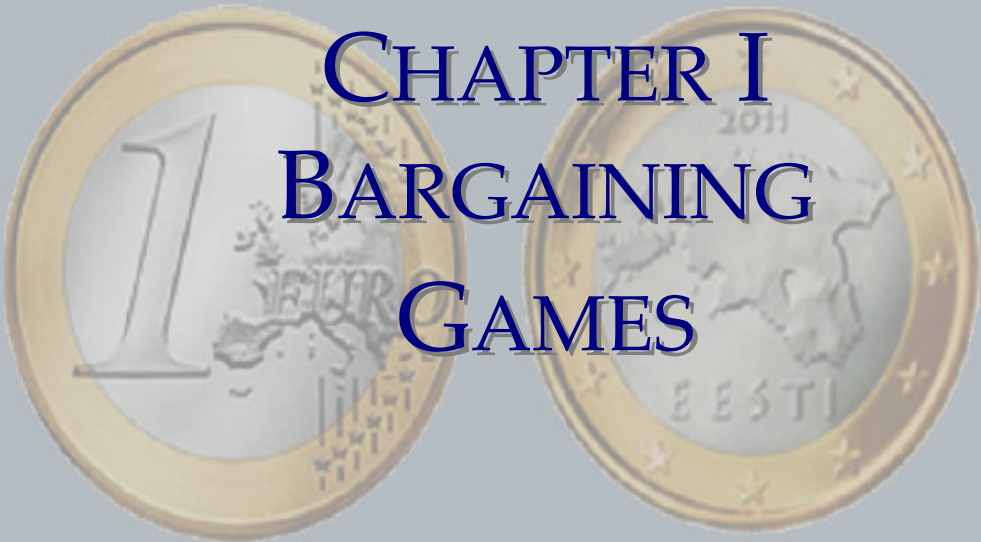
<sup>13</sup> The 2007 Nobel Memorial Prize in Economic Sciences was awarded to Leonid Hurwicz, Eric Maskin, and Roger Myerson "for having laid the foundations of mechanism design theory".

Here, rather than analyzing and trying to predict an economic or political behavior of agents in the standard way, we will place the agents in desirable conditions in reverse order, expecting that the agents as rational players will come to reasonable solutions by virtue of their own rational behavior. In fact, such a scenario is explained by "The Sugar-Pie game" as an example where the trading model is reversed. In other words, the goal is not to find a solution as a result of the determination of the characteristics of the participants, but rather as a fair division of the cake among all players. In case of two players, dividing pie into two halves would be deemed fair, and can thus be postulated as the desirable target. On the other hand, we may wish to predict the characteristics of participants *a posteriori*, *i.e.* after making this particular fair division, proclaimed as the best solution. This solution should also be understood as a design of partners' trading skills in such a way that the determination of the effective solution will be found to pursue this objective. However, it must be noted that this is the objective of the designer, rather than the goal of rational participants. Here, it must also be emphasized that we are not engaged in a symmetrical trading model, but rather the trading model characterized by so-called non-conforming interests of the participants. In fact, a standard economic situation involving company owners and company employees is not always 100% antagonistic with respect to wage negotiations. Frequently, the interests of the workers and the owners are not in conflict, even if this seems counterintuitive based on the well-known principle of scissors.

The solution to the problem of pie division is also not straightforward if further costs are considered. For example, if both parties hire solicitors, they will charge fees for the services, which can be established based on the strength of their negotiating power, *e.g.* €230 and €770. To summarize, if any of the negotiators wishes to claim a larger portion of the cake, he/she will have to pay more to the solicitor, who will have to work harder to achieve this unequal partition. None of this can be realized without building the defining sequence in search for a fixed point. In other words, some mappings on the credentials scale are necessary.



# CHAPTER I BARGAINING GAMES



# The Sugar-Pie Game: The Case of Non-Conforming Expectations

Joseph E. Mullet \*, Credits \*\*



## Abstract:

Playing a bargaining game, the players with non-conforming expectations were trying to enlarge their share of a sugar-pie. The first player, who was not very keen on sweets, placed an emphasis on quality. In contrast, for the second player, all sweet options, whatever they might be, were open. Thus, this paper aims to determine the negotiating power of the first player, if equal division of the pie was desirable, *i.e.* both players aimed to get  $\frac{1}{2}$  of the available sweets.

**Keywords:** game theory, bargaining power, non-conforming expectations

## INTRODUCTION

When bargaining, the players are usually trying to split an economic surplus in a rational and efficient manner. In the context of this paper, the main problem the players are trying to solve during negotiations is the

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\*\* "The Sugar-Pie Game: The Case of Non-Conforming Expectations, Walter de Gruyter." *Mathematical Economic Letters* 2 (2014): 27–31, doi:10.1515/mel-2013-0017.

## Sugar Pie Game

slicing of the pie. Slicing depends upon characteristics and expectations of the bargainers. For example, while moving along the line at the z-axis (the size), the u-axis in Fig. 1 displays single-peaked expectations of player No. 1. In comparison, concave expectations of player No. 2 are shown in Fig. 2. The elevated single-peaked  $\frac{5}{6}$ -slice curve in Fig. 1 corresponds to the lower, but adversely increasing, concave  $\frac{1}{6}$  curve of expectations in Fig. 2, and for the other sugar-pie allotment  $\frac{1}{9}, \frac{8}{9}$ .

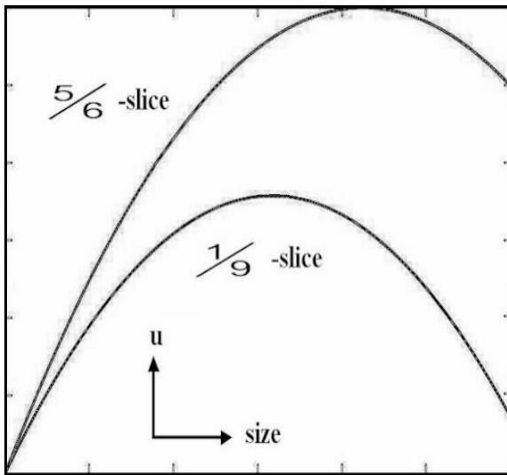


Figure 1. Player No. 1 expectations

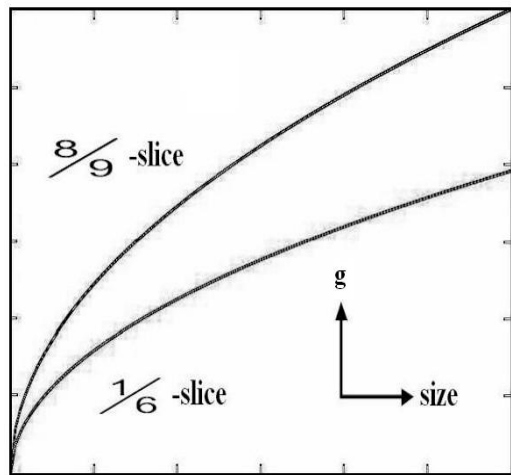


Figure 2. Player No. 2 expectations

Given that the players' expectations are non-conforming,<sup>1</sup> as shown in Fig 1. and Fig. 2, splitting a pie no longer represents any traditional bargaining procedure. Instead of dividing the slices, the procedures can be resettled. Thus, we can proceed at distinct levels of one parameter—parametrical interval of the size, which turns to be the scope of negotiations. In fact, Cardona and Ponsattí (2007: 628) noticed that "*the bargaining problem is not radically different from negotiations to split a private surplus,*" when all the parties in the bargaining process have the same, conforming expectations. This is even true when the expectations of the second player are principally non-conforming, *i.e.* concave, rather than single-peaked.

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<sup>1</sup> We say also interpersonally incompatible, *i.e.* impossible to match through a monotone transformation (Narens & Luce, 1983).

Indeed, in the case of non-conforming expectations, the scope of negotiations—also known as "*well defined bargaining problem*" or "*bargaining set*" related to individual rationality (Roth 1977)—allows for dropping the axiom of "Pareto efficiency." Thus, combined with the *breakdown* point, the well-defined problem, instead of slices, can be solved inside parametrical interval of the pie size.

With these remarks in mind, any procedure of negotiating on slices accompanied by sizes can be perceived as two sides of the same bargain portfolio. Therefore, it is irrelevant whether the players are bargaining on slices of the pie, or trying to agree on their size. This highlights the main advantage of the parametric procedure—it brings about a number of different patterns of interpretations of outcomes in the game. For example, it can link an outcome of an economy to a suitable size of production, scarcity of resources, etc.—all of which are indicators of most desirable solutions. Indeed, our initiative could serve to unify the theoretical structure of economic analysis of productivity problem. Leibenstein (1979: 493) emphasized that "*...the situation need not be a zero sum game. Tactics, that determine the division can affect the size of the pie.*" Clarifying these guidelines, Altman (2006: 149) wrote:

*"There are two components to the productivity problem: one relates to the determination of the size of the pie, while the second relates to the division of the pie. Looked upon independently, all agents can jointly gain by increasing the pie size, but optimal pie size is determined by the division of pie size."*

## THE GAME

The game demonstrates how a sugar-pie is fairly sliced between two players. The first player, denoted as HE, is a soft negotiator, not very keen on sweets, and would not accept a piece of the pie if the size of the pie is too small or too large. In HIS view, too small or too large sugar-pies are not of reasonable quality. The second player, hereafter referred to as SHE, is a tough negotiator and prefers obtaining sweets, whatever they are.<sup>2</sup>

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<sup>2</sup> Note that, for the purpose of the game, we do not ignore the size of the pie but put this issue temporarily aside.

## Sugar Pie Game

The axiomatic bargaining theory finds the asymmetric Nash solution by maximizing the product of players' expectations above the disagreement point  $d = \langle d_1, d_2 \rangle$ :

$$\arg \max_{0 \leq x+y \leq 1} f(x, y, \alpha) = (u(x) - d_1)^\alpha \cdot (g(y) - d_2)^{1-\alpha},$$

the asymmetric variant (Kalai, 1977).

Although the answer may be known to the game theory purists, the questions often asked by many include: *What are  $x$ ,  $y$ ,  $\alpha$ ,  $u(x)$  and  $g(y)$ ? What does the point  $\langle d_1, d_2 \rangle$  mean? How is the  $\arg \max$  formula used?* The simple answer can be given as:

$x$  is HIS slicing of the pie, and  $\alpha$

is HIS bargaining power,  $0 \leq x \leq 1$ ,  $0 \leq \alpha \leq 1$ ;

$u(x)$  is HIS expectation, for example  $u(x) \equiv x$ ,  
of HIS  $x$  slicing of the pie;

$y$  is HER slicing of the pie, and  $1 - \alpha$

is HER bargaining power,  $0 \leq y \leq 1$ ;

$g(y)$  is HER expectation, for example  $g(y) \equiv \sqrt{y}$ ,  
of HER  $y$  slicing of the pie.

Based on the widely accepted nomenclature, we call  $s = \langle u(x), g(y) \rangle$  the utility pair. The disagreement point  $d = \langle d_1, d_2 \rangle$  denotes what HE and SHE collect if they disagree on how to slice the pie. The sugar-pie disagreement point is  $d = \langle d_1, d_2 \rangle = \langle 0, 0 \rangle$ , whereby the players collect nothing. Further, we believe that expectations from the pie are more valuable for HER, indicating HER desire  $g(\frac{1}{2}) = \sqrt{\frac{1}{2}} = 0.707$  for sweets, which is greater than HIS desire  $u(\frac{1}{2}) = 0.5$ .

Now, considering the  $\arg \max$  formula  $f(x, y, \alpha)$ , one may ask a new question: *What is the standard that will help to redesign bargaining power  $\alpha$  facilitating HIS negotiations to obtain a desired half of the pie?* SHE may only accept or reject the proposal. A technical person can shed light on the solu-

tion. We can start by replacing  $u(x)$  with  $x$ ,  $y = 1 - x$ ,  $g(y)$  with  $\sqrt{1 - x}$ , and taking the derivative of the result  $f(x, 1 - x, \alpha)$  with respect to the variable  $x$  by evaluating  $f'_x(x, 1 - x, \alpha)$ . Finally, with  $x = \frac{1}{2}$ , the equation  $f'_x(\frac{1}{2}, \frac{1}{2}, \alpha) = 0$  can be solved for  $\alpha$ ; indeed,  $\alpha = 1/3$  provides a solution to the equation  $f'_x(\frac{1}{2}, \frac{1}{2}, \alpha) = 0$ .

In general, one might feel comfort in the following judgment:

*"Even in the face of the fact that SHE is twice as tough a negotiator,<sup>3</sup> to count on the half of the pie is a realistic attitude toward HIS position of negotiations. Surely, rather sooner than later, since HE revealed that SHE prefers sweets whatever they are, HE would have HER agree to a concession."*

This attitude might well be the standard of redesigning the power of HIS negotiation abilities if half of the pie is desirable as a specific outcome of negotiations.

Returning to the pie size issue, it will be assumed that, in the background of HIS judgment, the quality of the pie first increases, when the size is small. On the other hand, as the size increases, the quality eventually reaches the peak point, after which it starts to decline with the increasing size. Thus, the quality is single-peaked with respect to the size. For HER, the pie is always desirable. To handle the situation, we assume that HE possesses all the relevant skills of the pie slicing. Nonetheless, based on the aforementioned assumptions, for HIM, the slicing may, in some cases, not be worth the effort at all. If the slicing does not meet its goal, as just emphasized, HE can promote HIS own understanding of how to slice the pie properly. HE can enforce decisions, or effectively retaliate for breaches—recruiting for example "enthusiastic supporters," (Kalai 1977: 131). SHE, on the other hand, lacks slicing abilities, knowledge,

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<sup>3</sup> Let us say that SHE pays HER solicitor twice as much as HE does.



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skills or competence. Thus, if interests of both players in the final agreement are sometimes different or sometimes not, SHE cannot fully control HIS actions and intentions. In these circumstances, SHE might show a willingness to agree with HIS pie division, or at least not resist HIS privileges to make arrangements upon the size of the pie. Hence, from HER own critical point of view, by acting in common interest, SHE may admit HER lack of knowledge and skill. This clarifies HIS and HER asymmetric power dynamics.

Whether HE is committed or not is irrelevant for his decision to accept HER recommendation regarding the size  $z$ . HE is committed, however, only to slice  $x$  aligned in eventual agreement. The above can be restated, then, with the condition that HE seeks an efficient size  $z$  of the pie determined by the slice  $x$ . Let, as an example, the utility pair  $\langle u, g \rangle$  of HIS and HER expectations be given by:

$$u(z, x) = z \cdot [(1 + x/2) - z] ; g(z, y) = z \cdot \sqrt{y}, z \in [0, 1], x, y \in [0, 1].$$

The root  $z = \frac{1}{2}$  resolves  $\langle u'_z(z, x) \big|_{x=0} \rangle = 0$  for  $z$ , and the root  $z = \frac{3}{4}$  resolves  $\langle u'_z(z, x) \big|_{x=1} \rangle$  accordingly. We can thus define efficient slices, relative to the size  $z$ , as a curve  $x(z)$ , which solves  $u'_z(z, x) = 0$  for  $x$ . Evaluating  $x$  from  $u'_z(z, x) = 0$  and subsequently replacing  $x(z)$  into  $u(z, x)$  and  $g(z, x)$ , yields  $u(z) = z^2$  and  $g(z) = z \cdot \sqrt{3 - 4 \cdot z}$ . Now, given the scope  $z \in [\frac{1}{2}, \frac{3}{4}] \subset [0, 1]$  of the negotiations, the bargaining problem  $\langle \mathbf{S}, d \rangle$  passes then into parametric space  $\mathbf{S}_z = \langle u(z), g(z) \rangle$ . In HIS view, the pie must fit the size requirements, since outside the interval  $[\frac{1}{2}, \frac{3}{4}] \subset [0, 1]$  the size  $z$  is inefficient—too small and thus not useful at all, or too large and of inferior quality. Therefore, the disagreement occurs at  $d = \langle u(\frac{1}{2}), g(\frac{3}{4}) \rangle$ ,

$d = \langle \frac{1}{4}, 0 \rangle$ . The Nash symmetric solution to the game is found at  $z = 0.69$ ,  $x = 0.74$ . On the other hand, HIS asymmetric power 0.21 is adequate for negotiating with HER about receiving half of the pie. The size  $z = 0.62$ , for example, in HIS view, fits the necessary capacities of a *stovetop* for provision of high quality sugar-pie.

*Once again, to find the Nash symmetric solution, a technically minded person must resolve the equation  $f'_z(z, \alpha) = 0$  for  $z$ , where  $f(z, \alpha) = (u(z) - \frac{1}{4})^\alpha \cdot g(z)^{1-\alpha}$  when  $\alpha = \frac{1}{2}$ ;  $z = 0.69$  provides a solution to the equation. Thus, solving the equation  $u'_z(0.69, x) = 0$  for  $x$  yields  $x = 0.74$ . To find the power of asymmetric solution, we first solve the equation  $u'_z(z, \frac{1}{2}) = 0$  for  $z$ ,  $z = 0.62$ ,  $x = \frac{1}{2}$ . Then, we solve  $f'_z(0.62, \alpha) = 0$  for  $\alpha$  and find that HIS power matches  $\alpha = 0.21$ , which is adequate for negotiating with HER when an equal slicing of the pie is desirable, i.e. both HE and SHE receive  $\frac{1}{2}$  of the pie.*

## BARGAINING PROCEDURE

The strategic bargaining game operates as a game of alternating offers. Given some light conditions, it is well known that, when players partaking in this type of game are willing to make concessions during the negotiations, they are likely to embrace the axiomatic solution. That is the reason why we continue our discussion in terms of a procedure similar to the strategic approach.

To recall, there are two players in our game—HE, with emphasis on quality, and SHE, with no specific preferences. A precondition for the agreement was that the expectations of negotiators solely depend on HIS framework of how to set the size parameter, rather than the slice. As a consequence of this dependence, efficient sizes provide a fundamental correspondence to crucial slices. Accepting the precondition, SHE will only propose efficient sizes, as all other choices will be rejected by HIM.

## Sugar Pie Game

Nonetheless, it is realistic that SHE would—by negligence, mistake or some other reason—recommend an inefficient size, which HE would mistakenly accept. On the contrary, it is also realistic that HE has an intention to disregard an efficient recommendation. This will be irrational handling as, in any agreement, no matter what is going on, both players are committed by proposals to slices. Therefore, making a new proposal, HER recommendation on sizes makes a rational argument that HE must accept or reject in a standard way. Such an account, instead of an agreement upon slices, as we believe, explains that the outcome of the bargaining game might be a desirable size  $z^o \in [z_1, z_2]$ . Hereby, only the interval, named also the scope  $[z_1, z_2]$  of negotiations, bids proposals, which now, by default, are binding efficient sizes with slices  $x$ . Consequently, the bargaining game performs exclusively in the interval  $[z_1, z_2]$ . Hence,  $[z_1, z_2]$  is the scope of HIS efficient sizes of most trusted sugar-pie platforms for negotiations, where players would choose sizes, accepting or rejecting proposals. The negotiators' expectations, depending on  $[z_1, z_2]$ , arrange a bargaining frontier  $\mathbf{S}_z$  as a way to assemble the bargain portfolio. Therefore, the negotiators may focus on making the size proposals. If rejected, the roles of actors change and a new proposal is submitted. The game continues in a traditional way, *i.e.* by alternating offers.

**Observation.** *In the alternating-offers sugar-pie game, the functions  $(u(z) - d_1)^\alpha$  and  $(g(z) - d_2)^{1-\alpha}$  imply HIS and HER expectations, respectively, over the pie size  $z \in [z_1, z_2]$ . With the risk  $1 \gg q > 0$  of negotiations to collapse prematurely into disagreement point  $d = [d_1, d_2]$ , the solution  $z^o$  of well-defined bargaining problem  $\langle \mathbf{S}_z, d \rangle$  is enclosed into the interval  $[z', z''] \subset [z_1, z_2]$ ,  $z^o \in [z', z'']$ . The margins  $z', z''$  are solving the equations*

$$(1-q) \cdot (u(z^1) - d_1)^\alpha = (u(z^2) - d_1)^\alpha, \quad (1-q) \cdot (g(z^2) - d_2)^{1-\alpha} = (g(z^1) - d_2)^{1-\alpha}$$

*for variables  $z^1, z^2$  (c.f., Rubinstein 1998: 75).*

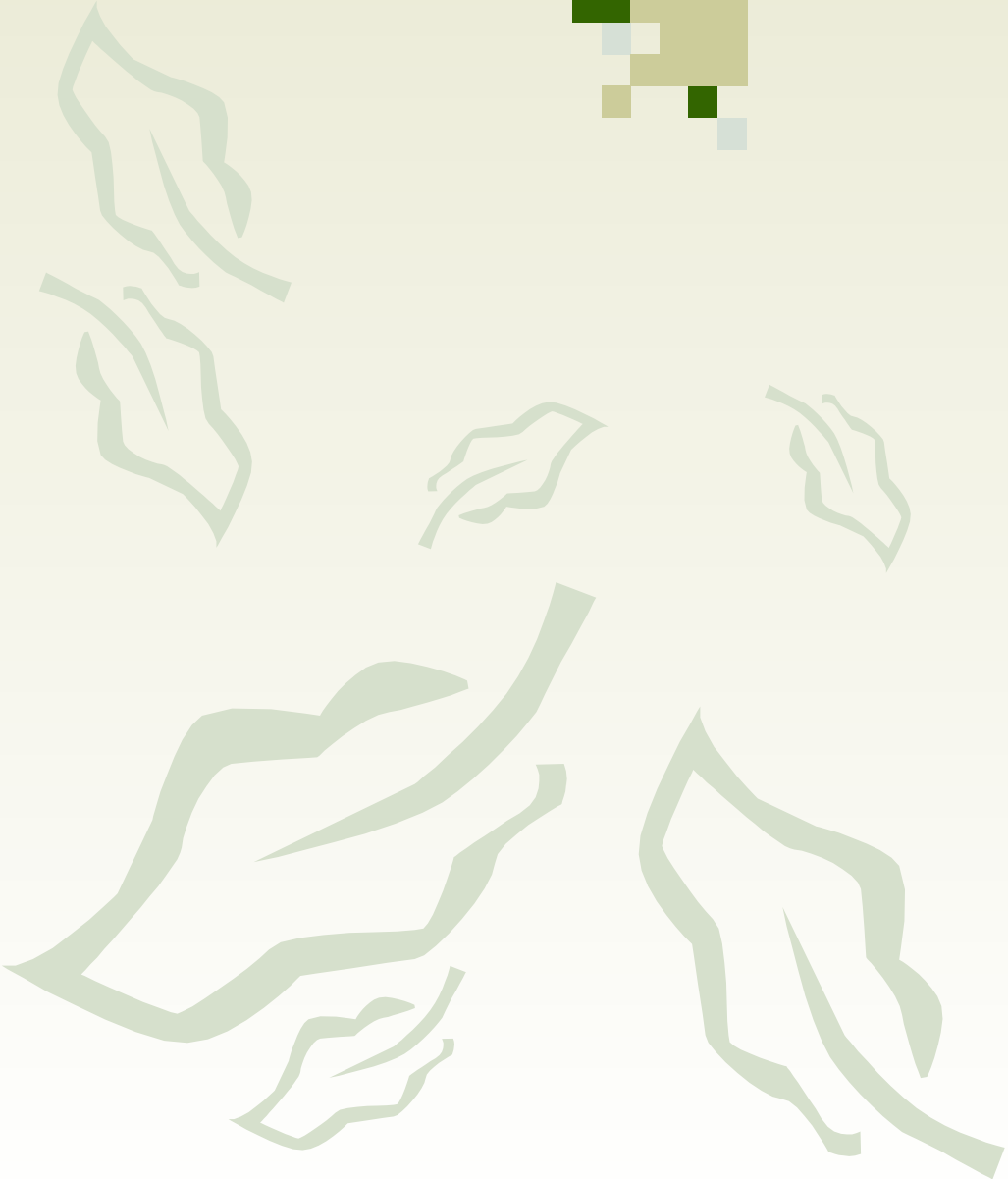
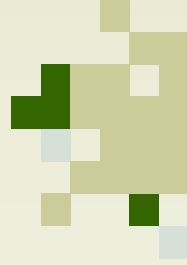
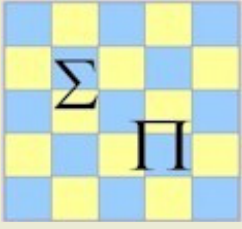
*In our example, when  $x = \frac{1}{2}$  (the half of the pie is a desirable (ex-ante) solution), HIS negotiation power 0.21 leads to the asymmetric solution  $z = 0.62$ . Let the risk factor of the premature collapse of negotiators be  $q = 0.05$ . Then, the interval  $[0.61, 0.64] \subset [0, 1]$  sets up pie sizes providing the desirable solution, whereby the pie will be divided equally.*

## CONCLUSION

In view of the above, a pretext for the analysis of the domain and the extent of bargain portfolio for two fictitious negotiators, denoted as HE and SHE, were established. The portfolio was supposed to account for the players having non-conforming expectations. Instead of slicing the sugar-pie, such an account allowed for the inclusion of a guide on how the eventual consensus ought to be analyzed and interpreted within the scope of negotiations upon the size of the pie. Players' bargaining power indicators specified by the bargaining problem solution were used in compliance with their respective desired visions and ambitions.

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# Calculus of a Bargaining Solution based on Boolean Tables

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**Abstract.** This article reports not only a theoretical solution to the bargaining problem as used by game theoreticians, but also provides pertinent calculus. An algorithm that can produce the result within a reasonable timeframe is proposed, which can be performed computationally. The aim is to increase the current understanding of one nontrivial case of Boolean Tables.

**JEL classification:** C78

**Key words:** coalition; game; bargaining; algorithm; monotonic system \*

*“Rawls’ second principle of justice: The welfare of the worst-off individual is to be maximized before all others, and the only way inequalities can be justified is if they improve the welfare of this worst-off individual or group. By simple extension, given that the worst-off is in his best position, the welfare of the second worst-off will be maximized, and so on. The difference principle produces a lexicographical ordering of the welfare levels of individuals from the lowest to highest.”* Cit. Public Choice III, Dennis C. Mueller, p.600

## 1. INTRODUCTION

Since the publication of “The bargaining problem” by John F. Nash, Jr. in 1950, the framework proposed within has been developed in different directions. For example, in their “Bargaining and Markets” monograph, Martin Osborn and Ariel Rubinstein (1990) extended the “axiomatic” concept initially developed by Nash to incorporate a “strategic” bargaining process pertinent to everyday life. The authors posited that the “time shortage” is the major factor encouraging agreement between bargainers.

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\* Monotonic Systems idea, different from all known ideas with the same name, was initially introduced in 1971 in the article of Tallinn Technical University Proceedings, Очерки по Обработке Информации и Функциональному Фнализу, Seria A, No. 313, pp. 37-44.

## Boolean Tables

Various bargaining problem varieties emerged in the decades following Nash's pioneering work, prompting game theoreticians to seek their solutions, most of which did not necessarily comply with all Nash axioms. Beyond any doubt, "Nonsymmetrical Solution" proposed by Kalai (1977); Hursanyi's (1967) "Bargaining under Incomplete Information"; "Experimental Bargaining", which was later proposed by Roth (1985); and the "Bargaining and Coalition" paper published by Hart (1985) are among some notable contributions to this field, confirming the fundamental importance of bargaining theory.

Bargaining and rational choice mechanisms are interrelated concepts and are treated as such in this work. In the context of general choice theory, the choice act can be formalized through internal and external descriptions, which requires use of binary relations and theoretical approach, respectively. Thus, both description modes apply to the same object, albeit from different perspectives. The Nash Bargaining Problem and its solution express exactly the same phenomenon. Given a list of axioms, such as "Pareto Efficiency" or "Independence of Irrelevant Alternatives", in terms of binary relations the rational actors must follow, the solution is reached through scalar optimization applied to the set of alternatives. Indeed, the scalar optimization is at the core of the Nash's axiomatic approach and is the reason for its success in performing the bargaining solution calculus. In this respect, the motive of this work is to present a "calculus" of bargaining solution on large Boolean Tables and some theoretical foundations offered by the method. Unfortunately, in following the Nash's scenario, numerous difficulties emerged.

Boolean Table representation transforms the real life "cacophonous" scenario into a relatively simple and understandable data format. However, allowing the scalar optimization not to be unique makes the picture

more complex. Moreover, we are considering a purely atomic object that does not intuitively satisfy the “invariance under the change of scale of utilities” property typically assumed in the proofs. From the researcher’s point of view, the issue stems from the incertitude pertaining to the most optimal choice of the scalar criteria. The Nash axiomatic approach, however, suggests that employing the product of utilities is the most appropriate, thus removing any uncertainty from further discussion. Nevertheless, in the context of the method presented here, it is posited that a reasonable solution might come into consideration, while game-analysts would be advised to include the method into a wider range of applicable game analysis tools.

In the next section, the main example of our bargaining game is introduced. In addition, in the appendix, we also illustrate a different bargaining between the coalition and its moderator applied to Boolean Tables using some conventional characteristic functions. It is worth noting that certain items in the main example, such as signals or misrepresentations, are not the primary topic of our discussion. These items must rather be understood as an illustration of the bargaining process complexity. In Section 3, we attempt to explain our intentions in a more rigorous manner. Here, we formulate our “Bargaining Problem on Boolean Tables” in pure strategies, thus providing the foundation for Section 4, where we exploit our pure Pareto frontier in terms of so-called Monotonic Systems chain-nested alternatives—the Frontier Theorem. In order to implement the Nash theorem for nonsymmetrical solution (Kalai, 1977), in Section 5, we introduce what we deem to be an acceptable, albeit complex, algorithm in general form. Even though lottery is not permitted in the treatment of Boolean Tables subsets representing pure strategies, as this approach does not necessarily produce the typical convex collection of feasible alternatives, we



## Boolean Tables

claim that the algorithm will yield an acceptable solution. Finally, Section 6 presents an elementary attempt to formulate a regular approach of coalition formation under the coalition formation supervisor–the moderator structure. This attempt depicted in Figure 2, explaining the notation nomenclature of chain-nested alternatives adopted in our Monotonic Systems theory, discussed in Section 4. Section 7 summarizes the entire analysis, while also providing an independent heuristic interpretation, before concluding the study in Section 8.

## 2. EXAMPLE

Manager of the “Well-Being” company is determined to encourage employees to partake in health-promoting activities. The manger hopes to reduce company losses arising from disability compensations. To identify the employees’ preferences, the manager has initiated a survey. According to the survey responses, five health activities offered to the employees generated varying degrees of interest, as shown in Table 1.

**Table 1** Employee preferences pertaining to the company-sponsored health-promoting initiatives

| <i>Health activities</i> | <i>No Smoking</i> | <i>Swimming Pool</i> | <i>Bike Exercises</i> | <i>Moderate Alcohol</i> | <i>Fattening Diet</i> | <i>Total</i> |
|--------------------------|-------------------|----------------------|-----------------------|-------------------------|-----------------------|--------------|
| <i>Em. 1</i>             |                   | x                    | x                     |                         |                       | 2            |
| <i>Em. 2</i>             | x                 | x                    |                       | x                       | x                     | 4            |
| <i>Em. 3</i>             |                   | x                    | x                     | x                       |                       | 3            |
| <i>Em. 4</i>             | x                 | x                    |                       | x                       | x                     | 4            |
| <i>Em.. 5</i>            |                   |                      | x                     | x                       |                       | 2            |
| <i>Em. 6</i>             | x                 | x                    | x                     | x                       | x                     | 5            |
| <i>Em. 7</i>             |                   | x                    | x                     |                         |                       | 2            |
| <i>Total</i>             | 3                 | 6                    | 5                     | 5                       | 3                     | 22           |

The manager would like to treat the responses the employees have provided as an indication that they are willing to partake in the activities they selected. However, aware of unreliable human nature, he is not confident that they will keep their promises. Therefore, the manager decides to award all employees that do participate in the health activities that will be organized in "Health Club". The manager has found a sponsor that has issued 12 Bank Notes in lieu of the project expenses. However, upon closer consideration of the awards policy, the manager realized that many obstacles must be overcome in order to implement it in practice.

First, organizing activities that only a few employees would partake in is neither practical nor cost-effective. Thus, it is necessary to stipulate a minimum number of employees that must subscribe to each health activity. On the other hand, it is desirable to promote all activities, encouraging the employees to attend them in greater numbers. For this initiative to be effective, instructions (as a rule full of twists and turns) regarding the awards regulations should be fair and concise. Usually, in such situations, someone (a moderator) must be in charge of the club formation and award allocation. However, as the manager is responsible for financing health activities, he/she should retain control of all processes. Thus, the manager proposes to write down the **First Club Regulation**: *The manager awards 1 Bank Note to an employee participating in at least  $k$  different activities (where  $k$  is determined by the manager).*

Determining the most optimal value of the parameter  $k$  is not a straightforward task, as it is not strictly driven by employees' preferences regarding specific activities to participate in. In fact, this task is in the moderator's jurisdiction, while also being dependent on the employees' decisions, as they act as the club members. The goal is to prohibit some club members to "spring over" health activities preferred by other members of the club by worsening, in the manager's view, the situation, thus requiring too many different activities to be organized. This issue can be

## Boolean Tables

avoided by the inclusion of the **Second Club Regulation**: *If a certain employee in favor of receiving awards participated in fewer than  $k$  activities, no one will be awarded.* By instituting this regulation, the manager aims to encourage the moderator to eliminate activities that would not have sufficient number of participants. Thus, the **Third Club Regulation**: *moderator's award basket will be equal to the lowest number of participants per activity in the list of activities among all actually participating club members.* Indeed, to earn more awards, the moderator might decide to organize a new club by excluding an activity with the lowest number of participants from the list of activities some of the members chose to attend as a part of the already organized club. This would effectively result in the lowest number of participants in the new and shorter list being higher than that in the previous list. It should also be noted that the award regulation does not address the situation in which a club member declines an activity, allowing an individual outside the club to participate instead. In such a case, the club "activities list" may become shorter than that presented in Table 1, and would determine the size of the moderator's award.

This scenario also provides the potential for the club members' preferences to be misrepresented to the company manager. Let us assume that the manager makes a decision  $k = 1$ , which has been, for whatever reason, made accessible to the moderator. Knowing that  $k = 1$ , the moderator actions can be easily predicted in accordance with the third club regulation. Indeed, using the employees' survey responses, the moderator can identify the most "popular" health activity, as well as the individuals that intend to participate in this activity. From the aforementioned regulations, it is evident that the moderator would receive the maximum award if he manages to persuade other employees to participate in that particular activity only. Rational members would certainly agree to that proposal because, whether or not they take part in any other activity, their award is still guaranteed.<sup>1</sup> The same logic obviously applies for  $k > 1$  as well.

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<sup>1</sup> We will disclose more complex misrepresentation opportunity later.

Thus, the essence of establishing fair rules pertains to determining the moderator's award. If the moderator is not offered any awards, the grand coalition formation is guaranteed, as all employees will become club members. This is the case, as participating in at least one activity would ensure that an employee receives an award. However, due to the moderator actions, such grand coalition formation is not always feasible.

As previously noted, the moderator might receive a minor award if a "curious" employee decides to take part in an "unpopular activity". Indeed, the third club regulation stipulates that the moderator award size is governed by the number of participants in the most "unpopular activity". Being aware of the potential manipulation of the regulations, and being a rational actor, the company manager will thus strive to keep the decision  $k$  a secret. It is also reasonable to believe that all parties involved—the club members, the moderator and the manager—will have their own preferences regarding the value of  $k$ . Therefore, an explanation based on the salon game principles is applicable to this scenario. Using this analogy, let us assume that the manager has chosen a card  $k$  and has hidden it from the remaining players. Let us also assume that the moderator and the club members have reached an agreement on their own card choice in line with the three aforementioned club regulations. The game terminates and awards are paid out only if their chosen card is higher than that selected by the manager. Otherwise, no awards will be paid out, despite taking into consideration the club formation.

However, not all factors affecting the outcome have been considered above. Indeed, the positive effect,  $f_k$ , which the manager hopes to achieve, depends on the decision  $k$ . We have to expect a single  $\cap$ -peakedness of the effect function for some reason. As a result, this function separates the region of  $k$  values into what we call prohibitive and normal range. In the prohibitive range, which includes the low  $k$  values, the effect has not yet reached its maximum value. On the other hand, when  $k$  value is high (i.e. in the normal range), the  $f_k$  limit is exceeded. Therefore, in the prohibitive

## Boolean Tables

range, the manager and the moderator interests compete with each other, making it reasonable to assume that the manager would keep his/her decision a secret. However, in the normal range, they might cooperate, as neither benefits from very high  $k$  values, given that both can lose their payoffs. Consequently, using the previous card game analogy, in the normal range, it is not in the manager's best interests to hide the  $k$  card.

Given the arguments presented above, the game scenario can be illustrated more precisely. Using the data presented in Table 1, and assuming that an award will be granted at  $k = 1,2$ , the manager may count upon all seven employees to become the club members. If all employees participate in all activities, each would receive a Bank Note, and the moderator's basket size would be equal to 3. However, it would be beneficial for the moderator to entice to the club members to decline participation in "No Smoking" and "Fattening Diet" activities, as this would increase his/her own award to 5. As all club members will still preserve their awards, they have no reason not to support the moderator's suggestion, as shown in Table 2.

Table 2

| <i>Health activities</i> | <i>Swimming Pool</i> | <i>Bike Exercises</i> | <i>Moderate Alcohol</i> | <i>Total</i> |
|--------------------------|----------------------|-----------------------|-------------------------|--------------|
| <i>Em. 1</i>             | x                    | x                     |                         | 2            |
| <i>Em.. 2</i>            | x                    |                       | x                       | 2            |
| <i>Em.. 3</i>            | x                    | x                     | x                       | 3            |
| <i>Em.. 4</i>            | x                    |                       | x                       | 2            |
| <i>Em. 5</i>             |                      | x                     | x                       | 2            |
| <i>Em.. 6</i>            | x                    | x                     | x                       | 3            |
| <i>Em.. 7</i>            | x                    | x                     |                         | 2            |
| <i>Total</i>             | 6                    | 5                     | 5                       | 16           |

Table 3

| <i>Swimming Pool</i> | <i>Total</i> |
|----------------------|--------------|
| x                    | 1            |
| x                    | 1            |
| x                    | 1            |
| x                    | 1            |
|                      | 0            |
| x                    | 1            |
| x                    | 1            |
| 6                    | 6            |

In this scenario, the sponsor would have to issue 12 Bank Notes, which can be treated as expenses associated with organizing the club. The sponsor may also conclude that  $k = 1$  is undesirable based on the previous observation that the moderator can deliberately misrepresent the members'

preferences for personal gain.<sup>2</sup> The sponsor is aware that the moderator may offer one Bank Note to an employee that agrees to propose  $k = 1$ . Knowing that  $k = 1$ , the moderator may suggest to the club members to subscribe to the “Swimming Pool” activity only. However, in the sponsor’s opinion, the moderator must compensate Employee no. 5 for the losses incurred by offering him/her one Bank Note. Otherwise, Employee no. 5, by participating in other activities distinct from “Swimming Pool” has the right to receive an award and may report the moderator’s fraud to the board. In this case, following the regulations in force (see Table 3), moderator’s award will be equal to 4 (1 would be deducted for the signal and 1 for the compensation). However, this would still exceed the value indicated in Table 1. Thus, in order to decrease sponsor expenses or avoid misrepresentations, the company board may follow the sponsor’s advice and propose  $k \geq 3$ .

It could be argued that  $k \geq 3$  results in decreased participation in health activities because Employees no. 1, 5 and 7 will be excluded from the club and will immediately cease to partake in any of their initially chosen activities. However, based on Table 4, it can also be noted that, in such an event, the remaining employees (i.e. 2,3,4 and 6) will still participate in health activities and will still be awarded.

Table 4

| <i>Health activities</i> | <i>No Smoking</i> | <i>Swimming Pool</i> | <i>Bike Exercises</i> | <i>Moderate Alcohol</i> | <i>Fattening Diet</i> | <i>Total</i> |
|--------------------------|-------------------|----------------------|-----------------------|-------------------------|-----------------------|--------------|
| <i>Em. 2</i>             | x                 | x                    |                       | x                       | x                     | 4            |
| <i>Em. 3</i>             |                   | x                    | x                     | x                       |                       | 3            |
| <i>Em. 4</i>             | x                 | x                    |                       | x                       | x                     | 4            |
| <i>Em. 6</i>             | x                 | x                    | x                     | x                       | x                     | 5            |
| <i>Total</i>             | 3                 | 4                    | 2                     | 4                       | 3                     | 16           |

<sup>2</sup> The more complex case of misrepresentation follows, as promised.

## Boolean Tables

Now, the moderator's award basket is equal to 2, since only Employees no. 3 and 6 would take part in "Bike Exercises". Consequently, the sponsor expenses decrease from 10 to 6. In this case, the manager may decide to allow the moderator to retain his/her award of 3 by eliminating "Bike Exercises" from the activity list, as organizing it for two participants only is not justified, as shown in Table 5. Note that Employee no. 3, due to this decision, must be excluded from the club list, in line with the second club regulation, c.f. the suggestion above to eliminate "No Smoking" and "Fattening Diet" activities.

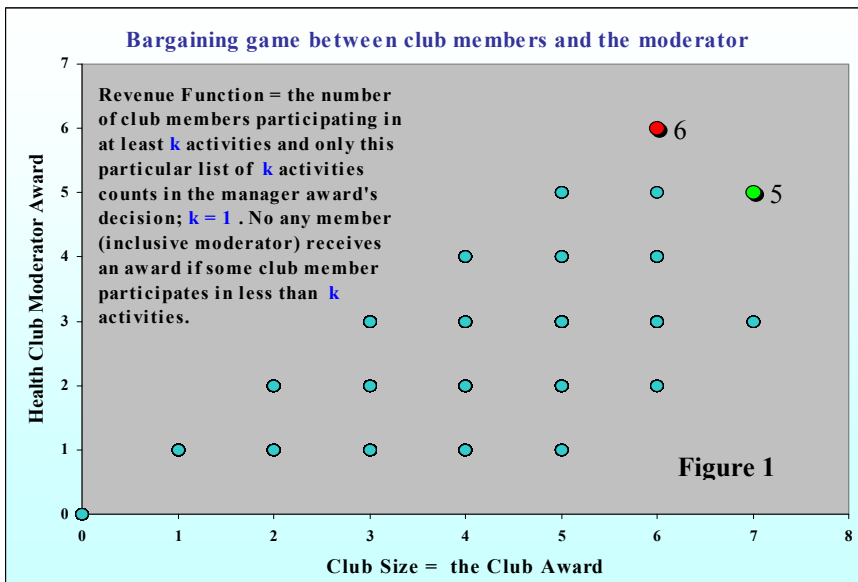


Table 5

| Health activities | No Smoking | Swimming Pool | Moderate Alcohol | Fattening Diet | Total |
|-------------------|------------|---------------|------------------|----------------|-------|
| Em. no. 2         | x          | x             | x                | x              | 4     |
| Em. no. 4         | x          | x             | x                | x              | 4     |
| Em. no. 6         | x          | x             | x                | x              | 4     |
| Total             | 3          | 3             | 3                | 3              | 12    |

This decision does not seem reasonable, given that the aim of the initiative was to motivate the employees to exercise and improve their health.

Thus, let us assume that  $k = 5$  was the board proposal. This would result in only Employee no. 6 being willing to participate in the health activities offered, see Table 6.

Table 6

| <i>Health activities</i> | <i>No Smoking</i> | <i>Swimming Pool</i> | <i>Bike Exercises</i> | <i>Moderate Alcohol</i> | <i>Fattening Diet</i> | <i>Total</i> |
|--------------------------|-------------------|----------------------|-----------------------|-------------------------|-----------------------|--------------|
| <i>Em. 6</i>             | x                 | x                    | x                     | x                       | x                     | 5            |
| <i>Total</i>             | 1                 | 1                    | 1                     | 1                       | 1                     | 5            |

The moderator may decide not to organize the club, as this would result in an award equal to only one Bank Note. Similarly, the manager is not incentivized to promote all five activities if only one employee would take part in each one. As a result, at the board meeting, the manager would vote against the proposal  $k = 5$ . In sum, the manager's dilemma pertains to the alternative  $k$  choice based on the information given in Table 7.

Table 7.

|                    | <i>Club members</i> | <i>Club moderator</i> | <i>Club members compensation</i> | <i>Sig-<br/>nal</i> | <i>Bank Notes used</i> | <i>Bank Notes left</i> |
|--------------------|---------------------|-----------------------|----------------------------------|---------------------|------------------------|------------------------|
| <i>T. 1, k = 2</i> | 7                   | 3                     | 0                                | 0                   | 10                     | 2                      |
| <i>T. 2, k = 2</i> | 7                   | 5                     | 0                                | 0                   | 12                     | 0                      |
| <i>T. 3, k = 1</i> | 6                   | 4                     | 1                                | 1                   | 12                     | 0                      |
| <i>T. 4, k = 4</i> | 3                   | 1                     | 0                                | 0                   | 4                      | 8                      |
| <i>T. 5, k = 4</i> | 3                   | 3                     | 0                                | 0                   | 6                      | 6                      |
| <i>T. 6, k = 5</i> | 1                   | 1                     | 0                                | 0                   | 2                      | 10                     |

To clarify the situation presented in tabular form, it would be helpful to visualize the manager's dilemma using the bargaining game analogy, where 12 Bank Notes are shared between the moderator and the club members.



## Boolean Tables

The decision on the most optimal  $k$  value taken at the board meeting will be revealed later, using rigorous nomenclature, as only a closing topic is necessary to interrupt our pleasant story for a moment.<sup>3</sup>

Let us assume that three actors are engaged in the bargaining game:  $N$  employees, one moderator in charge of club formation, and the manager. Certain employees from  $N = \{1, \dots, i, \dots, n\}$  – the potential members of the club  $x$ ,  $x \in 2^N$ , have expressed their willingness to participate in certain activities  $y$ ,  $y \in 2^M$ ,  $M = \{1, \dots, j, \dots, m\}$ . Let a Boolean Table  $W = \parallel a_{ij} \parallel_n^m$  reflect the survey results pertaining to employees' preferences, whereby  $a_{ij} = 1$  if employee  $i$  has promised to participate in activity  $j$ , and  $a_{ij} = 0$  otherwise. In addition,  $2^M$  denotes of allegedly subsidized activities, whereby  $y \in 2^M$  have been examined.

We can calculate the moderator payoff  $F_k(H)$  using a sub-table  $H$  formed by crossing entries of the rows  $x$  and columns  $y$  in the original table  $W$  by further selection of a column with the least number  $F_k(H)$  from the list  $y$ . The number of 1-entries in each column belonging to  $y$  determines the payoff  $F_k(H)$ . Characteristic functions family  $v^k(x, y) \equiv v^k(H)$ ,  $k \in \{1, \dots, k, \dots, k_{\max}\}$ , on  $N$  are known for the coalition games; in particular, for every pair  $L \subset G$ ,  $L, G \in 2^N \times 2^M$ , we suppose that  $v^k(L) \leq v^k(G)$ . Further assuming that the manager payoff function  $f_k(H)$  has a single  $\cap$ -peakedness, in line with the decisions  $\langle 1, \dots, k, \dots, k_{\max} \rangle$ ,  $f_k(H)$  reflects some kind of positive effect on the company deeds. In this case, sponsor expenses will be equal to  $v^k(H) + f_k(H)$ .

Finally, it is appropriate to share some ideas regarding a reasonable solution of our game. The situation is similar to the Nash Bargaining Problem first introduced in 1950, where two partners—the club members and

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<sup>3</sup> Those unwilling to continue with the discussions on bargaining presented in the subsequent sections should nonetheless pay attention to this closing remark.

the moderator—are striving to reach a fair agreement. It is possible to find the Bargaining Solution  $S_k \in \{H\} = 2^N \times 2^M$  for each particular decision  $k$ , see next sections. However, the choice of the number  $k$  is not straightforward, as previously discussed. For example,  $k = 4, 5$  may be useful based on some *ex ante* reasoning, whereas maximum payoffs are guaranteed for the partners when  $k = 1$ . As that decision is irrational, because only one activity will be organized and, even though it will attract the maximum number of participants, it would fail to yield a positive effect  $f(S_k)$  on the health deeds in general. The choice of higher  $k$  was previously shown to be counterproductive (too many activities will be offered, but would have only a few participants), yet the sponsor would benefit from issuing fewer awards. For example, for  $k = k_{\max}$ , an employee with the largest number of preferred  $k_{\max}$  activities might become the only member of the club. This is akin to the median voter scheme, discussed by Barbera et al. (1993). However, a further consultation in this “white field” is necessary.

### 3. BARGAINING GAME APPLIED TO BOOLEAN TABLES

Suppose that employees who intend to participate in company activities have been interviewed in order to reveal their preferences. The resulting data can be arranged in an  $n \times m$  table  $W = \|\alpha_{ij}\|$ , where the entry  $\alpha_{ij} = 1$  indicates that an employee  $i$  has promised to participate in activity  $j$ , otherwise  $\alpha_{ij} = 0$ . In this respect, the primary table  $W$  is a collection of Boolean columns, each of which comprises of Boolean elements related to one specific activity. In the context of the bargaining game, we can discuss an interaction between the health club and the moderator. The club choice  $x$  is a subset of rows  $\langle 1, \dots, i, \dots, n \rangle$  denoting the newly recruited club members, whereby a subset  $y$  of columns  $\langle 1, \dots, j, \dots, m \rangle$  is the moderator’s choice—the list of available activities. The result of the interaction between the club and the moderator can thus be represented by a sub-table  $H$  or a block, denoting the players’ joint anticipation  $(x, y)$ . The players are des-

## Boolean Tables

ignated as Player no. 1 – the club, and Player no. 2 – the moderator, and both are driven by the desire to receive the awards. Let us assume that all employees have approved our three award regulations.<sup>4</sup> While both players are interested in company activities, their objectives are different. Player no. 1 might aim to motivate each club member to agree to partaking in a greater number of company-sponsored activities. Player No. 2, the moderator, might desire to subscribe maximum number of participants in each activity arranged by the company. Let the utility pair  $(v(x), F(y))$  denote the players' payoff, whereby both players will bargain upon all possible anticipated outcomes  $(v, F)$ .

Our intention in developing a theoretical foundation for our story was to follow the Nash's (1950) axiomatic approach. Unfortunately, as previously observed, some fundamental difficulties arise when adopting similar approach. Below, we summarize each of these difficulties, and propose a suitable equivalent. When proceeding in this direction, we first formulate the Nash's axioms in their original nomenclature before reexamining their essence in our own nomenclature. This approach would allow us to provide the necessary proofs in the sections that follow.

As noted by Nash (1950), "... we may define a two-person anticipation as a combination of two one-person anticipation. ... A probability combination of two two-person anticipations is defined by making the corresponding combinations for their components" (p. 157). Readers are also advised to refer to Sen Axiom 8\*1, p. 127, or sets of axioms, as well as Luce and Raiffa (1958), Owen (1968) and von Neumann and Morgenstern (1947), with the latter being particularly relevant for utility index interpretation. Rigorously speaking, the compactness and convexity of a feasible set  $\mathcal{S}$  of utility pairs ensures that any continuous and strictly convex function on  $\mathcal{S}$  reaches its maximum, while convexity guarantees the maximum point uniqueness.

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<sup>4</sup> We recall the main regulation that none of the club members, inclusive the moderator, receive their awards if a certain club member participates in fewer than  $k$  activities.

Let us recall the other Nash axioms. The solution must comply with INV (invariance under the change of scale of utilities); IIA (independence of the irrelevant alternatives); and PAR (Pareto efficiency). Note that, following PAR, the players would object to an outcome  $s$  when an outcome  $s'$  that would make both of them better off exists. We expect that the players would act from a *strong individual rationality* principle SIR. An arbitrary set  $\mathcal{S}$  of the utility pairs  $s = (s_1, s_2)$  can be the outcome of the game. A disagreement arises at the point  $d = (d_1, d_2)$  where both players obtain the lowest utility they can expect to realize – the *status quo* point. A *bargaining problem* is a pair  $\langle \mathcal{S}, d \rangle$ <sup>5</sup> and there exists  $s \in \mathcal{S}$  such that  $s_i > d_i$  for  $i = 1, 2$  and  $d \in \mathcal{S}$ . A *bargaining solution* is a function  $f(\mathcal{S}, d)$  that assigns to every bargaining problem  $\langle \mathcal{S}, d \rangle$  a unique element of  $\mathcal{S}$ . The bargaining solution  $f$  satisfies SIR if  $f(\mathcal{S}, d) > 0$  for every bargaining problem  $\langle \mathcal{S}, d \rangle$ .

The advantage of our approach, which guarantees the same properties, lies in the following. We define a feasible set  $\mathcal{S}$  of anticipations, or in more convenient nomenclature, a feasible set  $\mathcal{S}$  of alternatives as a collection of table  $W$  blocks:  $\mathcal{S} \subseteq 2^W$ . Akin to the disagreement event in the Nash scheme, we define an empty block  $\emptyset$  as a *status quo* option in any set of alternatives  $\mathcal{S}$ , which we call the refusal of choice. Given any two alternatives  $H$  and  $H'$  in  $\mathcal{S}$ , an alternative  $H \cup H'$  belongs to  $\mathcal{S}$ . In other words, in our case, the set  $\mathcal{S}$  of feasible alternatives always forms an upper semi-lattice. Moreover, if an alternative  $H \in \mathcal{S}$ , it follows that all of its subsets  $2^H \subseteq \mathcal{S}$ . Although these arguments do necessitate further discussion, at this juncture, we will state that this is our equivalent to the convex property and will play the same role in proofs as it does in the Nash scheme.

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<sup>5</sup> We use the bold notifications  $\mathcal{S}$  close to the originals. Notification  $S$  is preserved for stable point, see later.

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The Nash theorem asserts that there is a unique bargaining solution  $f(\mathbf{S}, \mathbf{d})$  for every bargaining problem  $\langle \mathbf{S}, \mathbf{d} \rangle$ , which maximizes the product of the players' gains in the set  $\mathbf{S}$  of utility pairs  $(s_1, s_2) \in \mathbf{S}$  over the disagreement outcome  $\mathbf{d} = (d_1, d_2)$ . This is a so-called symmetric bargaining solution, which satisfies INV, IIA, PAR, and SYM – players symmetric identify, if and only if

$$f(\mathbf{S}, \mathbf{d}) = \arg \max_{(d_1, d_2) \preceq (s_1, s_2)} (s_1 - d_1) \cdot (s_2 - d_2). \quad (1)$$

It is difficult to make an *ad hoc* assertion regarding properties that can guarantee the uniqueness of similar solution on Boolean Tables. Nevertheless, in the next section, we claim that our bargaining problem on  $\mathbf{S} \subseteq 2^W$  has the same symmetric or nonsymmetrical shape:

$$f(\mathbf{S}, \emptyset) \equiv f(\mathbf{S}) = \arg \max_{H \in \mathbf{S}} v(H)^\theta F(H)^{1-\theta} \quad (2)$$

for some  $0 \leq \theta \leq 1$  provided that Nash axioms hold.

### 4. THEORETICAL ASPECTS OF THE BOOLEAN GAME

Henceforth, the table  $W = \|\alpha_{i,j}\|$  will denote the Boolean table discussed in the preceding section, representing employees' promises to attend company activities. It is beneficial to examine  $H$  rows  $x$ , symbolizing the arrival of new members to the club, committed to participating in at least  $k$  activities. Activities form, what we call here, a column's activity list  $y$ ,  $k = 2, 3, \dots$ , where  $k$  represents the award decision. For each activity in the activity list  $y$ , at least  $F(H)$  of club members intend to fulfill their promises. For example, let us consider the number of rows in  $H$  pertaining to the gain  $v(H)$  of Player no. 1 (the club members), while the gain of Player no. 2 (the moderator's award) is represented by  $F(H)$ .

Let us look at the bargaining problem in conjunction with players' preferences. The anticipations of the coming club members  $i \in x$  towards the activity list  $y$  can easily be "raised" by  $r_i = \sum_{j \in y} \alpha_{ij}$  if  $r_i \geq k$ , and  $r_i = 0$  if  $\sum_{j \in y} \alpha_{ij} < k$ ,  $i \in x$ ,  $j \in y$ . Similarly, the moderator's anticipation towards the same activity list  $y$  can be "accumulated" by means of table  $H$  as  $c_j = \sum_{i \in x} \alpha_{ij}$ ,  $j \in y$ .

We now consider this scenario in more rigorous mathematical form. Below, we use the notation  $H \subseteq W$ . The notation  $H$  contained in  $W$  will be understood in an ordinary set-theoretical nomenclature, where the Boolean Table  $W$  is a set of its Boolean 1-elements. All 0-elements will be dismissed from the consideration. Thus,  $H$  as a binary relation is also a subset of  $W$ . Henceforth, when referring to an element, we assume that it is a Boolean 1-element.

For an element  $\alpha \equiv \alpha_{ij} \in W$  in the row  $i$  and column  $j$ , we use the similarity index  $\pi_{ij} = c_j$ , counting only on the Boolean elements belonging to  $H$ ,  $i \in x$  and  $j \in y$ . As the value of  $\pi_{ij} = c_j$  depends on each subset  $H \subseteq W$ , we may write  $\pi_{ij} \equiv \pi \equiv \pi(\alpha, H)$ , where the set  $H$  represents the  $\pi$ -function parameter. It is evident that our similarity indices  $\pi_{ij}$  may only increase with the "expansion" and decrease with the "shrinking" of the parameter  $H$ . This yields the following fundamental definitions:

**Definition 1.** Basic monotone property. *Monotonic System will be understood as a family  $\{\pi(\alpha, H) : H \in 2^W\}$  of  $\pi$ -functions, such that the set  $H$  is a parameter with the following monotone property: for two particular values  $L, G \in 2^W$ ,  $L \subset G$  of the parameter  $H$ , the inequality  $\pi(\alpha, L) \leq \pi(\alpha, G)$  holds for all elements  $\alpha \in W$ . In ordinary nomenclature, the  $\pi$ -function with the definition area  $W \times 2^W$  is monotone on  $W$  with regard to the second parameter on  $2^W$ .*

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**Definition 2.** Let  $V(H)$  for a non-empty subset  $H \subseteq W$  by means of a given arbitrary threshold  $u$  be the subset  $V(H) = \{\alpha \in W : \pi(\alpha, H) \geq u\}$ . The non-empty  $H$ -set indicated by  $S$  is called a stable point with reference to the threshold  $u$  if  $S = V(S)$  and there exists an element  $\xi \in S$ , where  $\pi(\xi, S) = u$ . See Mullat (1979, 1981) for a comparable concept. Stable point  $S = V(S)$  has some important properties, which will be discussed later.

**Definition 3.** By Monotonic System kernel we understand a stable point  $S^* = S_{\max}$  with the maximum possible threshold value  $u^* = u_{\max}$ .

Similar properties of Monotonic Systems and their kernels have been investigated by Libkin et al. (1990), Genkin et al. (1993), Kempner et al. (1997), and Mirkin et al. (2002). With regard to the current investigation, it is noteworthy to state that, given a Monotonic System in general form, without any reference to any kind of "interpretation mechanism", one can always consider a bargaining game between a coalition  $H$  – Player no. 1, with characteristic function  $v(H)$ , and Player no. 2 with the payoff function  $F(H) = \min_{\alpha \in H} \pi(\alpha, H)$ . Following Nash theorem, a symmetrical solution has to be found in form (1). In addition, we will prove below that our solution has to be found in the symmetrical or nonsymmetrical form (2).

**Definition 4.** Let  $d$  be the number of Boolean 1's in table  $W$ . An ordered sequence  $\bar{\alpha} = \langle \alpha_0, \alpha_1, \dots, \alpha_{d-1} \rangle$  of distinct elements in the table  $W$  is called a defining sequence if there exists a sequence of sets  $W = \Gamma_0 \supset \Gamma_1 \supset \dots \supset \Gamma_p$  such that:

- A. Let the set  $H_k = \{\alpha_k, \alpha_{k+1}, \dots, \alpha_{d-1}\}$ . The value  $\pi(\alpha_k, H_k)$  of an arbitrary element  $\alpha_k \in \Gamma_j$ , but  $\alpha_k \notin \Gamma_{j+1}$  is strictly less than  $F(\Gamma_{j+1})$ ,  $j = 0, 1, \dots, p-1$ .
- B. There does not exist in the set  $\Gamma_p$  a proper subset  $L$  that satisfies the strict inequality  $F(\Gamma_p) < F(L)$ .

**Definition 5.** A defining sequence is complete, if for any two sets  $\Gamma_j$  and  $\Gamma_{j+1}$  it is impossible to find  $\Gamma'$  such that  $\Gamma_j \supset \Gamma' \supset \Gamma_{j+1}$  while  $F(\Gamma_j) < F(\Gamma') < F(\Gamma_{j+1})$ ,  $j = 0, 1, \dots, p-1$ .

It has been established that, in an arbitrary Monotonic System, one can always find a complete defining sequence (see Mullan, 1971, 1976). Moreover, each set  $\Gamma_j$  is the largest stable set with reference to the threshold  $F(\Gamma_j)$ . This allows us to formulate our Frontier Theorem.

**Frontier Theorem.** *Given a bargaining game on Boolean Tables with an arbitrary set  $\mathcal{S}$  of feasible alternatives  $H \in \mathcal{S}$ , the anticipations points  $(v(\Gamma_j), F(\Gamma_j))$ ,  $j = 0, 1, \dots, p$ , of a complete defining sequence  $\bar{\alpha}$  arrange a Pareto frontier in  $\mathfrak{R}^2$ .*

*Proof.* Let  $W^S \in \mathcal{S}$  be the largest set in  $\mathcal{S}$  containing all other sets  $H \in \mathcal{S} : H \subseteq W^S$ . Let a complete defining sequence  $\bar{\alpha}$ <sup>6</sup> exist for  $W^S$ . Let the set  $H^c$  be the set containing all such sets  $V(H)$ , where  $V(H) = \{\alpha \in W : \pi(\alpha, H) \geq F(H)\}$ . Note that  $H \subseteq V(H^c)$  and  $F(H^c) \geq F(H)$ . Now, for accuracy, we must distinguish three situations: (a) in the sequence  $\bar{\alpha}$  one can find an index  $j$  such that  $F(\Gamma_j) \leq F(H^c) < F(\Gamma_{j+1})$   $j = 0, 1, \dots, p-1$ ; (b)  $F(H^c) < F(W) = F(\Gamma_0)$ ; and (c)  $F(H) > F(\Gamma_p)$ . The case (c) is impossible because, on the set  $\Gamma_p$ , the function  $F(H)$  reaches its global maximum. In case of (b), the anticipation  $(v(\Gamma_0), F(\Gamma_0))$ ,  $\Gamma_0 = W$ , is more beneficial than  $(v(H), F(H))$ , which concludes the proof. In case of (a), let  $F(\Gamma_j) < F(H^c)$ , otherwise the equality  $F(\Gamma_j) = F(H^c)$  is the statement of the theorem (when reading the sentence after the next, the index  $j+1$  should be replaced by  $j$ ). However, in this case, the set  $H^c$  must coincide with  $\Gamma_{j+1}$ ,  $j = 0, 1, \dots, p-1$ , otherwise the defining sequence  $\bar{\alpha}$  is incomplete. Indeed, looking at the first element  $\alpha_k \in H^c$  in the sequence  $\bar{\alpha}$ , it can be ascertained that, if  $\Gamma_{j+1} = H^c$  does not hold, the set  $H_k = H^c$  because it is the largest stable set up to the threshold  $F(H^c)$ . Hence, the set  $H_k$  represents an additional  $\Gamma$ -set in the sequence

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<sup>6</sup> We are not going to use any new notifications to distinguish between Boolean Tables  $W$  and  $W^S$ .



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$\bar{\alpha}$  with the property A of a complete defining sequence. Due to  $\Gamma_{j+1} = H^c \supseteq H$  and the basic monotonic property, the inequalities  $F(\Gamma_{j+1}) = F(H^c) \geq F(H)$  and  $v(\Gamma_{j+1}) = v(H^c) \geq v(H)$  are true. Thus, the point  $(v(\Gamma_{j+1}), F(\Gamma_{j+1}))$  is more advantageous than  $(v(H), F(H))$ . ■

## 5. CALCULUS OF THE BARGAINING SOLUTION

To summarize, the discussion that follows is governed by the Nash bargaining scheme. Some reservations (see, for example, Luce and Raiffa, 6.6) hold as usual because our bargaining game on Boolean Tables is purely atomic, i.e. it does not permit lotteries (which are an important element of any bargaining scenario). Given this restriction, the uniqueness of the Nash solution cannot be immediately guaranteed. However, it is important to note that "...the Nash solution of  $\langle \mathbf{S}, d \rangle$  depends only on disagreement point  $d$  and the Pareto frontier of  $\mathbf{S}$ . The compactness and convexity of  $\mathbf{S}$  are important only insofar as they ensure that the Pareto frontier of  $\mathbf{S}$  is well defined and concave. Rather than starting with the set  $\mathbf{S}$ , we could have imposed our axioms on a problem defined by a non-increasing concave function (and disagreement point  $d$ )..." (Osborn and Rubinstein, 1990, p. 24). In our case,  $(v(\Gamma_j), F(\Gamma_j))$ ,  $j = 0, 1, \dots, p$ , represents the atomic Pareto frontier. Therefore, it is possible to provide the proof of non-symmetrical solution (see Kalai, 1977, p. 132), as well as perform the calculus with the product of utility gains in its asymmetrical form (2).<sup>7</sup> The problem of maximizing the product is primarily of technical nature. In the discussions that follow, we will introduce an algorithm for that purpose. We will first comment on the individual algorithm steps in relation to the definitions.

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<sup>7</sup> There are many techniques that guarantee the uniqueness of the product of utility gains. We are not going to discuss this matter here, because this case is rather an exemption than a rule.

The algorithm's last iteration, see below, through the step **T** detects the largest kernel  $\bar{K} = S^*$ <sup>8</sup> (Mullat, 1995). The original version (Mullat, 1971) of the algorithm aimed to detect the largest kernel and is akin to a greedy inverse serialization procedure (Edmonds, 1971). The original version of the algorithm produces a complete defining sequence, which is imperative for finding the bargaining solution aligned with the Frontier Theorem. In the context of the current version, however, it fails to produce a complete defining sequence. Rather, it only detects some thresholds  $u_j$ , and some stable set  $\Gamma_j = S_j$ . The sequence  $u_0, u_1, \dots$  is monotonically increasing:  $u_0 < u_1 < \dots$  while the sequence  $\Gamma_0, \Gamma_1, \dots$  is monotonically shrinking:  $\Gamma_0 \supset \Gamma_1 \supset \dots$ , whereby the set  $\Gamma_0 = W$  is stable towards the threshold  $u_0 = F(W) = \min_{(i,j) \in W} \pi_{ij}$ . Hence, the original algorithm is always characterized by higher complexity. However, for finding the bargaining solution, we can still implement an algorithm of lower complexity, which would require modifying the indices  $\pi_{ij} = c_j$ .

Let us consider the problem of identifying the players' joint choice  $H_{\max}$  representing a block  $\arg \max_{H \in \mathcal{S}} v(H)^\theta F(H)^{1-\theta}$  of the rows  $x$  and columns  $y$  in the original table  $W$  satisfying the property  $\sum_{j \in y} \alpha_{ij} \geq k, i \in x$ .

Let an index  $\pi_{ij} = r_i \cdot v^\theta \cdot c_j^{1-\theta}$ <sup>9</sup>. The following algorithm solves the problem.

**Algorithm.**

**Step I.** Set the initial values.

- 1i.** Assign the table parameter  $H$  to be identical with  $W, H \Leftarrow W$ . Set the minimum and maximum bounds  $a, b$  on the threshold  $u$  for  $\pi_{ij} \in H$  values.

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<sup>8</sup> It is possible that some smaller kernels exist as well.

<sup>9</sup> This index obeys the basic monotone property as well.

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**Step A.** Establish that the next step **B** produces a non-empty sub-table  $H$ . Remember the current status of table  $H$  by creating a temporary table  $H^\circ$ :  $H^\circ \leftarrow H$ .

**1a.** Test  $u$  as  $(a + b)/2$  using step **B**. If it succeeds, replace  $a$  by  $u$ , otherwise replace  $b$  by  $u$  and  $H$  by  $H^\circ$ :  $H \leftarrow H^\circ$  - "regret action".

**2a.** Go to **1a**.

**Step B.** Test whether the minimum of  $\pi_{ij} \in H$  over  $i, j$  can be equal or greater than  $u$ .

**1b.** Delete all rows in  $H$  where  $r_i = 0$ . This step **B** fails if all rows in  $H$  must be deleted, in which case proceed to **2b**. The table  $H$  is shrinking.

**2b.** Delete all elements in columns where  $\pi_{ij} \leq u$ . This step **B** fails if all columns in  $H$  must be deleted, in which case proceed to **3b**. The table  $H$  is shrinking.

**3b.** Perform step **T** if no deletions were made in **1b** and **2b**; otherwise go to **1b**.

**Step T.** Test whether the global maximum is found. Table  $H$  has halted its shrinking.

**1t.** Among numbers  $\pi_{ij} \in H$ , find the minimum  $\min \leftarrow \pi_{ij}$ . Test performing Step **B** with new value  $u = \min$ . If it succeeds, set  $a = \min$  and return to Step **A**; otherwise, terminate the algorithm.

## 6. BOOLEAN GAME COOPERATIVE ASPECTS

A cooperative game is a pair  $(N, v)$ , where  $N$  symbolizes a set of players and  $v$  is the game characteristic function. Function  $v$  is called a supermodular if

$$v(L) + v(G) \leq v(L \cup G) + v(L \cap G)$$

whereas it is submodular if the inequality sign  $\leq$  is replaced by  $\geq$ ,  $L, G \in 2^N$ . Among others, see Cherenin et al. (1948) and Shapley (1971), where various properties of supermodular set functions are specified. In the appendix, we illustrate a game, which is neither supermodular nor submodular, but rather a mixture of the two, where single and pairwise players do not receive extra awards. On the other hand, it is obvious that all properties of supermodular functions  $v$  remain unchanged for submodular  $-v$  characteristic function or vice versa.

A marginal contribution into the coalition  $H$  of a player  $x$  (the player marginal utility) is given by  $\pi(x; H) \equiv \frac{\partial H}{\partial x}$ , where

$$\frac{\partial H}{\partial x} = v(H \cup x) - v(H) \quad \text{if } x \notin H, \text{ the player } x \text{ joins the coalition,}$$

and

$$\frac{\partial H}{\partial x} = v(H) - v(H \setminus x) \quad \text{if } x \in H, \text{ the player } x \text{ leaves the coalition,}$$

for every  $H \in 2^W$ . We denote in our nomenclature  $H \cup x \equiv H + x$ , and  $H \setminus x \equiv H - x$ , see later.

Suppose that the interest of player  $x$  to join the coalition equals the player's marginal contribution  $\frac{\partial H}{\partial x}$ . A coalition game is convex (concave)

if for any pair  $L$  and  $G$  of coalitions  $L \subseteq G \subseteq W$  the inequality  $\frac{\partial L}{\partial x} \leq \frac{\partial G}{\partial x} \left( \frac{\partial L}{\partial x} \geq \frac{\partial G}{\partial x} \right)$  holds for each player  $x \in W$ .

**Theorem.** *For the coalition game to be convex (concave), it is necessary and sufficient for its characteristic function to be a supermodular (submodular) set function.*

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Extrapolated from Nemhauser et al. (1978).<sup>10</sup>

Now, in view of the theorem, marginal utilities of players in the supermodular game motivate them in certain cases to form coalitions. In a modular game, where the characteristic function is both supermodular and submodular, marginal utilities are indifferent to collective rationality because entering a coalition would not allow anybody to win or lose their respective payments. In contrast, it can be shown that collective rationality is sometimes counterproductive in submodular games. Therefore, in supermodular games, formation of too many coalitions might be unavoidable, resulting in, for example, the grand coalition. In such cases, in Shapley's (1971) words, this leads to a "snowballing" or "band-wagon" effect. On the other hand, submodular games are less cooperative. In order to counteract these "bad motives" of players in both supermodular and submodular games, we introduce below a second actor – the moderator. Hence, we consider a bargaining game between the coalition and the moderator.

Convex game induces an accompanied bargaining game with the utility pair  $(v(H), F(H))$ , where  $F(H) = \min_{x \in H} \frac{\partial H}{\partial x}$ ; concave game induces utility pair with  $F(H) = \max_{x \in H} \frac{\partial H}{\partial x}$ . Here, the coalition assumes the role of Player no. 1 with the characteristic function  $v(H)$ . The coalition moderator, the Player no. 2, expects the award  $F(H)$ .

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<sup>10</sup> Shapley (1971) recognized this condition as equivalent, whereby Nemhauser et al. (1978) proposed similar derivatives in their investigation of some optimization problems. Muchnik and Shvartser (1987) pointed to the link between submodular set functions and the Monotonic Systems, see Mullat (1971).

**Proposition.** *The solution  $f(\mathbf{S}, \emptyset)$  of a Nash's Bargaining Problem  $\langle \mathbf{S}, \emptyset \rangle$ , which accompanies a convex (concave) coalition game with characteristic function  $v$ , lies on its Pareto frontier  $\Gamma_0 \supset \Gamma_1 \supset \dots \supset \Gamma_p$  maximizing (minimizing) the product  $v(\Gamma_j)^\theta \cdot \frac{\partial \Gamma_j^{1-\theta}}{\partial \alpha}$  for some  $j = 0, 1, \dots, p$ , and  $0 \leq \theta \leq 1$ .*

*Proof:* This statement is an obvious corollary from the Frontier Theorem. ■

In accordance with the basic monotonic property, see above, given some monotonic function  $\pi(x; H) \equiv \frac{\partial H}{\partial x}$  on  $N \times 2^N$ , it is not immediately apparent that there exists some characteristic function  $v(H)$  for which the function  $\pi(x; H)$  constitutes a monotonic marginal utility  $\frac{\partial H}{\partial x}$ . The following theorem, accommodated in line with the work of Muchnik and Shvartser (1987), addresses this issue.

**The existence theorem.** *For the function  $\pi(x, H)$  to represent a monotonic marginal utility  $\frac{\partial H}{\partial x}$  of some supermodular (submodular) function  $v(H)$ , it is necessary and sufficient that*

$$\frac{\partial}{\partial y} \frac{\partial H}{\partial x} \equiv \pi(x; H) - \pi(x; H - y) = \pi(y; H) - \pi(y; H - x) \equiv \frac{\partial}{\partial x} \frac{\partial H}{\partial y}$$

*holds for  $x, y \in H \subseteq N$ . The interpretation of this condition is left for the reader.*

## 7. HEURISTIC INTERPRETATION

Only the last issue is relevant to our bargaining solution  $\Gamma = f(\mathbf{S}, \emptyset)$  to the supermodular bargaining game. The coalition  $\Gamma$  is a stable point with reference to the threshold value  $u = F(\Gamma) = \min_{x \in K} \frac{\partial \Gamma}{\partial x}$ . This coalition guarantees a gain  $u = F(\Gamma)$  to Player no. 2. Therefore, Player no. 2 can

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prevent anyone  $x \notin \Gamma$  outside the coalition  $\Gamma \in \mathbf{S}$  from becoming a new member of the coalition because the outsider's marginal contribution  $\frac{\partial \Gamma}{\partial x}$  reduces the gain guaranteed to Player no. 2. The same incentive governing the behavior of Player no. 2 will prevent some members  $x \in \Gamma$  from leaving the coalition. The unconventional interpretation given below might help elucidate this situation.

Let us observe a family of functions on  $N \times 2^N$  monotonic towards the second set variable  $H$ ,  $H \in 2^N$ . Let it be a function  $\pi(x; H) \equiv \frac{\partial H}{\partial x}$ . We already cited Shapley (1971), who introduced the convex games, with the marginal utility  $\frac{\partial H}{\partial x} = v(H) - v(H - x)$ , which is the one of many exact utilizations of the monotonicity  $\pi(x, L) \leq \pi(x, G)$  for  $x \in L \subseteq G$ . Authors of some extant studies, including this researcher, refer to these marginal  $v(H) - v(H - x)$  set functions as the derivatives of supermodular functions  $v(H)$ . By inverting the inequalities, we obtain submodular set functions.

Convex coalition game, referring to Shapley(1971) once again, can have a "snowballing" or "band-wagon" effect of cooperative rationality; i.e. in a supermodular game, the cooperative rationality suppresses the individual rationality. In contrast, in submodular games with the inverse property  $\pi(x, L) \geq \pi(x, G)$  (an extrapolation this time), the individual rationality suppresses the collective rationality. Hence, it is not beneficial in either case. On a positive note, if the moderator is in charge for coalition formation, the moderator award will be equal to the least marginal utility  $u = F(H) = \min_{x \in H} \frac{\partial H}{\partial x}$  of some weakest player in the coalition  $H$  under formation. Now, we can focus on a two-person cooperative drama to be played out between the moderator and the coalition.

We start this discussion with our heuristic interpretation. Following the apparatus of monotonic systems in terms of data mining (Mullan, 1971), it is reasonable to find the Pareto frontier in terms of the game theory as well. The potential moderator's bargaining strategy is presented next. First, in the grand coalition  $N \equiv \Gamma_0$ , the moderator identifies the players with the least marginal utility  $u_0 = F(N) = \min_{x \in N} \frac{\partial N}{\partial x}$ . The moderator will advise them to stay in line and wait for their awards. All players that have joined the line will be temporarily disregarded in any coalition formation. Following the game convexity, one of the remaining players (i.e. those still remaining in the coalition formation process) must find themselves worse off owing to the players in line being excluded from the process. Moderator would thus suggest to these players to also join the line and wait for their awards. The moderator continues the line construction in the same vein. This process will result in a scenario in which all remaining players  $\Gamma_1$  (outside the line) are better off than  $u_0$ , i.e. better off than those waiting in line for their awards. Now, the moderator repeats the entire procedure upon players  $\Gamma_1, \Gamma_2, \dots$  until all players from  $N$  are assigned to wait in line to obtain their awards. Moderator, certainly, keeps a record of the events  $0, 1, \dots$  and is aware when the marginal utility thresholds increases from  $u_0$  to  $u_1$ , etc. It is obvious that the increments are always positive:  $u_0 < u_1 < \dots < u_p$ .

What is the outcome of this process? Players staying in line arrange a nested sequence of coalitions  $\langle \Gamma_0, \Gamma_1, \dots, \Gamma_p \rangle$ . The most powerful marginal players, those present when the last event  $p$  occurs, form a coalition  $\Gamma_p$ . The next powerful coalition will be  $\Gamma_{p-1}$ , etc., coming back once again to the starting event  $0$ , when the players arrange the grand coalition  $N = \Gamma_0$ . Our Frontier Theorem guarantees that such a moderator bargaining strat-



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egy, in convex games, classifies a Pareto frontier  $\langle (v(\Gamma_0), u_0), (v(\Gamma_1), u_1), \dots, (v(\Gamma_p), u_p)) \rangle$  for a bargaining game between the moderator and coalitions under formation.<sup>11</sup> Thus, the game ends when a bargaining agreement is reached between the moderator and the coalition. However, some players might still stay in line, waiting in vain for their awards, because the moderator might not agree to allow them to partake in coalition formation. Indeed, due to the existence of those marginal players, the moderator may lose a large portion of his/her award  $F(\Gamma_k)$ , for some  $k$ 's  $\in \langle 1, \dots, p \rangle$ .<sup>12</sup>

## 8. CONCLUSION

Nash bargaining solution being understood as a point on the Pareto frontier in Monotonic System might be an acceptable convention in the framework of “fast” calculation. The corresponding algorithm for finding the solution is characterized by a relatively few operations and can be implemented using known computer programming “recursive techniques” on tables. From a purely theoretical perspective, we believe that our technique is a valuable addition to the repertoire presently at the disposal of the game theoreticians. However, our bargaining solution is presently not fully grounded in validated scientific facts established in game theory. Consultations with specialists in the field are thus necessary to develop our work further. In our view, our coalition formation games are sufficiently clear and do not require specific economic interpretations. Nevertheless, they need to be confirmed by other fundamental studies.

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<sup>11</sup> This sequence of players/elements in line arranges so-called defining sequence in data mining process.

<sup>12</sup> We refer to similar behaviour of players in “Left- and Right-Wing Political Power Design: The Dilemma of Welfare Policy with Low-Income Relief” as political parties bargaining game agents registered under the social security administration.

**APPENDIX. Illustration of a club formation bargaining game with neither supermodular nor submodular characteristic function.**

Recall the health club formation game from Section 2. Given the characteristic function  $v(H)$ , although whether the club members actually arrive at individual payoffs or not is irrelevant, the club formation is still of our interest. Let the game participants  $N = \{1,2,3,4,5,6,7\}$  try to organize a club. Let the characteristic (revenue) function comply with the promises of individual employees to participate in the offered health activities in accordance with their survey responses, see Table 1. However, we demand that all five health activities be materialized.

$$\text{Define } v(H) = |H| + \sum_{x \in H} \sum_{j=1}^5 a_{x,j}, \text{ where } H \subseteq N = \{1,2,3,4,5,6,7\}.$$

In other words, a promise fulfilled by the club member contributes a Bank Note to the player. In addition to all the promises fulfilled, a side payment per capita is available. According to this rule  $v(\{1\}) = 3$ ,  $v(\{2\}) = 5, \dots$  Nonetheless, we are going to change the side payments rule, so that the game transforms into neither supermodular nor submodular game. Note that  $\sum_i v(\{i\}) = v(N) = v(\{1,2,3,4,5,6,7\}) = 29$ , which renders the game non-essential.

Yes, indeed, the employees, whether they choose to cooperate or not, will be discouraged from forming a club arriving at the same gains. To change the situation into that similar to “*the real life cacophonous*”, let the side payment per capita be removed for single and pairwise players while keeping the awards intact for all other coalitions for which the size exceeds 2. Thus  $v(\{1\}) = 2$ ,  $v(\{2\}) = 4$ ,  $v(\{1,2\}) = 6$ ,  $v(\{3,6\}) = 5$ ,  $v(\{2,3,5\}) = 12$ , etc. Moderator’s gain, which was defined as  $F(H) = \min_{x \in H} \frac{\partial H}{\partial x} \equiv (v(H) - v(H - x))$ , see above, makes the employees’ “co-operative behavior” close to grand coalition less profitable for the moderator.

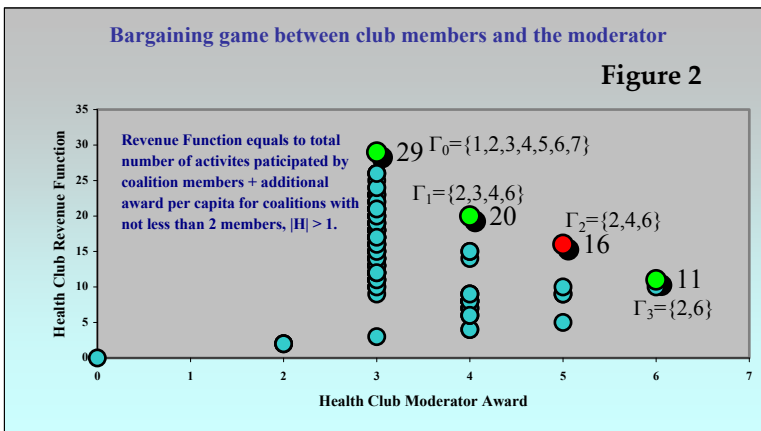
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Therefore, the moderator would benefit from encouraging the employees to enter the club of a “reasonable size”. In Table 8, we examine this phenomenon using different moderator gain  $F(H)$  values.

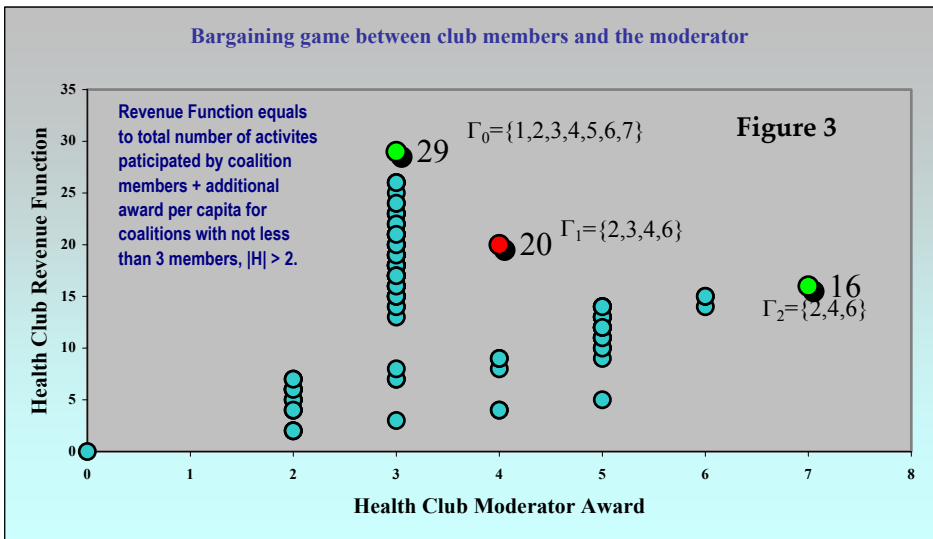
Table 8.

| Health Clubs List |   |   |   |   |   |   | Marginal Utilities<br>p/capita |   |   |   |   |   |   | x    | y    |
|-------------------|---|---|---|---|---|---|--------------------------------|---|---|---|---|---|---|------|------|
| 1                 | 2 | 3 | 4 | 5 | 6 | 7 | 1                              | 2 | 3 | 4 | 5 | 6 | 7 | v(H) | F(H) |
| *                 |   |   |   |   |   |   | 2                              |   |   |   |   |   |   | 2    | 2    |
|                   | * |   |   |   |   |   |                                | 4 |   |   |   |   |   | 4    | 4    |
| *                 | * |   |   |   |   |   | 2                              | 4 |   |   |   |   |   | 6    | 2    |
|                   |   | * |   |   |   |   |                                |   | 3 |   |   |   |   | 3    | 3    |
| *                 |   | * |   |   |   |   | 2                              |   | 3 |   |   |   |   | 5    | 2    |
| -                 | - | - | - | - | - | - | -                              | - | - | - | - | - | - | -    | -    |
|                   |   | * |   | * |   |   |                                |   | 3 |   | 2 |   |   | 5    | 2    |
| *                 |   | * | * | * |   |   | 5                              |   | 6 |   | 5 |   |   | 10   | 5    |
|                   | * | * | * | * |   |   |                                | 7 | 6 |   | 5 |   |   | 12   | 5    |
| *                 | * | * |   | * |   |   | 3                              | 5 | 4 |   | 3 |   |   | 15   | 3    |
|                   |   |   | * | * |   |   |                                |   |   | 4 | 2 |   |   | 6    | 2    |
| *                 |   | * | * | * |   |   | 5                              |   |   | 7 | 5 |   |   | 11   | 5    |
| -                 | - | - | - | - | - | - | -                              | - | - | - | - | - | - | -    | -    |
|                   | . | * | * | * | * | * |                                | . | 4 | 5 | 3 | 6 | 3 | 21   | 3    |
| *                 | . | * | * | * | * | * | 3                              | . | 4 | 5 | 3 | 6 | 3 | 24   | 3    |
| .                 | * | * | * | * | * | * | .                              | 5 | 4 | 5 | 3 | 6 | 3 | 26   | 3    |
| *                 | * | * | * | * | * | * | 3                              | 5 | 4 | 5 | 3 | 6 | 3 | 29   | 3    |

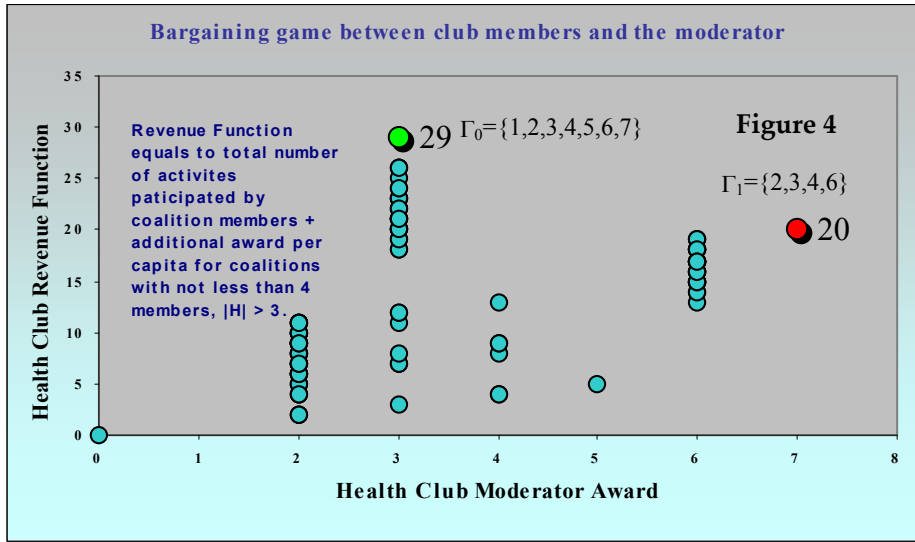
At last, we illustrate the bargaining game in the graph below and make some comments.



N.B. Observe that utility pairs  $(29,3)$ ,  $(20,4)$ ,  $(16,5)$  and  $(11,6)$  constitute the Pareto frontier of bargaining solutions for the bargaining problem involving the moderator as Bargainer no. 1 and coalitions as Bargainer no. 2. Accordingly, given the grand coalition  $N = \Gamma_0 = \{1,2,3,4,5,6,7\}$ , three proper coalitions  $\Gamma_1 = \{2,3,4,6\}$ ,  $\Gamma_2 = \{2,4,6\}$  and  $\Gamma_3 = \{2,6\}$  exist. Solutions  $(v(\Gamma_1) = 20, F(\Gamma_1) = 4)$  and  $(v(\Gamma_2) = 16, F(\Gamma_2) = 5)$  maximize the product of players' gains over the disagreement point  $(0,0)$  at  $20 \cdot 4 = 16 \cdot 5 = 80$ . More specifically, as noted at the beginning of the paper, the solution might not be unique and some external considerations may help. For example, the sponsor expenses for  $(20,4)$  are equal to 24, while those pertaining to  $(16,5)$  are equal to 21, which might be decisive. That is the case when the bargaining power  $\theta = \frac{1}{2}$  of the coalitions  $\Gamma_1$ ,  $\Gamma_2$  and the moderator are in balance. Otherwise, choosing the coalition bargaining power  $\theta < \frac{1}{2}$ , the moderator will be better off materializing the solution  $(5,16)$ . Conversely, coalition  $\Gamma_2$  will be better off if  $\theta > \frac{1}{2}$ .



NB. Comparison with Fig. 2 reveals that coalition  $\Gamma_3 = \{2,6\}$  is no longer located on the Pareto frontier.



N.B. Comparison with Fig. 3 indicates that coalition  $\Gamma_2 = \{2,4,6\}$  no longer lies on the Pareto frontier.

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HOW TO ARRANGE A  
SINGLES PARTY  
COALITION FORMATION  
IN MATCHING GAME

# How to arrange a Singles' Party: Coalition Formation in Matching Game

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**Abstract:** The study addresses important issues relating to computational aspects of coalition formation. However, finding payoffs—imputations belonging to the core—is, while almost as well known, an overly complex, NP-hard problem, even for modern super-computers. The issue becomes uncertain because, among other issues, it is unknown whether the core is non-empty. In the proposed cooperative game, under the name of singles, the presence of non-empty collections of outcomes (payoffs) similar to the core (say quasi-core) is fully guaranteed. Quasi-core is defined as a collection of coalitions minimal by inclusion among non-dominant coalitions induced through payoffs similar to super-modular characteristic functions (Shapley, 1971). As claimed, the quasi-core is identified via a version of P-NP problem that utilizes the branch and bound heuristic and the results are visualized by Excel spreadsheet.

**Keywords:** stability; game theory; coalition formation.

## 1. INTRODUCTION

It is almost a truism that many university and college students abandon schooling soon after starting their studies. While some students opt for incompatible education programs, the composition of students following particular programs may not be optimal; in other words, students and programs are mutually incompatible. Indeed, so-called mutual mismatches of priorities were among the reasons (Võhandu, 2010) behind the unacceptably high percentage of students in Estonian universities and colleges dropping out of schools, wasting their time and the entitlement to government support. However, matching students and education programs more optimally could mitigate this problem.

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\*\* A thesis of this paper was presented at the Seventh International Conference on Game Theory and Management (GTM2013), June 26-28, 2013, St. Petersburg, Russia



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Similar problems have been thoroughly studied (Roth, 1990; Gale, 1962; Berge, 1958...) leading, perhaps, L. Vöhandu (LV) to propose a way, in this wide area of research, to solve the problem of students and programs mutual incompatibility by introducing “matching total” as the sum of duplets—priorities selected within two directions—horizontal priorities of students towards programs, and vertical priorities of programs towards students. The best solution found among all possible horizontal and vertical duplet assignments, according to LV, is where the sum reaches its minimum.

Finding the best solution, however, is a difficult task. Instead, LV proposed a greedy type workaround. In LV’s words, the best solution to the problem of matching students and programs will be close enough (consult with Carmen et al., 2001) to a sum of duplets accumulated while moving along direction of duplets in non-decreasing ordering. It seems that LV’s proposal to the solution is a typical approach in the spirit of classical utilitarianism, when the sum of utilities has to be maximized or minimized (Bentham, *The Principals of Morals and Legislation*, 1789; Sidgwick, *The Methods of Ethics*, London 1907).

As noted by Rawls in "Theory of Justice", the main weakness of utilitarian approach is that, when the total **max** or **min** has been reached, those members of society at the very low utility levels will still be receiving very low compensations for incapacity, such as transfer payments to the poor. Arguing for the principal of "*maxima of the lowest*", referred to as the "Second Principal of Justice", Rawls suggested an alternative to the utilitarian approach. The motive driving this study is similar. We address by example an alternative to conventional core solution in cooperative games, along the lines of monotonic game (Mullat, 1979), whereby the lowest incentive/compensation should be maximized. The reader studying matching problems can also find useful information about these issues, where a number of ways of constructing an optimal matching strategy have been discussed (Veskioja, 2005).

Learning by example is of high value because the conventional core solution in cooperative games cannot be clearly explained unless the readers are sufficiently familiar with utopian reality—a reality that sometimes does not exist. Thus, a rigorous set up of a simple game will be presented here, aiming to explain the otherwise rather complicated intersection of interests. More specifically, we hope to shed light on what we call a Singles-Game. It should be emphasized that, even though the game primitives represent an independent mathematical object in a completely different context, we have still “borrowed” the idea of LV duplets to estimate the benefits of matching. For this reason, we changed the nomenclature of duplets to mutual risks in order to justify the scale of payoffs—the incentives and compensations.

The rest of the paper is organized as follows. We start with the preliminaries, where the game primitives are explained. In Section 3, we introduce the core concept of conventional stability in relation to the Singles-game. In Section 4, the reader will come across an unconventional theory of kernel coalitions, and nuclei coalitions, minimal by inclusion in accordance with the formal scheme. In Section 5, we continue explaining our techniques and procedures used to locate stable outcomes of the game. The study ends with conclusions and suggestions for future work, which are presented in Section 6. Appendix contains a visualization, which brings to the surface the theoretical foundation of coalition formation. Finally, interested readers would benefit from exploring the Excel spreadsheet, which helps visualize a “realistic” intersection of interests of 20 single women and 20 single men. The addendum provides a sketched outline for the evidence of some propositions.

## 2. PRELIMINARIES

Five single women and five single men are ready to participate in the Singles Party. It is assumed that all participants exhibit risk-averse behavior towards dating. To cover dating bureau expenses, such as refresh-

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ments, rewards, etc. the entrance fee is set at 50€<sup>1</sup>. Thus, the cashier will be at the disposal of an amount of 500€. All the guests have been kindly asked to take part in a survey, helping determine the attributes they look for in their prospective partner. Those who choose to provide this information have been promised to collect a *Box of Delights*<sup>2</sup> and are hereafter referred to as *participants*, while others are labeled as *dummies*, by default, and cannot participate in the game. In addition to the *delights*, promised to those willing to reveal their priorities, we continue setting the rules of payoffs in the form of incentives and mismatch compensations. However, if all participants decide to date, as no reasonable justification exists for incentives and compensations, the game terminates immediately.

We use index  $i$  for the women, and an index  $j$  for the men taking part in the dating party. Assuming that all the guests have agreed to participate in the game, there are  $\{1, \dots, i, \dots, 5\}$  women and  $\{1, \dots, j, \dots, 5\}$  men, resulting in  $2 \times 5 \times 5$  combinations. Indeed, when priorities have been revealed, they can form two  $5 \times 5$  tables,  $W = \|\|w_{i,j}\|\|$ , and  $M = \|\|m_{i,j}\|\|$ , indicating that each woman  $i$ ,  $i = \overline{1,5}$  revealed her priorities positioned in the rows of table  $W$  towards men as horizontal permutations  $w_i$  of numbers  $\langle 1,2,3,4,5 \rangle$ . Similarly, each man  $j$ ,  $j = \overline{1,5}$ , revealed his priorities positioned in columns of the table  $M$  towards women as vertical permutations  $m_j$ . As can be seen in Table-1, priorities  $w_{i,j}$  (numbers  $\langle \overline{1,5} = 1,2,3,4,5 \rangle$ ) might repeat in both the columns of the table  $W$  and in the rows of the table  $M$ . To be sure, more than one man may prefer the same woman at priority level  $w_{i,j}$ , and many women, accordingly, may prefer the same man at the level  $m_{j,i}$ . Thus, duplets or mutual risks  $r_{i,j} = w_{i,j} + m_{i,j}$  occupy the cells in table  $R = \|\|r_{i,j}\|\|$ .

<sup>1</sup> Note that red colour points at negative number.

<sup>2</sup> In case the Box is undesirable it will be possible to get 10€ in return.

|               |                |                             |                |                |                |                |                |   |                       |   |   |   |   |
|---------------|----------------|-----------------------------|----------------|----------------|----------------|----------------|----------------|---|-----------------------|---|---|---|---|
|               |                | M                           | M              | M              | M              | M              |                | M | M                     | M | M | M |   |
|               | W              | 1                           | 5              | 3              | 2              | 4              |                | W | 3                     | 4 | 2 | 1 | 2 |
|               | W              | 5                           | 4              | 1              | 2              | 3              |                | W | 1                     | 3 | 4 | 2 | 4 |
| <b>Table1</b> | W              | 3                           | 5              | 4              | 2              | 1              | + M            | W | 5                     | 2 | 3 | 4 | 3 |
|               | W              | 2                           | 5              | 3              | 1              | 4              |                | W | 4                     | 5 | 1 | 3 | 1 |
|               | W              | 4                           | 3              | 1              | 2              | 5              |                | W | 2                     | 1 | 5 | 5 | 5 |
|               |                | <b>Women Priorities</b>     |                |                |                |                |                |   | <b>Men Priorities</b> |   |   |   |   |
|               |                |                             | M <sub>1</sub> | M <sub>2</sub> | M <sub>3</sub> | M <sub>4</sub> | M <sub>5</sub> |   |                       |   |   |   |   |
|               | W <sub>1</sub> | 4                           | 9              | 5              | 3              | 6              |                |   |                       |   |   |   |   |
|               | W <sub>2</sub> | 6                           | 7              | 5              | 4              | 7              |                |   |                       |   |   |   |   |
| = R           | W <sub>3</sub> | 8                           | 7              | 7              | 6              | 4              |                |   |                       |   |   |   |   |
|               | W <sub>4</sub> | 6                           | 10             | 4              | 4              | 5              |                |   |                       |   |   |   |   |
|               | W <sub>5</sub> | 6                           | 4              | 6              | 7              | 10             |                |   |                       |   |   |   |   |
|               |                | <b>Mutual Duplets/Risks</b> |                |                |                |                |                |   |                       |   |   |   |   |

Noting the assumption that all participants are risk-averse, some lucky couples with lower level of mutual risks start dating. These lucky couples will receive an incentive, such as a prepaid ticket to an event, free restaurant meal, etc. On the other hand, unlucky participants—i.e. those that did not find a partner—may claim a compensation, as only high-level mutual risk partners remained, given that the eligible participants at the low level of mutual risk have been matched.

If no one has found a suitable partner, the question is—should the party continue? Apparently, given that the original data that failed to produce matches might have not been completely truthful, it would be unwise to offer compensation in proportion to mutual risks  $r_{i,j}$ . Nonetheless, let us assume that the compensation equals  $\frac{1}{2}r_{i,j} \cdot 10€$ . In that case, couple's [5,5] profit may reach 50€! Instead, the dating bureau decides to organize the game, encouraging the players to follow Rawls second principle of justice. In Table-1, the minimum—the lowest **mutual risk** among all participants—is  $r_{1,4} = 3$ . Following the principle, the compensation to all unlucky participants will be equal to  $\frac{1}{2}r_{1,4} \cdot 10 = 15€$ . This setting is also fiscally rea-

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sonable from the cashier's point of view. The balance of payoffs for all participants, will be 25€, as 50€ paid as entrance fee will be reduced by 15€ compensation amount, and additionally by 10€, i.e. inclusive of the cost of collected delights. Further on, we assume that each member of a dating couple will receive an incentive that is offered to all dating couples and is equal to double the compensation amount.

What happens when the couple [1,4] decides to date? The entire table R should be dynamically transformed to reflect the fact that the participants [1,4] are matched. Indeed, as the women {2,3,4,5} and men {1,2,3,5} can no longer count on [1,4] as their potential partners, the priorities will decline, whereby the scale ⟨1,2,3,4,5⟩ dynamically shrinks to ⟨1,2,3,4⟩<sup>3</sup>. To reflect this, Table-1 transforms into Table-2:

|     |   |                  |   |   |   |   |   |     |
|-----|---|------------------|---|---|---|---|---|-----|
|     |   |                  | M | M | M | M | M |     |
|     | W |                  |   |   |   |   |   |     |
|     | W | 4                | 3 | 1 |   |   | 2 |     |
| Ta- | W | 2                | 4 | 3 |   |   | 1 | + M |
|     | W | 1                | 4 | 2 |   |   | 3 |     |
|     | W | 3                | 2 | 1 |   |   | 4 |     |
|     |   | Women Priorities |   |   |   |   |   |     |
|     |   |                  | M | M | M | M | M |     |
|     | W |                  |   |   |   |   |   |     |
|     | W | 1                | 3 | 3 |   |   | 3 |     |
|     | W | 4                | 2 | 2 |   |   | 2 |     |
|     | W | 3                | 4 | 1 |   |   | 1 |     |
|     | W | 2                | 1 | 4 |   |   | 4 |     |
|     |   | Men Priorities   |   |   |   |   |   |     |

|     |                |                      |                |                |                |                |
|-----|----------------|----------------------|----------------|----------------|----------------|----------------|
|     |                | M <sub>1</sub>       | M <sub>2</sub> | M <sub>3</sub> | M <sub>4</sub> | M <sub>5</sub> |
|     | W <sub>1</sub> |                      |                |                |                |                |
|     | W <sub>2</sub> | 5                    | 6              | 4              |                | 5              |
| = R | W <sub>3</sub> | 6                    | 6              | 5              |                | 3              |
|     | W <sub>4</sub> | 4                    | 8              | 3              |                | 4              |
|     | W <sub>5</sub> | 5                    | 3              | 5              |                | 8              |
|     |                | Mutual Duplets/Risks |                |                |                |                |

<sup>3</sup> To highlight theoretical results of mutual risks, incitements or compensations, or whatever the scales we use, the dynamic quality of monotonic scales is the only feature fostering the birth of MS—the "monotone system." Otherwise, the MS terminology, if used in any type of serialization methods applied for data analysis, will remain sterile.

The *minimum* mismatch compensation did not change and is still equal to 15€. However, couple's [1,4] potential balance  $50€+10€+2\cdot 15€ = 10€$  of payoffs improves ( $w_1$  and  $m_4$  each receive 30€ as an incentive to date, based on the rule that it is equal to twice the mismatch compensation). For those not yet matched, the balance remains negative (in deficit) and equals 15€. On the other hand, if, for example, the couple [3,5] decides to date, the balance of payoffs improves as well.

The party is over and the decisions have been made about who will date and who will leave the party without a partner. The results are passed in writing to the dating bureau. What would be the best collective decision of the participants based on the principle of "*maxima of the lowest*" in accord with the rules of singles-game?

### 3. CONVENTIONAL STABILITY<sup>4</sup>

In this section, the aim is to present the well-established solution to the singles-game by utilizing the conventional concept, called the core. First, without any warranty, it is helpful to focus on the core stability.

In order to meet this aim, the original dating party arrangement is expanded to a more general case. The game now has  $n \times m$  participants, of whom  $n$  are single women  $\langle 1, \dots, i, \dots, n \rangle$  and  $m$  are single men  $\langle 1, \dots, j, \dots, m \rangle$ . Some of the guests expressed their willingness to participate in the game and have revealed their priorities. Those who refused, in line with the above, are referred to as *dummy players*. All those who agreed to play the game will be arranged by default into the Grand Coalition  $\mathcal{P}$ ,  $|\mathcal{P}| \leq n + m$ . Thus, indices  $i, j$  and labels  $\alpha, \dots, \sigma \in \mathcal{P}$  are used to annotate the guests participating in the game. Only the guests in  $\mathcal{P}$  are regarded as *participants*, whereas couples  $[i, j]$  are referred to as  $\alpha, \dots, \sigma$ . This differ-

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<sup>4</sup> Terminology, which we shall use below, is somewhat conventional but mixed with our own.

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entiation not only helps make notations short, when needed, but can also be used in reference to an eventual match or a couple without any emphasis on gender.

In the singles-game, we focus on the participants  $D \subseteq \mathcal{P}$  who are matched. Having formed a coalition, we suppose that coalition  $D$  has the power and is in a position to enforce its priorities. It is assumed that participants in  $D$  can persuade all those in  $X = \mathcal{P} \setminus D$ , i.e. participants that are not yet matched, to leave the party without a partner and thus receive compensation. However, it is realistic to assume that the suppression of interests of participants' in  $X$  is not always possible. It is conceivable that, those in the coalition  $D' \subseteq X$ , whose interests would be affected (suppressed), will still be capable to receive as much as the participants in  $D$ . However, we exclude this opportunity, as it is better that no one expects that coalition  $D'$  can be realized concurrently with  $D$  and act as its direct competition.

Insisting on this restriction, however, we still assume that others—those participants suppressed in  $X$ —have not yet found their suitable partners and have agreed to form their own coalition, even though they could receive compensation equal to 50% of the incentives in  $D$ . A realistic situation may occur when all participants in  $\mathcal{P}$  are matched,  $D = \mathcal{P}$ , or, in contrast, no one decides to date,  $D = \emptyset$ . It is also reasonable that, after revealing their priorities, some individuals might decide not to proceed with the game and will, thus, be labeled as a *dummy* player  $\delta \notin \mathcal{P}$ .

Among all coalitions  $D$ , we usually distinguish rational coalitions. Couple  $\alpha$ , joining the coalition  $D$ , extracts from the interaction in the coalition a benefit that satisfies  $\alpha \in D$ . In the singles-game, we anticipate that the extraction of benefits, i.e. the incentives and mismatch compensations, strictly depend on the membership—couples in  $D$  or participants of coalition  $X$ . Using the coalition membership  $D \subseteq \mathcal{P}$ , we can always construct a payoff  $x$  to all participants  $\mathcal{P}$ , i.e. we can quantify the positions of all

participants. The inverse is also true. Given a payoff  $x$ , it is easy to establish which couple belongs to the coalition  $D$  and identify those belonging to the coalition  $X = \mathcal{P} \setminus D$ . We label this fact as  $D_x$ . Recall that couples of the coalition  $D_x$  receive an incentive to date, which is equal to the double amount of the mismatch compensation. Thus, the allocation  $D_x$  may provide an opportunity for some participants  $\sigma \in \mathcal{P}$  to start, or initiate, new matches, thus moving to better positions. We will soon see that, while the best positions induced by special coalitions  $\mathcal{N}$ , called the nuclei, have been reached, this movement will be impossible to realize.<sup>5</sup>

The inability of players to move to better positions by "pair comparisons" is an example of stability. In the work "Cores of Convex games", convex games have been studied (Shapley, 1971); these are so-called games with a non-empty core, where similar type of stability exists. The core forms a convex set of end-points (*imputations*) of a multidimensional octahedron, i.e. a collection of available payoffs to all players. Below, despite the players' asymmetry with respect to  $D_x = \mathcal{P} \setminus X$ , we focus on their payoffs driving their collective behavior as participants  $\mathcal{P}$  to form a coalition  $D_x$ ,  $D_x \subseteq \mathcal{P}$ ; here,  $\bar{X} = D_x$  is called an anti-coalition to  $X$ .

In contrast to individual payoffs improving or worsening the positions of participants, when playing a coalition game, the total payment to a coalition  $X$  as a whole is referred to the characteristic function  $v(X) > 0$ . In classical cooperative game theory, the payment  $v(X)$  to coalition  $X$  is known with certainty, whereby the variance  $v(X) - v(X \setminus \{\sigma\})$  provides a marginal utility  $\pi(\sigma, X)$ . Inequality  $\pi(\alpha, X \setminus \{\sigma\}) \leq \pi(\alpha, X)$  of the scale of risks expresses a monotonic decrease (increase) in marginal utilities of the membership for  $\alpha \in X$ . The monotonicity is equivalent to the supermodularity  $v(X_1) + v(X_2) \leq v(X_1 \cup X_2) + v(X_1 \cap X_2)$  (Nemhauser et al., 1978). Thus, any characteristic function  $v(X)$ , payment on which is built accord-

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<sup>5</sup> Our terminology is unconventional in this connection.



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ing to the scale of risks, is supermodular. The inverse submodularity was used to find solutions of many combinatorial problems (Edmonds, 1970; Petrov and Cherenin, 1948). In general, such a warranty cannot be given.

Recall that we eliminated all rows and columns in tables  $W = \|\|w_{i,j}\|\|$ ,  $M = \|\|m_{i,j}\|\|$  in line with  $\bar{X} = D_x$ . Table  $R = \|\|\pi(\alpha, X) = w_{i,j}(X) + m_{i,j}(X)\|\|$ ,  $\alpha = [i, j] \in X$  reflects the outcome of shrinking priorities  $w_{i,j}$ ,  $m_{i,j}$  when some  $\sigma \in \bar{X}$  have found a match and have formed a couple. Priorities  $w_{i,j}$ ,  $m_{i,j}$  are consequently decreasing. Given in the form of characteristic function, e.g. the value  $v(X) = \sum_{\alpha \in X} \pi(\alpha, X)$  sets up a coalition game.<sup>6</sup> An imputation for the game  $v(X)$  is defined by a  $|\mathcal{P}|$ -vector fulfilling two conditions: (i)  $\sum_{\alpha \in \mathcal{P}} x_\alpha = v(\mathcal{P})$ , (ii)  $x_\alpha \geq v(\{\alpha\})$ , for all  $\alpha \in \mathcal{P}$ . Condition (ii) clearly stems from repetitive use of monotonic inequality  $\pi(\alpha, X \setminus \{\sigma\}) \leq \pi(\alpha, X)$ .

A significant shortcoming of the cooperative theory given in the form of the characteristic function stems from its inability to specify a particular imputation as a solution. However, in our case, such imputation can be defined in an intuitive way. In fact, the concept of risk scale determines a popularity index of players. More specifically, the lower the risk of engagement  $\pi(\alpha, X)$  of  $\sigma \in X$ , the more reliable the couple's  $\alpha$  coexistence is. Therefore, we set up a popularity index  $p_i$  of a woman  $i$  among men in the coalition  $X$  as number  $p_i(X) = \sum_{j \in X} m_{i,j}$ . The index number  $p_j$  of a man  $j$  among women, accordingly, is given by  $p_j(X) = \sum_{i \in X} w_{i,j}$ . We intend to redistribute the total payment  $v(X)$  in proportion to the components of the vector  $p(X) = \langle p_i(X), p_j(X) \rangle$ , or as the vector  $p(X)$ . Hereby we can prove, owing to monotonicity of the scale of priorities, that the payoffs in imputation  $p(\mathcal{P})$  cannot be improved by any coalition  $X \subset \mathcal{P}$ . Therefore, the game solution, among popularity indices, will be the only imputation  $p(\mathcal{P})$ . In other words, popularity indices core of the cooperative game  $v(X)$  consists of only one point  $p(\mathcal{P})$ .

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<sup>6</sup>  $v(X) = |X|^2 \cdot (|X| + 1)$ . Check that  $v(\mathcal{P}) = 150$  for  $5 \times 5$ -game, or use the Table-1.

In line with the terminology used above, we draw the readers' attention to the fact that the singles-game considered next is not a game given in the form of a characteristic function. The above discussion was presented as the foundation for the course of further investigation only.

#### 4. CONCEPT OF A KERNEL

In the view of "monotone system" (Mullan, 1971-1995) exactly as in Shapley's convex games, the basic requirement of our model validity emerges from an inequality of monotonicity  $\pi(\alpha, X \setminus \{\sigma\}) \leq \pi(\alpha, X)$ . This means that, by eliminating an element  $\sigma$  from  $X$ , the utilities (weights) on the rest will decline or remain the same. In particular, a class of monotone systems is called **p**-monotone (Kuznetsov et al., 1982, 1985), where the ordering  $\langle \pi(\alpha, X) \rangle$  on each subset  $X$  of utilities (weights) follows the initial ordering  $\langle \pi(\alpha, \mathcal{W}) \rangle$  on the set  $\mathcal{W}$ . The decline of the utilities on **p**-monotone system does not change the ordering of utilities on any subset  $X$ . Thus, serialization (greedy) methods on **p**-monotone system might be effective. Behind a **p**-monotone system is the fact that an application of Greedy framework can simultaneously accommodate the structure of all subsets  $X \subset \mathcal{W}$ . Perhaps, for different reasons, many will argue that **p**-monotone systems are rather simplistic and fail to compare to the serialization method. Nonetheless, many economists, including Narens and Luce (1983), almost certainly, will point out that subsets  $X$  of **p**-monotone systems *perform* on interpersonally compatible scales.

An inequality  $F(X_1 \cup X_2) \geq \min\langle F(X_1), F(X_2) \rangle$  holds for real valued set function  $F(X) = \min_{\alpha \in X} \pi(\alpha, X)$ , referred to as quasi-convexity (Malishevski, 1998). We observed monotone systems, which we think is important to distinguish. The system is non quasi-convex when two coalitions

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contradict the last inequality. We consider such systems as non-quasi-convex, which applies to the singles-game case.

The ordering of priorities in singles-games—i.e. what men look for in women, and vice versa—remain intact within an arbitrary coalition  $X$ . However, in these systems, the ordering of mutual risks  $\|r_{i,j}\|$  on Grand Coalition  $\mathcal{P}$  does not necessarily hold for some  $X \subset \mathcal{P}$ . Contrary to initial ordering on  $R(\mathcal{P}) = \|\pi(\alpha, \mathcal{P}) = r_{i,j}\|$ , the ordering of mutual risks on  $R(X) = \|\pi(\alpha, X)\|$  may be inverse of the ordering on  $R(\mathcal{P})$  for some couples. In that case, e.g. the ordering of two couples' mutual risks can turn "upside down" while the risk scale is shrinking compared to the original ordering on the Grand Coalition  $\mathcal{P}$ . Thus, in general, the mutual risks scale is not necessarily interpersonally compatible. In other words, interpersonal incompatibility of this risk scale radically differs from the  $\mathbf{p}$ -monotone systems. This difference became apparent when it was no longer possible to find a solution using Greedy type framework of so-called defining chain algorithm—i.e. the monotone system was non-quasi-convex. Before proceeding with the formal side of these processes, it is informative to understand the nature of the problem.

**Definition 1** *By kernel coalition we call a coalition  $\mathcal{K} \in \arg \max_{X \subset \mathcal{P}} F(X)$ ;  $\{\mathcal{K}\}$  is the set of all kernels.*

Recalling the main quality of defining a chain—a sequence of elements of a monotone system—it is possible to arrange the elements  $\alpha \in \mathcal{W}$ , i.e. the couples  $\alpha \in \mathcal{P}$  of players by a sequence  $\langle \alpha_1, \dots, \alpha_k \rangle$ ,  $k = \overline{1, n}$ . The sequence follows the lowest risk ordering in each step  $k$  corresponding to sequence of coalitions  $\langle H_k \rangle$ ,  $H_1 = \mathcal{P}$ ,  $H_{k+1} \leftarrow H_k \setminus \{\alpha_k\}$ ,  $\alpha_k = \arg \min_{\alpha \in H_k} \pi(\alpha, H_k)$ . Given any arbitrarily coalition  $X \subseteq \mathcal{P}$ , we say that the defining sequence obeys the left concurrence quality if there exists

a superset  $H_t$  such that  $H_t \supseteq X$ ,  $t = \overline{1, k}$ , where the first element  $\alpha_t \in H_t$  to the left in the sequence  $\langle \alpha_1, \dots, \alpha_k \rangle$  belongs to the set  $X$ ,  $\alpha_t \in X$  as well. On the condition that the element  $\alpha_t$  is not a member of the superset  $\mathcal{H} = \bigcup \{ \mathcal{K} \in \arg \max_{X \subseteq \mathcal{P}} F(X) \}$  including all kernels  $\mathcal{K}$ ,  $\alpha_k \notin \mathcal{H}$ , we observe that  $\pi(\alpha_t, X) < \pi(\alpha_t, H_t)$ . Hereby, we can conclude that  $F(X) \leq \pi(\alpha_t, H_t)$  is strictly less than the global maximum of the set function  $F(X) = \min_{\alpha \in X} \pi(\alpha, X)$ . The left concurrence quality guarantees that the sequence can potentially be used for finding the largest kernel  $\mathcal{H}$ . Due to non-quasi-concavity, the left concurrence quality is no longer valid. Eliminating a couple  $\alpha_k = [i, j]$ , see above, we delete the row  $i$  and the column  $j$  in the mutual risks table  $R$ . Thus, the operation  $H_{k+1} \leftarrow H_k \setminus \{ \alpha_k \}$  is not an exclusion of a couple  $\alpha_k \in H_k$ , given that the couple  $\alpha_k = [i, j]$  is about to start dating, but rather an exclusion of adjacent couples  $\alpha$  in  $[i, *]$ -row and  $[*, j]$ -column. We annotate the engagement as  $H_{k+1} \leftarrow H_k - \alpha_k$  or as an equal notation  $D_{k+1} \leftarrow D_k + \alpha_k$ .

In conclusion, note, once again, that, despite the properties of monotone system remaining intact, the chain algorithm, assembling the defining sequence of elements  $\alpha \in \mathcal{P}$ , cannot guarantee the extraction of the supposedly largest kernel  $\mathcal{H}$ , particularly in the form given by Kempner et al. (2008). Thus, we need to employ special tools for finding the solution. To move further in this direction, we are ready to formulate some propositions for finding kernels  $\mathcal{K}$  by branch and bound algorithm types.

The next step will require a modified variant of imputation (Owen, 1982). We define an imputation as the outcome connected to the single-game in the form of a  $|\mathcal{P}|$ -vector of payoffs to all participants. More specifically, the outcome is a  $|\mathcal{P}|$ -vector, where each partner in a couple  $\sigma \in X$  receives the *lowest* mismatch compensation  $F(X)$ , whereas each partner in the couple  $\sigma \notin X$  belonging to the anti-coalition  $\overline{X} = D_x$  receives the

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incentive to date, which is equal to twice that amount, i.e.  $2 \cdot F(X)$ , cf. Tables 3 and Table 4. The concept of outcome (imputation) in this form is not common because the amount to be claimed by all participants is not fixed and equals  $|\mathcal{P}| + F(X) \cdot (|X| + 2 \cdot |\bar{X}|)$ . Thus, it is likely that participants will fail to reach an understanding, and will claim payoffs obtaining less than available total amount  $(n + m) \cdot 50 \text{€}$ . The situation, in contrast, when participants will claim more than total amount, is also conceivable.

Any coalition  $X$  induces a  $|\mathcal{P}|$ -vector  $x = \langle x_\sigma \rangle$  as an outcome  $x$ :<sup>7</sup>

$$x_\sigma = \begin{cases} 2 + F(X) & \text{if } \sigma \in X, \\ 2 \cdot (1 + F(X)) & \text{if } \sigma \notin X. \end{cases} \rightarrow \sum_{\sigma \in \mathcal{P}} x_\sigma = |\mathcal{P}| + F(X) \cdot (|X| + 2 \cdot |\bar{X}|).$$

In this case,  $x_\sigma$  is a quasi-imputation.

This definition of *outcome* is used later, adapting the concept of the quasi-imputation for the purpose of the singles-game. We say that an arbitrary coalition  $X$  induces an outcome  $x$ . Computed and prescribed by coalition  $X$ , the components of  $x$  consist of two distinct values  $F(X)$  and  $2 \cdot F(X)$ . Participants  $\sigma \in X$  could not form a couple, while participants  $\sigma \in D_x$  were able to match. Recall that the notation for  $\bar{X}$  is also used as a mixed notation for dating couples  $D_x$ .

Before we move further, we will try to justify our mixed notation  $\bar{X}$ . Although a coalition  $\bar{X} = D_x$  uniquely defines both those  $D_x$  among participants  $\mathcal{P}$  who went on dating, and those  $X = \mathcal{P} \setminus D_x$  who did not, the coalition  $\bar{X}$  does not specifically indicate matched couples. In contrast,

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<sup>7</sup> Further, we follow the rule that capital letters represent coalitions  $X, Y, \dots, \mathcal{K}, \mathcal{H}, \dots$  while lowercase letters  $x, y, \dots, \mathbf{k}, \mathbf{h}, \dots$  represent outcomes induced by these coalitions.

using the notation  $D_x$ , we indicate that all participants in  $D_x$  are matched, whereas a couple  $\sigma \in D_x$  also indicates an individual decision how to match. More specifically, this annotation represents all men and all women in  $D_x$  standing in line facing one member of the opposite sex, with whom they are matched. However, any matching or engagement among couples belonging to  $D_x$ , or whatever matches are formed in  $D_x$ , does not change the payoffs  $x_\sigma$  valid for the outcome  $x$ . In other words, each particular matching  $D_x$  induces the same outcome  $x$ . Decisions in  $D_x$  with respect to how to match provide an example of individual rationality, while the coalition  $D_x$  formation, as a whole, is an example of collective rationality. Therefore, in accordance with payoffs  $x$ , the notation  $D_x$  subsumes two different types of rationality—the individual and the collective rationality. In that case, the outcome  $x$  accompanying  $D_x$  represents the result of a partial matching of participants  $\mathcal{P}$ . Propositions below somehow bind the individual rationality with the collective rationality.

One of the central issues in the coalition game theory is the question of the possible formation of coalitions or their accessibility, i.e. the question of coalition feasibility. While it is traditionally assumed that any coalition  $X \subseteq \mathcal{P}$  is accessible or available for formation, such an approach is generally unsatisfactory. We will try to associate this issue with a similar concept in the theory of monotone systems. The issue of accessibility of subsets  $X \subset \mathcal{W}$  in the literature of monotone systems has been considered not only in the context of the totality  $2^{\mathcal{W}}$  of its subsets  $X \in 2^{\mathcal{W}}$  but also with respect to special collections of subsets  $\mathcal{F} \subset 2^{\mathcal{W}}$ . A singleton chain  $\alpha_t$  adding elements step-by-step, starting with the empty set  $\emptyset$ , can, in principle, access any set  $X \in \mathcal{F}$ , or access the set  $X$  by removing the elements starting with the grand ordering  $\mathcal{W}$ —so called upwards or downwards accessibility.

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**Definition 2** Given coalition  $X \subseteq \mathcal{P}$ , where  $\mathcal{P}$  is the Grand Coalition, we call the collection of pairs  $C(X) = \{\arg \min_{\alpha \in X} \pi(\alpha, X)\}$  naming  $C(X)$  as best potential couples, capable of matching with the lowest mutual risk, within the coalition  $X$ .

Consider a coalition  $D_x$ , generated by the formation by a chain of steps  $D_{k+1} \leftarrow D_k + \langle \alpha_k \rangle$ . Let  $X_1 = \mathcal{P}$ ,  $X_k = \mathcal{P} \setminus D_k$ , where  $D_k$  are participants trying to match during the step  $k$ ;  $C(X_k)$  are couples in  $X_k$  with the lowest mutual risk among couples not yet matched in steps  $k = \overline{1, n}$ ,  $X_{n+1} = \emptyset$ . Coalitions in the chain  $X_{k+1} = X_k - \alpha_k$  are arranged after the rows and columns, indicated by couple  $\alpha_k$ , have been removed from  $W$ ,  $M$  and  $R$ . Mutual risks  $R$  have been recalculated accordingly.

**Definition 3** Given the sequence  $\langle \alpha_1, \dots, \alpha_k \rangle$  of matched couples, where  $X_1 = \mathcal{P}$ ,  $X_{k+1} = X_k - \alpha_k$ , we say that coalition  $D_x = \overline{X} = \mathcal{P} \setminus X$  of matched (as well as  $X$  of not yet matched) participants is feasible, when the chain  $\langle X_1, \dots, X_{k+1} = X \rangle$  complies with the rational succession  $C(X_{k+1}) \supseteq C(X_k) \cap X_{k+1}$ . We call the outcome  $x$ , induced by sequence  $\langle \alpha_1, \dots, \alpha_k \rangle$ , a feasible payoff, or a feasible outcome.

**Proposition 1** The rational succession rationality necessarily emerges from the condition that, under the coalition  $D_x$  formation a couple  $\alpha_k$  does not decrease the payoffs of couples  $\langle \alpha_1, \dots, \alpha_{k-1} \rangle$  formed in previous steps.

The accessibility or feasibility of coalition  $D_x$  formation offers convincing interpretation. Indeed, the feasibility of coalition  $D_x$  means that the coalition can be formed by bringing into it a positive increment of utilities to all participants  $\mathcal{P}$ , or by improving the position of existing participants having already formed a coalition when new couples enter the coalition in subsequent steps. We claim that, in such a situation, coalitions are formed by rational choice. The rational choice  $C(X)$  satisfies so-called heritage or succession rationality described by Chernoff (1954), Sen (1970), and Arrow (1959). Below, we outline the heritage rationality in the form suitable for visualization.

The proposition states that, in matches, the individual decisions are also rational in a collective sense only when all participants in  $D_x$  individually find a suitable partner. We can use different techniques to meet the individual and collective rationality by matching all participants only in  $D_x$ , which is akin to the stable marriage procedure (Gale & Shapley, 1962). In contrast, the algorithm below provides an optimal outcome/payoff accompanied by partial matching only—i.e. only matching some of participants in  $\mathcal{P}$  as participants of  $D_x$ ; once again, this is in line with the Greedy type matching technique.

**Proposition 2** *The set  $\{\mathcal{K}\}$  of kernels in the singles-game arranges feasible coalitions. Any outcome  $\kappa$  induced by a kernel  $\mathcal{K} \in \{\mathcal{K}\}$  is feasible.*

At last, we are ready to focus on our main concept.

**Definition 4** *Given a pair of outcomes  $x$  and  $y$ , induced by coalitions  $X$  and  $Y$ , an outcome  $y$  dominates the outcome  $x$ ,  $x \prec y$ :*

$$(i) \exists S \subseteq \mathcal{P} \mid \forall \sigma \in S \rightarrow x_\sigma < y_\sigma,$$

(ii) the outcome  $y$  is feasible.

Condition (i) states that participants/couples  $\sigma \in S \subset \mathcal{P}$  receiving payoffs  $x_\sigma$  can break the initial matching in  $D_x$  and establish new matches while uniting into  $D_y$ . Alternatively, some members of  $X$ , i.e. not yet matched participants in  $S$ , can find suitable partners amid participants in  $D_y$ , or, even their compensations in  $Y$  may be higher than their incentives in  $x$ . Thus, by receiving  $y_\sigma$  instead of  $x_\sigma$  the participants belonging to  $S$  are guaranteed to improve their positions. The interpretation of the condition (ii) is obvious. Thus, the relation  $x \prec y$  indicates that participants in  $S$  can cause a split (bifurcation) of  $D_x$ , or are likely to undermine the outcome  $x$ .



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**Definition 5** A kernel  $\mathcal{N} \in \{\mathcal{K}\}$  minimal by inclusion is called a nucleus—it does not include any other proper kernel  $\mathcal{K} \subset \mathcal{N} : \mathcal{K} \not\subset \mathcal{N}$  is true for all  $\mathcal{K} \neq \mathcal{N}$ .

**Proposition 3** The set  $\{\mathbf{n}\}$  of outcomes, induced by nuclei  $\{\mathcal{N}\}$ , arranges a quasi-core of the singles-game. Outcomes in  $\{\mathbf{n}\}$  are non-dominant upon each other, i.e.  $\mathbf{n} \prec \mathbf{n}'$ , or  $\mathbf{n} \succ \mathbf{n}'$  is false. Thus, the quasi-core is internally stable.

The proposition above clearly indicates that the concept of internal stability is based on "pair comparisons" (binary relation) of outcomes. The traditional solution of coalition games recognizes a more challenging stability, known as *NM* solution, which, in addition to the internal stability, demands external stability. External stability ensures that any outcome  $x$  of the game outside *NM*-solution cannot be realized because there is an outcome  $\mathbf{n} \in \{\mathbf{n}\}$ , which is not worse for all, but it is necessarily better for some participants in  $x$ . Therefore, most likely, only the outcomes  $\mathbf{n}$  that belong to *NM*-solution might be realized. The disadvantage of this scenario stems from the inability to specify how it can occur. In contrast, in the singles-game, we can define how the transformation of one coalition to another takes place, namely, only along feasible sequence of couples. However, it may happen that for some coalitions  $X$  outside the quasi-core  $\{\mathcal{N}\}$ , feasible sequence may stall unable to reach any nucleus  $\mathcal{N} \in \{\mathcal{N}\}$ , whereby starting at  $X$  the quasi-core is feasibly unreachable. This is a significant difference with respect to the traditional *NM*-solution.

## 5. FINDING THE QUASI-CORE

In general, when using Greedy type algorithms, we gradually improve the solution by a local transformation. In our case, a contradiction exists because nowhere is stated that local improvements can effectively detect the best solution—the best outcome or payoffs to all players. The set of best payoffs, as we already established above, arranges a quasi-core of the

game. Usually, finding the core in the conventional sense is a NP-hard task, as the number of "operations" increases exponentially, depending on the number of participants. In the singles-game, or in almost all other types of coalition games, we observe an extensive family of subsets constituting traditional core imputations. Even if it is possible to find all the payoff vectors in the core, it is impractical to do so. We thus posit that it is sufficient to find some feasible coalitions belonging to the quasi-core and the payoffs induced by these coalitions.

This can be accomplished by applying a procedure of *strong improvements* of payoffs, and several *gliding procedures*, which do not worsen the players' positions under coalition formation. Indeed, based on rationality, known as the rational succession, Definition 3, it is not rational in some situations to use the procedure of strong improvements, as these do not exist. However, using gliding procedures, we can move forward in one of the promising directions to find payoffs not worsening the outcome. Experiments conducted using our polynomial algorithm show that, while using a mixture of improvement procedure and gliding procedures, combined with the succession condition, one can take the advantage of backtracking strategy, and might find feasible payoffs of the singles-game belonging to the quasi-core.

We use five procedures in total—one improvement procedure and four variants of gliding procedures. Combining these procedures, the algorithm below is given in a more general form. While we do not aim to explain in detail how to implement these five procedures, in relation to rational succession, it will be useful to explain beforehand some specifics of the procedures because a visual interaction is best way to implement the algorithm.

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In the algorithm, we can distinguish two different situations that will determine in which direction to proceed. The first direction promises an improvement in case the couple  $\alpha \in X$  decides to match. We call the situation when  $C(X - \alpha) \cap C(X) = \emptyset$  as a potential improvement situation. Otherwise, when  $C(X - \alpha) \cap C(X) \neq \emptyset$ , it is a potential gliding direction. Let  $CH(X)$  be the set of rows  $C(X)$ , the horizontal routes in the table  $R$ , which contain the set  $C(X)$ . By analogy  $CV(X)$  represents the vertical routes, the set of columns,  $C(X) \subseteq CH(X) \times CV(X)$ . To apply our strategy upon  $X$ , we distinguish four cases of four non-overlapping blocks in the mutual risk table  $R : CH(X) \times CV(X); CH(X) \times \overline{CV(X)}; \overline{CH(X)} \times CV(X); \overline{CH(X)} \times \overline{CV(X)}$ .

**Proposition 4** *An improvement in payoffs for all participants in the singles-game may occur only when a couple  $\alpha \in X$  complies with the potential improvement situation in relation to the coalition  $X$ , the case of  $C(X - \alpha) \cap C(X) = \emptyset$ . The couple  $\alpha \in X$  is otherwise in a potential gliding situation.*

The following algorithm represents a heuristic approach to finding a nucleus  $\mathbf{n}$  among nuclei  $\{\mathcal{N}\}$  of the singles-game.

**Input** Build the mutual risks table,  $R = W + M$ —a simple operation in Excel spreadsheet. Recall the notation  $\mathcal{P}$  of players as the game participants. Set  $k \leftarrow 1$ ,  $X \leftarrow \mathcal{P}$  in the role of not yet matched participants, i.e. as players available for potential matching. In contrast to the set  $X$ , allocate indicating by  $D_x \leftarrow \emptyset$  the initial status of matched participants.

**Do** Step up: **S** Find a match  $\alpha_k \in \text{CH}(X) \times \text{CV}(X)$ ,  $D_x \leftarrow D_x + \alpha_k$ , such that  $F(X) < F(X - \alpha_k)$ ,  $X \leftarrow X - \alpha_k$ ,  $X_k = X$ ,  $k = k + 1$ , otherwise *Track Back*.

Gliding: **D** Find a match  $\alpha_k \in \text{CH}(X) \times \text{CV}(X)$ ,  $D_x \leftarrow D_x + \alpha_k$ , such that  $F(X) = F(X - \alpha_k)$ ,  $X \leftarrow X - \alpha_k$ ,  $X_k = X$ ,  $k = k + 1$ , otherwise *Track Back*.

**F** Find a match  $\alpha_k \in \text{CH}(X) \times \overline{\text{CV}(X)}$ ,  $D_x \leftarrow D_x + \alpha_k$ , such that  $F(X) = F(X - \alpha_k)$ ,  $X \leftarrow X - \alpha_k$ ,  $X_k = X$ ,  $k = k + 1$ , otherwise *Track Back*.

**G** Find a match  $\alpha_k \in \overline{\text{CH}(X)} \times \text{CV}(X)$ ,  $D_x \leftarrow D_x + \alpha_k$ , such that  $F(X) = F(X - \alpha_k)$ ,  $X \leftarrow X - \alpha_k$ ,  $X_k = X$ ,  $k = k + 1$ , otherwise *Track Back*.

**H** Find a match  $\alpha_k \in \overline{\text{CH}(X)} \times \overline{\text{CV}(X)}$ ,  $D_x \leftarrow D_x + \alpha_k$ , such that  $F(X) = F(X - \alpha_k)$ ,  $X \leftarrow X - \alpha_k$ ,  $X_k = X$ ,  $k = k + 1$ , otherwise *Track Back*.

**Loop Until** no couples to match can be found in accordance with cases **S, D, F, G** and **H**.

**Output** The set  $D_x$  has the form  $D_x = \langle \alpha_1, \dots, \alpha_k \rangle$ . The set  $\mathcal{N} = \mathcal{P} \setminus D_x$  represents a nucleus of the game while the payoff  $\mathbf{n}$  induced by  $\mathcal{N}$  belongs to the quasi-core.

In closing, it is worth noting that a technically minded reader would likely observe that coalitions  $X_k$  are of two types. The first case is  $X \leftarrow X - \alpha_k$  operation when the mismatch compensation increases, i.e.  $F(X_k) < F(X_k - \alpha_k)$ . The second case occurs when gliding along the compensation  $F(X_k) = F(X_k - \alpha_k)$ . In general, independently of the first or the second type, there are five different directions in which a move ahead can proceed. In fact, this poses a question—in which sequence couples  $\alpha_t$  should be selected in order to facilitate the generation of the *sequence*

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$D_x = \langle \alpha_1, \dots, \alpha_k \rangle$ ? We solved the problem for singles-games underpinning our solution by backtracking. It is often clear in which direction to move ahead by selecting improvements, i.e. either a strict improvement by **s**) or gliding procedures though **d**), **f**), **g**) or **h**). However, a full explanation of backtracking is out of the scope of our current investigation. Thus, for more details, one may refer to similar techniques, which effectively solve the problem (Dumbadze, 1989).

## 6. CONCLUSIONS

The uniqueness of singles-game lies in the dynamic nature of priorities. As the construction of the matching sequence proceeds, priorities dynamically shrink, and finally converge at one point. Dynamic transformation, or the monotonic (dynamic) nature of priorities, enabled constructing a game based on so-called monotone system, or MS. One disadvantage behind the use of the MS-system is its drawback in the respective interpretation of the analysis results. More specifically, when the process of extracting the core terminates, the interpretation requires further corrections. However, with regards to the choice of the best variants, i.e. the choice of the best matches in the singles-game, the paper reports a scalar optimization in line with "*maxima of the lowest*" principle, or rather an optimal choice of partial matching. This view opens the way to consider the best partial matching as the choice of the best variants—alternatives—and to explore the matching process from the perspective of a choice problem.

Usually, when trying to analyze the results, a researcher must rely on the common sense. Therefore, applying the well-known and well thought out concepts and categories that have been successfully applied in the past, we can move forward in the right direction. Our advantage was that this relation was found, and was transformed into a shape similar to the core, which is known concept in the theory of stability of collective behavior, e.g. in the theory of coalitional games.

Irrespective of the complexity of intersections in the interests of players, deftly twisted rules for compensations in unfortunate circumstances, incitements, etc. singles-game, as it seems, makes a point. However, this is not enough in social sciences, especially in economics, when a formal scheme rarely depicts the reality, e.g. the difference in political views and positions of certain groups of interest, etc. Perhaps, the individual components of the game will still be helpful in moving closer to answering the question of what is right or wrong, or what is good and what is bad, which would be a fruitful path to explore in future studies of this type.

## APPENDIX

### Visualization

Recall that, in the singles-game, the input to the algorithm presented in the main paper contains two tables:  $W = w_{i,j}$ —priorities  $w_i$  the women specify with the respect to the characteristics the men should possess, in the form of permutations of numbers  $\overline{1,n}$  in rows, and the table  $M = m_{j,i}$ —priorities  $m_j$  the men specify with the respect to the characteristics the women should possess, in the form of permutations of numbers  $\overline{1,m}$  in columns. These tables, and tabular information in general, are well-suited for use in Excel spreadsheets that feature calculation, graphing tools, pivot tables, and a macro programming language called VBA—Visual Basic for Applications.

A spreadsheet was developed in order to present our idea visually, i.e. the search for nuclei of the singles-game, and the stable coalitions with outcomes belonging to the quasi-core induced by these coalitions. The spreadsheet takes for granted the Excel functions and capabilities. Tables  $W$ ,  $M$  and  $R$  can be downloaded from

[http://www.data laundering.com/download/singles\\_game.xls](http://www.data laundering.com/download/singles_game.xls) :

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$20 \times 20$  dimensions. We first provide the user with the list of macros written in VBA. Then, we supply tables  $W$ ,  $M$  and  $R$  extracted from the spreadsheet by comments. We also hope that the spreadsheet exercise will be useful in enhancing the understanding of our work. In particular, we focus on the technology of backtracking, given by macros **TrackR** and **TrackB**.

The list of macro-programming routines is in line with the steps of the algorithm presented in Section 5.

- **CaseS.** Ctrl+s Trying to move by improvement along the block  $CH(X) \times CV(X)$  of cells  $[i, j]$  by "<" operator in order to find a new match at the strictly higher level. <sup>8</sup>
- **CaseD.** Ctrl+d Trying to move while gliding along the block  $CH(X) \times CV(X)$  of cells  $[i, j]$  by "<=" operator in order to find a new match at the same or higher level.
- **CaseF.** Ctrl+f Trying to move while gliding along the block  $CH(X) \times \overline{CV(X)}$  of cells  $[i, j]$  by "<=" operator in order to find a new match at the same or higher level.
- **CaseG.** Ctrl+g Trying to move while gliding along the block  $\overline{CH(X)} \times CV(X)$  of cells  $[i, j]$  by "<=" operator in order to find a new match at the same or higher level.
- **CaseH.** Ctrl+h Trying to move while gliding along the block  $\overline{CH(X)} \times \overline{CV(X)}$  of cells  $[i, j]$  by "<=" operator in order to find a new match at the same or higher level.

## I. SPREADSHEET LAYOUT

There are 20 single women and 20 single men attending the party, i.e.  $n, m = 20$ . Three tables are thus available: The Pink table  $W$ —women's priorities; The Blue table  $M$ —men's priorities, and the Yellow table  $R$ —the mutual risks table. The column to the right of the table  $R$  lists all

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<sup>8</sup>  $CH$  —cells in horizontal direction,  $CV$  —cells in vertical direction

women  $i = \overline{1,20}$  showing  $\min_{j=\overline{1,20}} r_{i,j}$  level of risk of couples  $[i, *]$ . The row down of the bottom of table R lists all men  $j = \overline{1,20}$  showing  $\min_{i=\overline{1,20}} r_{i,j}$  level of risk of couples  $[*, j]$ . In the right hand bottom corner cell, the lowest  $\min_{i=\overline{1,20}, j=\overline{1,20}} r_{i,j} = F(X)$  level of risk over the whole table R is given. Notice that the green cells in the table R visually represent the effect of  $\operatorname{argmin}_{i=\overline{1,20}, j=\overline{1,20}} r_{i,j}$  operation. Actually, the green cells visualize the choice operator  $C(X)$ . Arrays **V24:AO25** and **V26:AO26** will be implemented in the process of generating the matching sequence together with the levels of risk associated by this sequence. The players' balance of payoffs occupies the array **V31:AO32**. Some cells reflecting the *state of finances* of cashier are located below, in the array **AP34:AP44**. Cells in row-1 and column-A contain the guests' labels. We use these labels in all macros.

## II. FUNCTIONAL TEST

The spreadsheet users are invited first to perform a functional test, in order to become familiar with the effects of **ctrl-keys** attached to different macros. Calculations in Excel can be performed in two modes, *automatic* and *manual*. However, it is advisable to choose properties and set the calculus in the manual mode, as this significantly speeds up the performance of our macros.

The actions that can be taken if something goes wrong are listed below.

- **Originate.** [Ctrl+o] Perform the macro by Ctrl+o, and then use Ctrl+b. This macro restores the original status of the game saved by the BackUp, i.e. saved by ctrl-k.
- **RandM.** [Ctrl+m] Perform the macro by Ctrl+m. It randomly rearranges columns of Men's priority table **M** by random (permutations). Notice the effect upon men's priority table **M**.
- **RandW.** [Ctrl+w] Perform the macro by Ctrl+w. It randomly rearranges rows of Women's priority table **W** by random (permutations). Notice the effect upon women's priority table **W**.



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- **Proceed.** [Ctrl+e] While proceeding with macros **RandM** and **RandW**, the macro is using random permutations for men and women until it generates the priority tables **M** and **W** with minimum mutual risk equal to 4.
- **Dummy.** [Ctrl+u] This macro is removing from the list of participants those guests that do not wish to play the game, or who decide not to pursue the dating. We call them **dU**ummy players. Activate the row-1, or column-A by pointing at man **m#**, or woman **w#** and then perform Ctrl+u excluding the chosen guests from playing the game.
- **MCouple.** [Ctrl+a] Try to **mAtch** [ctrl+a] a couple by pointing at the cell in the upper block: pink color to the left (or yellow to the right) in the row **w<sub>i</sub>** (corresponding to a woman) and the column **m<sub>j</sub>** (corresponding to a man).
- **TrackR.** [Ctrl+r] Visualizes Tracking forwaRd. Memorizes the status of *Women-W* and *Men-M* priorities to be restored by **TrackB** macro. The effect of this macro is invisible. It can be used whenever it is appropriate to save the active status of all tables and all the arrays necessary to restore the status by **TrackB** macro. Only when the search for quasi-core coalitions is performed manually, the effect of macro is visible.
- **TrackB.** [Ctrl+b] Visualizes Tracking Back. Restores the status of *Women-W* and *Men-M* priorities memorized by **TrackR** macro.
- **Happiness** [Ctrl+p] The macro calculates an index of happiness using the initial risks table.
- **Coalition** [Ctrl+n] The macro rebuilds the matching coalitioN following the coalition matching list previously transferred into area "AV24:AO25".
- **Chernoff** [Ctrl+q] Useful when indicating **by red font** the status of the Choice Operator  $C(X) = \{\arg \min\}$ . Using this macro will help to confirm the validity of the Succession Operator. To clear the status, use Ctrl+l.

### III. EXTRACTING NUCLEI OF THE GAME

We came closer to the goal of our visualization, where we visually demonstrate the main features of the theoretical model of the game by example. Generating the matching sequence, which is performed in a step-wise fashion, constitutes the framework of the theory. At each step, to the right side of the sequence generated in the preceding steps, we add a couple found by one of the macros **CaseS**, **CaseD**, ..., **CaseH**, i.e. a couple that has decided to date. This process is repeated until all participants are matched, and the sequence is complete. One can easily verify that, the levels of risk initially increase, and decline towards the end. This single  $\cap$ -

peakedness is a consequence of the levels of mutual risk monotonicity  $\pi(\alpha, H \setminus \{\sigma\}) \leq \pi(\alpha, H)$ . Indeed, recall that risk levels are recalculated after each match. With the proviso of recommendations in our heuristic algorithm, see above, due to the recalculation, the priority scales will "shrink" or "pack together", as only not yet matched participants remain. Let us try to generate a Matching Sequence using macros: CaseS, CaseD, CaseF, ... . The data, e.g. will occupy the array V24:O28.

| Table3 Couple nr. | 1    | 2    | 3    | 4    | 5    | 6    | 7    | 8    | 9    | 10   |
|-------------------|------|------|------|------|------|------|------|------|------|------|
| Row 1 W-matched   | 19   | 10   | 1    | 6    | 4    | 17   | 5    | 2    | 11   | 18   |
| Row 2 M-matched   | 5    | 9    | 10   | 17   | 15   | 3    | 6    | 13   | 14   | 4    |
| Row 3 Risk levels | 3    | 3    | 4    | 5    | 6    | 6    | 6    | 6    | 6    | 6    |
| Row 4 W-payoffs   | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € |
| Row 5 M-payoffs   | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € |
| Table3 Couple nr. | 11   | 12   | 13   | 14   | 15   | 16   | 17   | 18   | 19   | 20   |
| Row 1 W-matched   | 20   | 8    | 3    | 9    | 15   | 12   | 7    | 13   | 16   | 14   |
| Row 2 M-matched   | 1    | 11   | 2    | 12   | 8    | 19   | 16   | 18   | 7    | 20   |
| Row 3 Risk levels | 6    | 6    | 6    | 5    | 4    | 3    | 3    | 2    | 2    | 0    |
| Row 4 W-payoffs   | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € |
| Row 5 M-payoffs   | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € | 10 € |

Observe that, starting with the couple **no. 14**, we can no longer use macros of our heuristic algorithm. Couples **no. 1-13** represent a nucleus *n* of the game. Thus, we can continue generating the sequence only by manual macro **MCouple—Ctrl+a**.

In Table-3, in the Matching Sequence of length 20,  $k = \overline{1,20}$ , we labeled couple  $[i, j]$  by  $\alpha$  using notation  $\alpha_k$ . Together with levels of mutual risks in row 3, the rows 1,2 correspond to the sequence  $\langle \alpha_k \rangle$ . Compensations and incentives for dating are not payable at all, and only the costs of delights (each worth 10€) occupy rows 4,5. Notice that, in accordance with single  $\cap$ -peakedness, the *lowest* levels of risk first increase starting at 3, and after reaching 6, starting at couple **no. 13**, they start declining down to 0. For couple **no. 3**, risks jump from 4 to 5, while, for couple **no. 4**, they increase from 5 to 6.

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Let us look at Table-4, where only 13 matches are accomplished, i.e. all columns to right including the couple **no. 14** are empty. Table-4 visualizes the nucleus below. Pink and Blue colors mark those who decided to date, while **Yellow** marks those who have not yet taken their decisions. Hereby, **Yellow** participants occupying rows 4-5 will mark the participants of a nucleus coalition—a coalition inducing payoffs as incentives and mismatch compensations to all 40 participants—20 women and 20 men. The payoffs 40€ and 70€ corresponding to the nucleus make up the outcome. The balance of the outcome—the total amount of 2000€ as entrance fees minus payoffs 2380€—is not in cashier’s favor.

| Table4 Couple nr. | 1    | 2    | 3    | 4    | 5    | 6    | 7    | 8    | 9    | 10   | 11   | 12   | 13   |      |      |      |      |
|-------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Row 1 W-matched   | 19   | 10   | 1    | 6    | 4    | 17   | 5    | 2    | 11   | 18   | 20   | 8    | 3    |      |      |      |      |
| Row 2 M-matched   | 5    | 9    | 10   | 17   | 15   | 3    | 6    | 13   | 14   | 4    | 1    | 11   | 2    |      |      |      |      |
| Row 3 Risk levels | 3    | 3    | 4    | 5    | 6    | 6    | 6    | 6    | 6    | 6    | 6    | 6    | 6    |      |      |      |      |
| Row 4 W-payoffs   | 70 € | 70 € | 70 € | 70 € | 70 € | 70 € | 40 € | 70 € | 40 € | 70 € | 70 € | 40 € | 40 € | 40 € | 40 € | 70 € | 70 € |
| Row 5 M-payoffs   | 70 € | 70 € | 70 € | 70 € | 70 € | 70 € | 40 € | 40 € | 70 € | 70 € | 70 € | 40 € | 70 € | 70 € | 40 € | 70 € | 40 € |

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## ADDENDUM

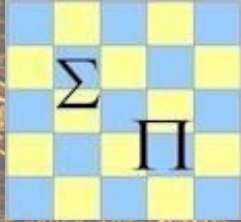
We deem that it is necessary to provide a full proof of all propositions.

**Proposition 1** Presented in terms of graph theory, the proposition would be obvious. Treating the formation of coalitions as a chain of sets  $X_k, \overline{1, k}$ , the proposition may be explained in the form of a chain of graphs  $C(X_k)$ , whereby the lowest risk  $F(X_k)$  is assigned to couples  $\alpha$  ready to match in the list  $\langle \alpha = \arg \min_{\sigma \in X_k} \pi(\sigma, X_k) \rangle$ . The list represents a graph  $C(X_k)$  with edges  $\langle [i, j] = \alpha \rangle$ . Suppose that a couple  $\sigma \in X_k$ , not necessarily listed in  $C(X_k)$ , decides to date. The couple  $\sigma$  leaves the game. As a result, some less risky couples  $\alpha \in C(X_k)$  must reconsider whom they prefer to date, as their preferred partners, while the chain  $X_k$  is under formation, are no longer available. There are two possibilities. First, all partners, who are yet unmatched and are present in couples  $\alpha \in C(X_k)$ , preferred at least one of two partners in  $\sigma$ , i.e. all these couples  $\alpha$  are adjacent to  $\sigma$  in the graph  $C(X_k)$ . Second, because for some couples  $\alpha' \in C(X_k)$  not adjacent to couple  $\sigma$ , the partners of  $\sigma$  do not appear for  $\alpha'$  in the list  $C(X_k)$ . The proposition presupposed that, in the process of coalitions'  $X_k$  formation, the lowest risk function  $F(X_k)$  does not decrease. Therefore, the statement of the proposition  $C(X_{k+1}) \supseteq C(X_k) \cap X_{k+1}$  holds in both situations.

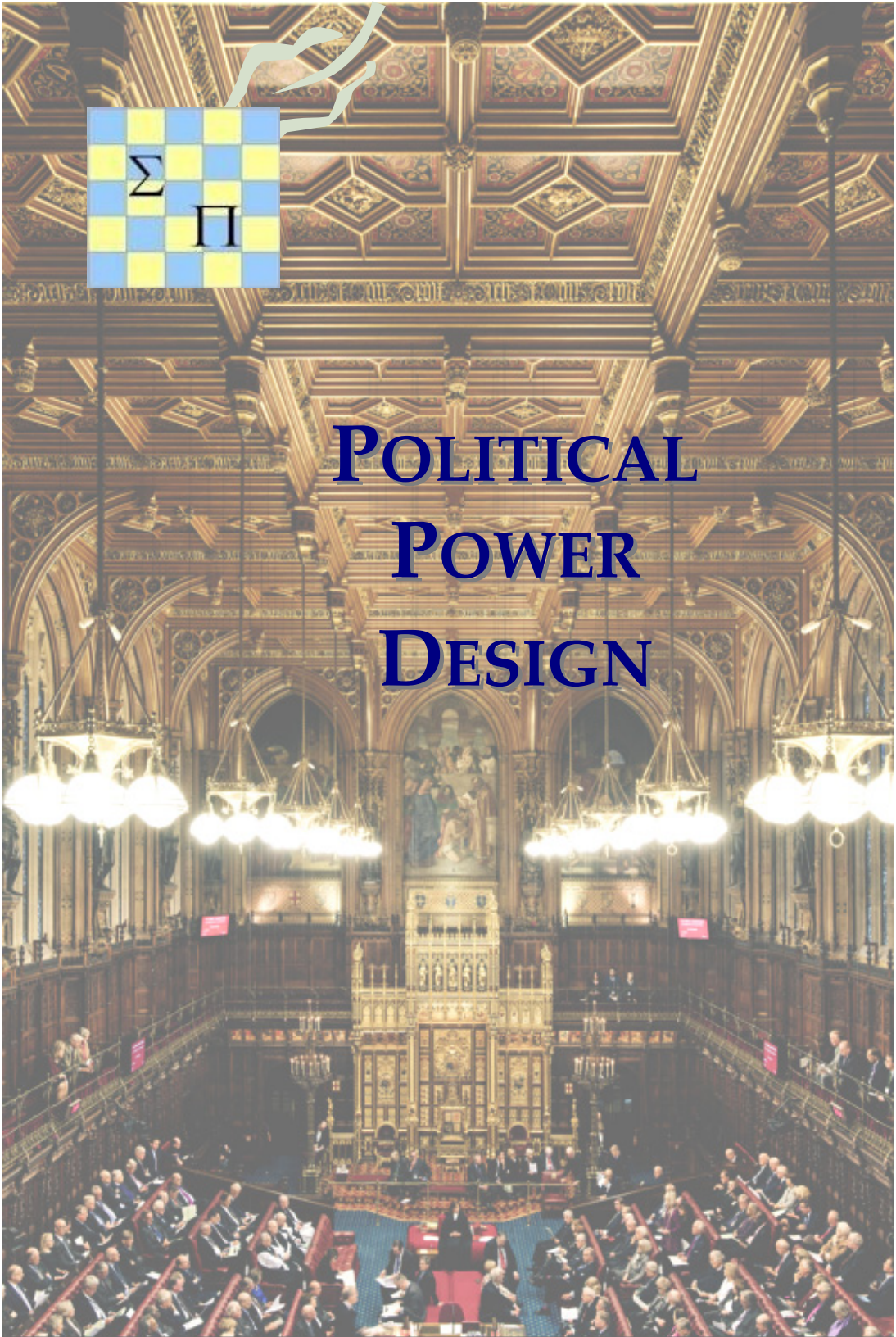
**Proposition 2** The proof is explained in the basic terms. The idea is to apply a mathematical induction scheme. We claim that, starting from the initial state  $\mathcal{P}$  of the game, where nobody has been matched yet, it is possible to reach an arbitrary coalition  $X$  by sequence  $\langle \alpha_1, \dots, \alpha_k \rangle$ ,  $X_1 = \mathcal{P}$ ,  $X_{k+1} = X_k - \alpha_k$ ,  $X = X_k$ ,  $\overline{1, k}$ . The sequence will improve the payoffs  $x_k$  previous steps  $\langle \alpha_1, \dots, \alpha_{k-1} \rangle$  in accordance with non-decreasing values  $F(X_k)$ . First, the statement of the proposition can be verified by observation of all preference tables and all coalitions  $X$  that emerged from all  $n \times m$  tables, when both  $n$  and  $m$  are small integers. For higher  $n$  and  $m$  values, it is NP-hard problem. Second, consider an arbitrary coalition  $X$  of the  $n \times m$ -game. While the coalition  $\overline{X} = D_x$  includes all matched couples, in order to arrange a new couple, all participants in  $X$  are still unmatched. We can thus always find a couple  $\alpha_0 \in \overline{X}$  such that  $F(\mathcal{P}) \leq F(\mathcal{P} - \alpha_0)$ . Consider  $(n-1) \times (m-1)$ -game, which can be arranged from  $n \times m$ -game by declaring the partners of the couple  $\alpha_0$  as dummy players  $\delta \notin \mathcal{P}$ . By the induction scheme, there exists a sequence of pairs  $\langle \alpha_1, \dots, \alpha_k \rangle$  with required quality of improving the payoffs  $x_k$  starting from  $X_1 = \mathcal{P} - \alpha_0$ . Restoring the dummy couple  $\alpha_0$  to the role of players in the  $n \times m$ -game, we can, in particular, ensure the required quality of the sequence  $\langle \alpha_0, \alpha_1, \dots, \alpha_k \rangle$ . The statement of the proposition is obviously the corollary of the claim above. However, it is clear that, ensured by its logic, the claim is a more general statement than the statement of the proposition.

**Proposition 3** The first part of the statement is self-explanatory. The coalition  $\mathcal{N}$  stops being a proper subset among kernels  $\{\mathcal{K}\}$  as soon as the payoff function  $F(\mathcal{N})$  allows improving the outcome  $\mathbf{n}$ . The second part of the proposition is the same statement, worded differently.





# POLITICAL POWER DESIGN



# The Left- and Right-Wing Political Power Design: The Dilemma of Welfare Policy with Low-Income Relief

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**Academic Editor: Martin J. Bull**

**Abstract:** Findings from this experiment contributed novel insights into the theoretical field of welfare policy, addressing fundamental questions about wealth redistribution rules and norms. The expenses of the redistribution pertaining to basic goods, as well as those associated with public (non-basic) but vital goods, are separately estimated by transforming the expenses into functions of the poverty line. The findings reveal that, along the poverty line that treats all citizens equally, the politicians representing opposing ideologies decide how the redistribution of basic and vital goods should be financed. Politicians should come to an agreement, subject to an approval of their decisions by voters-citizens. However, in the absence of such approval, politicians have no alternative but to continue the negotiations. Based on this premise, we concluded that political decisions with an elevated poverty line, as a parameter, would give rise to inverse working incentives of benefits claimants. This may result in unbalanced books, due to the expenditure on the delivery of basic and non-basic goods to their respective destinations. By keeping the books in balance, we postulate that  $\frac{1}{2}$  of median income  $\mu$ , recognized as Fuchs point, may be used in the form of poverty line  $\frac{1}{2}\mu$  for just and fair wealth redistribution in resolving the ideological controversies between left- and right-wing politicians. Through the income exception rule equal to  $\frac{1}{2}\mu$ , as a result of relief payments simulation, the wealth redistribution system, well-known since 1962 from as Friedman's Negative Income Tax (NIT), diminished the Gini coefficient.

**Keywords:** bargaining; welfare policy; public goods; taxation; voting

**JEL Classifications:** C78, H21

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\* Appeared on Open Access by *Social Sciences*, MDPI, Soc. Sci., 2016, 5, 7,  
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### 1. INTRODUCTION

Political competition related to wealth redistribution often fosters debate regarding what the state "should" or "should not" deliver. Wider and more substantial welfare benefits and relief payments could be problematic, as they might encourage certain behaviors, such as low savings or productivity when economic security is guaranteed. Similarly, they may lead to high wage demands, as an incentive to remain in employment, given that unemployment benefits are substantial and are compensated by high tax rates  $\tau$ . In addition, high taxes are an incentive for entering a black labor market that avoids paying taxes, or moonlighting, *i.e.* holding multiple jobs. Finally, high benefits typically undermine social and geographical mobility. Evidence also shows that, under these conditions, a few would opt for working just because financially they would not be tempting, while many will be wondering why studying is worth the efforts and sacrifices. In sum, excessive benefits might result in human capital not developing quickly and well enough, *e.g.* "...implicit support to those waiting on benefits looking for the 'right type of job' or a job that pays well enough," as noted by Oakley and Saunders [1].

As the welfare policy of the state presupposes the existence of both a functioning market economy and a democratic political system, its hallmark is that the distribution of public goods and services is governmental responsibility and obligation. The term *public* in this context refers solely to wealth redistribution. In particular, an obligation to ensure that those on low incomes are awarded appropriate levels of social benefits and relief payments results in a more egalitarian allocation of wealth than can be provided by the free market. In this scenario,

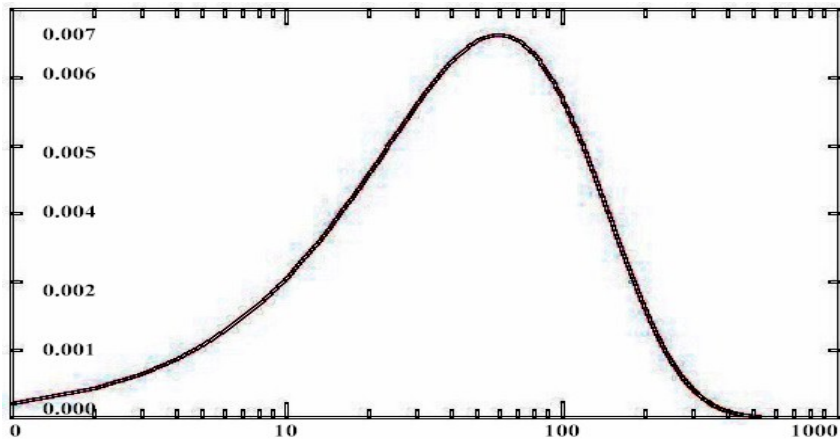
politicians face a dilemma of whether such allocation is just and fair to all citizens. The solution depends on many factors, including the characteristics and views of the main benefactors of wealth redistribution. In the absence of a universal definition, in this work, we use the term "wealth" in the scholarly sense, delivered through tax channels and distributed by the state. Under this premise, the average taxable income per capita represents the wealth  $W$ .

The primary goal of this experiment is to demonstrate fallacy of arguments advocating in favor of higher benefits and relief payments. Beyond the negative perception of higher benefits, it is also reasonable to believe that distribution of citizens' incomes  $\sigma$  is, perhaps, the only target for control and an exclusive source of information for assessing the amount of benefits available. Our goal is to highlight a hidden side of public interests to welfare issues [2], its geographical, historical justification and broad experimental support in analyzing credible income distributions [3]. Since we approach welfare redistribution from a more theoretical perspective, we need to have a different emphasis compared to these issues. However, apart from this key aspect, the solution of the welfare policy dilemma, based on numerical simulations, yields the benefits to the needy that are sufficiently close to be considered a realistic match (see Table 1), as noted by Bowman [4] in 1973, to "*what amounts to a moving poverty line at  $\frac{1}{2}$  of median income.*" In support of this approach, it is worth noting that Rawls [5] pronounced the Fuchs [6] point as an alternative to the measurement of poverty with no reference to social position. The motive of the experiment presented here is thus to provide—while acknowledging that a few examples clearly cannot make a trend—a theoretical confirmation for the claim recognizing the poverty line, defined as  $\frac{1}{2}\mu$  of the median income  $\mu$ , as a realistic political consensus.

**Table 1.** Numerical simulation behind the left-right wing political power design;  
LWP—left-wing politicians, RWP—right-wing politicians

|   | <i>Obtained by means of income density distribution (Figure 3); personal allowance <math>\phi = 4.03</math>; <math>\theta = 61.9</math>; <math>h = -0.18</math>; <math>m = 2.07</math>; <math>r = \frac{2}{3}</math>: a proportion to <math>(\xi - \sigma)</math></i> | Policy of equal—symmetric political power | LWP proposal accepted by RWP | Proposal minimizing wealth-tax | Poverty line = 50% of median income | RWP proposal accepted by LWP | Policy of disagreement, the breakdown |
|---|---|---|------------------------------|--------------------------------|-------------------------------------|------------------------------|---------------------------------------|
| Poverty line; welfare policy                                | $\xi =$   | 79.23                                     | 40.79                        | 45.50                          | 41.15                               | 50.28                        | 6.39                                  |
| Poverty rate: percentage of citizens below the poverty line |   | 47.36%                                    | 15.73%                       | 19.15%                         | 15.99%                              | 22.81%                       | 0.41%                                 |
| Political power of left-wing politicians                    | $\alpha(\xi)$   | 0.50                                      | 0.18                         | 0.21                           | 0.18                                | 0.24                         | Not defined                           |
| LI netto; the after-tax residue of $\xi$                    | $u(\xi)$  | 58.02                                     | 31.02                        | 34.50                          | 31.29                               | 37.99                        | 6.44                                  |
| Account for public goods expenses                           | $g(\xi)$  | 19.02                                     | 27.63                        | 26.70                          | 27.56                               | 25.75                        | -2.49                                 |
| Account for LI subsidies transfers                          | $B(\xi)$  | 10.61                                     | 1.57                         | 2.17                           | 1.62                                | 2.91                         | 0.01                                  |
| Account for public spending, the size of the wealth-pie     | $Z(\xi)$  | 29.63                                     | 29.20                        | 28.87                          | 29.18                               | 28.66                        | -2.48                                 |
| Average taxable income—the wealth amount                    | $W(\xi)$  | 105.04                                    | 109.95                       | 108.86                         | 109.87                              | 107.88                       | 120.46                                |
| Wealth-tax, marginal tax rate                               | $\tau(\xi)$   | 28.21%                                    | 26.56%                       | 26.52%                         | 26.56%                              | 26.56%                       | -2.06%                                |

In our scheme, citizens earning low incomes (below a certain level, in this case the poverty line  $\xi$ ) receive relief payments, whereas those with higher incomes (above the aforementioned level) do not. In this regard, it should be noted that, in 1962, Milton Friedman [7] proposed a similar scheme of wealth redistribution, combined with flat tax, called the negative income tax—the NIT. According to the rules and norms of the NIT, low-income earners receive a relief payment proportional to the difference between their earnings and the predetermined NIT poverty line. Most importantly, the total—the sum of the key income and the NIT relief payment—is not subject to taxation. We argue that levying taxes in



**Figure 1.** At the sample  $P(\sigma, \theta + h \cdot \frac{1}{2}\mu)$  of the income density distribution,  $\mu$  solves the equation  $\int_0^\xi P(\sigma, \theta + h \cdot \xi) d\sigma = 0.5$  for  $\xi$ ;  $\mu = 82.30$ . Appendix A1 contains the analytical form for the sample expression in Figure 1.

compliance with the tax rules and norms in force for all, inclusive of low-income citizens, would have the same result. Although the total income of low-income citizens is now taxable, they would, even so, still be eligible for the relief in line with NIT, similar to the widely adopted low-income—LI relief. The known drawback of such an approach, and the relief, in

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particular, stems from the issue of social abuse by those earning low income. In order to mitigate these undesirable effects, in this work, we introduce the so-called hazard of working incentives, referred to as the h-effect.

We thus present a theoretical model of visionary politicians, whereby we consider a masquerade of life or a scenario of *realistic utopia*. In this scenario, two actors/politicians, akin to two political coalitions, are playing a bargaining game, each attempting to implement his/her own wealth redistribution policy. *Left-wing politicians* tend to oppose the disproportion in private consumption, unjust wealth redistribution, profit motive, and private property as the main sources of socioeconomic evil. *Right-wing politicians*, owing to a different ideology, tend to focus on regulating business and financial risks, thus encouraging the government's use of its powers in combating corruption, criminal violence and commercial fraud. While left-wing politicians prefer immediate and equitable sharing of the available stock of goods and services, both sides are aware of the citizens' sacrifices—in terms of direct contribution of a part of their income to the funding of welfare benefits and public goods. We posit that applying the rules and norms of wealth redistribution pertaining to the reliance on the elevated relief would increase the quantity of the relief payments to be delivered. Consequently, citizens will have to meet a greater tax burden. This outcome is not ideal, given that lower tax burden and greater private consumption always lie at the heart of citizens' economic and political aspirations. These private objectives prompt majority of voters, who hold power in electing political parties, to oppose increasing the tax burden. As a result, they are instrumental in the competition between the left- and right-wing politicians and their views on tax policies.

Political consensus is rarely possible in reality. Consequently, we aim to design an experiment capable of predicting an appropriate political division between interest groups for desirable implementation of the welfare policy. This approach does not require analysis of the voting

system or a scheme by which voters-citizens express their arguments. In adopting this approach, we analyze political power indicators as replications  $(\alpha, 1-\alpha)$ ,  $0 < \alpha < 1$ , in line with Kalai's bargaining game [8] in which division of \$1 is attempted. In this scenario, among other assumptions, it is posited that a power  $\alpha$  is appropriate to adopt the ability to negotiate, or be in the position to request financial support to a greater extent than the opposite side. Similar interpretation of players' power dynamic may be found in the recent work of Mullan [9]. In short, we adopted the view of Roberts who noted in 1977, [10], that *"The point is not whether choices in the public domain are made through a voting mechanism but whether choice procedures mirror some voting mechanism."*

These brief remarks should be sufficient to elucidate some goals of the state, allowing us to conclude that welfare policy in a representative democracy always faces ideological controversies of politicians and citizens. A further aim of this experiment is to shed light on how a political consensus is reached and whether it reflects a criterion of tax policy that results in the least burden to the citizens. To address this issue, as already stated, we focus our analysis on two visionary politicians. For the purpose of the experiment, we assume that these politicians are granted a political mandate to initiate proposals ensuring that the relief payments are allocated to citizens who are in need. We thus assume that, in balancing the books accounting for finance of relief payments and for vital public goods and services, expenses are constrained. This premise ensures that the citizens control the negotiations, forcing the politicians to act within the imposed budget constraints in order to pledge safe funding for their proposals. While trying to reduce the after-tax income inequality, the politicians in their respective roles of left- and right-wing actors are committed to ensuring that the wealth is redistributed fairly.

At this point, it is essential to state the assumptions/limitations underpinning the analysis of a hypothetical behavior of those occupying three distinct roles in the negotiations—those of left- and right-wing

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politicians and voters-citizens. Throughout this work, we emphasize the incomparability between the aims of the left-wing politicians struggling to ensure adequate access to basic goods and the right-wing politicians advocating for availability of non-primary but vital goods and services. In the analysis, we implicitly assume that politicians do not have adequate knowledge of citizens' needs in a more primitive environment. Hence, they can only work with the monetary payoff specification. Given this limitation, politicians are unaware that the provision of equivalently valued public services is not a perfect substitute. For example, we assume that politicians do not have any information on how household income is assembled and used to buy private health insurance or services of nursing housing, *etc.* Thus, we do not merit the debate on what is right or wrong in the economic or political environment involving left- and right-wing politicians and voters-citizens. In short, our work does not extend to the democratic context of voters' prototypes/characteristics. While acknowledging the significance of prototypes, in this work, we view voters' behavior as a binary process, allowing support for either left- or right wing politicians. This, however, introduces a risk  $q > 0$  of premature political breakdown of negotiations. In addition, we refer to the tax revenue in accord with voters' preferences as the "wealth-pie"  $\tau \cdot W$ , which is divided into two parts  $(x, y)$ , whereby  $x$  denotes various social benefits or relief payments, and  $y$  pertains to public goods, so that  $x + y = 1$ . We posit that any further enrichment of voters' characteristics would disrupt the delicate balance between the motives of our experiment and the theoretical framework, which is already technically sophisticated.

**Roadmap.** Because of the narrative complexity, it is possible that the reader would find proceeding with the content of the paper in chronological order difficult. Thus, to mitigate this potential issue, Section 3 presents the most relevant problems, in particular, the pre-equity condition of political breakdown of the negotiations. In our view, it is prudent to master the material presented in Section 3.1 before moving to

Section 4. Similarly, Section 3.2 aims to assist with understanding of the content of Section 5, while Section 3.4 supports Section 6. On the other hand, those not wishing to delve deeply into the technical aspects of this work could simply move onto Section 7. Nonetheless, Section 3.3 provides a scheme pertaining to the pre-equity of breakdown of the negotiations and, in our view, does not require further clarification.

## 2. PRELIMINARIES

Before delving deeper into our work, we specify the category of the game payoffs functions  $u(\xi, x)$ ,  $g(\xi, y)$  and taxes  $\tau(\sigma, x)$  required for the model validity. As noted above, Section 3 provides background information that assists in understanding material given in Section 4-6. In Section 4, we disclose fiscally safe welfare policy in amalgamation with imposed *budget constraints* for financing relief payments. Referred to as volatility constraint, the amalgamation dynamically restricts the h-effect—an inverse working incentives phenomenon of low-income citizens. In Section 5, citizens' ambivalence and multifaceted welfare policy perceptions are discussed from the perspective of the alternating-offers game. The policy on poverty associates the left- and right-wing politicians with payoffs functions  $u(\xi, x)$  and  $g(\xi, y)$ . Under these conditions, it is possible to obtain an analytical solution to the game with incomes  $\sigma$  density distribution  $P(\sigma, \xi)$ . Indeed, as will be shown, the calculus of indicators  $(\alpha, 1-\alpha)$  complies with the political power design given in Section 6. The results are discussed in Section 7, followed by concluding remarks, presented in Section 8.

In the current experiment, an income  $\sigma$  equal to the poverty line  $\xi$ ,  $\xi \in [\xi_1, \xi_2]$  parameterizes all arguments and functions. In this vein, we adopt quantitative measurement, whereby we utilize a scale quantum as an average income with the income  $\sigma$  density  $P(\sigma, \xi)$  distribution,  $0 \leq \sigma < \infty$ . The average establishes the ratio scale. Hence, we suggest that  $u(\xi, x) = (1 - \tau(\xi, x)) \cdot (\xi - \phi) + \phi$  (the after-tax residue of income  $\sigma = \xi$ )



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signifies the 1<sup>st</sup> actor's social position at the specified scale, *i.e.* the left-wing political aims. We apply the residue formula based on Malcomson's [11] model, with a personal allowance parameter  $\phi$ ,  $0 < \phi < \xi$ , determined by the tax bracket  $[\phi, \infty)$ . The 2<sup>nd</sup> actor's aim—the right-wing political objective  $g(\xi, y)$ —is ensuring sufficient amount of the non-basic goods per capita. Here, we refer to the citizen  $\sigma = \xi$  as *marginal citizen*. While, for the minority of voters, the relief is more attractive than lower taxes, the 3<sup>rd</sup> actor is the implicit partaker embodying the majority of voters whose preference is minimizing tax obligation  $\tau(\sigma, x)$ . This is a typical public finance dilemma of efficient division  $(x, y)$  of the tax-revenue into shares  $x + y = 1$ . In this work, the dilemma is represented by the alternating-offers bargaining game  $\Gamma(q)$  with premature risk  $q$ ,  $0 < q \ll 1$ , of political breakdown. When  $q \rightarrow 0$ , the solution converges into Nash axiomatic approach [12]. The relationship between the one that suggests the alternating-offers bargaining and axiomatic solution is well known from the work of Osborn and Rubinstein [13]. As this game is thoroughly described by Osborn and Rubinstein, for brevity, no further elaboration is offered here.

When negotiating on finance issues, under the guise of a "*wealth-pie workshop*," politicians will allegedly try to divide the wealth-pie in a rational and efficient manner. As a result, the tax  $\tau(\sigma, x)$  will increase as will the wealth-pie, when increasing the poverty line  $\xi$ . Logically, a decrease in taxes would yield the reverse effect. While taxes vary, the division will depend upon the characteristics and expectations of the bargainers involved. Indeed, the left- and right-wing political aims  $u(\xi, x)$  pertaining to basic goods, as well as the objective  $g(\xi, y)$  related to the non-basic goods, are controversial. We illustrate this tax controversy by elevated single-peaked frontier of  $u(\xi, x)$ , the  $\frac{2}{5}$ -share/slice in Figure 2, which corresponds to the lower, but progressively increasing, concave frontier of  $g(\xi, y)$ , the  $\frac{3}{5}$ -share/slice in Figure 3, as well as for another division of the pie, into shares/slices  $(x = \frac{1}{8}, y = \frac{7}{8})$ . We believe, that,

while  $(x = \frac{2}{5}, y = \frac{3}{5})$  highlights the left-wing political aspirations, the share/slice  $(\frac{1}{8}, \frac{1}{8})$  elucidates those of the right-wing political objective. This premise appears to be crucial for understanding our primary goal in resolving the welfare policy dilemma.

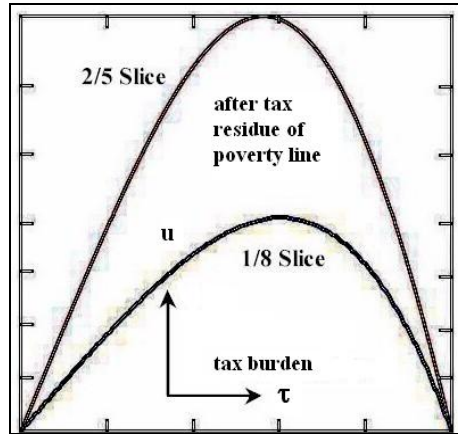


Figure 2. Left-wing politicians' emphases.

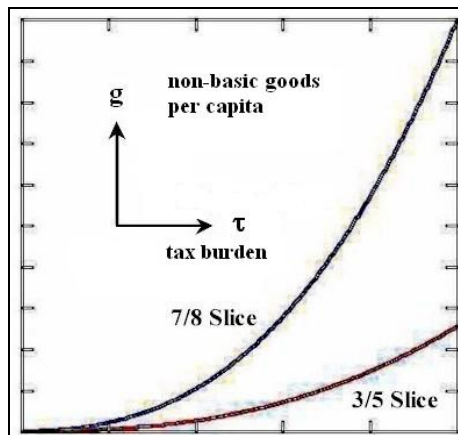


Figure 3. Right-wing politicians' emphases.

In support of the aforementioned assumption, the political payoffs in general, as shown in Figure 2 and Figure 3, emerge within a two-man economy endowed by citizens' income abilities marginalized at the level of poverty line. According to Black [14], single peakedness plays the key role in collective decision making when the decision is reached by voting.

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The payoffs for the two actors, shaped in this way, are non-conforming/incomparable, and are thus impossible to match through a monotone transformation, as established by Narens and Luce [15]. The single peakedness is nonetheless in line with Malcomson's tax residue  $u(\xi, x)$ , when the terms of contract commit the actors to shares  $(x, y)$ . This, however, requires that the expenses covered by flat taxes will balance the books, while accounting for relief payments, as shown in Figure 2. Clearly, increasing the poverty line requires an excessive increase in taxes, which in turn provides a greater amount of non-basic goods  $g(\xi, y)$ , as shown in Figure 3. An opposite scenario of increasing the available amount of non-basic goods  $g(\xi, y)$  equally requires an excessive tax increase, which may lead to the possibility of increasing poverty line.

Following the traditional procedure for division of the wealth-pie in the alternating-offers game, when the pie is desirable at all the times, the politicians (bargainers)—changing roles—commit to shares  $(x, y)$ ,  $x + y = 1$ . According to the shares  $(x, y)$ , the valid rules and norms of wealth redistribution, which guarantee a desirable level of relief payments, require establishing a poverty line  $\xi$  parameter. However, an efficient division of the wealth-pie—as a result of single-peaked  $\cap$ -curves depicted in Figure 2—no longer represents any traditional bargaining procedure. This is the case as, instead of division, the procedure can be resettled. Indeed, we can proceed at distinct levels of one parameter—within the poverty line interval  $[\xi_1, \xi_2]$ —reflecting the scope of negotiations. In fact, in 2007, Cardona and Ponsattí [16], also noted that "*the bargaining problem is not radically different from negotiations to split a private surplus,*" when all the parties in the bargaining process have the same, conforming expectations. This argument applies even when the expectations of the first player are principally non-conforming, *i.e.* single-peaked, rather than excessively concave in regard to the second player. In our experiment, the scope of negotiations on the "contract curve" of non-

conforming expectations allows for omitting the "Pareto efficiency" and replacing the axiom by "well defined bargaining problem," as posited by Roth [17]. The well-defined problem  $(x, y)$  of the wealth-pie division can now be solved (resettled) inside the poverty line interval  $[\xi_1, \xi_2]$ .

### Settings

In accordance with Friedman's NIT system, in this work, we assume that, for the unfair subsistence of the less fortunate citizen  $\sigma < \xi$ , the relief amount  $r \cdot (\xi - \sigma)$ ,  $0 < r \leq 1$ , serves as a monetary compensation designated for purchasing an eligible "poverty basket" of food, clothing, shelter, fuel, *etc.* According to Rawls [5], "*primary goods are things which it is supposed a rational man wants whatever he wants.*" In defining the parameter  $\xi$  in this manner, it becomes contingent on financing the relief. This can be achieved by assuming that elevating the poverty line  $\xi$  requires an increased marginal tax rate  $\tau(\sigma, x)$ . In increasing the wealth-pie through tax channels, we assume an acceleration  $\tau''_{\sigma}(\sigma, x) > 0$  of the tax rate  $\tau(\sigma, x)$ ;  $\tau'_{\sigma}(\sigma, x) > 0$  inclusive all of those citizens who indicate the marginal income  $\xi$  denoted by  $\sigma = \xi$ .

As noted previously, the marginal citizen  $\sigma = \xi$  must bear the cost of the left-wing political aims using tax residue  $u(\xi, x)$ , as well as the right-wing political objective  $g(\xi, x)$ , referred to as "public or non-basic goods." With the proviso that politicians commit to the shares  $(x, y)$ , we conclude that  $u(\xi, x)$  is a single  $\cap$ -peaked curve, due to the tax rate  $\tau(\xi, x)$  increase upon  $\xi$ . While objective  $g(\xi, x)$  of right-wing politicians decreases with an increase in  $x$ , the reverse is true with elevating  $\xi$  due to  $\tau(\xi, x)$  acceleration. Here, payoffs  $\langle u, g \rangle$  are considered analytic functions  $u(\xi, x)$ ,  $g(\xi, x)$ . Given the interval  $[\xi_1 \leq \xi \leq \xi_2]$ , referred to as the scope of negotiations,  $u(\xi, x)$  reflects single  $\cap$ -peakedness—  $u''_{\xi} < 0$  upon  $\xi$  increase,  $u'_{\xi}(\xi_1, x) > 0$ ,  $u'_{\xi}(\xi_2, x) < 0$ . Following an increase in  $x$ , the payoffs  $u(\xi, x)$  become convex,  $u''_x > 0$ ,  $u'_x > 0$ , whereas an increase in  $\xi$

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would produce concave payoffs  $g(\xi, x)$ , with  $g'_\xi > 0$ ,  $g''_\xi > 0$ . It can be shown that, with increasing  $x$ , payoffs  $g$  always decrease; in other words, in both circumstances, either  $g''_x > 0$  is convex, or  $g''_x < 0$  is concave.

### 3. RELEVANT TRENDS AND ISSUES

In the extant literature [18-20], the welfare, economic, and political issues are usually addressed in reference to specific questions. In our view, a much deeper analysis is achieved when addressing them more generally, adopting well established knowledge discovery methodologies. In particular, our wealth-pie workshop concept, jointly adopting four issues—(a) public finance, (b) alternating-offers game, (c) negotiations' collapse analysis, and (d) political power design—leads to a more informative point of departure.

To explain the root cause of the results in order to bring the welfare, economic, and political content to the surface in a rigorous analytical form, and to find bilaterally acceptable solutions to the game, we will visit all of the classrooms in our workshop. Our goal is to lay the foundation for a more constructive welfare policy comprehending the meaning of following four narratives:

|                                |  |
|--------------------------------|--|
| <b>Fiscal policy</b>           | During the delivery to its final destinations, provided that the books accounting for the relief payments finance have been balanced <i>a priori</i> , the wealth-pie must remain balanced throughout and in spite of volatility in the economy;   |
| <b>Negotiations</b>            | The left- and right-wing political bargaining on how to share the wealth-pie complies with the rules and norms of the alternating-offers bargaining game;  |
| <b>Pre-equity of breakdown</b> | Political breakdown, or threat, point directly affects the bargaining solution. Pre-equity guarantees equal conditions for players before the bargaining game commences;   |
| <b>Political power design</b>  | Bringing a motion to a vote is necessary to address the majority opposition to high taxes and excessive public spending. Whether it is viewed as positive or negative, or whether it ought to be acknowledged or not, rejected or accepted, this motion must be politically designed in advance. |

In our wealth-pie workshop, these four narratives can be understood as obligations/constraints to be met by welfare policy rules and norms, akin to "Rational man" deliberation of Rubinstein [21]. This interpretation allows us to provide a scenario under which the narratives are embedded into the welfare policy of the state. In addition, evaluating the welfare policy from this perspective reveals that the analysis can be subject to and performed by computer simulations, as shown in Appendix A2. Our initiative could also serve to unify the theoretical structure of economic analysis of public spending. It can be used to evaluate the political power design of left- and right-wing politicians, or to launch systematic inquiry into impacts of governmental decisions and actions on wealth redistribution.

As the state has the duty to help the less fortunate, our experiment approaches wealth redistribution in a two-fold manner. First, it addresses the provision of basic necessities or goods, such as shelter and heating, clean and fresh water, nutrition, *etc.*, before focusing on non-basic goods, including national defense, public safety and order, roads and highway systems, and so on. Welfare policy issues, according to Boix [22], "*...There is wide agreement in the literature that governments controlled by conservative or social democrats parties have distinct partisan economic objectives that they would prefer to pursue in the absence of any external constraints.*" Meeting this challenge, based on income  $\sigma$  density distribution  $P(\sigma, \xi)$ , we identify an effective approach to the division  $(x^\circ, y^\circ)$  into shares  $x^\circ + y^\circ = 1$  pertaining to basic  $x^\circ$  and non-basic goods  $y^\circ$ . Fundamentally, the efficient division  $(x^\circ, y^\circ)$  of the wealth-pie aims at just and fair delivery of all aforementioned goods, traditionally perceived as public goods. In our experiment, we refer to public goods as non-basic but vital goods, whereas basic goods are deemed fundamental. Incidentally, during the delivery of basic and non-basic goods to their end destinations, we treat both as public goods.

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We assume that the left-wing politicians have the necessary political influence—when an offer is made, irrespective of its legitimacy—to control the redistribution of basic goods independently. Given the single-peaked aspirations of the left-wing, in contrast to the objective of their right-wing counterparts, the influence the left-wing politicians enjoy, is supposed to be adequate enough to reach the peak of these expectations. In particular, we believe that, beyond some peak position, inefficient usage of basic goods would lead to an excessive decline in the quality of welfare services, as well as cause deterioration in access to public goods for all citizens. In making these suppositions, we agree with Rawls's [5] statement, about the precepts of perfect justice: "*The sum of transfers and benefits [...] from essential public goods should be arranged so as to enhance the emphases of the least favored consistent with the required saving and the maintenance of equal liberties.*"

An efficient usage of public resources implies that a consensus between left- and right-wing politicians might be reached. Despite some views to the contrary [23], we posit that the bargaining aimed at finding a just and fair division of basic vs. non-basic goods is an acceptable path to the bargaining dynamics. Based on this premise, we can identify relevant connections in extant works on economic and political behavior that analyze the sociological and political aims of ensuring adequate welfare by using public finance. This is likely be the best starting point for visiting our wealth-pie workshop.

### *3.1. Fiscally safe welfare policies, to be continued in Section 4*

Public finance focuses on the revenue side of tax policy. In particular, it pertains to the budget formation, as noted by Formby and Medema [24], aiming to provide a guaranteed level of welfare to citizens endowed by poor productivity. While the welfare policy is a separate issue, it should be considered on the grounds of legal and moral rights of citizens. Empirical evidence confirming that such policy is government's legal obligation can

be found in pertinent literature. For example, as noted by Saunders [25], "...poverty line. The line was initially set (in 1966) equal to the level of the minimum wage plus family benefits for one-earner couple with two children." Similarly, a hypothesis consistent with moral obligations can be found in the literature of economic politics [26, 27].

In 1959, Musgrave [28], examined two basic approaches to taxation—the "*benefit approach*" and "*ability-to-pay*," which put taxation into efficiency and equity context, respectively. In this work, we utilized the benefit approach in order to augment the existing standard of welfare policy, whereby we allocate a guaranteed amount of income for minimum taxes. We posit that a flat tax system—based on injecting optimal equity according to the ability-to-pay principle of "proportional sacrifice"—ensures that taxes remain *fairly levied*.

Taxation is a principal funding source of social costs and benefits. Thus, the first postulate in our welfare policy workshop (see above) discloses an obvious paradigm in social policy. According to the ability-to-pay principle commonly adopted in public finance, in order to stabilize the distortion of tax policies, the known terms of warranty must rely on exogenous taxes enforced on the productivity of citizens. The concept, proposed in 1996 by Berliant and Page Jr. [29], is a variant of the classic public finance and similar approaches, applicable when an agent characterized by a specific level of productivity does not shift his/her labor supply after all adjustments to the tax formula have been implemented. In other words, under this paradigm, optimal taxation enforces optimal labor supply.

Yet another "treatment of policies," closely related to societal instability, entails equity of pre- and post-tax positions of citizens. Such a view demarcates between citizens and has attracted the attention of economists and tax policy makers. In the view of Kesselman and Garfinkel [30], credit



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tax-scheme analysis opposes the income-tested program in the rich-and-the-poor, also known as two-man economy. Poverty measurements have also been addressed in the works of Sen [31], Atkinson, [32], Ebert [33], and Hunter *et al.* [34]. According to Tarp *et al.* [35], "*The poverty line acts as a threshold with households falling below the poverty line considered poor and those above poverty line considered nonpoor.*" In 2008, García-Peñalosa [36] investigated wealth redistribution as a form of social insurance in relation to economic growth. On the other hand, Stewart *et al.* [37] attempted to reduce horizontal inequalities, proposing "*a reallocation in the production, operation and consumption of publicly funded services.*"

In the attempt to assess and control the circulation of wealth through tax channels, we argue that, unless fiscal stabilization is not a required condition when justifying public spending, it will be difficult to explain how the citizens eligible for relief gain access to the benefits and relief payments. Thus, while we continue to rely on fiscal stabilization, in order to highlight a particular type of the dynamics stability, we refer to welfare policy as idempotent. For clarity, a choice operation (or decision) applied multiple times is deemed idempotent if, beyond the initial application, it yields the same result [38]. Thus, based on this dynamic definition, idempotent scheme allows the politicians to honor the pledges made during the election campaign as, once the political decision is taken, it eliminates the need for further stabilization. While visiting the workshop, the circulation of wealth is supposed to be dynamically stable, *i.e.* it is idempotent.

### **3.2. *Bargaining the Welfare State rules and norms,*** *to be continued in Section 5*

Bargaining is the key element of economics and is at the core of politics. On the other hand, as pointed out by North [39], "*The interface between economics and politics is still in a primitive state in our theories but its development is essential if we are to implement policies consistent with*

*intentions.*" More recently, Feldstein [40] noted, "Unfortunately, there is no reason to be pleased about the analysis in policy discussions of the efficiency effects...of the welfare consequences of proposed tax changes." Similarly, in a review on "Handbook of New Institutional Economics," Richter [41] stressed, "...that the sociological analysis...and large institutional structures in economic life is still at an early stage...game theory, and computer simulation could help to further develop the new institutional approach...game theory might be a defendable heuristic device of NIE." Indeed, the left- and right-wing politicians, like an actors in the game, strive to implement their vision of the state welfare institutions. This is succinctly explained by Ostrom [42], who noted, "These flimsy structures, however, are used by individuals to allocate resource flows to participants according to rules that have been devised in tough constitutional and collective-choice bargaining situations over time."

In order to achieve the aforementioned vision of collective choice, it is appropriate to consider a scenario in which the actors/voters play the "bargaining drama" of economic and political issues. Bargaining has been a theme of a wide range of publications, including the work of Alvin E. Roth [43]. Despite the simplification, the binary behavior of voters remains at the root of the democratic transformation of public institutions. In this regard, binary position fits particularly well into the bargaining game with exogenous risk  $q$ ,  $0 < q \ll 1$ , of breakdown [13]. Actually, bargaining can be risky for all interested actors because they may lose voters to the competition if their terms are not met. Thus, it is essential to first clarify political power dynamics of both the left-wing and the right-wing politicians. Henceforth, they are respectively referred to as LWP, the 1<sup>st</sup> actor, benefiting from a power  $\alpha$ ,  $0 < \alpha < 1$ , and RWP, the 2<sup>nd</sup> actor, benefiting from a power  $1 - \alpha$ .

Numerous factors—such as economic growth, decline or stagnation, demographic shift or pit, political change or change in scarcity of resources, skills and education of the labor force, *etc.*—might create fiscal imbalance in a desirable welfare policy due to the transfers of benefits and

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relief payments. As a result, the size of the wealth-pie might be too small (*i.e.* not worth the effort required for its redistribution), or too large (introducing mutual traps) to achieve a stabilized public spending mechanism. In either case, the actors may decide not to share the pie at all. To address this controversy, as previously underlined, we assume that politicians participate in relevant public institutions. If the institutions cannot or do not want to follow RWP's policy of wealth redistribution, RWP—in order to promote their own understanding—can be sufficiently legitimate to deliver the wealth "properly." In doing so, RWP can enforce vital decisions by several means, including resource mobilization, retaliation for breaches and criminal fraud, recruiting political volunteers and managing public service commissions, soliciting private contributions, *etc.* In other words, as Kalai [8] pointed out, RWP would rely on an "*enthusiastic supporter.*" On the other hand, as LWP face a decay in political legitimacy for perfect justice, they cannot fully control RWP's actions and intentions when their political interests in the final agreement are incomparable. In these circumstances, RWP are aware that their abilities and access to information might necessitate agreeing with, or at least not resisting, LWP's privileges to make arrangements upon the size of the pie. Hence, from the RWP's critical point of view, whether acting politically in common interest or not, it might be prudent to acknowledge LWP's welfare activities. This elucidates the asymmetric dynamics of political power division between the LWP and RWP.

Returning to the main points of asymmetric bargaining, we will illustrate an efficient solution  $(x^\circ, y^\circ)$  by division of \$1 aimed at maximizing the product of actors' payoffs above the disagreement point  $d = \langle d_1, d_2 \rangle$ :

$$(x^\circ, y^\circ) = \arg \max_{0 \leq x+y \leq 1} f(x, y, \alpha) = (u(x) - d_1)^\alpha \cdot (g(y) - d_2)^{1-\alpha}.$$

Although game theory purists might find the solution clear, the questions asked by many often include: *What are  $x$ ,  $y$ ,  $\alpha$ ,  $u(x)$ , and  $g(y)$ ? What does the point  $\langle d_1, d_2 \rangle$  mean, and how is the argmax formula used?* The simple answer, as initially provided by Kalai [8] as an asymmetric variant of Nash [12] problem, is as follows:

- $x$  is the 1<sup>st</sup> actor's share of \$1, with  $\alpha$  as the 1<sup>st</sup> actor's asymmetric power indicator,  $0 \leq x \leq 1$ ,  $0 \leq \alpha \leq 1$ ;
- $u(x)$  denotes the 1<sup>st</sup> actor's payoffs of the 1<sup>st</sup> actor's \$1 share  $x$ ;
- $y$  is the 2<sup>nd</sup> actor's share of \$1, where  $1 - \alpha$  is the 2<sup>nd</sup> actor's asymmetric power indicator,  $0 \leq y \leq 1$ ;
- $g(y)$  denotes the 2<sup>nd</sup> actor's payoffs of the 2<sup>nd</sup> actor's \$1 share  $y$ .

Based on the widely accepted nomenclature, we refer to  $s = \langle u(x), g(y) \rangle$  as to the utility or payoffs pair. Thus, the disagreement/threat point  $d = \langle d_1, d_2 \rangle$  represents the payoffs the two actors obtain if they cannot agree on how to share the wealth-pie. In the same vein,  $d = \langle d_1, d_2 \rangle = \langle 0, 0 \rangle$  represents the disagreement or breakdown point, whereby the players collect nothing.

In the subsequent sections, we will provide an analytical solution exploiting payoffs in the form  $\langle u(\xi), g(\xi) \rangle$  and taxes in the form  $\tau(\xi)$  within the scope of negotiations  $[\xi_1, \xi_2]$  comprising the endpoints of the interval  $[\xi_1, \xi_2]$ . According to the analytical solution, implicitly hiding the variables  $x, y$ , it follows that any negotiation of shares  $(x, y)$  can be perceived as two sides of the same bargain's portfolio, as the shares  $(x, y)$  are accompanied by poverty lines  $\xi \in [\xi_1, \xi_2]$ . While hiding the variables  $x, y$ ,  $x + y = 1$ , we may respond to the question of whether solution

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$\xi^\circ \in [\xi_1, \xi_2]$  is efficient in a traditional sense. Indeed, akin to the above, political bargaining can now be expressed by poverty line  $\xi^\circ$  maximizing the product of political payoffs above the threat point  $d = \langle d_1 = u(\xi_1), d_2 = g(\xi_2) \rangle$ :

$$\xi^\circ = \operatorname{argmax}_{\xi \in [\xi_1, \xi_2]} f(\xi, \alpha) = (u(\xi) - d_1)^\alpha \cdot (g(\xi) - d_2)^{1-\alpha}.$$

On the other hand, unlike the traditional threat point  $d = (d_1, d_2)$ , the public/vital goods amount  $d_2$  in the game—the  $d_2$  component of the point  $d$ —might be negative. This will apply in our experiment of a breakdown of negotiations, whereby funds need to be borrowed or acquired through other means in order to balance the books and account for the welfare expenses—a situation of "genuine negative taxes." It is important to note that, while this may seem counterintuitive to some readers, in the theory of public finance, the use of genuine negative taxes is not prohibited.

Finally, we conclude that, all these remarks notwithstanding, it is irrelevant whether the players are bargaining on shares  $(x, y)$  or trying to agree on the poverty line level. This assertion highlights the main advantage of hiding the variables  $x, y$ . In particular, it brings about a number of different patterns of outcome interpretations in the game, such as linking an outcome to the lowest tax rate, which is the most desirable sacrifice of voters' majority. In consideration of alternative approaches—which describe outcomes of collective bargaining in the form of voting, or partaking in any voting scheme in the form of bargaining—the scope of negotiations  $[\xi_1, \xi_2]$  brings the voting and bargaining schemes into the same context, as both can be enriched by adopting this approach. Our insight is forward-looking in the sense that it aims to identify an alternative-offers game solution, whereby both actors accept at once the

proposals (moves) made by the other side. Our initiative could also serve to unify the theoretical structure of economic analysis of productivity problem. Indeed, when referring to Leibenstein work [44], Altman in [45] noticed:

*Leibenstein (1979, 493) argued that there are two components to the productivity problem: one relates to the determination of the size of the pie, while the second relates to the division of the pie. Looked upon independently, all agents can jointly gain by increasing the pie size..."the situation need not be a zero-sum game. Tactics that determine pie division can affect the size of the pie. It is this latter possibility that is especially significant.*

### 3.3. *Pre-equity of political breakdown*

Beyond the asymmetric dynamics, the game inherits a premature disagreement or breakdown point, similar to that discussed by Osborn and Rubinstein [13]:

*We can interpret a breakdown as the result of the intervention of a third party, who exploits the mutual gains. A breakdown can be interpreted also as the event that a threat made by one of the parties to halt the negotiations is actually realized. This possibility is especially relevant when a bargainer is a team (e.g. government), the leaders of which may find themselves unavoidably trapped by their own threats.*

In our game, the asymmetric solution incorporates the left- and right-wing political power indicators  $(\alpha, 1-\alpha)$  into a breakdown policy. In order to be addressed properly, the indicators cannot be given exogenously. To overcome this obstacle, we introduce a policy of endogenously extracted breakdown  $d = \langle d_1, d_2 \rangle$  into the game, based on a condition referred to as the *pre-equity of political breakdown*.

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Traditionally, in the alternating-offers game, the breakdown corresponds to two standard pairs of payoffs  $\{\langle 1,0 \rangle, \langle 0,1 \rangle\}$ , or in the words of Osborn and Rubinstein [13], "*to the worst outcome.*" In the left- and right-political bargaining, due to the implicit pressure from the voters, as both politicians aim to find—at least from their perspective—a just and fair solution, there will always be a temptation for binary voters to defect to the other side. This puts the negotiations at risk  $0 < q \ll 1$  of a premature collapse. Even under the worst circumstances, in the event of collapse, the quality and the size of the wealth-pie should be equal for both politicians. This premise holds in these unfavorable circumstances as the entire pie will be decided upon by one of the politicians. Thus, when the premature collapse occurs, it is important to arrange the terms of contract in such a way that neither politician can exploit or misuse these adverse circumstances to his/her own advantage. To meet this condition, when normalizing the standard breakdown under the description valid for the alternating-offers game  $\Gamma(q)$ , we are working toward an endogenous form for equity in accordance with political non-conforming expectations.

As stated, the standard case of breakdown in the alternating-offers game corresponds to two pairs  $\{\langle 1,0 \rangle, \langle 0,1 \rangle\}$  of payoffs. In this form, the breakdown is generally found using ex-ante linear transformation, namely the exogenous normalization of utilities. When the collapse is imminent, the political breakdown exposes equity condition pertaining to the actual event of breakdown. Unlike the standard case, once the most unfavorable result occurs, the resulting collapse must include additional parameters—the tax  $\tau$  and the wealth  $W$ . In order to equalize—endogenously normalize—the breakdown, the politicians involved in negotiations can make *a priori* arrangements, or sign binding agreements upon these two parameters, *i.e.*  $\tau$  and  $W$ . Without availability or warranty of such a pre-equity, an endogenous normalization is unrealistic. In the view of the voters' electoral maneuvering (discussed in the next subsection), even if the *pre-equity normalization* is not always achievable, it is more constructive to determine the breakdown according to some rational context.

Before proceeding further with a detailed assessment of the aforementioned definition, we recall the concept of wealth amount  $W$ , redistributed by the state as the average taxable income per capita, scholarly defined as "prosperity or a commodity." Next, according to the conditions characterizing the collapsed environment, at the start of the negotiations, the draft of a contract includes both taxes  $\tau$  and—in line with our nomenclature—the wealth amount  $W$ . The product  $\tau(\xi) \cdot W(\xi)$  identifies the size  $z$  of the wealth-pie within an interval  $[\xi_1, \xi_2]$  within the scope of negotiations, thus establishing the boundary for the two politicians. The lower limit  $\xi_1$  denotes the initial proposal, which is the most attractive for RWP, while being the most unattractive for LWP. In the same but inverse order  $u_2 = u(\xi_2)$  can be paired with  $g_2 = g(\xi_2)$ . Having set these limits, we can proceed with examining how the breakdown  $\{\langle u_1, g_1 \rangle, \langle u_2, g_2 \rangle\}$  might be conditionally, albeit endogenously, encoded into the game.

Indeed, we now contribute to implementing our wealth definition of how the breakdown can be established endogenously. To do so, we consider a situation driving the welfare policy in the context of cost-benefit equity. When the collapse of negotiations is imminent, the differences in the amounts of wealth and taxes for funding low-cost welfare policy  $\xi_1$  against an expensive policy  $\xi_2$ ,  $\xi_1 < \xi_2$  —*i.e.* funding payoffs  $\langle u_1, g_1 \rangle$  for  $\xi_1$  against  $\langle u_2, g_2 \rangle$  for  $\xi_2$ ,  $u_1 < u_2$ ,  $g_1 > g_2$  —can amplify misunderstandings and contribute to traps. At the endpoints of the scope  $[\xi_1, \xi_2]$ , the wealth-pie sizes  $z(\xi_1)$  and  $z(\xi_2)$  at poverty lines  $\xi_1$  and  $\xi_2$  can require the delivery of wealth amounts  $W(\xi_1)$  and  $W(\xi_2)$ , albeit at different prices, represented as taxes  $\tau(\xi_1)$  and  $\tau(\xi_2)$ , Buchanan [46]. Hence, prior to the start of the game, and in line with the cost-benefit equity, in the most adverse circumstances, the payoffs  $s_1 = \langle u_1, g_1 \rangle$  and  $s_2 = \langle u_2, g_2 \rangle$  should preserve equal prices  $\tau$  for the delivery of equal amounts  $W$  of wealth. Such a market-driven interpretation of *commodities delivery to the end destinations* relies heavily on the size of the wealth-pie, which is equal to  $\tau \cdot W$ . It should be noted that this interpretation is only relevant to the case of flat (proportional) taxes.

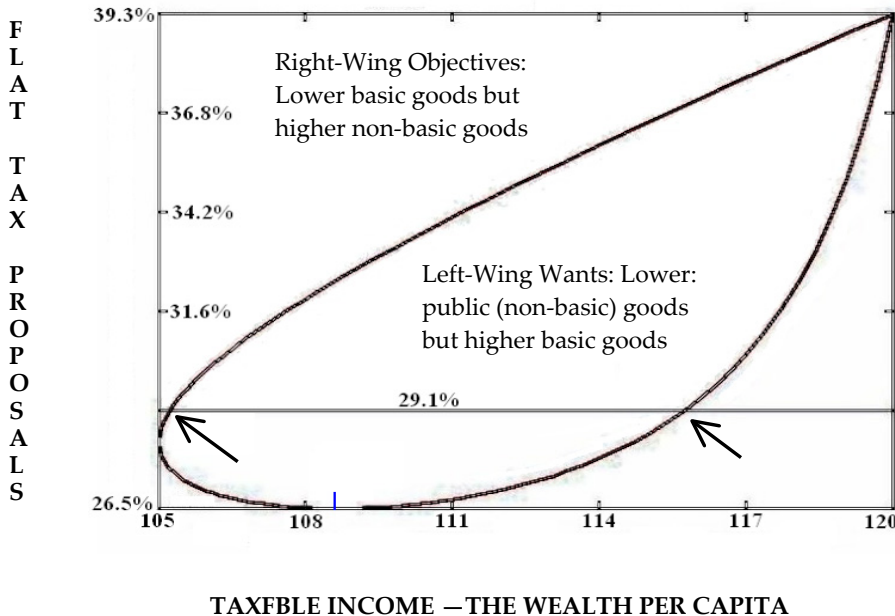


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To explicate the interpretation of reasoning in previous lines, it is worth examining the "well defined bargaining problem," depicted as the contract curve in Figure 4. Based on the discussion presented thus far, our goal is to set an interval  $[\xi_1, \xi_2]$  solving two non-linear equations,  $\tau(\xi_1) = \tau(\xi_2)$  and  $W(\xi_1) = W(\xi_2)$ , by attempting to find a cross-point  $(\tau^*, W^*)$  where the curve crosses its own contour, as  $YX$ -axis coordinates, on the plane with  $(\tau, W)$ , which is equivalent to the roots  $\xi_1^*$  and  $\xi_2^*$ . Although the calculus of the point  $(\tau^*, W^*)$  does not extend beyond high school mathematics, it does not confirm the possibility of normalization in general. This, however, does not invalidate our discussion, as we do not claim that the equity condition can be achieved in all circumstances. It should still be pointed out that, in a number of examples where the validity of the condition was detected, we found a breakdown endogenously encoded into the game, indicating normalization in the form of

$$\langle u_1^*, g_1^* \rangle, \langle u_2^*, g_2^* \rangle = \langle u(\xi_1^*), g(\xi_1^*) \rangle, \langle u(\xi_2^*), g(\xi_2^*) \rangle.$$

### The Swing of the Contract Curve within $[\xi_1, \xi_2]$



**Figure 4.** The graph depicts two different motions for a vote. For the higher tax  $\tau = 29.1\%$ , marked by the horizontal line, and the lowest tax  $\tau = 26.52\%$ , marked by the vertical dash. Indicated by  $\rightarrow$ , at cross-points of the contract curve with the horizontal line, we observe controversial expectations of voters. The shares of lower basic but higher public goods are shown on the left, while this payoff reverses towards the right side of the graph, as the shares of basic goods increase while those of public goods decrease. Thus, the higher tax  $\tau = 29.1\%$  cannot lead to a political consent, in line with Observation 5.

In line with the above, as the aim is to bring the politicians, if possible, into just and equal positions prior to negotiations, equalizing taxes  $\tau$  and wealth amounts  $W$  in the collapsed environments  $\xi_1$  and  $\xi_2$  might be a rational starting point. Under this premise, endogenously encoded into the game, we label the equity condition,  $[\tau(\xi_1) = \tau(\xi_2), W(\xi_1) = W(\xi_2)]$  as a *pre-equity of political breakdown*. If valid, this condition equalizes fiscally realistic and just demands for public spending prior to negotiations—in particular, the size of the wealth-pie  $z(\xi_1) = z(\xi_2)$ .

### 3.4. *Voting and political power design, to be continued in Section 6*

Only the voting results can reveal the true incentives of people that will give the democracy its final judgment. The voting process is the only avenue for the voters to assume the roles of current or upcoming politicians to whom the opportunity will be granted in line with population's aspirations to redesign the rules and norms of wealth redistribution. Voters' inequalities, life plans, background, social class and experience, native endowments, political capital, *etc.*, determine the bulletin collected at the voting table. Consequently, incongruence in voters' views or interpretations of reality affects the individual choices and thus the voting results, thereby influencing political pre-election campaign. Voting results are not fully predictable due to the deviations in

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voters' views and opinions on how the wealth redistribution ought to be achieved. The problem stems from the fact that welfare policy proposals that benefit minority of citizens sometimes require higher taxes. On the other hand, majority of voters would be primarily guided by selfish attitudes toward lower taxes, which would implicitly affect the political bargaining positions. Such an attitude likely deserves a critical examination. Given these arguments, our question is—Why should the left- and right-wing politicians care about lower taxes?

It is timely to recall political outmaneuvering with an implicit risk  $q$ ,  $0 < q \ll 1$ , upon negotiations suffering a premature collapse. Indeed, Figure 5 depicts the contract curve of efficient public policies/proposals  $\xi$  upon poverty lines in the bargaining game  $\Gamma(q)$ . Politically rational and economically effective proposals  $\xi$ , forming the curve, have been projected onto the two-dimensional space of the tax rate  $\tau(\xi)$  and taxable income—the wealth amount  $W(\xi)$ . Although the payoffs  $\langle u(\xi), g(\xi) \rangle$  are embedded in each point, they are not visible on the graph. These invisible/hidden payoffs in the upper part of the graph symbolize wealth-pie division  $(x, y)$  into lower basic  $x(\xi)$ , yet higher of public goods shares  $y(\xi)$ , as left-wing politicians aim for  $u(\xi)$ , whereas those in the right-wing political party aspire towards  $g(\xi)$  accordingly. Similarly, the payoffs in the lower part symbolize a reverse situation—the higher basic, vs. lower public goods, as shown in Figure 4. Thus, once all views are represented, the political payoffs  $\langle u(\xi), g(\xi) \rangle$  for pledged tax hikes  $\tau(\xi)$  are more favorable for some coalitions of voters compared to others. As voters' preferences for the balance between basic and public goods vary, the approach to determining efficient poverty line resulting from eventual agreement between politicians is two-fold. Indeed, unless the tax hikes are excessively high, the *upper coalitions'* representatives will always try to outmaneuver the *lower coalitions'* representatives. The politicians are aware of this dynamic when taxes are high. As they feel trapped in negotiations, binary voters become more likely to defect to the other side, putting the

negotiations at risk  $q > 0$  of a premature collapse. In contrast, when taxes are sufficiently low, the range of eventual voters' electoral maneuvering will substantially reduce or even vanish. The lowest tax is likely the one that yields desirable outcomes for the majority of citizens.

In line of reasoning that concerns the majority of citizens, it is appropriate to address of the design of the political power indicators  $(\alpha, 1 - \alpha)$ . Considering the bargaining outmaneuvering of left- and right-wing politicians according to the alternate-offers game  $\Gamma(q)$ , we state that the politicians on the opposite sides of the bargaining table might disagree with respect to the terms of outcomes. Consequently, they would delay the decision while consolidating a draft of a consensus document. This document might not necessarily yield the best outcome for the citizens, who represent the majority, and are of view that the policy that minimizes taxes is always the most desirable choice. Despite knowing that the majority will never endorse higher taxes, the minimum tax rate might not necessarily be a desirable outcome from the political perspective. Thus, politicians may choose to disregard the majority interests because political power of LWP or RWP, as rational actors/politicians, might be strong enough to negotiate selfish decisions that are beneficial only for them. In order to entice politicians not to act selfishly, as this would likely result in ultimate collapse in the negotiation process, their political power indicators  $(\alpha, 1 - \alpha)$  ought to represent a *natural power consensus* motivating them to choose a desirable outcome for themselves and for the majority of citizens—a platform that should ideally be designed in advance. This completed our preliminary investigation of the problem.

#### 4. ANALYSIS OF FISCALLY SAFE WELFARE POLICIES,

*continued from Section 3.1*

Delivery of basic goods, which counteracts negative contingency, if it occurs, is the main political responsibility of the left-wing actors. Herewith, the left-wing political intervention is of the greatest political

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importance. It is universal in the sense that it pertains to all citizens, irrespective of individual situation before or after the contingency. Under this premise, basic goods that are available to citizens are of sufficiently high quality and poverty is not allowed, as stressed by Greve [47]. This course provides a relatively high level of welfare spending and taxes, creating misbalance in the books accounting for public finances, thereby introducing volatility conditions into the wealth-pie delivery. Hence, secured largely independently of market forces, the high level of basic goods might have a conflict-driven effect on the welfare policy, which should not be borne solely by citizens as, as already noted, the state has a duty to help the disadvantaged.

Assuming that the conflict-driven welfare policy guides our political actors in trying to reach an agreement, the left-wing politicians should aim to secure an efficient size of the wealth-pie. Thus, LWP prescribe the size of the pie and propose the division method, which the right-wing politicians accept or reject. If rejected, the RWP would suggest their preferred division, while only having the authority to recommend a size that the LWP might not be obligated to accept. We also assumed that, upon delivery to its end destinations, the wealth-pie remains fiscally safe, i.e. it does not change its size. Under the rules of the alternating-offers procedure (see later), the game will continue until a consensus is reached. This process presupposes that left-wing politicians are committed to the share of the pie, while not being committed to the size.

Let us now envisage a contrasting scenario, whereby the public spending increases. Hence, both actors know that, upon delivery, the size of the wealth-pie might change. This, in turn, leads to a misbalance between the relief payments, which can put the pie size in doubt or make it even more difficult to ascertain. As a result, the difficulty related to political pledges might force both sides to retreat. In such volatile conditions, the wealth-pie is no longer fiscally safe and might affect the expectations of both politicians. Consequently, a fiscally safe plan in spite volatile conditions for the delivery and division of the wealth-pie is

needed. Otherwise, unless welfare policy fails to enforce fiscal safety, the rules and norms of the relief payments are not living up to their claims. In other words, having a criterion for determining whether a welfare policy is fiscally safe is necessary.

It is helpful to focus first on welfare policy without any warranty of fiscal safety. It could, for example, be determined by the poverty line  $\xi$ , identifying the recipients of wealth redistribution. When  $\xi$  is low, the variable  $\sigma$ ,  $0 < \sigma \leq \xi$ , allocates the income of the needy or the benefit claimants. In this scenario, the benefit claimant  $\sigma < \xi$  claims and receives a relief payment proportional to  $\xi - \sigma$ , *i.e.*  $r \cdot (\xi - \sigma)$ , as previously discussed. In this scenario, all other citizens—both the wealthy and those with marginal income, denoted as  $\sigma > \xi$  and  $\sigma = \xi$ , respectively—receive no relief payment.

Next, we study a specific scheme highlighting the readiness of the society to fund welfare and public spending. For this analysis, we assume that the average cost  $B$  of the relief payments and the average taxable income  $W$  both depend on the poverty line parameter  $\xi$ ,  $B \equiv B(\xi)$ ,  $W \equiv W(\xi)$ —this is realistic, as shown in Appendix A1. As previously scholarly defined,  $W(\xi)$  can refer to the wealth amount. Based on our perception of income  $\sigma$  density  $P(\sigma, \xi)$  distribution samples, the product  $\tau \cdot W(\xi)$  estimates the average tax revenue. Let the average cost of public goods be  $g(\xi)$ , whereas the size  $z(\xi)$  of the wealth-pie equals  $\tau \cdot W(\xi)$ ,  $z(\xi) = \tau \cdot W(\xi)$ . We assume that welfare and public spending reached the intended recipients, whereby the total spending equals  $\tau \cdot W(\xi) = B(\xi) + g(\xi)$ . This suggests that the basic and non-basic goods have been delivered to their final destinations. In other words, the wealth collected through tax channels is spent.

Now, let us assume that politicians in the game preferred to commit to the shares fixing  $(x, y)$ , and might agree to hold the balance  $B(\xi) = x \cdot \tau \cdot W(\xi)$  of the books accounting for financing the relief payments  $B$ . That is, the left-wing politicians must be ready to finance the

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relief, *i.e.* to deliver  $B(\xi)$  by dividing the wealth-pie  $\tau \cdot W(\xi)$ . In this scenario, the politicians pledge to retain the balance  $B(\xi) = x \cdot \tau \cdot W(\xi)$  of the relief payments between credits  $B(\xi)$  and debts  $x \cdot \tau \cdot W(\xi)$  as a portion  $x$  of the wealth-pie  $\tau \cdot W(\xi)$ . The balance also specifies the welfare policy  $\xi$ —an implementation of the poverty line  $\xi$ , welfare reform, pact, program, *etc.* While the aforementioned balance is initially valid, it might not be in the future, putting the adjustment in  $\xi$  on the agenda either once or repeatedly. Thus, the policy  $\xi$  might represent a problem of fiscal imbalance. Almost all citizens, even if for different reasons, will prefer the opposite in the long run—a fiscally safe policy  $\xi$ . For this reason, we now shift the focus on examining a constraint that corresponds to fiscal safety of welfare policy  $\xi$ , identifying—what we called above as idempotent—the safe delivery of the wealth-pie to its end destinations.

### *Idempotent rules and norms of wealth redistribution*

The delivery of basic and public (non-basic) goods does not necessarily safeguard the funding of the expenses. As the expenses neither match nor prevent taxation hikes, the size of the wealth-pie could vary too rapidly. This leads, as previously discussed, to numerous adjustments of welfare policy rules and norms. To mitigate this issue, we have to examine at the sequence  $\xi', \xi''$  of multiple adjustments of the poverty line  $\xi$ . This highlights the fact that, on delivery, no adjustments of the wealth-pie are desirable. Consequently, it is better to keep the size of the pie unchanged, *i.e.* fiscally safe. In other words, when replacing the old policy  $\xi'$  with  $\xi''$ , the two must coincide. Similar schemes, known as *idempotent*, stem from bounded rationality mechanisms [21,38]. This premise suggests that, even if welfare policy rules and norms are subject to multiple adjustments, these adjustments should not change the *machinery* of relief payments. In particular, when implemented twice, the rules must produce the same outcome. To guarantee the fiscal safety of the poverty line, such an understanding requires that the poverty lines must coincide amid a sequence of pairs  $(\xi', \xi'')$  at some matching policy  $(\xi' = \xi'')$ .

The need to balance the books accounting for the delivery of relief payments  $B(\xi) = x \cdot \tau \cdot W(\xi)$ , in spite the wealth-pie volatility, can also be seen as immunity for financing the welfare policy. In particular, the immunity restricts, or at least realistically limits the h-effect of wealth redistribution. Given the *immune*, i.e. *fiscally idempotent*, composition  $[B(\xi), W(\xi)]$ , the idempotent scheme is equivalent to implementing the policy  $\xi$  only once. For this reason, we assume that the rules and norms of the relief payments have been socially planned and redesigned accordingly.

In this idempotent mode that outlines the fiscal safety of public spending, the rules and norms must reflect idempotent policy  $\xi$  that brings the spending policy into focus. We conclude that the expenses  $x \cdot \tau \cdot W(\xi)$  designated for welfare spending must be in balance not only for funding relief payments  $B(\xi)$ , when the particular policy  $\xi$  takes effect, but the policy  $\xi$  must also enforce the fiscal safety in the full spectrum of current and future events.

Clearly, the balance  $B(\xi) = x \cdot \tau \cdot W(\xi)$  is a static relationship leading to functional dependency  $\tau \equiv \frac{B(\xi)}{x \cdot W(\xi)}$  that links the arguments  $\xi$  and  $x$ .

Hereby, the tax rate  $\tau$  becomes a function of  $\xi$  and  $x$ , expressed as  $\tau \equiv \tau(\xi, x)$ . According to rules and norms in force of relief payments, the post-tax residue  $\pi(\xi, \tau) = (1 - \tau) \cdot (\xi - \phi) + \phi$  of the marginal citizens'  $\sigma = \xi$  comprises fiscal limitations of wealth redistribution, while  $\phi$  determines the personal allowance parameter, as shown above. The dependency  $\tau \equiv \tau(\xi, x)$  transforms  $\pi(\xi, \tau)$  into a fiscally realistic social position  $\pi(\xi, \tau(\xi, x))$ . Irrespective of the current expenditure on basic goods, the real cost of living does not necessarily match  $\pi(\xi, \tau(\xi, x))$ . Hence, ensuring realistic and fiscally idempotent rules and norms, and/or, in particular, attempting to avoid the h-effect of this mismatch or adopt rules to keep the effect tolerable at the least, an equation for a fiscally idempotent policy  $\xi$  should be solved.



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**Observation 1.** *Constraint on left-wing political aims  $u = \pi(\xi, \tau(\xi, x))$  is necessary for upholding idempotent fiscal rules and norms of imposed budget constraint  $B(\xi) = x \cdot \tau \cdot W(\xi)$ .*

According to this observation, whatever tax increase is implemented, the poverty line residue  $u$  of the marginal citizens'  $\sigma = \xi$  is unfeasibly high and cannot be attained when the condition has been violated.

**Corollary.** *When  $u = \pi(\xi, \tau(\xi, x))$  solves for  $\xi$ , the subsequent adjustments  $\xi'$ ,  $\xi''$ ,... are unnecessary. An option to change their welfare positions is irrational for citizens with incomes  $\sigma < \xi$  or  $\sigma > \xi$ ; thus, the root  $\xi$  restricts (realistically limits) the  $h$ -effect. All pertinent proofs are given in Appendix A3.*

The fiscally idempotent policies  $\xi$  induce the basis for solutions in our game as fiscally idempotent compositions  $[B(\xi), W(\xi)]$ . A reasonable question thus emerges: *Which taxable income  $W(\xi)$  characterizes fiscally idempotent welfare policies  $\xi$  for the delivery of relief payments  $B(\xi)$ ?* The answer is provided in the form of the following three constraints: <sup>1</sup>

Delivery constraint by which the wealth-pie is spent—the basic and public goods have been delivered. This form of constraint makes sense only for proportional or flat taxes. Flat taxes will later substantially simplify the method of function minimization with constraints. }  $\tau \cdot W(\xi) = B(\xi) + g$  (1)

Budget constraint imposed on relief payments finance in accordance with the share  $x$  of the wealth-pie—the tax-revenue. The left-wing politicians pledge to credit/debit the account  $B(\xi)$  that must be equal to the average of relief shifted by the policy  $\xi$ . }  $B(\xi) = x \cdot \tau \cdot W(\xi)$  (2)

<sup>1</sup> Below, we continue to refer to the average taxable income as “wealth.”

Stability constraint that determines fiscally idempotent property of (2). In contrast to  $(\sigma, \tau) \in \mathfrak{R}^2$ , we distinguish poverty line residues  $u = \pi(\xi, \tau)$  as one-dimensional curves  $\pi(\xi, \tau) \in \mathfrak{R} \subset \mathfrak{R}^2$ .

$$\left. \begin{array}{l} \text{Stability constraint that determines} \\ \text{fiscally idempotent property of (2).} \\ \text{In contrast to } (\sigma, \tau) \in \mathfrak{R}^2, \text{ we} \\ \text{distinguish poverty line residues} \\ u = \pi(\xi, \tau) \text{ as one-dimensional} \\ \text{curves } \pi(\xi, \tau) \in \mathfrak{R} \subset \mathfrak{R}^2. \end{array} \right\} u = (1 - \tau) \cdot (\xi - \phi) + \phi \quad (3)$$

Taking the expression  $\tau(\xi, x) \equiv \frac{B(\xi)}{x \cdot W(\xi)}$  out of the constraint (2) and replacing  $\frac{B(\xi)}{x \cdot W(\xi)}$  into  $u = \pi(\xi, \tau(\xi, x))$ , the constraint given in (3) can be resolved with a fiscally idempotent policy for  $\xi$ , thus yielding:

$$L(\xi, x, u) = (\xi - \phi) \cdot B(\xi) - x \cdot (\xi - u) \cdot W(\xi) = 0.$$

Referred to as the volatility constraint, the constraint (4) determines the fiscal safety module. It holds down the h-effect amalgamating the constraints (2) and (3) by balancing the books accounting for relief payments.

**Summary.** The outcome  $\phi, \xi \Rightarrow z, x, \alpha, \tau, \langle u, g \rangle$  constitutes the citizens' bargaining shield for wealth redistribution that relates to a bundle of arguments or constants:  $\phi, \xi$  are controls, and  $z, x, \alpha, \tau$  are status variables,<sup>2</sup> while  $\langle u, g \rangle$  are the competing political proposals:

- $\phi$  – the personal allowance establishing the tax bracket  $[\phi, \infty)$ ; it is an ex-ante control (tuning) variable,  $0 < \phi = \text{const} < \xi$ ;
- $\xi$  – the income frame, the poverty line; a policy determining who is living in poverty, as well as the choice or the control parameter;
- $z$  – the size  $z = \tau \cdot W(\xi)$  of the wealth-pie; the amount of wealth-pie that is equal to public spending per capita when taxes are proportional;

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<sup>2</sup> Status and control variables are the prerogatives of control theory.

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- $x$  – the share of the wealth-pie of size  $z$ ; a portion  $x$  of  $z$  to be deposited in favor of the left-wing politicians for funding the relief payments,  $0 \leq x \leq 1$ ;
- $\alpha$  – the political power of the left-wing politicians,  $0 < \alpha < 1$ ;
- $\tau$  – the marginal tax rate, the rate  $\tau(\xi, x)$  of the wealth amount  $W(\xi)$  determined by (1);
- $u$  – the after-tax residue of the income frame equal to the poverty line  $\xi$ , the wants function  $u(\xi, x)$  of the left-wing politicians, as determined by (2) and (3);
- $g$  – the objective function  $g(\xi, x)$  of the right-wing politicians, determined by (1) and (2); the account for the refund of public goods expenses per capita.

The share  $x$  and the marginal tax rate  $\tau$ , due to the constraints 1 through 3, become functions of arguments  $\xi, g$ :  $x \equiv x(\xi, g)$  and  $\tau \equiv \tau(\xi, x(\xi, g))$ . This form of dependence appears next in the module of alternating-offers bargaining game.

### 5. ANALYSIS OF THE WELFARE STATE BARGAINING RULES AND NORMS, *continued from Section 3.2*

Suppose that politicians, in pursuit of their commitments to a fair division of the wealth-pie, agreed to play the alternating-offers bargaining game  $\Gamma(q)$  [13]. In doing so, rational politicians are motivated to align the procedure to participate in any eventual agreement. The risk  $q > 0$  of a premature collapse during negotiations, especially early in the game, might be the driving force behind their commitment to reach the consensus. Once a consensus on division is reached, they must agree on who will determine the size of the pie. Politicians negotiate on such matters when there are equal and symmetric preconditions in place that guarantee their equal rights. Thus, both will play an equal role in the decision regarding the pie size. Considering the right-wing vital political objective of wealth redistribution, it will be realistic to reduce the scope of RWP's duties concerning welfare matters, while allowing them to retain their advisory rights. Our subsequent discussions are based on this premise.

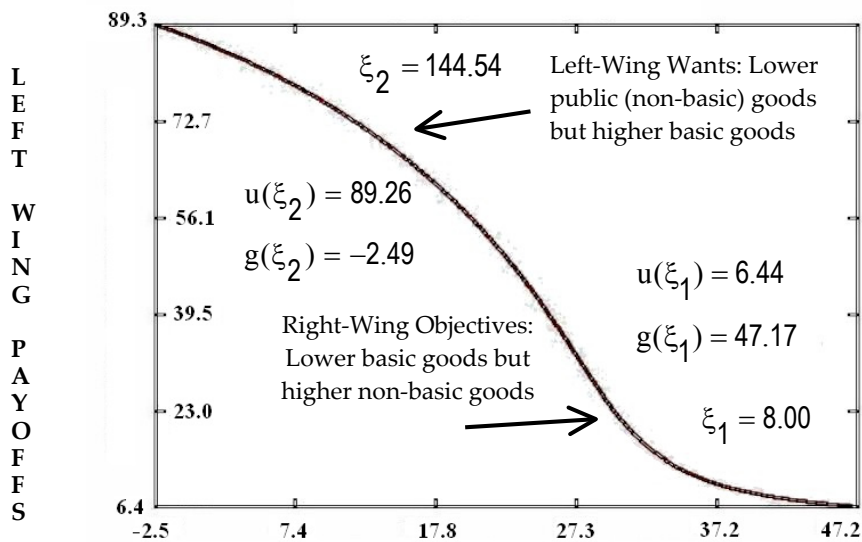
### 5.1. *Left- and right-wing politicians' bargaining procedure*

Previously, we emphasized that, in a representative democracy, the division of the wealth-pie will always be subject to controversy. Recall that we consider two politicians—one acting in the role of LWP, who is aiming to provide basic goods to all citizens, and the other, representing RWP, advocating for availability of non-basic goods. A precondition for the bilateral agreement is that the expectations of these two politicians depend solely on efficient policies of the LWP within the framework aimed at setting the poverty line  $\xi$ . However, politicians are more concerned with shares  $(x, y)$  than they are with the size of the wealth-pie. As a consequence of this independence, efficient poverty line  $\xi^\circ$  provides shares related to efficient divisions  $(x^\circ, y^\circ)$ . Accepting this precondition, the RWP will only propose an efficient line  $\xi^\circ$ , as failure to do so would result in all other shares being rejected with certainty by LWP. Nonetheless, it is realistic that the RWP would—by negligence, mistake or some other reason—recommend an inefficient poverty line  $\xi'$ , which the LWP would mistakenly accept. It is also possible that, in a reverse scenario, the LWP would choose to disregard an efficient recommendation  $\xi^\circ$ . This would be an irrational choice as, in any agreement, regardless of the underlying motives, both politicians are committed by proposals to shares  $(x, y)$ . Indeed, within the scope of negotiations  $[\xi_1, \xi_2]$ , the recommendation  $\xi^\circ$  concurs with RWP's efficient share proposal  $y^\circ$ . Consequently, accepting  $1 - y^\circ$ , while shifting LWP's  $\xi^\circ$  mistakenly to  $\xi' \neq \xi^\circ$ , at which both politicians must be committed to  $(x^\circ, y^\circ)$ , the shift  $\xi'$  becomes inefficient and thus superfluous. Hence, making a proposal, the RWP's recommendation on poverty lines makes a rational argument that the LWP must accept or reject in a standard way. Such an account, in our view, explains that the outcome of the bargaining game might be a desirable poverty line  $\xi \in [\xi_1, \xi_2]$ . Hereby, the interval is referred to as the scope  $[\xi_1, \xi_2]$  of negotiations or bids proposals that are now, by default,

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linking efficient lines  $\xi^\circ$  with shares  $(x^\circ, y^\circ)$ . The bargaining occurs exclusively in the interval  $[\xi_1, \xi_2]$  as a scope for efficient lines  $\xi^\circ$  of most trusted policy platforms for negotiations, where both players would either accept or reject the proposals. Political competition, depending on  $[\xi_1, \xi_2]$ , arranges a contract curve  $\mathcal{S}_b$  (shown in Figure 4 and Figure 5) as a way to assemble the bargain portfolio. Given that the portfolio "has changed its color from shares to lines," the politicians can now conceive themselves as making poverty line proposals. If a proposal is rejected, the roles of politicians change and a new proposal is submitted. The game continues in the traditional way by alternating offers.

The Contract Curve Projection within  $[\xi_1, \xi_2]$



**Figure 5.** The aspirations of left-wing politicians expressed when opposing the right-wing political objectives are depicted on the vertical and horizontal axes, respectively. The graph shows the contract curve sloping from  $\xi_2$  toward  $\xi_1$ , projected on the surface of basic goods *vs.* vital goods—the projection of efficient poverty lines  $\xi \in [\xi_1, \xi_2]$  resolving the contract constraint (5).

## 5.2. Alternating-offers bargaining game analysis

We now proceed to a more accurate analysis of the game rules. Although the rules can be perceived as fiscally idempotent, the game itself contains a new challenge. The elevated poverty line  $\xi$  does not necessarily increase the marginal citizens'  $\sigma = \xi$  after-tax residue  $u(\xi, x)$ . The low-income citizens—the benefit recipients—can claim relief payments, whereby an increased number of claims might have a reverse effect on  $u(\xi, x)$ , which would consequently decline. Indeed, in contrast to increasing poverty line  $\xi$  and despite the required unavoidable increase in taxes—as the hazard (h-effect) is still present—in this scenario, the residue  $u(\xi, x)$  will decrease. With the proviso that the left-wing politicians commit to the share  $x$ , the right-wing politicians are left with  $y = 1 - x$ . Thus, the fiscally idempotent poverty line tax residues  $u(\xi, x)$  correspond to a narrower set than  $0 \leq x \leq 1, 0 \leq y \leq 1$ —the set of shares  $\langle x, y \rangle$  of what we refer to as a *contract curve*  $\mathcal{S}_b$  of payoffs  $\langle (u(\xi, x), g(\xi, y)) \rangle$  with poverty line  $\xi$  as a parameter.<sup>3</sup>

Assuming that the maximum of a single  $\cap$ -peaked residue function  $u(\xi, x)$  can be reached, the peak position  $\xi^\circ = \arg \max_{\xi} u(\xi, x^\circ)$  indicates an efficient welfare policy. Although the bargain portfolio of left-wing politicians contains an efficient policy  $\xi^\circ$  as a function of  $x^\circ$ , the portfolio also includes the share  $x = x^\circ$ . The maximum value given by  $u = u^\circ$ , in the inverse situation, which corresponds to  $u^\circ$ , consolidates an efficient policy  $\xi^\circ \in [\xi_1, \xi_2]$ . A unique share  $x^\circ$ , which solves  $u(\xi^\circ, x) = u^\circ$  and corresponds to  $g(\xi^\circ, y^\circ) = g^\circ$ , represents the non-conforming expectations of politicians. We can thus refer to the shares  $(x^\circ, y^\circ)$  as an efficient division linked to the policy  $\xi^\circ$ . This scenario is depicted in Figure 4 on wealth amount  $W$  and taxes  $\tau$ —efficient peaks  $\xi^\circ$ , which correspond to

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<sup>3</sup> We already highlighted the worsening quality of welfare services for all citizens when the LI level is “climbing” high.

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efficient shares  $(x^\circ, y^\circ)$ , and in Figure 5 in various projections on payoffs  $\langle u^\circ, g^\circ \rangle$  geometry. This geometry highlights the maximum values  $u^\circ$  can take—namely, efficient policies of left-wing politicians at peaks  $\xi^\circ$  that refer to the well-known result obtained by Canto *et al.* [48], also known as the Laffer curve:

*The marginal tax-revenue raised decreases with increase in tax rates, finally reaching some point where the marginal tax-revenue raised is zero. Beyond this point, any tax rate increases will reduce revenue collection.*

Our result pertaining to the single-peaked aspirations of the left-wing politicians is similar. First, "poverty line residue  $u$  being proposed in the normal range of poverty line parameter  $\xi$ ." Next,

*...by passing through the top point of  $u$  as a function, the proposals  $u$  will be assessed and reviewed in the range of prohibited values of  $\xi$ .*

We previously introduced an idempotent composition  $[B(\xi), W(\xi)]$ —the average  $B(\xi)$  of the relief payments, and the average  $W(\xi)$  of the taxable income, denoted as the wealth. The expectations of the two politicians, reflecting their preferred rules and norms pertaining to relief payments, can now be set using the composition  $[B(\xi), W(\xi)]$ . At the end of the subsection, the composition will lead to an appropriately settled bargaining problem that will associate the threat originating from the implicit partaker—in the form of the electoral maneuvering of voters—with an implicit risk of the negotiations collapsing prematurely. This requires augmenting the standard rules of the game we have already presented with two further rigorous suppositions. Let us first specify the payoffs.

Political payoffs of the 1<sup>st</sup>/2<sup>nd</sup> actor and the third partaker's implicit risk factor are defined as follows:

Politician No. 1,  $u$  – the left-wing political aspirations, the marginal citizens'  $\sigma = \xi$  after-tax residue, basic necessities of the needy, cost of living;

- Politician No. 2,  $g$  – the right-wing political objective, expenses that benefit all citizens—expenses upon vital goods alone, without relief payments;
- Third Partaker,  $q, \tau$  – voters’ electoral maneuvering facing higher taxes  $\tau$  expressing an implicit risk  $0 < q \ll 1$  of the negotiations collapsing prematurely.

As promised, we now assume that the rules and norms of the wealth redistribution that are efficient with respect to the wealth-pie division include the volatility constraint (4), which certifies the idempotent composition  $[B(\xi), W(\xi)]$  for the policy  $\xi$ . In the game, the composition  $[B(\xi), W(\xi)]$  could not be implemented without the volatility constraint  $L(\xi, x, u) = 0$  (Observation 1). This assumption is contingent on the conclusions of the previously undertaken analysis.

When varying  $\xi$  under their own rules and norms, let us assume that LWP propose a fiscally idempotent policy  $\xi = \xi^\circ$ , which—for each share  $x = x^\circ$  they commit to—links  $x^\circ$  to  $\xi^\circ$ , irrespective of who originates the proposals  $x^\circ$  or  $y^\circ$ . This ensures the efficient proposal of poverty line residue  $u(\xi^\circ, x^\circ) = \max_{\xi} u(\xi, x^\circ)$ . Clearly, inefficient recommendation  $\xi'$ , proposed by the RWP if  $\xi' \neq \xi^\circ$  for share  $y^\circ$ , will be rejected by the LWP. As a result, an efficient policy  $\xi = \xi^\circ$  must occur on contract curve amid efficient shares  $x^\circ$  at  $\langle u^\circ = u(\xi^\circ, x^\circ), g^\circ = g(\xi^\circ, x^\circ) \rangle$  as an ongoing precondition for the agreement—as previously discussed. Indeed, LWP have no reason to reject efficient recommendation  $\xi^\circ$ , as doing so, when  $\xi' \neq \xi^\circ$ , they cannot ultimately maintain the efficient commitment to  $x^\circ$ . Below, we assume the efficiency by default when it is convenient.

**Observation 2.** *Idempotent policies  $\xi$  at the contract curve  $\mathbf{S}_b = \langle u(\xi, x), g(\xi, x) \rangle$ , which certifies the composition  $[B(\xi), W(\xi)]$ , must satisfy the constraint*



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$$D(\xi, x, u) = \frac{\partial}{\partial \xi} L(\xi, x, u) = \frac{\partial}{\partial \xi} [(\xi - \phi) \cdot B(\xi) - x \cdot (\xi - u) \cdot W(\xi)] = 0.$$

Particularly, when we collated sub-expressions and introduced some simplifications upon

$$\left. \begin{array}{ll} Q(\xi, \tau, g) = 0 & \rightarrow \text{Delivery(1)} \\ L(\xi, x, u) = 0 & \rightarrow \text{Volatility(4)} \\ D(\xi, x, u) = 0 & \rightarrow \text{Contract curve(5)} \end{array} \right\} \begin{array}{l} \text{enforcing constraints} \\ \text{on rules and norms of the} \\ \text{wealth redistribution.} \end{array}$$

These constraints, with the proviso of flat taxes, together with the previously detailed preliminary settings  $\tau'_\xi > 0$ ,  $\tau''_\xi > 0$ ,  $u''_\xi < 0$ ,  $u'_\xi > 0$ ,  $u'_\xi < 0$ ,  $u''_x > 0$ ,  $u'_x > 0$ ,  $g'_\xi > 0$ ,  $g''_\xi > 0$ ,  $g''_x \neq 0$ , lead to an analytical solution:

$$u(\xi) = \xi - \frac{(\xi - \phi)}{v(\xi)}, \text{ where}$$

$$v(\xi) = 1 + (\xi - \phi) \cdot \left( \frac{\dot{B}(\xi)}{B(\xi)} - \frac{\dot{W}(\xi)}{W(\xi)} \right);^4 \quad \tau(\xi) = \frac{1}{v(\xi)}.$$

$$g(\xi) = \frac{W(\xi)}{v(\xi)} - B(\xi); \text{ the size of wealth-pie } z(\xi) = B(\xi) + g(\xi) = \frac{W(\xi)}{v(\xi)}.$$

Now it is evident that payoffs  $\langle u, g \rangle$  at the contract curve  $\mathcal{S}_b$  depend exclusively on policies  $\xi$ ,  $\langle u(\xi), g(\xi) \rangle \in \mathcal{S}_b$ . We conclude that politicians are only concerned with making proposals that pertain to efficient policies  $\xi$ , since effective shares  $(x, y)$  have been linked to  $\xi$ . Contract curve  $\mathcal{S}_b = u(g)$  in Figure 4 illustrates the payoffs. The functions  $g(\xi)$  and  $u(\xi)$  in the form presented above are, in fact, not a subject to any constraints. They are mathematically derived in Appendix A4.

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<sup>4</sup>  $\pm$  rates  $\dot{W}(\xi) \leq 0$ ,  $\dot{W}(\xi) \geq 0$  of the changes in the wealth amounts  $W(\xi)$  are essential for the analysis, whereas the function  $B(\xi)$  is valid only when  $\dot{B}(\xi) > 0$ , and  $0 < \phi < u < \xi$ .

Before proceeding with further line of analysis, let us recall the threat phenomenon created by voters that increases the implicit risk of the negotiations collapsing prematurely. As noted previously, if politicians reject their counterpart's proposal—knowing that it is risky to continue the bargain—they will likely consolidate a draft. This introduces the risk that the voters will reject the draft when politicians, without fulfilling the voters' terms, try to continue bargaining over costly and controversial proposals, thereby putting the negotiations at a risk of collapse, as previously discussed.

Suppose that politicians bargain over all fiscally idempotent policies  $\xi \in [\xi_1, \xi_2]$  within the scope of negotiations  $[\xi_1, \xi_2]$ . We follow the alternating-offers game  $\Gamma(q)$  with an exogenous risk  $0 < q \ll 1$  of a premature collapse, as described previously [13]. We posit that, each time the proposal  $\xi$  is rejected by one of the politicians, the momentary phase of the game results in a draft, which can be opposed by the voters, as just recalled. In these circumstances, the politicians might be uncertain on how to proceed, if the voters' terms are not met. As a result, they might choose to leave the bargaining table prematurely. Extracted from the endpoints  $\xi_1 < \xi_2$  of contract curve  $\mathbf{S}_b$ , the outcome  $\{\langle u_1, g_1 \rangle, \langle u_2, g_2 \rangle\} = \{\langle u(\xi_1), g(\xi_1) \rangle, \langle u(\xi_2), g(\xi_2) \rangle\}$  naturalizes this risk  $q$  in the worst-case scenario.

What is known as the *well-defined bargaining problem*, first introduced by Roth [17], or the individual rationality associated with the Nash [12] bargaining scheme  $\langle \mathbf{S}, d \rangle$ , seems to be instructive for further analysis. Indeed, inequalities  $g_1 > g_2$  and  $u_1 < u_2$  hold for the pair  $d = \langle d_1 = u_1, d_2 = g_2 \rangle$ . Synthesizing the unfavorable political outcome  $\{\langle u_1, g_1 \rangle, \langle u_2, g_2 \rangle\}$  into a policy  $\delta$  on poverty introduced below will naturalize the Nash disagreement point  $d$  into the problem  $\langle \mathbf{S}_b, d \rangle$ ,  $\mathbf{S}_b \subset \mathcal{R}^1$ . Thus, compared to the traditional approach of compact convex set  $\mathbf{S} \subset \mathcal{R}^2$ , inequalities  $s > d$  are also true for any pair  $s \in \mathbf{S}_b$ . The pair

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$\langle \mathbf{S}_b, d \rangle$  for the contract curve  $\mathbf{S}_b$  becomes a well-defined bargaining problem. Given that it is not immediately apparent whether the policy  $\delta$  is a fiscally idempotent outcome of the game, the following observation removes any doubt.

**Observation 3.** *To test whether the point  $d = \langle d_1, d_2 \rangle = \langle u_1, g_2 \rangle$  becomes a fiscally idempotent outcome of the left- and right-wing political bargaining, it is necessary and sufficient that there exists a policy  $\delta$  on poverty, which solves the equation:*

$$(\delta - \phi) \cdot (B(\delta) + d_2) - (\delta - d_1) \cdot W(\delta) = 0 ; \text{ The condition } \delta \notin [\xi_1, \xi_2] \text{ must hold true.} \quad (6)$$

It should be noted that, in the worst-case scenario  $\delta$ , the wealth redistributed equals  $W(\delta)$  —the average of expenses for funding the relief payments equal  $B(\delta)$  —whereby the proposal  $\delta$  depends on the endpoints of the bargaining interval  $[\xi_1, \xi_2]$ . This dependence, provided that the Equation (6) can be solved for  $\delta$ , serves as the basis for validation of the *pre-equity condition of breakdown*, as discussed in Section 7.

**Observation 4.** *In the alternating-offers game  $\Gamma(q)$  with the risk  $0 < q \ll 1$  of negotiations collapsing prematurely into the disagreement point  $\langle d_1, d_2 \rangle$ , the functions  $(u(\xi) - d_1)^\alpha$  and  $(g(\xi) - d_2)^{1-\alpha}$  imply bargaining payoffs of left- and right-wing politicians, respectively. Thus, (without proof) for variables  $\lambda_1, \lambda_2$  solving the equations  $(1-q) \cdot (u(\lambda_1) - d_1)^\alpha = (u(\lambda_2) - d_1)^\alpha$  and  $(1-q) \cdot (g(\lambda_2) - d_2)^{1-\alpha} = (g(\lambda_1) - d_2)^{1-\alpha}$ , the solution  $\lambda$  of the well-defined bargaining problem  $\langle \mathbf{S}_b, d \rangle$  is close to the pair  $(\lambda_1, \lambda_2)$ ,  $\lambda_1 \leq \lambda \leq \lambda_2$ .*

As explained by Osborn and Rubinstein [13], the outcome in our experiment of bargaining game  $\Gamma(q)$  encapsulates the power indicators  $(\alpha, 1-\alpha)$  of the left- and right-wing politicians. In the next section, we consider the design of political power indicators  $(\alpha, 1-\alpha)$  using the solution  $\lambda$  that minimizes the tax burden with respect to an appropriately settled bargaining problem  $\langle \mathbf{S}_b, d \rangle$ .

## 6. ANALYSIS OF VOTING AND POLITICAL POWER DESIGN, *continued from Section 3.4*

Here, we will elaborate on power indicators  $(\alpha, 1-\alpha)$  specifically, referring to the original bargaining scenario of \$1 division, based on the previously discussed axiomatic approach— $\alpha$  signifies LWP's political power, and  $1-\alpha$  the political power of RWP,  $0 < \alpha < 1$ . Considering

$$(x^\circ, y^\circ) = \arg \max_{0 \leq x+y \leq 1} f(x, y, \alpha) = (u(x) - d_1)^\alpha \cdot (g(y) - d_2)^{1-\alpha}$$

the following questions emerge: What type of \$1 division will assist a moderator designing the power indicator  $\alpha$  of the 1<sup>st</sup> actor? What will ensure that, during the negotiations, the 1<sup>st</sup> actor will obtain a desired or any other share  $x^\circ$  of \$1? To answer these questions, let us assume that the 2<sup>nd</sup> actor might only accept or reject the 1<sup>st</sup> actor's proposals. We can thus start redesigning the power indicators  $(\alpha, 1-\alpha)$  by replacing  $y = 1-x$ , and taking the derivative of the resulting  $f(x, 1-x, \alpha)$  with respect to the variable  $x$  by evaluating  $f'_x(x, 1-x, \alpha)$ . Finally, suppose for a moment that  $x^\circ$  share of \$1 is a desirable solution. Given  $x = x^\circ$ , the equation  $f'_x(x^\circ, 1-x^\circ, \alpha) = 0$  can be solved for  $\alpha = \alpha^\circ$ .

In general, one might find comfort in the following egalitarian judgment:

*To count on  $x^\circ$  share of \$1 is a realistic attitude toward the 1<sup>st</sup> actor's position of negotiations. Indeed, even if the 2<sup>nd</sup> actor might have a stronger negotiating power than the 1<sup>st</sup> actor,  $\alpha^\circ < 1-\alpha^\circ$ , the 1<sup>st</sup> actor, sooner rather than later, might predict the 2<sup>nd</sup> actor's preferences and thus force a concession.*

When, for example, the voters' representatives attempt to redesign political power indicators to  $(\alpha, 1-\alpha)$ , we assume that politicians will try to share the wealth-pie in the manner in which \$1 was divided above. In doing so, we suppose that both politicians are ready to proceed with tax concessions. Reflecting just illustrated axiomatic bargaining toward allegedly desirable \$1 share  $x^\circ$ , we proceed with our discussion.

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In accordance with our analytical solution without constraints, the contract curve  $\mathbf{S}_b = \mathbf{u}(\mathbf{g})$  corresponds to a curve  $\langle \mathbf{u}(\xi), \mathbf{g}(\xi) \rangle$ . Moving along the curve while taking into account the scope of negotiations  $[\xi_1, \xi_2]$ , the expectations  $\tau(\xi)$  of voters' majority lead to detection of  $\tau_{\min} \leftarrow \tau(\xi)$ :

$$\min_{\xi \in [\xi_1, \xi_2]} \tau(\xi) \left| \tau(\xi) = \frac{1}{v(\xi)} .$$

With the proviso that  $\tau(\xi)$  is concave and sufficiently smooth, the detection point of  $\tau_{\min}$  is the root  $\lambda$  of the equation  $\dot{\tau}(\xi) = 0$ . Consequently, akin to the egalitarian judgment given above, the root  $\lambda$  might help in redesigning of the rules and norms of the wealth redistribution. This can be done by adjusting the  $\alpha$  in a way that the political power  $\alpha$  of the left-wing politicians will be sufficient to persuade the right-wing politicians to agree upon the poverty line residue  $\mathbf{u}(\lambda)$ .

Indeed, in the left- and right- political bargaining, the old *standard* (discussed above) of how to share the \$1 can now be a new *Standard* pertaining to how to plan the wealth redistribution rules and norms. Under this premise, we can set  $f(\xi, \alpha) = (\mathbf{u}(\xi) - \mathbf{d}_1)^\alpha \cdot (\mathbf{g}(\xi) - \mathbf{d}_2)^{1-\alpha}$ , where  $\alpha$  facilitates the political power of the LWP. Instead of  $x = x^\circ$ , planning the rules, we suppose that  $\xi = \lambda$  is an allegedly desirable solution. Hence, we first take the derivative of  $f(\xi, \alpha)$ , with respect to  $\xi$ , evaluating  $f'_\xi(\xi, \alpha)$ , which allows us to solve the equation  $f'_\xi(\xi|_{\xi=\lambda}, \alpha) = 0$  for  $\alpha$ . As a result, the root  $\alpha^\circ$  will correspond to the redesigned political power of the left-wing politicians. This is the result as it appears.

**Summary.** To control the left- and right-wing political agreement on shares  $(x, y)$  of the wealth-pie, akin to the new *Standard* above, the majority of citizens can accept or reject a premature agreement archived at the a particular point during the negotiations, thereby voting for or against the division. As previously noted, the majority will favor the

policy  $\lambda$  that minimizes the tax burden. This restriction allows us to rebalance the welfare institutions or finance resources by appropriate design of power indicators  $(\alpha, 1-\alpha)$  of the left- and right-wing politicians, ensuring that the most favorable shares  $(x^\circ, y^\circ)$  of the wealth-pie would incorporate the Nash axiomatic—the minimum tax—solution  $\lambda$  into the bargain portfolio as the most optimal outcome. This is our *case study* of tax policy in which only a minority would object to a proposal that corresponds to the tax rate minimum at the contract curve. In doing so, the implicit pressure of citizens will be lower. To be implemented in favor of majority, the minimum appears to be a desirable consensus.

**Observation 5.** *Given that politicians can reach a preliminary agreement on tax rate  $\tau = \tau(\xi)$ , condition  $\lambda = \arg \min_{\xi \in [\xi_1, \xi_2]} \tau(\xi)$  is necessary to put forward a poverty proposal  $\lambda$  before voters by appropriately designing the power indicators  $(\alpha, 1-\alpha)$  in advance. At the contract curve  $\mathbf{S}_b$ , the proposal  $\lambda$  outlines a unique outcome  $\phi, \xi \Rightarrow z, x, \alpha, \tau(\lambda), \langle u(\lambda), g(\lambda) \rangle \in \mathbf{S}_b$ .*

## 7. DISCUSSION

The true essence of the economic reality behind the left- and right-wing political bargaining could be revealed by determining whether it is true that funding relief payments of the needy and maintaining the budget in balance will be difficult to sustain when the tax burden for all citizens is decreasing. On the surface, it seems that, at some point, fairness and equity might no longer be the main requirement because of the "risks becoming a Downton Abbey economy" [49]. Economists, including Kittel and Obinger [50], have analyzed the poverty gap issue. In the face of these controversies, it is not possible to estimate the extent of potential fallout that might result from such outcomes of tax burden cut.

The citizens are those that should ultimately decide what needs to be done in order to socially plan and redesign the wealth redistribution rules and norms. Taking advantage of this opportunity, it is instructive to perform an exercise related to the most appropriate choice of welfare

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policy, as shown in the “*minimizing wealth-tax*” column of Table 1.<sup>5</sup> We illustrated that, despite minimizing the tax burden for all citizens, the minimum is, in fact, fiscally safe, while also ensuring just and fair redistribution of wealth for all citizens.

Due to the assumptions made during the analysis, the following discussion perhaps offers some guidance on doing the exercise. Before commenting on those, it is worth noting that the experiment presented here should be understood as purely normative—namely, “what ought to be” in economic or political matters, as opposed to “what is.” Despite the fact that, in the preceding analysis, no actual situation was presented, our theoretical results rest on the assumptions delineated below.

First, our work is based on the premise that politicians would only make promises that can be fulfilled—fiscally safe proposals. Fiscal safety, when taken separately, even when attempted in accordance with the rules and norms in force, could lead to unjust and unfair solutions. Taken at will, fiscal safety might be a profoundly mistaken idea of justice. In Table 1, we presented the percentage of citizens below the poverty line, thus establishing the poverty rate.<sup>6</sup> Driven at will, the official poverty rate, in accordance with the “disagreement” column of Table 1, could cause the poverty rate to decline below 0.41%, which wrongly appears to be the most just and the fairest.

Second, we postulated that the wealth redistribution compensates for the inequalities in the income of citizens that were below the poverty line. Usually, similar parameters are in the national government competence. While taking into account increases in the cost of living, the official

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<sup>5</sup> Table 1 was created by numerical simulation carried out upon imaginary distribution of citizens’ incomes.

<sup>6</sup> Poverty rate determines the percent of anyone who lives with income below the official poverty line. The poverty line separates the rich (those with an income above the poverty line), from the less fortunate (having income below the line).

number of individuals living in poverty should be adjusted annually according to government guidelines. Although our key assumption was that the right-wing politicians inherited no more than an advisory authority, the rules and norms that govern the poverty line determination have been solely under the mandate of the left-wing politicians. This decision was made because, in the analysis, we deliberately emphasized the distinctions between stereotypical motivations of left- and right-wing politicians. In our view, welfare protection that is most likely to be just as fair should be addressed as an independent institute, or better yet, as an assembly of independent institutes or legal charity foundations. We believe that, in our experiment of organizational independence, welfare protection could be expected to yield efficient welfare policies. Thus, in determining an efficient policy on poverty, we concluded that left-wing politicians should be in a privileged position that allows them to prescribe the poverty line independently. Only when these guidelines of independence are applied, the value judgment based upon the data presented in Table 1 makes sense. Still, it should be noted that the characterization of whether setting up such a privilege was a positive or negative restriction requires further investigation.

Next, we focused on the political power indicators  $(\alpha, 1-\alpha)$ , which highlight the amount of resources, skills and competence of left- and right-wing politicians. The fundamental factor in our analysis was the welfare protection of the society as a whole to justify and maintain welfare duties under the principle of how the state ought to act when attempting to fulfill its welfare mission. When the decision made by the politicians is not in line with the objectives of special interest groups, as previously pointed out, welfare protection could be a recurrent theme in political debates and election campaigns, and a source of significant political competition. A controversy with respect to political interests might lead to violent upsets, providing the opportunity to develop policy in favor of these groups. According to the foregoing account, which requires considerable administrative efforts and fiscally unrealistic expenses—and previous



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observations pertaining to the independence of the welfare services—we believe that having sophisticated left-wing institutions is unnecessary. Recognizing the vital role of the right-wing politicians, due to their central position in deciding who will be purchasing and delivering public goods, in the interpretation of the parameter  $\alpha$ , we believed that it was beneficial to impose a lower  $\alpha$  to the left-wing politicians, with a corresponding higher share  $1-\alpha$  assigned to the right-wing politicians, *i.e.*  $\alpha < 1-\alpha$ ,  $0 < \alpha < 1$ . Thus, it was reasonable to assume that left-wing politicians, with almost no extra effort, would demonstrate an ample degree of readiness to make efficient decisions. Herewith, in planning and regulating the size of the wealth-pie to suit a fiscally realistic welfare policy to settle and assist the state welfare mission, we attempted to redesign the balance of political powers between the left- and right-wing politicians by adjusting the power indicators  $\alpha$  and  $1-\alpha$ , imposed on the on the left- and right-wing politicians, respectively. With the goal in our view, to benefit all citizens in society, this enabled us to adjust the state rules and norms of the wealth redistribution, aligning them closer to the legal responsibilities and moral obligations of the citizens. We referred to the process of adjusting the power indicators  $(\alpha, 1-\alpha)$  as a political power design. Such a politically designed outcome, as we supposed, justified the time and effort invested, even if the vision was a utopia.

The design of political power indicators  $(\alpha, 1-\alpha)$  is a difficult and extremely time-consuming process. Indeed, prolonged political efforts might not be in the interest of anyone—citizens might not pursue such endeavor, even if the balance of political power can be ultimately reached. In particular, we supposed that electoral maneuvering of voters might put prolonged political efforts at risk of a premature collapse. It was deemed acceptable to assume presence of an implicit risk of voters defecting to the other side, which could interrupt negotiations ahead of the schedule. Thus, we brought the problem of likelihood of negotiations collapsing into focus. In our experiment, the failure of negotiations was deemed

extremely undesirable for both politicians, as we hoped that this would be an incentive to move toward a solution faster. Alternatively, the actors would be more motivated to agree on terms of a contract, where both sides approach each other by making considerable concessions. In the view of receipt of relief payments, a policy of higher tax rates might be the most favorable and just solution for minority. From the majority perspective, however, the minimum tax rate is always preferable. For the citizens who finance the relief payments, as we assumed in the analysis, the minimum tax rate provides a more just and fair redistribution of wealth. In our experiment, the minimum rate also provided an outcome  $\lambda$  in which the designed political power indicators  $(\alpha, 1-\alpha)$  visualize the society's common denominator. Assuming, as we previously did, in accordance with the rules of the game, that outcome  $\lambda$  minimizing taxes could be politically designed—it provides insight into what policy should entail.

Table 1, presenting all four assumptions, suggests several proposals for citizens to vote on. Note that, when voting for policy of equal left- and right-wing political power, the policy  $\eta = 79.23$  is less just and less fair than the outcome  $\lambda = 45.50$ , where the minimum 26.52% of marginal tax rate is reached. Thus, only the policy/outcome  $\lambda$  on the poverty line (Figure 4) can be the desirable political consent. Indeed, in the variety of rules in the game the left- and right-wing politicians play, when engaged in an interaction aimed at implementing equal/egalitarian policy  $\eta$ , the equal political power  $\alpha = 0.5$  of the LWP was stronger than 0.21. Consumers' goal, however, can still be achieved by applying the weaker policy  $\lambda = 45.50$  for the tax rate  $26.52\% < 28.21\%$ , although the outcome of the weakened political power indicator  $\alpha = 0.21$  is yet to be confirmed. Through a reduction of citizens' obligations—even with LWP's weakened political position—the LWP will be able to come to a desirable agreement with the RWP, maintaining the most just and fair poverty line of wealth for all citizens.

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In closing the discussion, we would like to point to a decision  $\delta$  that corresponds to the political breakdown of negotiations. Utopian society, planned according to the event of a breakdown, as shown in Table 1, seemingly ignores welfare protection because practically all citizens are considered rich by default, *i.e.* poverty does not exist. Given this utopian society, financing expenses almost entirely with respect to vital public/non-basic goods, the breakdown policy  $\delta$ , under the equity condition, requires  $-2.49$  public debt per capita. This, in turn, will require borrowing or money printing, promoting public spending, *e.g.* through natural assets for refunding the debt. We admit that, based on the lowest tax burden of 26.52%, a self-financing tax system has a better chance of being implemented.

### 8. CONCLUDING REMARKS

Given the ideological controversies of the left- and right-wing politicians, and the need to resolve the welfare policy dilemma, both actors should be willing to make concessions. In most cases, the root of the controversy is that, the left-wing politicians struggle—in response to public aspirations—in pursuing their own political causes for the increase of basic goods, whereas the right-wing politicians advocate for meeting the needs for non-basic goods. In our experiment, left-wing politicians gave credit to the tax system to guarantee a reasonably high living standard for benefit claimants. Whatever public spending voters preferred, both politicians were aware of voters' electoral maneuvering, which could put the negotiations at risk of a premature collapse. In our work, this threat was the only driving force in reaching the consensus. We argued that political arguments demanding higher taxes were weak, since overly costly welfare proposals lead to an excessive number of relief payments claimants, which, in spite of the tax increase, could diminish the quality of the welfare services. In turn, the excessive number of claims

could generate further requests for the additional financial support through tax channels. In order to satisfy those who bear additional costs, and who could only approve the requests on the terms of fiscally safe welfare policies, we reduced the scope of negotiations to the fiscally realistic domain of voters' expectations.

In view of the above, a pretext for the analysis of the domain and the extent of bargain portfolio of two visionary politicians, denoted as LWP and RWP, were established. The portfolio was supposed to account for politicians having non-conforming expectations. Instead of the wealth-pie division, such an account allowed for including a guide on how the eventual consensus ought to be analyzed and interpreted within the scope of negotiations  $[\xi_1, \xi_2]$  at the contract curve. In this context, the left- and right-wing political power indicators, specified by the bargaining problem solution, were supposed to be politically designed in advance and subsequently tailored in accordance with the citizens' visions and ambitions.

It was initially deemed that, due to the uncertainty in the selection of the breakdown policy, we could only treat the left- and right-wing political power indicators as given exogenously. While this is true at least in the valuable examples we provided, we found a condition where we can encode the indicators endogenously, to which we referred as *the pre-equity of political breakdown*.

#### ACKNOWLEDGEMENTS

This research has been a protracted process and has benefited from numerous valuable and insightful comments, recommendations and requirements of many unknown reviewers and editors from different branches of scientific community. While all these are highly appreciated, the author is particularly indebted to the latest efforts of specialists found by Social Sciences, which made the publication of this work possible.

Conflicts of Interest: The author declares no conflict of interest.

APPENDICES

**A1. Example and results**

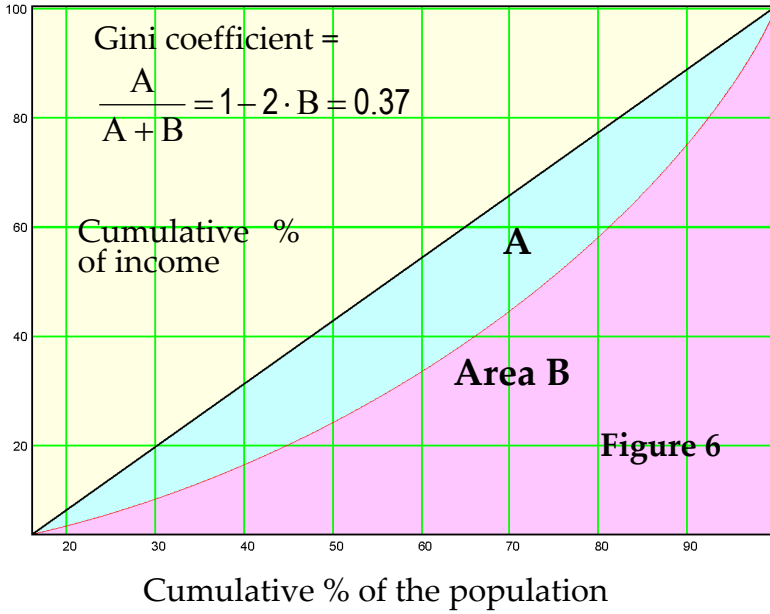
We proceed with a specific allocation of the welfare policy, encapsulating samples of income density distribution, parameterized by poverty line  $\xi$ , similar to an exponential function:

$$P(\sigma, \theta + h \cdot \xi) = \frac{1}{(\theta + h \cdot \xi) \cdot \Gamma(m)} \left( \frac{\sigma}{\theta + h \cdot \xi} \right)^{m-1} \cdot \exp\left( -\frac{\sigma}{\theta + h \cdot \xi} \right),$$

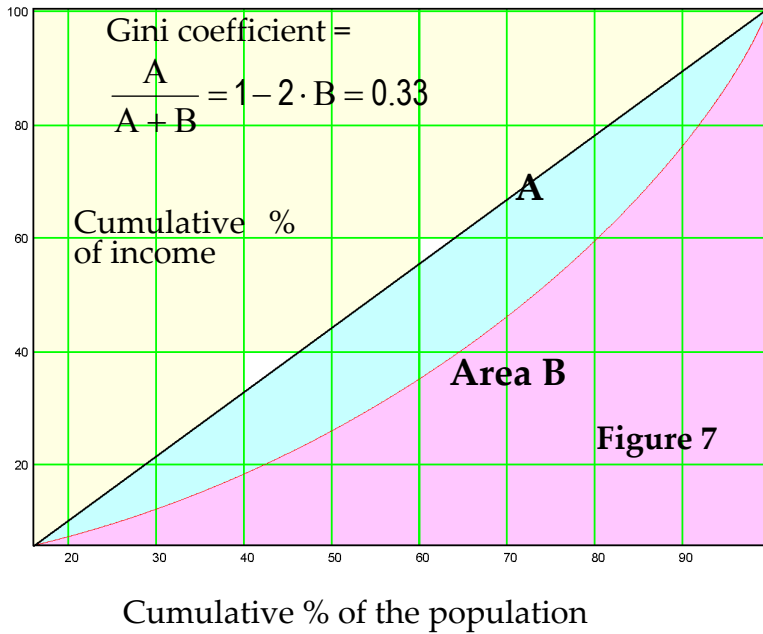
where  $\theta = 61.9$ ,  $m = 2.07$ , and  $h = -0.18$  are additional ex-ante parameters. More specifically,  $\theta$  controls the wealth of citizens—a *horizontal shift* of samples;  $m$  controls inequality—a *vertical shift*;  $h$  is a hazard parameter; and  $\Gamma(m)$  is an extension of  $(m-1)!$  to real numbers. The sample  $\xi = \frac{1}{2}\mu$  (median income =  $\mu$ ) can be presented as **Lorenz Curve**, where citizens below an income **95.1**, i.e. **49.92%** of the population, have **24.13%** of a total cumulative income, while the remaining **50.08%**, with incomes at or above **95.1**, have **75.87%**, Figure 6. Gini Coefficient equals **0.37** and is impervious to the horizontal shifts only. Relief payments, delivered to the population in line with Friedman [7] personal exception rule in force equal to  $\frac{1}{2}\mu$  applied upon the income distribution sample  $\xi = \frac{1}{2}\mu$  diminished the Gini coefficient to **0.33**. Indeed, on Figure 7 citizens below an income **95.1**, i.e. **49.83%** of the population, have slightly increased to **25.83%** of a total cumulative income, while the remaining **50.17%**, with incomes at or above **95.1**, have slightly decreased to **74.17%**.

The density function  $P(\sigma, \theta + h \cdot \xi)$ , depending on  $\xi$ , reflects the initial wealth redistribution through tax channels. Political decision  $\xi' > \xi$  shifts the density distribution  $P(\sigma, \theta + h \cdot \xi)$  of incomes horizontally toward the allocation  $P(\sigma, \theta + h \cdot \xi')$  that favors less wealthy. When shifted, the distribution  $P(\sigma, \theta)$  masks the  $h$ -factor,  $h = 0$ , of the benefit claimants. The rate of change  $\text{Hz}(\xi) = h \cdot \dot{a}(\theta + h \cdot \xi) < 0$  of the policy  $\xi$  quantifies a fiscally tolerable hazard ( $h < 0$ ).

### Lorenz curve without contingency



### Lorenz curve: contingency improved



## A2. Simulation foundation and illustration

In order to perform simulations, the expressions for average  $B(\xi)$  of expenses on the relief payments and average taxable income—the wealth amount  $W(\xi)$ —can incorporate income density distribution  $P(\sigma, \theta + h \cdot \xi)$  in a more realistic but general form:

$$B(\xi) = r \cdot \int_0^{\xi} (\xi - \sigma) \cdot P(\sigma, \theta + h \cdot \xi) d\sigma ; r \cdot (\xi - \sigma)$$

is the LI-relief payment,  $0 < r < 1$ ;

$$W(\xi) = \int_0^{\xi} (\sigma + r \cdot (\xi - \sigma) - \phi) \cdot P(\sigma, \theta + h \cdot \xi) d\sigma + \\ + \int_{\xi}^{\infty} (\sigma - \phi) \cdot P(\sigma, \theta + h \cdot \xi) .$$

In the left- and right-wing political bargaining, the choice of  $\xi$ , in general, is also determined by the ability to maintain the average income  $a(\theta + h \cdot \xi)$ , in order to uphold  $a(\theta + h \cdot \xi) > W(\xi)$  within the “striking” distance from  $W(\xi)$ , which can be ensured through proper choice of the personal allowance constant  $\phi > 0$ , where  $\phi$  identifies a flat tax bracket  $[\phi, \infty)$ . The average  $a(\theta + h \cdot \xi)$  of income  $\sigma$  over the density sample  $P(\sigma, \theta + h \cdot \xi)$  equals  $\int_0^{\infty} \sigma \cdot P(\sigma, \theta + h \cdot \xi) d\sigma$ .

The taxation of the total income  $\sigma + r \cdot (\xi - \sigma)$  of the needy complies with the rules and norms in force, while the  $h$ -factor reveals the inverse working incentives, namely the feedback of the welfare recipients.

At this point, it is useful to verify that a disagreement policy  $\delta$  under the primacy of equity principle of breakdown might be an outcome of the game. There is no reason to assume that the equation  $(\delta - \phi) \cdot (B(\delta) + d_2) - (\delta - d_1) \cdot W(\delta) = 0$ , in accordance with Observation 3, should have a solution in general. However, for the income density

$P(\sigma, \theta + h \cdot \xi)$  (see above), a solution can be found. Given payoffs  $\langle u, g \rangle$  at the endpoints  $\langle u_1 = 6.44, g_1 = 47.18 \rangle, \langle u_2 = 89.26, g_2 = -2.49 \rangle$  of the scope of negotiations—within the interval  $[\xi_1 = 8.00, \xi_2 = 144.54]$ —it can be shown that the pair  $d = \langle d_1 = u_1, d_2 = g_2 \rangle = \langle 6.44, -2.49 \rangle, u_1 < u_2, g_1 > g_2$  consolidates an equity for breakdown policy  $\delta = 6.39 \notin [\xi_1, \xi_2]$ ; wealth  $W^* = 120.46$  and tax  $\tau^* = -2.06\%$ .

It should not be surprising that the amounts of public goods and tax rates may be negative. Ensuring this game outcome, the interpretation suggests that the simulated breakdown demonstrates a specific payoff deficit on public goods when it is impossible to cover all the costs through taxes. In such a scenario, as we have pointed out earlier, when discussing negotiations breakdown, it is necessary to resort to an external loan, money printing, or use of natural resources, if the latter are available.

The magnitude and dimension of poverty proposals to be debated or implemented, as *outcomes of the left- and right-wing political bargaining*, are given in Table 1.

Recall already known proposals for incomes  $\eta, \lambda_1, \lambda, \lambda_2, \delta$ , whereby  $\delta$  is outside of the scope of negotiations,  $\delta \notin [\xi_1, \xi_2]$  and the poverty proposal  $\frac{1}{2}\mu$ , with their definitions given as follows:

- $\eta$  the policy on poverty with equal left- and right-wing political power; the left- and right-wing political organizations are in symmetrical positions or in equal roles;
- $\lambda_1$  the outcome of the alternating-offers game—representing what the right-wing politicians accept;
- $\lambda$  the policy on poverty minimizing wealth-tax;
- $\frac{1}{2}\mu$   $\frac{1}{2}$  of the median income, indicating that half of the population earns income above  $\mu$ , while the income of the remaining half is below  $\mu$ ;
- $\lambda_2$  the outcome of the alternating-offers game—representing what the left-wing politicians accept;



- δ the least desirable outcome, resulting in the policy breakdown or disagreement, which naturalizes the risk of negotiations' premature collapse, caused, for instance, by mutual traps.

### A3. Verification

**Proof of observation 1.** Let us now assume an inverse scenario, whereby  $u > u' = \pi(\xi, \tau(\xi, x))$ . Here, the left-wing politicians—LWP—aim to improve the poverty line residue  $u'$ , i.e. an after-tax residue of a marginal citizen  $\sigma = \xi$  with income equal to the poverty line  $\xi$ . By initiating a new rule for policy  $\xi' > \xi$ , the LWP attempt to implement  $u > u'$ . Because of the inequalities  $u \geq \pi(\sigma, \tau(\xi, x)) > u'$ , for some highly pragmatic benefit claimants  $\sigma$ , it becomes apparent that they can be *better off* by *claiming relief payments*. Consequently, actions of these claimants will *increase* the expenditure  $B(\xi') > B(\xi)$  on the relief payments and shift the balance of books  $B(\xi) = x \cdot \tau(\xi, x) \cdot W(\xi)$  toward *deficit*  $B(\xi') > x \cdot \tau(\xi, x) \cdot W(\xi)$ . The

balance was valid in the past, when  $\tau(\xi, x) \equiv \frac{B(\xi)}{x \cdot W(\xi)}$ . Thus, the only

option that would ensure that the balance is maintained, as the LWP must

stay committed to  $x$ , is to adjust  $\tau(\xi, x)$  to  $\tau(\xi, \xi', x) = \frac{B(\xi')}{x \cdot W(\xi)} > \tau(\xi, x)$ ,

as  $x$  was fixed by the agreement. Otherwise, keeping the old policy  $\xi$  intact, the LWP could—through a *decrease* in  $x$ —violate the commitment

$x$ . As LWP cannot directly change  $x$ , they resort to reducing the *deficit* via

a tax increase. If  $u > \pi(\xi', \tau(\xi, \xi', x))$ , the LWP must continue with the tax adjustment policy by  $\tau(\xi', \xi'', x) > \tau(\xi, \xi', x)$ , now adjusting upon the

welfare policy  $\xi'$  and proposing  $\xi'' > \xi'$ , whereby the new *deficit* becomes

$B(\xi'') > x \cdot \tau(\xi, \xi', x) \cdot W(\xi')$ . These *improvements*  $u > u'' > u'$  initiate a

sequence of poverty policies  $(\dots, \xi'' > \xi' > \xi, \dots)$  and after-tax residues

$(\dots, u > u'' > u', \dots)$  of marginal citizens. Thus, the conditions  $u = u''$  and  $\xi = \xi''$  can never be met, as this would contradict the assumption that the equation  $u = \pi(\xi, \tau(\xi, x))$  cannot be solved for  $\xi$ . For this reason, the sequence  $\dots, \xi'' > \xi', \dots$  is infinite. ■

The chain of reasoning regarding  $u' > u$  is similar to that outlined above and is presented as a set of instructions. It should first be noted that, at low values  $u' > u'' > u$ , even when taxes are low, there would always be a surplus to finance the LI benefits and relief payments. The surplus masks a contradiction, since it is clear that, at low values of the after-tax residue parameter  $u$ , benefits financing can always be balanced.

|            |                                     |      |   |
|------------|-------------------------------------|------|---|
| Replace    | <i>to implement an improved</i>     | by   | <i>to make a decline in</i>                   |
| -          | <i>better off</i>                   | -    | <i>worse off</i>                              |
| -          | <i>improve improvement</i>          | -    | <i>decline deterioration</i>                  |
| -          | <i>to claim for relief payments</i> | -    | <i>that relief payments have been revoked</i> |
| -          | <i>deficit</i>                      | -    | <i>surplus</i>                                |
| -          | $\geq, >$                           | -    | $\leq, <$                                     |
| Transpose: | <i>an increase</i>                  | with | <i>a decrease</i>                             |

In what follows, we investigate the payoffs  $\langle u, g \rangle \in \mathbf{S}_b$  of the left- and right-wing politicians. The consensus occurs at outcomes  $\phi, \xi \Rightarrow z, x, \alpha, \tau, \langle u, g \rangle$  under the constraint that the variation in policy  $\xi$  does not improve the position of the left-wing politicians; rather, the policy emerges as the point on the contract curve  $\mathbf{S}_b = u(g)$  as fiscally idempotent outcome.

For fiscally idempotent outcomes, the arguments of after-tax residue  $u$ , share  $x$ , policy  $\xi$ , and tax rate  $\tau$  depend on each other. The share  $x = x^\circ$ , if settled as eventual agreement, redirects the residue  $u = \pi(\xi, \tau(\xi, x^\circ))$  to become a function  $u = u(\xi, x^\circ)$ . Thus, the peak policy  $u$  with regard to the best welfare policy can be expressed as:

$$\xi^\circ = \arg \max_{\xi} u(\xi, x^\circ) \tag{A1}$$

**Lemma.** *Let us assume that left-wing politicians do not shift from the share  $x = x^\circ$  and that the volatility constraint (4) solves for two different policies  $\xi_1 < \xi_2$ . Let the tax sacrifice  $t(\xi, x^\circ) = \tau(\xi, x^\circ) \cdot (\xi - \phi)$  be a differentiable function of  $\xi$  progressively increasing with  $\xi$  within the closed interval  $[\xi_1, \xi_2]$ —namely, the following derivatives hold:*

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$$\frac{\partial}{\partial \xi} t(\xi, x^o) \Big|_{\xi=\xi_1} > 0, \quad \frac{\partial}{\partial \xi} t(\xi, x^o) \Big|_{\xi=\xi_2} < 0 \quad \text{and} \quad \frac{\partial^2}{\partial \xi^2} t(\xi, x^o) > 0.$$

In such situation, the poverty line residue  $u(\xi, x^o) = \xi - t(\xi, x^o)$  is a single  $\cap$ -peaked function of  $\xi$ .

**Corollary.** *There exists a unique interior policy  $\xi^o$  maximizing  $u$  at*

$$\frac{\partial}{\partial \xi} u(\xi, x^o) \Big|_{\xi=\xi^o} = 0.$$

Provided that the conditions of the lemma are fulfilled, the discussion that follows concerns the necessary and sufficient conditions for the fiscally idempotent policy  $\xi$  to occur at the contract curve.

**Observation 2.** *Let us assume that the volatility constraint (4) is differentiable from its arguments. The after-tax residue  $u = u(\xi, x^o)$  is differentiable and single peaked with respect to the policy  $\xi$  within some closed interval  $[\xi_1, \xi_2]$ . For a fiscally idempotent outcome  $\phi, \xi^o \Rightarrow z^o, x^o, \alpha, \tau^o, \langle u^o, g^o \rangle$  to occur on the contract curve  $\mathcal{S}_b = u(g)$ , it is necessary and sufficient that the policy  $\xi^o$  solves the set of equations:*

$$\begin{aligned} \text{(i)} \quad & \frac{\partial}{\partial \xi} L(\xi, x^o, u^o) \Big|_{\xi=\xi^o} = 0, \quad \text{where } u^o = u(\xi^o, x^o) \text{ provided that} \\ \text{(ii)} \quad & \frac{\partial}{\partial u} L(\xi^o, x^o, u) \Big|_{u=u^o} \neq 0. \end{aligned}$$

### Proof

**Necessity.** Let the fiscally idempotent outcome  $\phi, \xi^o \Rightarrow z^o, x^o, \alpha, \tau^o, \langle u^o, g^o \rangle$  on the contract curve  $\mathcal{S}_b = u(g)$  maximize (A1) at  $u^o = u(\xi^o, \tau(\xi^o, x^o))$ . Varying  $\xi$  in the vicinity of  $\xi^o$  of the outcome  $\phi, \xi^o \Rightarrow z^o, x^o, \alpha, \tau^o, \langle u^o, g^o \rangle$  and substituting  $u = u(\xi, \tau(\xi, x^o))$  into the volatility constraint (4), we obtain an identity

$L(\xi, x^\circ, \pi(\xi, \tau(\xi, x^\circ))) \equiv 0$ . Within the proximity of  $(\xi^\circ, u^\circ)$ , the following equation holds for arguments  $\xi, u$ :

$$\frac{\partial}{\partial \xi} L(\xi, x^\circ, u^\circ) + \frac{\partial}{\partial u} L(\xi^\circ, x^\circ, u) \cdot \frac{\partial}{\partial \xi} \pi(\xi, \tau(\xi, x^\circ)) = 0, \quad (\text{A2})$$

from which we deduce the necessity statement for  $\xi = \xi^\circ$  and  $u = u^\circ$ .

**Sufficiency.** Suppose the condition (ii) holds. Let (i) solve for  $\xi^\circ$  at the fiscally idempotent outcome  $\phi, \xi^\circ \Rightarrow z^\circ, x^\circ, \alpha, \tau^\circ, \langle u^\circ, g^\circ \rangle$ . Combining (i) and (A2), we conclude that

$$\left. \frac{\partial}{\partial \xi} \pi(\xi, \tau(\xi, x^\circ)) \right|_{\xi=\xi^\circ} = 0.$$

The sufficiency clause (A1) holds, since  $u = u(\xi, x^\circ)$  is a convex function of  $\xi$ . ■

**Proof of Observation 3.** The clause is correct, provided that there exists a fiscally idempotent policy  $\delta$  for the implementation of the pair  $\langle d_1, d_2 \rangle$ .

In order to identify such a policy, we first replace the variable  $g$  with  $d_2$  in the expression for the constraint (1). Next, we extract the expression for  $\tau = \frac{B(\delta) + d_2}{W(\delta)}$  from (1) and substitute it into  $(1 - \tau) \dots$  of the constraint (3), where  $u$  should be replaced by  $d_1$  in advance. By simplifying, we arrive at the statement of the observation. ■

**Sketch of the proof (Observation 5).** Looking at the tax rate  $\tau > \tau_{\min}$ , for any outcome  $\dots, \tau, \langle u, g \rangle \in \mathcal{S}_b$ , one may indeed prefer a counter outcome as a motion  $\dots, \tau, \langle u', g' \rangle$ , which outlines  $\dots, \tau, \langle u' > u, g' < g \rangle$  or  $\dots, \tau, \langle u' < u, g' > g \rangle$ . As the contract curve  $\mathcal{S}_b = u(g)$  is a curve of efficient preferences  $\langle u, g \rangle$  guaranteeing the poverty line residue  $u(g)$ , someone

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could put a motion  $u' > u^\circ$  or  $g' > g^\circ$  against an outcome  $\dots, \tau > \tau_{\min}, \langle u^\circ, g^\circ \rangle$ . We argue that, in order to fulfill the expectations and requests of citizens' majority, it is necessary to pursue political consent via the proposal  $\dots, \tau_{\min} = \tau(\lambda), \langle u^\circ = u(\lambda), g^\circ = g(\lambda) \rangle$ . ■

$$\tau \cdot W(\xi) = B(\xi) + g$$

Delivery constraint: the size of the welfare pie, *i.e.* the average amount of tax returns is equal to the sum of the average monetary value per capita of primary goods and the average of non-primary goods  $g$ .

$$B(\xi) = x \cdot \tau \cdot W(\xi)$$

Budget constraint imposed on the relief payments finance in accordance with the share  $x$  of the wealth-pie—the tax-revenue.

$$u = (1 - \tau) \cdot (\xi - \phi) + \phi$$

Stability constraint that determines fiscally idempotent policy  $\xi$ .

$$u = \xi - \tau \cdot (\xi - \phi)$$

After-tax residue constraint: an alternative form of stability constraint, where  $u$  is after-tax position of a marginal citizen with income  $\sigma = \xi$ , which concedes with the left-wing political aspirations.

### A4. Mathematical derivation

Replacing  $\tau = \frac{B(\xi)}{x \cdot W(\xi)}$  from the budget constraint into the stability

constraint, we obtain the volatility constraint (4) as stated:

$$L(\xi, x, u) = (\xi - \phi) \cdot B(\xi) - x \cdot (\xi - u) \cdot W(\xi) = 0$$

that amalgamates budget constraint and after-tax residue. Contract curve (5) is thus given by:

$$D(\xi, x, u) = L'_\xi(\xi, x, u) = [(\xi - \phi) \cdot B(\xi) - x \cdot (\xi - u) \cdot W(\xi)]'_\xi = 0;$$

$$L'_\xi(\xi, x, u) = B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi) - x \cdot W(\xi) - x \cdot (\xi - u) \cdot \dot{W}(\xi) = 0.$$

The last expression may be rewritten as:

$$D(\xi, x, u) = B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi) - x \cdot [W(\xi) + (\xi - u) \cdot \dot{W}(\xi)] = 0.$$

Extracting  $x = \frac{(\xi - \phi) \cdot B(\xi)}{(\xi - u) \cdot W(\xi)}$  from the volatility constraint (4), we can substitute variable  $x$  into the rewritten expression for  $D(\xi, x, u)$ . The substitution results in the following expressions:

$$B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi) - \frac{(\xi - \phi) \cdot B(\xi)}{(\xi - u) \cdot W(\xi)} \cdot [W(\xi) + (\xi - u) \cdot \dot{W}(\xi)] = 0, \text{ or}$$

$$\frac{[B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi)] \cdot (\xi - u) \cdot W(\xi) - (\xi - \phi) \cdot B(\xi) \cdot [W(\xi) + (\xi - u) \cdot \dot{W}(\xi)]}{(\xi - u) \cdot W(\xi)} = 0.$$

Provided that  $(\xi - u) > 0$  and  $W(\xi) > 0$ , we can conclude that the following is true:

$$[B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi)] \cdot (\xi - u) \cdot W(\xi) - (\xi - \phi) \cdot B(\xi) \cdot [W(\xi) + (\xi - u) \cdot \dot{W}(\xi)] = 0.$$

This allows writing the sub-expression  $(\xi - u)$  in the form:

$$\left\{ [B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi)] \cdot W(\xi) - (\xi - \phi) \cdot B(\xi) \cdot \dot{W}(\xi) \right\} \cdot (\xi - u) - (\xi - \phi) \cdot B(\xi) \cdot W(\xi) = 0.$$

As a consequence of presenting the sub-expression  $(\xi - u)$  in the form given above:

$\xi - u = \frac{(\xi - \phi) \cdot B(\xi) \cdot W(\xi)}{[B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi)] \cdot W(\xi) - (\xi - \phi) \cdot B(\xi) \cdot \dot{W}(\xi)}$ . We observe that

$$u = \xi - \frac{(\xi - \phi) \cdot B(\xi) \cdot W(\xi)}{[B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi)] \cdot W(\xi) - (\xi - \phi) \cdot B(\xi) \cdot \dot{W}(\xi)}.$$

We can now substitute the tax rate  $\tau$  from the delivery constraint into the after-tax residue constraint. The result will be  $u = \xi - \frac{B(\xi) + g}{W(\xi)} \cdot (\xi - \phi)$ .

After replacing the result into the observed  $u$ -expression, we obtain:

$$\begin{aligned} \xi - \frac{B(\xi) + g}{W(\xi)} \cdot (\xi - \phi) &= \\ &= \xi - \frac{(\xi - \phi) \cdot B(\xi) \cdot W(\xi)}{[B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi)] \cdot W(\xi) - (\xi - \phi) \cdot B(\xi) \cdot \dot{W}(\xi)}; \\ \frac{B(\xi) + g}{W(\xi)} \cdot (\xi - \phi) &= \frac{(\xi - \phi) \cdot B(\xi) \cdot W(\xi)}{[B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi)] \cdot W(\xi) - (\xi - \phi) \cdot B(\xi) \cdot \dot{W}(\xi)}; \\ [B(\xi) + g] \cdot (\xi - \phi) &= \\ &= \frac{(\xi - \phi) \cdot B(\xi) \cdot W(\xi) \cdot W(\xi)}{[B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi)] \cdot W(\xi) - (\xi - \phi) \cdot B(\xi) \cdot \dot{W}(\xi)}; \\ B(\xi) + g &= \frac{B(\xi) \cdot W(\xi) \cdot W(\xi)}{[B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi)] \cdot W(\xi) - (\xi - \phi) \cdot B(\xi) \cdot \dot{W}(\xi)}; \\ g &= \frac{B(\xi) \cdot W(\xi) \cdot W(\xi)}{[B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi)] \cdot W(\xi) - (\xi - \phi) \cdot B(\xi) \cdot \dot{W}(\xi)} - B(\xi). \end{aligned}$$

We can now impose the denominator in the last expression for  $g$  on sub-expression for  $(\xi - \phi)$ , which can be written as:

$$\begin{aligned} [B(\xi) + (\xi - \phi) \cdot \dot{B}(\xi)] \cdot W(\xi) - (\xi - \phi) \cdot B(\xi) \cdot \dot{W}(\xi) &= \\ &= B(\xi) \cdot W(\xi) + (\xi - \phi) \cdot [B(\xi) \cdot W(\xi) - B(\xi) \cdot \dot{W}(\xi)] \end{aligned}$$

Continuing with the expression for  $g(\xi)$ , we can replace the denominator transformed above:

$$g = \frac{B(\xi) \cdot W(\xi) \cdot W(\xi)}{B(\xi) \cdot W(\xi) + (\xi - \phi) \cdot [B(\xi) \cdot W(\xi) - B(\xi) \cdot \dot{W}(\xi)]} - B(\xi);$$

$$g = \left\{ \frac{B(\xi) \cdot W(\xi) \cdot W(\xi) - B(\xi) \cdot (B(\xi) \cdot W(\xi) + (\xi - \phi) \cdot [B(\xi) \cdot W(\xi) - B(\xi) \cdot \dot{W}(\xi)])}{B(\xi) \cdot W(\xi) + (\xi - \phi) \cdot [B(\xi) \cdot W(\xi) - B(\xi) \cdot \dot{W}(\xi)]} \right\};$$

Now, both the nominator and the dominator can be divided by  $B(\xi) \cdot W(\xi)$ , yielding:

$$g = \frac{W(\xi) - B(\xi) \cdot \left\{ \frac{B(\xi) \cdot W(\xi) + (\xi - \phi) \cdot [B(\xi) \cdot W(\xi) - B(\xi) \cdot \dot{W}(\xi)]}{B(\xi) \cdot W(\xi)} \right\}}{\left\{ \frac{B(\xi) \cdot W(\xi) + (\xi - \phi) \cdot [B(\xi) \cdot W(\xi) - B(\xi) \cdot \dot{W}(\xi)]}{B(\xi) \cdot W(\xi)} \right\}}.$$

Let us define  $v(\xi) = 1 + (\xi - \phi) \cdot \left( \frac{\dot{B}(\xi)}{B(\xi)} - \frac{\dot{W}(\xi)}{W(\xi)} \right)$ , as this allows us to evaluate the expression for the right-wing political objective on public but vital goods as:

$$g(\xi) = \frac{W(\xi) - B(\xi) \cdot v(\xi)}{v(\xi)} = \frac{W(\xi)}{v(\xi)} - B(\xi).$$

In accordance with the delivery constraint, the size of the wealth-pie  $\tau(\xi) \cdot W(\xi)$  equals  $B(\xi) + g(\xi)$ . Consequently, the tax rate is given by:

$$\tau(\xi) = \frac{B(\xi) + g(\xi)}{W(\xi)} = \frac{B(\xi) + \left( \frac{W(\xi)}{v(\xi)} - B(\xi) \right)}{W(\xi)} = \frac{1}{v(\xi)}.$$



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Replacing the  $\tau = \frac{1}{v(\xi)}$  in the after tax residue  $u = \xi - \tau \cdot (\xi - \phi)$ , we can

finally evaluate the expression for the left-wing political wants on basic

goods as: 
$$u(\xi) = \xi - \frac{(\xi - \phi)}{v(\xi)}.$$

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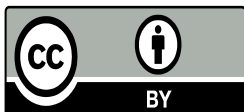
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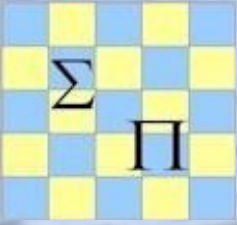
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# FINANCING DILEMMA

# The Financing Dilemma Supporting a Project

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**Abstract.** A concept of a *kernel* was re-visited for coalition formation in a game of interconnected participants characterized by monotonic contribution functions. We focused on special coalitions that have an advantage over the remaining, due to yielding higher contribution of each individual participant.

Keywords: coalition, game, contribution, donation, monotonic, project

JEL Classification: C50, C71

In multi-person games (Owen 1971, 1982) a coalition is formed by a subset of participants. Among all coalitions, rational coalitions are of particular interest, as these allow all participants to gain individual benefits. It can further be stipulated that extraction of this benefit is ensured independently of the actions of players that are not coalition members. In this note, we construct different varieties of coalitions formed by players that can be deemed “outstanding” in the sense of rationality, and indicate relations between such coalitions.

The class of games proposed in this note is subjected to an additional monotonic condition, which has been studied in previous work of Mullat 1979. However, it should be noted that no prior knowledge of the subject matter discussed here is presupposed. Still, the formal theory of monotone systems adopted in this note is identical to that described earlier by Mullat 1971-1977; the only difference arises in interpretation, and pertains to the abstract indices of interconnection of the system elements, which are

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\*\* Communicated with Е.Н. Кузнецов, Институт проблем управления им. В.А. Трапезникова РАН Россия, 117997, Москва, Профсоюзная ул., 65. Previous work in “Stable Coalitions in Monotonic Games”, *Avt. i Tel.*, No. 10, pp. 84 – 94, October, 1979. Original article submitted October 3, 1978. Plenum Publishing Corporation, 227 West 17<sup>th</sup> Street, New York, 10011., <http://www.data laundering.com/download/monogame-ru.pdf>, Russian version. We alert the readers’ obligation with respect to copyrighted material.

The concept of kernel

treated as donation intentions. The approach developed in this note enables us to establish, in one particular case, the possibility of finding rational coalitions in accordance with the principle of independence of rejected alternatives according to Nash 1950. However, for the purpose of simplicity, the following scenario might be informative.

### PEDAGOGICAL SCENARIO

Here we are dealing with participants who intend to finance a specific project by providing donations. Each participant, in principle, is ready to donate a certain amount in favor of the project being developed. It is assumed that the donation amount for each participant must correspond to a certain distribution defined by the exponential density function:

$$f(x, \beta) = \begin{cases} \frac{1}{\beta} \cdot \exp(-x/\beta) & \text{for } x \geq 0 \\ 0 & \text{for } x < 0 \end{cases} .$$

Thus, in favor of the project it is expected to collect a certain fund to finance the project. However, as a result of negotiations about the appropriateness of the planned project with like-minded participants, their preferences will be reoriented. It is assumed that a certain coalition game arises here in accordance with the monotonic game scheme, the solution of which is the concept of a kernel, Mulla 1979. The kernel is a somewhat remarkable subset of the participants.

Intricacies of financing interests of the participants are presented in the form of a solution called, as said, the kernel, that will constitute a certain group of participants who agree to finance the project, but perhaps not to the extent to which they were originally intended, but still within reasonable limits. In fact, this reasonable limit is the best of all possible options for financing the project in its final version. It should be noted here that the best option is understood as a certain guaranteed payment at which each kernel participant guarantees contribution to the total amount. For the participant  $j \in H^*$  belonging to the kernel  $H^*$ , the guaranteed pay-

ment will be equal to  $F(H^*) = \min_{j \in H^*} \frac{|H^*|}{n} \cdot p_j$ . Thus, the total guaranteed payment constitutes  $|H^*| \cdot F(H^*)$ . Nevertheless, the question may arise whether this total payment will be the largest of all possible options. It is, however, conceivable that a larger number of participants with a lower guaranteed payment intentions will be able to fund the project to a greater extent than the kernel participants. The kernel, on the other hand, is remarkable. Indeed

$$H^* = \arg \max_{X \subseteq W} F(X).$$

The global maximum for the project funding by the kernel participants will form the basis of independence in accordance with the hypothesis of the so-called rejected alternatives, that is, regardless of the preferences of the participants not included in the kernel, if any are found, which nevertheless consider it appropriate to participate in the kernel. But we should not particularly believe them, as they will not be very reliable, and may seek to change their preferences not in favor of the project.

Therefore, we assume that in case the participants, not belonging to the kernel, refuse to participate in the project, then the point of view and their actions regarding these latter will not affect the decisions of the project participants belonging to the kernel. Here we are dealing, as said, with the so-called principle of bounded rationality, that is, the principle of independence from rejected alternatives, cf. Nash 1950. In essence, this principle in our particular case of project financing, ensures that project participants are kept abreast of developments. The kernel participants will not change their decisions on financing regardless of what is happening or what change the conditions for participation in the project, despite the fact that some participants in the project refused to participate. If we give this last consideration a somewhat more formal character, then we can say that the stability property of decisions made by the kernel participants is noth-

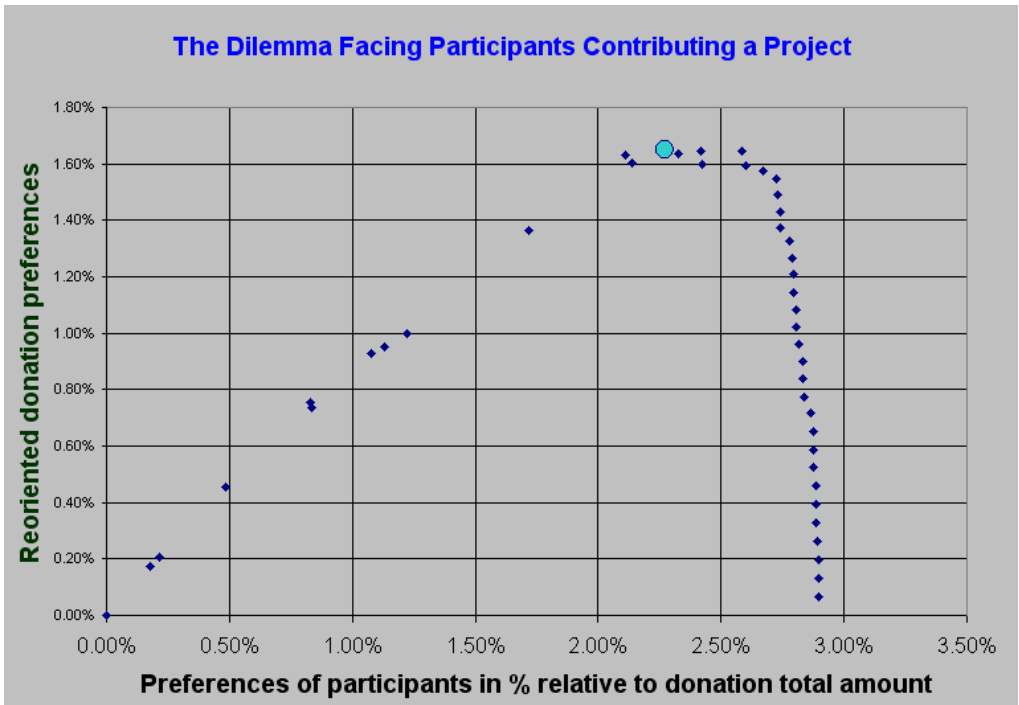


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ing but the well-known so-called idempotent principle. Once a decision has been made, with the conditions of the obligations assumed being unchanged, it will not require any new adjustments and this decision will be made in the same form as it was made earlier.

**Example.** Let us introduce in accord with exponential distribution the preferences  $p_i$ ,  $i = \overline{1, n}$ , of participants'  $W = \{i = \overline{1, n}\}$ . We can designate as  $X$  all participants who prefer to participate in the project together with their like-minded people, while  $\overline{X}$  prefer to reject the project or have other reasons for participating in the project. To determine the preferences  $\pi$  for the participants  $j \in X$ , let the contributions for all the participants participating in the project together with others in  $X$  be equal to  $\pi(j, X) = \binom{|X|}{n} \cdot p_j$ . Obviously, if some participant could not at all to find a suitable partner for the project, the intention to contribute will be equal to  $\pi(i, \{i\}) = \binom{|i|=1}{n} \cdot p_i$ . Conversely, if all participants contribute to the project and all participants are in an adequate company  $W$ , the estimated contribution will be greater and equal to  $\pi(i, W) = \binom{|W|=n}{n} \cdot p_i$ . If now for any reason a participant  $j \in X$  decides to spend the rest of the project development alone, the intention to contribute to all others remaining participants in  $X$ , including those to which some like-minded participants  $X - \{j\}$  still join, will decrease:  $\pi(i, X - \{j\}) \leq \pi(i, X)$  for  $i \in X - \{j\}$ . On the contrary, their intentions to contribute will increase if one  $j \in \overline{X}$  of the previously single participants decides to join  $X$  and become a member of  $X + \{j\}$ :  $\pi(i, X + \{j\}) \geq \pi(i, X)$  for  $i \in X$ .

The graph below shows the donations of the participants in% relative to the total amount of their initial intentions on the X-axis with the corresponding contributions in%, as well as to the same amount indicated on the Y-axis, where their donation preferences were reoriented. As the simulation shows, kernel members are almost always ready to finance approx. 50% of their original intentions.



**Figure 1.** The kernel participants contribute at least 52.8% of their initial intentions to the project. The blue dot is the largest guaranteed contribution in which participants continue to agree to participate in the project.

To be more precise, in the initial state, the percentage of contribution to the total amount for financing the project, which reflects, as it was, the starting point of the participants' preferences on the X axis—donation submission of participants.

The procedure for finding the kernel is very easy to set up. First, all the expected donation preferences  $p_i, i = \overline{1, n}$ , are sorted in ascending order, constituting the order  $\langle p_i \rangle$ , the X-axis, and then a sequence  $\pi_i$  is constructed as  $\pi_i = \frac{\langle p_i \rangle \cdot (n + 1 - i)}{n}$ , which we have already denoted these re-oriented  $\pi_i$  preferences,  $i = \overline{1, n}$ , the Y-axis. The latter sequence is called defining. We then select the local maximum, i.e. the defining sequence. This is the kernel of Mullan's monotonic game, which is represented by a blue dot in Figure 1.

## Finanseerimise Dilemma Projekti Toetamisel

**Kokkuvõtte.** Tuuma mõistet külastati uuesti koalitsiooni moodustamiseks projekti finanseerimise mängus, mida iseloomustavad monotoonsed panuse-funktsioonid. Keskendusime spetsiaalsetele koalitsioonidele, millel on eelis ülejäänud osas, kuna iga osalemine koalitsioonis annab suurema panuse.

Mitme-isiku mängudes (Owen 1971, 1982) moodustatakse koalitsioon osalejate alamrühmast. Kõigist koalitsioonidest pakuvad ratsionaalsed koalitsioonid eriti huvi, kuna need võimaldavad kõigil osalejatel saada individuaalseid eeliseid. Veel võib täpsustada, et selle hüvitise saamine tagatakse sõltumata mängijate tegevusest, kes ei ole koalitsiooni liikmed. Selles märkuses konstrueerime mängijate moodustatud koalitsioonide erinevaid variante, mida võib ratsionaalsuse mõttes pidada silmapaistvateks, ja osutame selliste koalitsioonide omavahelistele suhetele.

Selles märkuses pakutud mängude klassile rakendatakse täiendavat monotoonset seisundit, mida on uuritud Mullati poolt 1979 aasta varasemas töös. Tuleb märkida, et siin käsitletud teema eelteadmisi ei eeldata. Kasutatud monotoonsete süsteemide teooria on identne sellega, mida on varem kirjeldanud, Mullat 1971–1977; ainus erinevus ilmneb tõlgendamises ja puudutab süsteemielementide abstraktseid sidumisnäitajaid, mida käsitletakse annetuste kavatsustena. Selles märkuses välja töötatud lähenemisviis võimaldab meil ühel konkreetsel juhul luua võimaluse ratsionaalsete koalitsioonide leidmiseks kooskõlas Nash'i 1950 vastavate tagasilükatud alternatiivide sõltumatuse põhimõttega. Lihtsuse huvides järgmine stsenaarium võib aga olla informatiivne.

### PEDAGOGIKA

Siin on tegemist osalejatega, kes kavatsevad annetuste kaudu rahastada konkreetset projekti. Põhimõtteliselt on iga osaleja valmis annetama arendatava projekti heaks teatud summa. Kokkuvõtlikult võib öelda, et iga osaleja annetussumma peab vastama teatud jaotusele, mis on määratletud eksponentsiaalse tiheduse funktsiooniga:

$$f(x, \beta) = \begin{cases} \frac{1}{\beta} \cdot \exp(-x/\beta) & \text{for } x \geq 0 \\ 0 & \text{for } x < 0 \end{cases}.$$

Seega loodetakse projekti kasuks koguda teatav fond projekti rahastamiseks. Kuid mõttekaaslastega kavandatava projekti sobivuse üle peetavate läbirääkimiste tulemusel suunatakse nende eelistused ümber. Eeldatakse, et siin tekib teatud koalitsioonimäng vastavalt monotoonsele mänguskeemile, mille lahenduseks on tuuma mõiste, Mullat 1979. Tuum on osalejate mõnevõrra tähelepanuväärne alamhulk.

Nagu juba ööldud on osalejate finantseerimishuvide keerukus esitatud lahenduse vormis, mida nimetatakse tuumaks, mis moodustab teatud osalejate rühma, kes nõustuvad projekti rahastama, kuid võib-olla mitte sellises mahus, nagu need algselt olid mõeldud, kuid siiski mõistlikkuse piires. Tegelikult on see mõistlik piir parim võimalikest projekti lõppfinantseerimisvõimaluste rahastamise võimalustest. Siinkohal tuleb märkida, et parimaks võimaluseks loetakse kindlat garanteeritud makset, mille korral iga tuuma osaleja tagab panuse kogusummas. Tuuma  $H^*$  kuuluva osaleja  $j \in H^*$  korral on tagatud makse võrdne  $F(H^*) = \min_{j \in H^*} \frac{|H^*|}{n} \cdot p_j$  -ga. Seega moodustab kogu tagatud makse  $|H^*| \cdot F(H^*)$ . Sellegipoolest võib tekkida küsimus, kas see kogusumma on kõigist võimalikest suurim. Siiski on mõeldav, et mingi suurem arv madalama garanteeritud maksekavatsusega osalejaid suudab projekti suuremal määral rahastada kui tuuma osalised. Tuum seevastu on tähelepanuväärne. Tõepoolest

$$H^* = \arg \max_{X \subseteq W} F(X).$$

Tuuma poolt projektile eraldatav globaalse maksimumi kogurahastus moodustab sõltumatuse aluse vastavalt nn tagasilükatud alternatiivide hüpoteesile, st sõltumata tuuma mittekuuluvate osalejate eelistustest, kui neid leidub, mis peavad tuumas osalemist siiski asjakohaseks. Kuid me ei tohiks eriti neid uskuda, kuna need ei ole väga usaldusväärsed ja võib-olla soovivad nad oma eelistusi projektis osalemise kohta muuta.

## The concept of kernel

Seetõttu eeldame, et kui osalejad, kes ei kuulu tuuma, keelduvad projektis osalemast, ei mõjuta nende vaatenurka ja nende tegevusi viimase suhtes tuuma kuuluvate projektis osalejate otsuseid. Siin on tegemist nagu juba ööldud, niinimetatud piiratud ratsionaalsuse põhimõttega, see tähendab sõltumatuse põhimõttega tagasilükatud alternatiividest, vrd. Nash 1950. Sisuliselt tagab see põhimõte meie konkreetse projekti rahastamise puhul, et projektis osalejad oleksid arengutega kursis. Tuuma osalejad ei muuda oma rahastamisotsuseid olenemata sellest, mis toimub või mis muudavad projektis osalemise tingimusi, hoolimata asjaolust, et mõned projektis osalejad keeldusid osalemast. Kui anname sellele viimasele kaalutlusele mõnevõrra formaalsema iseloomu, siis võime öelda, et tuumast osavõtjate tehtud otsuste stabiilsuse omadus pole midagi muud kui tuntud idempotentsuse põhimõte. Kui otsus on tehtud ja eeldatavate kohustuste tingimusi ei muudeta, ei vaja see uusi muudatusi ja see otsus tehakse samas vormis, nagu see tehti varem.

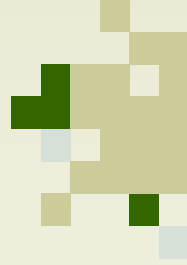
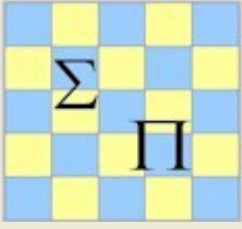
**Näide.** Tutvustame vastavalt eksponentsiaalsele jaotusele osalejate  $W = \{i = \overline{1, n}\}$  eelistusi  $p_i$ ,  $i = \overline{1, n}$ . Võime  $X$ -na tähistada kõiki osalejaid, kes eelistavad projektis osaleda, et koos oma mõttekaaslastega kokku leppida, samal ajal kui  $\overline{X}$ -s olevad osalejad eelistavad projekti tagasi lükata või on neil muud põhjused projektis osalemiseks. Osalejate  $j \in X$ -is eelistuste  $\pi$  määramiseks olgu kõigi projektis osalevate osalejate ja teiste  $X$ -s osalejate eelistav sissemaks võrdne  $\pi(j, X) = \binom{|X|}{n} \cdot p_j$ -ga. Ilmselt kui mõni osaleja ei suuda üldse projekti jaoks sobivat partnerit leida, on kaastöö tegemise kavatsus võrdne  $\pi(i, \{i\}) = \binom{|i|-1}{n} \cdot p_i$ -ga. Ja vastupidi, kui kõik osalejad panustavad projekti ja kõik osalejad on sobivas mõttekaaslaste seas  $W$ , on nende viimaste eeldatav panus suurem ja võrdne  $\pi(i, W) = \binom{|W|-n}{n} \cdot p_i$ -iga. Kui nüüd mõni osaleja  $j \in X$  soovib või otsustab mingil põhjusel veeta ülejäänud projekti arenduse ükski, väheneb kavatsus panustama kõigile teistele  $X$ -is allesjäänud osalejatele, sealhulgas ka neile, kellega mõned mõttekaaslased  $X$ -ga endiselt liituvad:  $i \in X - \{j\}$ ,  $\pi(i, X - \{j\}) \leq \pi(i, X)$ . Vastupidi, nende panustamiskavatsused suurenevad, kui üks varem osalenud üksikliikmeline  $j \in \overline{X}$  osaleja otsustab liituda  $X$ -iga ja saada  $X + \{j\}$  liikmeks:  $\pi(i, X + \{j\}) \geq \pi(i, X)$ .

Ülaloleval joonisel, Figure 1, on näidatud osalejate annetused protsentides, võrreldes nende esialgsete kavatsuste suhtes kogusumma panusena X-teljel koos vastava sissemaksega protsentides, samuti sama summa kohta, mis on näidatud Y-teljel, kus nende annetuseelisted olid ümber orienteeritud. Nagu simulatsioon näitab, on tuuma liikmed peaaegu alati valmis finantseerima umbes 50% nende algsest kavatsusest. Kui täpsem olla, siis algseisundis on projekti finantseerimise kogusummast tehtud panuse protsent, mis peegeldab osalejate eelistuste lähtepunkti X-teljel – osalejate annetuste esitamine.

Tuuma  $H^*$  leidmise protseduuri on väga lihtne üles ehitada. Esiteks järjestatakse kõik arvud  $p_i, i = \overline{1, n}$ , kasvavas järjekorras, muutes järjestust  $p_i$  järjestuseks  $\langle p_i \rangle$ , ja seejärel konstrueeritakse järgmiste arvude jada, mida me nagu eelpool juba neid arvu tähistanud olime  $\pi_i$ -ks:  $i = \overline{1, n}$ , 
$$\pi_i = \frac{\langle p_i \rangle \cdot (n + 1 - i)}{n}$$
 mis on Joonise 1 Y-teljel, nn osalejate ümberorientimine. Seda jada nimetatakse määravaks jadaks. Seejärel valime selle viimase, järjestatud, st määratud jada põhjal, lokaalset maksimumi. See on gi monotoonse mängu Mullati tuum, mis on Joonisel 1 tähistatud sinise punktina.

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# Stable Coalitions in Monotonic Games

Reconsidered version, October 2019

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## 1. FORMAL DEFINITIONS AND CONCEPTS

We consider a set of  $n$  players denoted by  $I$ . Each player  $j \in I$  ( $j = \overline{1, n}$ ) is matched by a set  $R_j$  from which the player  $j$  can select elements. It is assumed that the sets  $R_j$  are finite and do not intersect. Their union forms a set  $W = R_1 \cup R_2 \cup \dots \cup R_n$ . The elements selected by the player  $j$  from  $R_j$  compose a set  $A^j \subseteq R_j$ . The set  $A^j$  is called the choice of the player  $j$ , while the collection  $\langle A^1, A^2, \dots, A^n \rangle$  is called the joint choice. The case  $A^k = \emptyset$  is not excluded and is called the refusal of  $k$ -th player from the choice.

We introduce the utility functions of elements  $w \in A^j$ . We assume that certain joint choice  $\langle A^1, A^2, \dots, A^n \rangle$  has been carried out. Let there be uniquely determined, with the respect to the result of the choice, a collection of numbers  $\pi_w \geq 0$  that are assigned to the elements  $w \in A^j$ ,  $j = 1, 2, \dots, n$ ; on the remaining elements of  $W$  the numbers are not determined. The numbers  $\pi_w$  are called utility indices, or simply utilities, and by definition, are in general case functions  $\pi_w(X_1, X_2, \dots, X_n)$  of  $n$  variables. The value of the variable  $X_j$  is the choice  $A^j$  of the player  $j$ .

We shall single out utility functions possessing a special monotonic property.

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\*\* Translated from *Avtom. i Telemekh.*, No. 10, pp. 84 – 94, October, **1979**. Original article submitted October 3, 1978. Plenum Publishing Corporation, 227 West 17<sup>th</sup> Street, New York, 10011. We alert the readers' obligation with respect to copyrighted material.

Russian version: <http://www.data laundering.com/download/monogame-ru.pdf>



## Stable Coalitions

**Definition 1.** A set of utilities  $\pi_w$  is called *monotonic*, if for any pair of joint choices  $\langle L^1, L^2, \dots, L^n \rangle$  and  $\langle G^1, G^2, \dots, G^n \rangle$  such that  $L^j \subseteq G^j$ ,  $j = 1, 2, \dots, n$

$$\pi_w(L^1, L^2, \dots, L^n) \leq \pi_w(G^1, G^2, \dots, G^n) \quad (1)$$

is fulfilled for any  $w \in L^j$ <sup>1</sup>.

We now turn to the problem of coalition formation. We shall call any nonempty subset of the set of players a coalition. Let there be given a coalition  $V$ , and let its participants have made their choices. We compose from the choices  $A^j$  of the participants of the coalition  $V$  a set-theoretic union  $H$ , which is called the choice of the coalition  $V$ :  $H = \bigcup_{j \in V} A^j$ <sup>2</sup>.

To determine the degree of suitability of the selection of an element  $w \in R_j$  for the player  $j$ , a participant of the coalition, we introduce an index of guaranteed utility. With this aim we turn our attention to the dependence of the utility indices on the choice of the players not entering into coalition. It is not difficult to note that as a consequence of the monotonic condition of the functions  $\pi_w$  the worst case for the participants of the coalition will be when all players outside the coalition  $V$  reject the choice:  $A^k = \emptyset$ ,  $k \notin V$ , so that all elements outside  $H$  will not be chosen by any of the players who are capable of making their choices. In other words, the guaranteed (the least value) of utility  $\pi_w$  of an element  $w$  chosen by a player in the case of fixed choices  $H \cap R_j$  of his partners in the coalition equals  $\pi_w(H \cap R_1, \dots, A^j, \dots, H \cap R_n)$ .

The quantity

$$g_j(H) = \min_{w \in A^j} \pi_w(H \cap R_1, \dots, A^j, \dots, H \cap R_n)$$

is called the *guarantee* of the participant  $j$  in the coalition  $V$  for the choice  $H$ .

<sup>1</sup> We note that fulfilment of (1) is not required for the element  $w \notin L^j$ . Furthermore, even the numbers  $\pi_w$  themselves may not be defined for  $w \notin L^j$ .

<sup>2</sup> A choice  $H$  without indication about the coalition  $V$ , which has effected it, is not considered, and if somewhere the symbol  $V$  is omitted, then under a coalition we understand a collection of players such and only such for which  $H \cap R_j \neq \emptyset$ .

We assume that according to the rules of the game, for each chosen element  $w \in A^j$  a player  $j \in V$  must make a payment  $u^\circ$ .<sup>i</sup> It is obvious that under condition of the payment  $u^\circ$  the selection of each element  $w \in A^j$  is profitable or at least without loss to the player  $j \in V$  if and only if  $\pi_w \geq u^\circ$ . In the calculation for the worst case this thus reduces to the criterion  $g_j(H) \geq u^\circ$ . In reality we shall be interested, in relation to the player  $j \in V$ , in all three possibilities: a)  $g_j(H) > u^\circ$ , b)  $g_j(H) = u^\circ$  and c)  $g_j(H) < u^\circ$ . We shall say that a participant of the coalition  $V$  is above  $u^\circ$ , on the level of  $u^\circ$ , and below  $u^\circ$ , if the conditions a), b), and c) are fulfilled respectively. The size of the payment is further considered as a parameter  $u$  of the game being described and is called the threshold. We shall say that a coalition  $V$ , having made a choice  $H$ , functions on the level  $u[H] = \min_{j \in V} g_j(H)$ .

**Definition 2.** *A coalition  $V$  is called stable with the respect to a threshold  $u^\circ = u[H]$  if for a certain choice  $H$  all participants of the coalition are not below  $u^\circ$  while someone in the coalition  $k \cup V$  is below  $u^\circ$  if any participant  $k \notin V$  outside the coalition  $V$  makes a nonempty choice  $A^k \neq \emptyset$ .*

The set of numerical values being attained by the function  $u[H]$  on stable coalitions will be called the spectrum. Each value of the function  $u[H]$  will be called the spectral level (or simply the level). The entire construction described above will be called a monotonic parametric game on  $W$ .

Subsequently we will be interested in stable coalitions functioning on the highest possible spectral level. It is obvious that the spectrum of each monotonic game on a finite set  $W$  is bounded, and therefore there exists a maximum spectral level  $u^\mu = \max_{H \subseteq W} u[H]$ .

**Definition 3.** *A stable coalition  $V^*$  such that for a certain choice  $H^*$  the level  $u^\mu$ :  $u[H] = u^\mu$  is attained is called the kernel of the monotonic parametric game on  $W$ .*

## Stable Coalitions

**Theorem 1.** *If  $V_1^*$  and  $V_2^*$  are kernels of the monotonic game on  $W$ , then one can always find the minimum kernel (in set-theoretic sense)  $V_c^*$  such that  $V_c^* \supseteq V_1^* \cup V_2^*$ . The proof is presented in the appendix.*

Theorem 1 asserts that the set of kernels in the sense indicated by the binary operation of coalitions is closed. The closeness of a system of kernels allows us to look at the largest (in the set-theoretic sense) kernel, *i.e.* a kernel  $K^\circ$  such that all other kernels are included in it. From the Theorem 1 it follows the existence of the largest kernel in any finite monotonic parametric game. The kernel is somewhat remarkable coalition as it supports the principle of limited rationality of independence of rejected alternatives, cf. Nash 1950.

The rest of the paper is devoted to the description of constructive methods of setting up coalitions that are stable with the respect to the threshold  $u^\circ$ , including those stable with the respect to the threshold  $u^\mu$ , *i.e.* the kernels coalitions. In particular, a method of constructing the largest kernel is suggested.

## 2. SEARCH OF STABLE COALITIONS

We consider a monotonic parametric game with  $n$  players. Below we bring together a system of concepts, which allows us constructively to discover stable coalitions with respect to an arbitrary threshold  $u^\circ$  if they exist. In the monotonic game only a limited portion of subsets of the set  $W$  have to be searched in order to discover the largest stable coalition. With this aim in the following we study coalitions  $V$  whose participants do not refuse from a choice: for  $j \in V$  the choice  $A^j \neq \emptyset$ . Such a coalition, which has effected a choice  $H$ , is denoted by  $V[H]$ . From here on, for the motive of simplicity of notation of guaranteed utility  $\pi_w(H \cap R_1, \dots, A^j, \dots, H \cap R_n)$ , where  $H$  is a subset of the set  $W$ , we use  $\pi(w; H)$ .

**Definition 4.** A sequence  $\bar{\alpha}$  of elements  $\langle \alpha_0, \alpha_1, \dots, \alpha_{m-1} \rangle$  ( $m$  is the number of elements in  $W$ ) from  $W$  is said to be in concord with respect to the threshold  $u^\circ$ , if in a sequence of subsets of the set  $W$

$$\langle N_0, N_1, \dots, N_{m-1}, N_m \rangle,$$

where  $N_0 = W$ ,  $N_{i+1} = N_i \setminus \alpha_i$ ,  $N_m = \emptyset$ , there exists a subset  $N_p$  such that:

- a) The utility  $\pi(\alpha_i; N_i) < u^\circ$  for all  $i < p$ ;
- b) For each  $w \in N_p$  the condition  $u^\circ \leq \pi(w; N_p)$  is fulfilled, or, this being equivalent, for each  $j \in V(N_p)$  the condition  $u^\circ \leq g_j(N_p)$ <sup>3</sup> is fulfilled.

A sequence  $\bar{\alpha}$ , in concord with the respect to the threshold  $u^\circ$ , uniquely defines the set  $N_p$ . This fact is written in the form  $N(\bar{\alpha}) = N_p$ .

**Definition 5.** A set  $S^\circ \subseteq W$  is said to be in concord with the respect to a threshold  $u^\circ$ , if there exists a sequence  $\bar{\alpha}$  of elements of  $W$ , in concord with respect to the threshold  $u^\circ$  and such that  $S^\circ = N(\bar{\alpha})$ , while the coalition  $V(S^\circ)$  is said to be in concord with respect to the threshold  $u^\circ$ .

The following two statements are derived directly from Definitions 4 and 5.

**A.** In the case where the set  $S^\circ = W$  is in concord with the respect to the threshold  $u^\circ$ , all players  $j \in I$  are not below  $u^\circ$ :  $g_j(W) \geq u^\circ$ .

**B.** If the set  $S^\circ$ , in concord with the respect to the threshold  $u^\circ$ , is empty, then there exists a chain of constructing sets

$$\langle N_0, N_1, \dots, N_{m-1}, N_m \rangle,$$

such that for each player  $j \in I$ , commencing with a certain  $N_t$ , in all those coalitions  $V(N_i)$ ,  $t \leq i$ , where the player  $j$  enters, this player is below  $u^\circ$ .

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<sup>3</sup> By definition  $g_j(N_p) = \min_{w \in N_p \cap R_j} \pi(w; N_p)$ .

## Stable Coalitions

**Theorem 2.** *Let  $S^\circ$  be a set that is in concord with respect to the threshold  $u^\circ$ . Then any stable coalition  $V$  functioning on the level not less than  $u^\circ$  makes a choice  $H$ , which is a subset of the set  $S^\circ$ :  $H \subseteq S^\circ$ .*

The proof is given in the appendix.

**Corollary 1.** *The set  $S^\circ$ , in concord with respect to the threshold  $u^\circ$ , is unique. Indeed, if we assume that there exists a set  $S'$ , in concord with the respect to the threshold  $u^\circ$  and different from  $S^\circ$ , then from theorem 2,  $S' \subseteq S^\circ$ . But analogously at the same time the inverse inclusion  $S' \supseteq S^\circ$  must also be satisfied, which bring us to conclusion that  $S' = S^\circ$ .*

**Corollary 2.** *As the spectral levels of functioning of coalitions in the monotonic parametric game grow, one can always find a chain of stable coalitions, included in one another and being in concord with respect to each increasing spectral level, as with respect to the growing threshold.*

Indeed, from the formulation of the theorem it follows that a stable coalition, in concord with the respect to a spectral level  $\lambda < \mu$ , satisfies the relation  $V(S^\lambda) \supseteq V(S^\mu)$ , since in a set-theoretic sense  $S^\lambda \supset S^\mu$ .

Below we arrange a certain sequence  $\bar{\alpha}$ , which use up all elements of  $W$ . After the construction we formulate a theorem about the sequence  $\bar{\alpha}$  thus constructed being in concord with respect to the threshold  $u^\circ$ . The arrangement proves constructively the existence of a sequence of elements of  $W$  that is necessary in the formulation of the theorem.

### Construction. Initial Step.

Stage 1. We consider a set of elements  $W$ . Among this set we search out elements  $\gamma_0$  such that

$$\pi(\gamma_0; W) < u^\circ, \quad (2)$$

and order them in any arbitrary manner in the form of a sequence  $\bar{\gamma}_0$ . If there are no such elements, then all elements of  $W$  are ordered arbitrarily in the form of a sequence  $\bar{\alpha}$ , and the construction is completed. In this case  $W$  is assumed to be the set  $N(\bar{\alpha})$ .

Stage 2. Subsequently we examine the sequence  $\bar{\gamma}_0$ . When considering the  $t$ -th element  $\gamma_0(t)$  of this sequence  $\bar{\gamma}_0$ , the sequence  $\bar{\alpha}$  is supplemented by the element  $\gamma_0(t)$ , which is denoted by the expression  $\bar{\alpha} \leftarrow \langle \bar{\alpha}, \gamma_0(t) \rangle$ , while the set  $W$  is replaced by  $W \setminus \bar{\alpha}$ . After the last element of  $\bar{\gamma}_0$  is examined we go over to the recursive step of the construction.

Recursive Step  $k$ .

Stage 1. Before constructions of the  $k$ -th step there is already composed a certain sequence  $\bar{\alpha}$  of elements from  $W$ . Among the set  $W \setminus \bar{\alpha}$  we seek out elements  $\gamma_k$  such that

$$\pi(\gamma_k; W \setminus \bar{\alpha}) < u^\circ, \quad (3)$$

and order them in any arbitrary manner in the form of a sequence  $\bar{\gamma}_k$ . Analogously to the initial step, if there happen to be no elements  $\gamma_k$ , the construction is ended. In this case in the role of the set  $N(\bar{\alpha})$  we choose  $W \setminus \bar{\alpha}$  while  $\bar{\alpha}$  is completed in an arbitrary manner with all remaining elements from  $W$ .

Stage 2. Here we carry out constructions, which are analogous to stage 2 of the initial step. The entire sequence of elements  $\bar{\gamma}_k$  is examined element by element. While examining the  $t$ -th element  $\gamma_k(t)$  the sequence  $\bar{\alpha}$  is complemented in accordance with the expression  $\bar{\alpha} \leftarrow \langle \bar{\alpha}, \gamma_k(t) \rangle$ . After examining the last element  $\gamma_k(t)$  of the sequences  $\bar{\gamma}_k$  we return to stage 1 of the recursive step.

On a certain step  $p$ , either initial or recursive, at stage 1 there are no elements  $\gamma$ , which are required by the inequalities (2) or (3), and the construction could not continue any more.

## Stable Coalitions

**Theorem 3.** *A sequence  $\bar{\alpha}$  constructed according to the rules of the procedure is in concord with the respect to the threshold  $u^\circ$ . The proof is presented in the appendix.*

In the current section, in view of the use, as an example, of the concepts just introduced, we consider a particular case of a monotonic parametric game in which the difference in the individual and cooperative behavior of the participants of the coalition is easily revealed. We assume that the utilities

$$\pi_w(A^1, \dots, A^{j-1}, X_j, A^{j+1}, \dots, A^n)$$

do not depend on  $X_j$  in the case that choices specified by the remaining players are fixed. In this case the  $j$ -s participant of the coalition  $V$ , under the condition that the remaining participants of it keep their choices, can limit his choice  $X_j$  to a single element  $w' \in R_j$  on which the maximum guarantee  $\max_{w' \in R_j} g_j(H)$  is attained. However, such a selection narrowing his choice down to a single-element, generally speaking, reduces the choice (in view of monotonicity of utility indices  $\pi_w$ ) to the guarantee of the remaining participants of the coalition. Consequently, individual behavior of the participants of a coalition contradicts their cooperative behavior. In spite of this contradiction, in the general case, in the given case, using the concept of a stable coalition  $V(S^\circ)$  in concord with respect to the threshold  $u^\circ$ , and having slightly modified the criteria of "individual interests" of the players, we can convince someone that there always exists a situation in which the individual interests do not contradict the coalition interests.

We define the winnings of the  $j$ -th participant of the coalition in the form of the sum of utilities after subtraction of all payments  $u^\circ$ , *i.e.* as the number

$$f_j(H) = \sum_{w \in A_j} [\pi(w; H) - u^\circ]$$

(the winnings  $f_k$  for  $k \notin V$  are not defined). Having represented  $H$  as a joint choice  $\langle A^1, A^2, \dots, A^{|V|} \rangle$ , we can consider the behavior of each  $j$ -th participant as player in a certain non-cooperative game selecting a strategy  $A^j$ .

The situation of individual equilibrium in the sense of Nash [1] of the participants of the coalition  $V$  in the game with winnings  $f_j$  is defined as their joint choice  $\bigcup_{j \in V} A_*^j = H^*$  such that for each  $j \in V$

$$f_j(A_*^1, \dots, A_*^{j-1}, A^j, A_*^{j+1}, \dots, A_*^{|V|}) \leq f_j(H^*)$$

for any  $A^j \subseteq R_j$ . In other words, the situation of equilibrium exists if none of the participants of the coalition has any sensible cause for altering his choice  $A_*^j$  under the condition that the rests keep to their choices.

Not every choice  $H$  of participants of the coalition  $V$  is an equilibrium situation. To see this it is sufficient to consider a choice  $H$  such that in the coalition  $V$  there are players having chosen elements  $w \in A^j$  with utilities  $\pi(w; H) < u^\circ$ ; for the selection of such an element the player pays more than this element brings in winnings  $f_j(H)$  and, therefore, for the player, proceeding merely on the basis of individual interests, it would be advantageous to refrain from selection of such elements. Refraining from the selection of such elements of the set  $H$  is equivalent to non-equilibrium of  $H$  in the sense of Nash.

**Lemma.** *Let the utilities  $\pi(w; H)$  be independent of  $A^j$ . Then a joint choice  $S^\circ$  of the participants of the stable coalition  $V(S^\circ)$ , in concord with the respect to the threshold  $u^\circ$ , is a situation of individual equilibrium.*

Indeed, according to Theorem 2,  $S^\circ$  is the largest choice in the set-theoretic sense among all choices  $H$  of the stable coalition  $V(S^\circ)$ , where for any  $w \in H$  the relation  $\pi(w; H) \geq u^\circ$  is fulfilled. Let the choice of the participants of the coalition, with an exception of that of the  $j$ -th



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participant, be fixed. Since the utilities  $\pi(w; S^\circ)$  do not depend on  $A^j$ , the  $j$ -th participant of  $V(S^\circ)$  cannot secure an increase in the winnings  $f_j(S^\circ)$  either by broadening or by narrowing his choice in comparison with  $R_j \cap S^\circ$ .

### 3. COALITIONS FUNCTIONING ON THE HIGHEST SPECTRAL LEVEL

We consider the problem of search of the largest kernel. First of all we present some facts, which are required for the solution of this problem.

From the definition of the guarantee  $g_j(H)$  of the participant  $j$  effecting the choice  $H$  we see that the equality

$$g_j(H) = \min_{w \in A^j} \pi(w; H) \quad (4)$$

is fulfilled. Hence, according to the definition of the level  $u[H]$  of functioning of the coalition  $V(H)$  it follows that

$$u[H] = \min_{w \in H} \pi(w; H)$$

If we carry out a search of the subset  $H^*$  of the set  $W$  on which the value of the maximum of the function  $u[H]$  is achieved, then thereby the search of a coalition functioning on the highest level  $u^\mu = u[H]$  of the spectrum of a monotonic parametric game is effected. Without describing the search procedure, we give the definition of a sequence of elements  $W$  allowing us to discover the largest (in the set-theoretic sense) choice  $H^\circ$  of the largest coalition – a kernel  $K^\circ$ .

**Definition 6.** A sequence  $\bar{\alpha}$  of elements  $\langle \alpha_0, \alpha_1, \dots, \alpha_{m-1} \rangle$  ( $m$  is the number of elements in  $W$ ) from  $W$  is called the defining sequence of the monotonic game, if in the sequence of sets <sup>4</sup>

$$\langle N_0, N_1, \dots, N_{m-1}, N_m \rangle$$

there exists a subsequence  $\langle \Gamma_0, \Gamma_1, \dots, \Gamma_p \rangle$  such that:

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<sup>4</sup> The given sequence is constructed exactly in the same way as the one in Definition 4.

- a) for any element  $\alpha_i \in \Gamma_k \setminus \Gamma_{k+1}$  of the sequence  $\bar{\alpha}$  the utility  $\pi(\alpha_i; N_i) < u[\Gamma_{k+1}]$  ( $k = 0, 1, \dots, p-1$ );
- b) in the stable coalition  $V(\Gamma_p)$  no sub-coalition exists on a level above  $u[\Gamma_p]$ .

From the Definition 6 one can see that the defining sequence in many ways is analogous to a sequence, which is in concord with the respect to the level  $u^\circ$ . Since any stable coalition  $V(\Gamma_k)$  functions on the level  $u^k = u[\Gamma_k]$ , it is not difficult to note that the defining sequence  $\bar{\alpha}$  composes strictly increasing spectral levels  $u[\Gamma_0] < u[\Gamma_1] < \dots < u[\Gamma_p]$  of functioning of stable coalitions  $V(\Gamma_k)$  in the monotonic parametric game. As a result, we require yet another formulation.

**Definition 7.** A stable coalition  $V \subseteq I$  is said to be determinable, if there exists a defining sequence  $\bar{\alpha}$  of elements  $W$  such that among the choices of this coalition there is a choice  $\Gamma_p$  composed by  $\bar{\alpha}$  according to Definition 6.

**Theorem 4.** For each monotonic parametric game a determinable coalition exists and is unique. Among the choices of the determinable coalition there is a choice on which the highest spectral level  $u^u$  is attained.

The proof of the theorem is presented in the appendix.

**Corollary to Theorem 4.** The concepts of a determinable coalition and the largest kernel are equivalent.

Indeed, directly from the formulation of the Theorem 4 we see that a determinable coalition always is the largest kernel. Hence, since a determinable coalition always exists, while the largest kernel is unique, it follows that the largest kernel coincides with the determinable coalition.

Thus, the problem of search of the largest kernel is solved if we construct a defining sequence  $\bar{\alpha}$  of elements  $W$ . The construction of  $\bar{\alpha}$  can be effected by the procedure of discovering kernels (KFP) from [2]. In conclusion we present yet another approach to the concept of "stability" of a coalition.<sup>5</sup>

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<sup>5</sup> This approach is close to the concept of "M-stability" in cooperative n-person games [1].

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**Definition 8.** A coalition  $\hat{V}$  is said to be a critical, if for a certain choice  $\hat{H}$  of it no coalition  $V$  having a nonempty intersection with the coalition  $\hat{V}$  functions on a level higher than  $u[\hat{H}]$ . The level  $\hat{u} = u[\hat{H}]$  is called the critical level of the coalition  $\hat{V}$ , while the choice  $\hat{H}$  is called its critical choice.

From the Definition 8, in particular, it follows at once the uniqueness of the critical level of the coalition  $\hat{V}$ . Indeed, on the contrary, if were two different levels  $\hat{u}'$  and  $\hat{u}''$ ,  $\hat{u}' < \hat{u}''$ , then  $\hat{u}'$  could not be a critical one according to the definition: it is sufficient to consider the coalition  $V = \hat{V}$  itself with the choice  $\hat{H}''$ , which ensures  $\hat{u}'' > \hat{u}'$ .

It is obvious that kernels are critical coalitions. The inverse statement, generally speaking, is not true; a critical coalition is not necessarily a kernel.

We now consider the following hypothetical situation. Let  $\hat{V}$  be a critical coalition and let  $\hat{H}$  be its critical choice. We assume that this coalition is stable with respect to the threshold  $u^\circ$ ; i.e.  $u^\circ \leq u[\hat{H}]$  (see Definition 2). We assume that an increase of the threshold  $u^\circ$  up to the level  $u^\circ > u[\hat{H}]$  took place and the critical coalition  $\hat{V}$  with the critical choice  $\hat{H}$  was transformed into unstable coalition with respect to the higher threshold  $u^\circ$ . Let the participants of the coalition  $\hat{V}$  preserving the stability of the coalition attempt to increase their guarantees. One of the possibilities for increasing the guarantee of a participant  $j_0 \in \hat{V}$  is to refrain from the choice of an element  $\alpha_0 \in A^{j_0}$  on which the value  $g_{j_0}(H)$  - the minimum level of utility guaranteed for him, see (4), is attained. It is natural to assume that a participant with a level of guarantee  $g_{j_0}(\hat{H}) = u[\hat{H}] < u^\circ$  will be among the participants attempting to increase their guarantees, and refrains from the selection of the element  $\alpha_0$  indicated above. It may happen that the refusal of  $\alpha_0$  gives rise, for another participant  $j_1 \in V(\hat{H} \setminus \alpha_0)$ , to a decrease from his guarantee  $g_{j_1}(\hat{H}) > u[\hat{H}]$  to the quantity

$g_{j_1}(\hat{H} \setminus \alpha_0) \leq u[\hat{H}]$ . A participant  $j_1 \in V(\hat{H} \setminus \alpha_0)$ , acting from the same considerations as  $j_0$ , refrains from the selection of an element  $\alpha_1$  on which  $g_{j_1}(\hat{H} \setminus \alpha_0)$  is attained. Such a refusal of  $\alpha_1$  can give rise to subsequent refusals, and emerges hereby a chain of "refusing" participants  $\langle j_0, j_1, \dots \rangle$  of the coalition  $\hat{V}$ .

If a coalition  $V$ , stable with respect to the threshold  $u^\circ$  in the sense of Definition 2, with the choice  $H$  became unstable as the threshold  $u^\circ$  increases, then such a coalition, generally speaking, disintegrates; *i.e.* some of its participants may become participants of a new coalition which already is stable with the respect to the increased threshold  $u^\circ$ . By definition of a critical coalition, transaction of its participants into new stable coalition, when the threshold  $u^\circ$  increases is not possible, and it disintegrates completely. The theorem presented below and proved in the appendix reflects a possible character of complete disintegration of a critical coalition in terms of the hypothetical system described above.

**Theorem 5.** *Let there be given a critical coalition  $\hat{V}$  having a nonempty intersection with a certain coalition  $V$ :  $\hat{V} \cap V \neq \emptyset$ . Let  $H$  be the choice of the coalition  $V$  and  $\hat{H}$  the critical choice of the coalition  $\hat{V}$ . Then in the coalition  $\hat{V} \cap V$  there exists a sequence of its participants  $\bar{j} = \langle j_0, j_1, \dots, j_{r-1} \rangle$  such that: a) in the sequence  $\bar{j}$  there are represented all participants of the coalition  $\hat{V} \cap V$  (the players  $j_i$  may be repeated,  $r$  is number of elements in  $\hat{H} \cup H$ ; b) for the sequence  $\bar{j}$  we can construct a chain of contracting coalitions*

$$\langle V(N_0), V(N_1), \dots, V(N_{r-1}) \rangle,$$

where  $N_0 = \hat{H} \cup H$ ,  $N_{i+1} \subset N_i$ , so that for any  $j \in V$ , commencing from a certain  $N_t$ , in all those coalitions  $V(N_i)$ ,  $t \leq i$ , into which the player  $j$  enters, this player is not above  $u[\hat{H}]$ .

### 4. EXAMPLE OF A MONOTONIC GAME

We consider a game of  $n$  customers who at the same time are suppliers of certain goods. Let each  $j$ -th customer supply goods of  $j$ -th designation,  $j = \overline{1, n}$ . The situation under consideration is conveniently depicted in the form of a set of arcs  $W$  of a graph  $G$  of potential deliveries of goods, and the customer-supplier, in the form of a set of its nodes. A potentially effectible delivery of goods for sum of  $c$  bank notes is depicted on the graph by a  $c$ -fold arc.

We shall assume that a "player" in the sense of the scheme of the monotonic game described above is each participant when he acts in the role of a customer and decides from whom he orders the goods required by him. We define the choice of the  $j$ -th customer in the form of a subset of arcs  $A^j$  of the set of potential arcs  $R_j$ , entering into the node  $j$  in the graph  $G$ ;  $A^j \subseteq R_j$ . The nodes of the graph from which  $w \in A^j$  emerge are understood as the supplies of the goods, while a single arc  $w$  is interpreted as a supply, to the customer, of goods for the amount of one bank note. After all orders have been received, each  $j$ -th customer-supplier carries out the supplies.

We call any subset  $V$  of the sets of nodes  $I$  of the graph  $G$  a coalition, while the choice of a coalition is defined in the form of a set of arcs  $H$  depicting supplies of goods in bank notes  $|H|$ , is the money equivalent to the goods ordered by a coalition.

We assume that the participants of the coalition stimulate mutual business contacts. A supplier of goods, being a participant of a coalition, can, e.g. propose a certain rebate to his customer. Here the magnitude of rebate is appropriately set in accordance with the business activity of the supplier, having taken as a measure of its business activity the number of suppliers to himself. Taking into account what has been said, we deter-

mine the rebate in bank notes of goods supplied to the customer, in the form  $\theta_w \cdot b^w$ , where  $b^w$  is the number of supplies with whom the supplier concluded deals, having dispatched goods along the arc  $w \in A^j$ ,  $\theta_w$  is a coefficient of proportionality.

Let  $h_w$  be the money equivalent of the useful effect for the  $j$ -th participant of the coalition in the account in bank notes of goods being consumed, ordered along the arc  $w \in A^j$  (a loss, if  $h_w < 0$ ). With the rebate taken into account, the total useful effect amounts to

$$\pi_w = h_w + \theta_w \cdot b^w.$$

We determine utility of an order along the arc  $w \in A^j$  as a quantity of money equivalent to the overall  $\pi_w$  per bank note of the goods ordered. The guarantee of the  $j$ -th participant of the coalition, just as in the general scheme, is quantity

$$g_j(H) = \min_{w \in A^j} \pi_w.$$

We determine the aim of the coalition as creation of a certain fund by means of deductions from utilities  $\pi_w$ . A rational coalition  $V$  is one which from the utility  $\pi_w$  per bank notes of goods ordered can deduct into the fund a certain sum of money  $u^\circ > 0$ , *i.e.* if and only if  $\pi_w \geq u^\circ$  for all  $w \in H$ . We shall show that the concept of a rational coalition is equivalent to the concept of a stable coalition with respect to a threshold  $u^\circ$ , if as value of the parameter of the game of customers–suppliers we take the amount deducted into the fund being created. Indeed, if  $\pi_w \geq u^\circ$  for any  $w \in A^j$ , then  $j \in V$ ,  $g_j \geq u^\circ$ , *i.e.* the coalition  $V$  is stable with the respect to the threshold  $u^\circ$  (see Section 2) and *visa versa*.

From the results of Section 3 it follows that in the game of customers–suppliers there exists a chain of enclosed rational coalitions, which contract with the growth of the amount of deductions  $u^\circ$ . The procedure of search of rational coalitions allows us to uncover the structure of the chain,

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e.g. to answer the question: is the original set of customers-suppliers a rational coalition? On the basis of Theorem 4 we can find the largest kernel – a critical coalition sustaining the maximum amount of deductions  $u^\mu$ , which constitutes the main interest in this model.

Concluding, we turn our attention to the form of contradiction between the individual and co-operative behavior of the participants of a coalition in the monotone game, using the example of the game of customers-suppliers of goods. From the example it is seen that purely individual behavior with the respect to the index of guarantee would lead to situation in which each customer has a single supplier. It is obvious that a rational coalition originates in general case a more “branched” network of contacts between participants of the coalition so that the level of the index of guarantee by each of the participants will be much higher.

## APPENDIX

**Proof of Theorem 1.** Let the level  $u^\mu$  be attained for the coalitions  $V_1^*$  and  $V_2^*$ , which effect the choices  $H_1^*$  and  $H_2^*$  respectively; *i.e.*  $u^\mu = u[H_1^*]$  and  $u^\mu = u[H_2^*]$ . For player  $j \in I$  we consider two choices:  $H_1^j = H_1^* \cap R_j$  and  $H_2^j = H_2^* \cap R_j$ <sup>6</sup>. By the definition of guarantee  $g_j(H_1^*)$  for the participant  $j \in V_1^*$  of the coalition we have

$$\min_{w \in H_1^j} \pi_w(H_1^1, H_1^2, \dots, H_1^n) = g_j(H_1^*) \geq u^\mu; \quad (\text{A.1})$$

for the participant  $j \in V_2^*$  we respectively have

$$\min_{w \in H_2^j} \pi_w(H_2^1, H_2^2, \dots, H_2^n) = g_j(H_2^*) \geq u^\mu. \quad (\text{A.2})$$

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<sup>6</sup> We note that, in the worst case, for player  $k \notin V_1^*$  ( $k \notin V_2^*$ ),  $H_1^k = \emptyset$  ( $H_2^k = \emptyset$ ).

We determine the choice of a participant  $j \in V_1^* \cup V_2^*$  as  $\Phi^j = H_1^j \cup H_2^j$ . The monotonic property (1) allows us to conclude that the following inequalities are valid:

$$\min_{w \in H_1^j} \pi_w(\Phi^1, \Phi^2, \dots, \Phi^n) \geq \min_{w \in H_1^j} \pi_w(H_1^1, H_1^2, \dots, H_1^n); \quad (\text{A.3})$$

$$\min_{w \in H_2^j} \pi_w(\Phi^1, \Phi^2, \dots, \Phi^n) \geq \min_{w \in H_2^j} \pi_w(H_2^1, H_2^2, \dots, H_2^n). \quad (\text{A.4})$$

Combining (A.1) – (A.4), we obtain

$$\min_{w \in \Phi^j} \pi_w(\Phi^1, \Phi^2, \dots, \Phi^n) \geq u^\mu \quad (\text{A.5})$$

for any  $j \in V_1^* \cup V_2^*$ . If by  $\Phi^*$  we denote the set  $H_1^* \cup H_2^*$ , then for the coalition  $V_1^* \cup V_2^*$  effecting the choice  $\Phi^*$  the inequality (A.5) is rewritten in the form

$$g_j(\Phi^*) \geq u^\mu, \quad j \in V_1^* \cup V_2^*. \quad (\text{A.6})$$

Due to the monotonic property (1) some elements  $w \notin \Phi^*$  (if one can find such) may be added to  $\Phi^*$  while the inequality (A.6) is still true<sup>7</sup>. We will denote the enlarged set by  $\Phi^c$ :  $\Phi^c \supseteq \Phi^*$  and obviously for  $V^c = V(\Phi^c)$  we have  $V(\Phi^c) \supseteq V_1^* \cup V_2^*$ . By the definition of a spectral level  $u^\mu$ , for the participant  $j' \in V^c$ , on which  $u[\Phi^c]$  is attained, we have

$$g_{j'}(\Phi^c) = u[\Phi^c] \leq u^\mu, \quad (\text{A.7})$$

since  $u^\mu$  is the maximum spectral level of functioning of coalitions in the monotonic game. Applying (A.7) and (A.6) to the choice  $\Phi^c$  for the participant  $j = j'$ , we see that  $g_{j'}(\Phi^c) = u^\mu$ , and the coalition  $V^c \supseteq V_1^* \cup V_2^*$  functions on the spectral level  $u^\mu$ . The theorem is proved ■.

**Proof of Theorem 2.** Let  $S^\circ$  is a subset of the set  $W$  in concord with the respect to the threshold  $u^\circ$ ; *i.e.* there exists a sequence  $\bar{\alpha}$ , in concord with the respect to the threshold  $u^\circ$ , such that  $S^\circ = N(\bar{\alpha})$ . We assume that there exists a coalition  $V$  effecting a choice  $H \subset S^\circ$  and functioning on the level  $u[H] \geq u^\circ$ ;  $H \setminus S^\circ \neq \emptyset$ . Let  $\alpha_1 \in H \setminus S^\circ$  and let  $\alpha_1$  be an element,

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<sup>7</sup> We suppose that such elements cannot be added to  $\Phi^c$ .



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which is leftmost in the sequence  $\bar{\alpha}$ . Let  $p$  be the index of the set  $N_p$  in the sequence  $\langle N_0, N_1, \dots, N_{m-1}, N_m \rangle$ . It is obvious that  $t < p$  and, consequently,

$$\pi(\alpha_t; N_t) < u^\circ \quad (\text{A.8})$$

in accordance with a) of the Definition 4. Since the game being considered is monotonic,  $\alpha_t \in H$  and  $H \subseteq N_t$  there must hold

$$\pi(\alpha_t; H) \leq \pi(\alpha_t; N_t). \quad (\text{A.9})$$

From inequalities (A.8) and (A.9) it follows

$$\pi(\alpha_t; N_t) < u^\circ \leq u[H] \quad (\text{A.10})$$

(the latter  $\leq$  by assumption). According to the inequality (A.10) and by the definition of  $u[H]$  we have

$$\pi(\alpha_t; H) < \min_{j \in V} g_j(H). \quad (\text{A.11})$$

Let the element  $\alpha_t$  be chosen by a certain  $q$ -th player; *i.e.*  $\alpha_t \in A^q$ ,  $q \in V$ . On the basis of (A.11) we assume that

$$\pi(\alpha_t; H) < g_q(H) \quad (\text{A.12})$$

is valid. By definition  $g_q(H) = \min_{w \in A^q} \pi(w; H)$ . Following (A.12), we note that  $\pi(\alpha_t; H) < \min_{w \in A^q} \pi(w; H)$ . The last inequality is contradictory, what proves the theorem ■.

**Proof of Theorem 3.** We assume that the construction of the sequence  $\bar{\alpha}$  according to the rules of the procedure ended on a certain  $p$ -th step. This means that  $\bar{\alpha}$  is made up of sequences  $\bar{\gamma}_k$  ( $k = \overline{0, p}$ ), and also of elements of the set  $N_p$ , found according to the rules of the procedure and being certainties for the sequences  $\bar{\gamma}_k$ . We consider any element  $\alpha_i$  of the sequence thus constructed, being located on the left of the  $\alpha$ -th element:  $i < p$ . The given element in the construction process falls into certain set  $\bar{\gamma}_q$ . By construction

$$\pi(\alpha_i; W \setminus \{\bar{\gamma}_0 \cup \bar{\gamma}_1 \cup \dots \cup \bar{\gamma}_{q-1}\}) < u^\circ. \quad (\text{A.13})$$

If to the sequence  $\langle \bar{\gamma}_0, \bar{\gamma}_1, \dots, \bar{\gamma}_{q-1} \rangle$  we add the elements  $\bar{\gamma}_q$ , which in  $\bar{\alpha}$  are on the left of the  $\alpha_i$ -th, then this set of elements together with the added part  $\bar{\gamma}_q$  composes the complement  $\bar{N}_i$  up to the set  $W$  (see Definition 4).

On the basis of the monotonic property (1) we conclude that  $\pi(\alpha_i; W \setminus \{\bar{\gamma}_0 \cup \bar{\gamma}_1 \cup \dots \cup \bar{\gamma}_{q-1}\}) \geq \pi(\alpha_i; W \setminus \bar{N}_i) = \pi(\alpha_i; N_i)$ . The last relation in the combination with (A.13) shows that  $\pi(\alpha_i; N_i) < u^\circ$ . From the construction of the sequence  $\bar{\alpha}$  it is also obvious that for any  $j \in V(N_p)$  the guarantee  $g_j(N_p) \geq u^\circ$ . The theorem is proved ■.

**Proof of the Theorem 4.** Theorem can be proved as follows. First, a sequence  $\bar{\alpha}$ , in concord with respect to the highest spectral level  $u^\mu$ , in the monotonic game exists, according to Theorem 3, and is, at the same time, a defining sequence; as the subsequence  $\langle \Gamma_0, \Gamma_1, \dots, \Gamma_p \rangle$  in this case we have to choose the sequence  $\langle W, S^\mu \rangle$ , where  $S^\mu$  is a set  $S^\mu \subset W$  which is in concord with respect to the highest level  $u^\mu$ . The determinable coalition is  $V(S^\mu)$ . The uniqueness of the coalition  $V(S^\mu)$  is proved in Corollary 1 to the Theorem 1. Secondly, the choice  $S^\mu$  of the coalition  $V(S^\mu)$ , playing the part of the set  $\Gamma_p$  in the Definition 6, attains the maximum of the function  $u[H]$ , a fact which follows from Theorem 3 and b) of Definition 6; *i.e.*  $u[S^\mu] = u^\mu$ . Thirdly, the last statement of Theorem 4 is a particular case of the statement of Theorem 2, if we put  $u^\circ = u^\mu$ . The theorem is proved ■.

**Proof of the Theorem 5.** We consider a monotonic game of participants of a coalition  $\hat{V} \cup V$  on the set  $\hat{H} \cup H$ , where  $\hat{H}$  is the critical choice of the critical coalition  $\hat{V}$ , and  $H$  is some choice of the coalition  $V$ . Below the set  $\hat{H} \cup H$  is denoted by  $\Omega$ , while all concepts refer to a monotonic sub-game on  $\Omega$ .

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Let  $u^\circ$  be the threshold of the parameter  $u$  of the game on  $\Omega$ , and let  $u^\circ > u[H]$ . We construct a sequence  $\bar{\alpha}$  of elements  $\Omega$ , which is in concord with respect to the threshold  $u^\circ$ . Two variants could be represented: 1) the set  $S^\circ$ , in concord with the respect to the threshold  $u^\circ$  is empty; 2)  $S^\circ$  is not empty. We consider them one after the other. First, in the variant 1) from a sequence of elements  $\bar{\alpha}$  of elements of  $\Omega$  in concord with respect to the threshold  $u^\circ$ , we uniquely determine a sequence of participants of the coalition  $\hat{V} \cup V$  choosing elements  $\alpha_i$  from sequence  $\bar{\alpha}$  and composing a certain chain  $\bar{j} = \langle j_0, j_1, \dots, j_{r-1} \rangle$  ( $r$  is the number of elements  $\Omega$ ). Secondly, from the sequence  $\bar{\alpha}$  we also uniquely determine the sequence of coalitions  $\langle V(N_0), V(N_1), \dots, V(N_{r-1}) \rangle$ , where  $N_0 = \Omega$ ,  $N_{i+1} = N_i \setminus \alpha_i$ , with  $j_i \in V(N_i)$ .

In the second variant none of the participants of the coalition  $\bar{V}$  can be in a coalition, which is in concord with the respect to the threshold  $u^\circ > u[H]$ . This would contradict the definition of a critical coalition  $\bar{V}$ . Therefore in the chain  $\bar{j}$  thus constructed of participants of the coalition  $\hat{V} \cup V$  (by the same method as in the first variant) all participants of the coalition  $\bar{V}$  are on the left of the  $j_p$ -th player;  $p$  is uniquely determined from the sequence  $\bar{\alpha}$  (see Definition 4). By property a) of the Definition 4 and from the definition of the guarantee of a player  $j_i \in V(N_i)$  we have

$$g_{j_i}(N_i) \leq \pi(\alpha_i; N_i) < u^\circ. \quad (\text{A.14})$$

Proceeding from the structure of the spectrum of a monotonic parametric game on  $\Omega$  (see Corollary 2 to the Theorem 2) the value  $u^\circ$  marginally close to  $u[H]$  is satisfied successfully in the two variants considered. The first variant of the Theorem 5 forms the statement b) derived earlier from Definition 4 and 5 (see section 2). The 2<sup>nd</sup> variant of the statement of the theorem is directly derived from the relation (A.14) ■.

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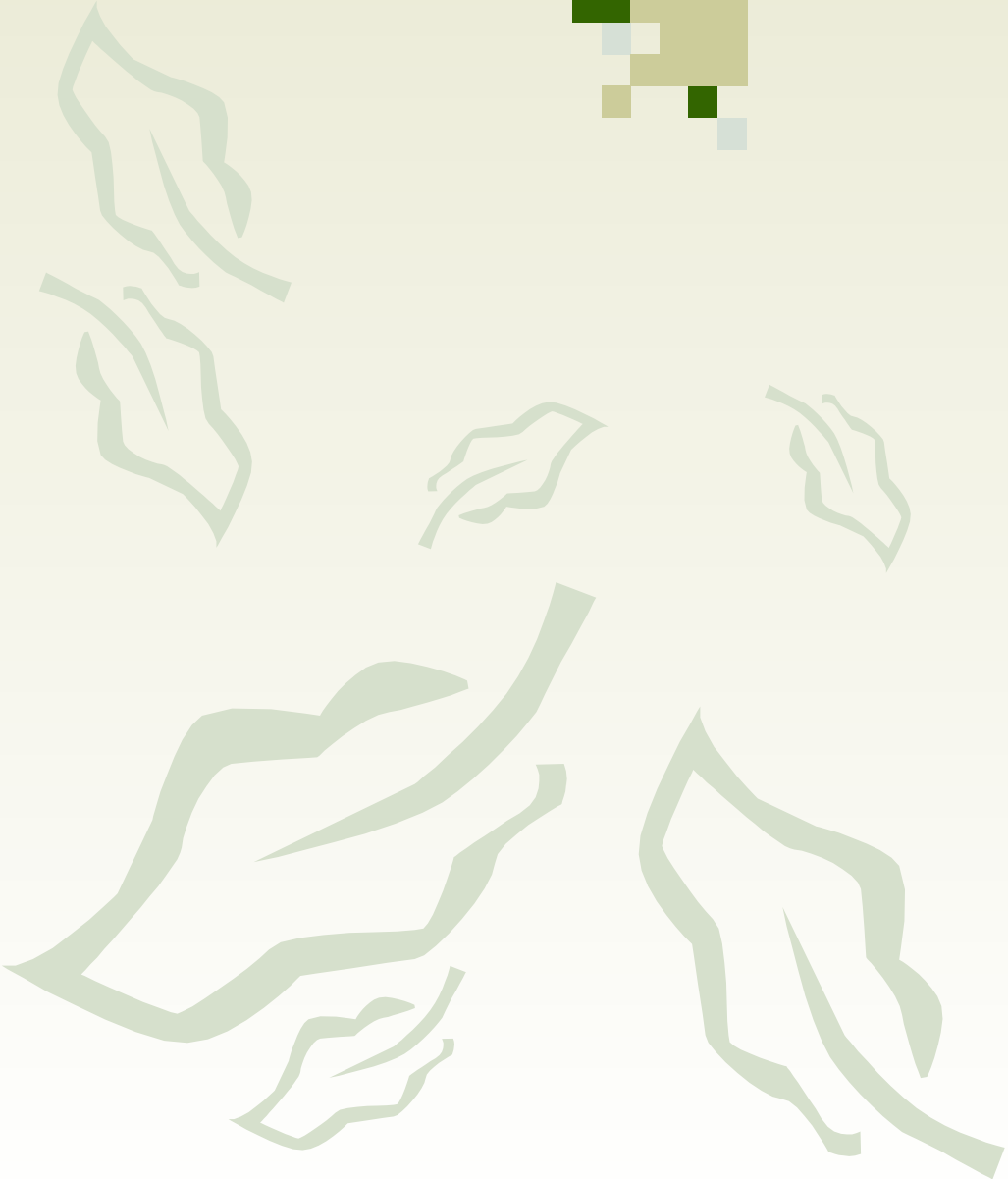
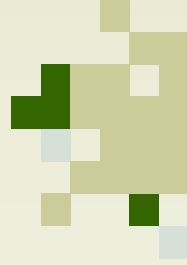
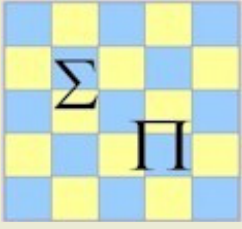
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<sup>i</sup> In his book review of "Ménard, C. and M.M. Shirley (eds.) [2005], *Handbook of New Institutional Economics*, Springer: Dordrecht, Berlin, Heidelberg, New York. XIII. 884 pp., Rudolf Richer, University of Saarland, noticed that

*North and Williamson stress, besides transaction costs, the role of bounded rationality, uncertainty, and imperfect rationality. Their objects of research differ: Northian NIE focuses on macro institutions that shape the functioning of markets, firms, and other modes of organizations such as the state (section II) and the legal system (section III). Williamsonian NIE concentrates on the micro institutions that govern firms (section IV), their contractual arrangements (section V), and issues of public regulation (section VI). Both the Northian and Williamsonian approaches to the NIE are used, i.e. in development and transformation economics: in efforts towards explaining the differences of exchange-supporting institutions (section VIII).*

It is worth to emphasize, in view of the above, that when the player  $j \in V$  must make a payment  $u^o$  for the element  $w \in A^j$ , the payment is well suited in the role of transaction cost. Indeed:

*"In economics and related disciplines, a **transaction cost** is a cost incurred in making an economic exchange. For example, most people, when buying or selling a stock, must pay a commission to their broker; that commission is a transaction cost of doing the stock deal. Or consider buying a banana from a store; to purchase the banana, your costs will be not only the price of the banana itself, but also the energy and effort it requires to find out which of the various banana products you prefer, where to get them and at what price, the cost of travelling from your house to the store and back, the time waiting in line, and the effort of the paying itself; the costs above and beyond the cost of the banana are the transaction costs. When rationally evaluating a potential transaction, it is important to consider transaction costs that might prove significant."*



# Equilibrium in a Retail Chain with Transaction Costs

J. E. Mullan \* Credits: \*\*

**Abstract.** The paper addressed a situation of how a retail chain consisting of suppliers, agents, and distributors transformed while the costs of transactions increased. When the costs increased, the orders and deliveries between relevant interest groups resulted in the formation of the most costs' tolerant retail chain. The participants of the most tolerant chain remained in equilibrium under condition that in any transaction the gain of trade exceeded the transaction cost. Making to buy and sale decisions, the participants of the chain supposed to follow the rules and norms of what the author called a monotonic game.

Keywords: suppliers, distributors, monotonic game, retail chain

*Businessmen in deciding on their ways of doing business and on what to produce have to take into account transaction costs. If the cost of making an exchange are greater than the gains which that exchange would bring, that exchange would not take place and the greater production that would flow from specialization would not be realized. In this way transaction costs affect not only contractual arrangements, but also what goods and services are produced.* Ronald H. Coase, "The Institutional Structure of Production," Ménard, C., and M. M. Shirley (eds.) [2005], *Handbook of New Institutional Economics*, Springer: Dordrecht, Berlin, Heidelberg, New York. XIII. 884pp., p.35, ISBN 1-4020-2687-0.

## 1. INTRODUCTION

All, perhaps, know that prices on commodity markets sometimes continue to rise unabated on the back of an anticipated shortage in the global raw materials availability and sharp volatility in the commodity future markets and terminal prices on fears of an immediate shortage of materials in the short term. Along with the significant increase in commodity

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\*\* A part of this article was translated from *Avtomatica i Telemekhanika*, 1980, 12, pp. 124 – 131. Original article submitted 1979. Automation and Remote Control, Plenum Publishing Corporation 1981, pp. 1724-1729.

Russian version: <http://www.data laundering.com/download/network-ru.pdf>

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prices, on one hand, the transaction costs increase on inputs like petroleum, electricity, etc. On the other, while currency of exchange rates also moving adversely, the situation becomes uncertain. As an example, one may point at recent market price increase of coffee raw materials, which did not have immediate consequences for some known positions, while the distributors <sup>1</sup> of a retail chain, however, demonstrate readiness to make losing transactions. With this in mind, distributors are trying to hold prices constant. However, it is also understandable that it would be impossible for the distributor to make frequent price changes again and again. Given the current context, they will have no other option but to seek price increase for distributed commodities with an immediate effect.

Uncertainties in market prices of commodities always lead to an increase of transaction costs. Transaction costs increase once again leads to additional uncertainties, and the distributors in the retail chain end up in a dead circle of price increase, which may result that the bilateral trade does not take place, and the market old supply and demand structure to be replaced with a new. In the environment of constant price increase, the orders and deliveries do not match any more for a given supply and demand structure. In such situations, individual participants in the retail chain are still assumed to act rationally finding a new ways of making business with the object of maximizing the profit by trying to restructure the chain. Worth to note that New Institutional Economics gives an explanation for transactions as mediated through the market in two directions: the vertical integration, Joskow [2, 2005], where the market structure is mostly a vertical chain of semi-product components, and the horizontal chain of services and products outsourced by companies if needed to produce the end product.

This paper addresses the above situation in question by setting up a retail chain game of the participants in the chain grounding on supposition that orders and deliveries be met with uncertainty of transaction costs. In

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<sup>1</sup> A group of retail outlets owned by one firm and spread nationwide or worldwide.

so doing, the paper attempts to develop a numerical description of the supply and demand structure for the deliveries of commodities in the retail chain. The allegedly rational behavior of a participant is not always such, because the participants on purpose may attempt to enter but irrationally into certain losing transactions in hope to offset the negative effect of the former. Given this irrational situation the prices will increase additionally upon already profitable transactions. Numerical analysis of irrational situations reveals, however, that in case the participants will try to avoid all losing transactions, their behavior is once again becoming rational and in such situations the participants of the retail chain will end up in the Nash equilibrium [8, 1953].

To our knowledge (or lack of that), the retail chain formation, or in mundane terms the restructuring process of the retail chain is rather complicated mathematical problem, which do not have satisfactory solutions. However, in recent years it has become clear that a mathematical structure known as antimatroid is well suited for such type a retail chain formation process, c.f., Algaba, et al. [1, 2004]. Antimatroid is a collection of potential interests groups—subsets of participants, i.e. those who make decisions to buy and sale in bilateral trade transactions. That is to say, within antimatroid one will always find a path of transactions connecting members of the retail chain—if the latter forms of course—with each other by mutual business interests inside groups/coalitions belonging to antimatroid and making the exchange as participants of a characteristic retail chain.

We step up beyond convention of the theory of coalition games that the solution mandatory has to be a core, and take the retail chain formation process in terms of so-called *defining sequence* of transactions, Mullat [6, 1979]. The sequence facilitates the retail chain formation as a transformation process of nested sets of bilateral transactions, which ends at its last and highest costs' threshold—the most tolerant retail chain towards costs—a kernel. Hereby, the kernel operates as a retail chain of participants capable to cover the highest transaction costs in case of uncertainty.



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In our case, the *defining sequence* of transactions produces the elements of an antimatroid—some interest groups, c.f., Levit and Kempner, [5, 2001]; see also Korte et al., [4, 1991]. The defining sequence on antimatroid, in particular, follows the Greedy heuristic procedure of Shapley's value, but in inverse order, c.f., Rapoport [10, 1985].

Bearing all this in mind, the suggested framework allows performing a series of computer simulations. First, to determine the possible response of the retail chain participants, to different supply and demand structures. Second, to identify the participants, where the executive efforts might be applied to prevent unpredictable actions that may misbalance the equilibrium in the retail chain. With this object, we used a model to assemble an "elasticity" measure for the choice of customers; this measure is represented by transaction costs' interval, for which the retail chain remains in equilibrium.

The rest of this paper is structured as follows. The next section sets up the basic concepts intending to bring at the surface the calculus of utilities of participants in the retail chain. It is a preliminary step necessary to move forward to the Section 3, where the general model of participants of the chain is described. In Section 4, which is main part of the paper, the retail chain game of customers addresses the process of the chain formation in details. Here the monotonic property of utilities plays its major role. A summary of the results ends the study.

## 2. DESCRIPTION OF A RETAIL CHAIN: THE SIMPLE FORM

To consider the simplest case of commodities distribution in a retail chain might be instructive. This elementary model is used at current stage solely as a convenient means of simplifying the presentation.

The distribution of commodities in the retail chain is characterized by sales figures that may be expressed as one of the following three alternative numbers: a) a demand  $\eta$  which is disclosed to the particular partici-

participant either externally or by other participant in the chain; b) a capable supply  $\xi$  calculated at the cost of all commodities produced by the participant for delivery outside the chain or to the other participants; c) actual sales  $\gamma$  calculated at the prices actually paid by the customers for the delivered commodities.

An order is thus defined as a certain quantity of a particular commodity ordered by one of the participant's from another participant in the retail chain; a delivery is similarly defined as a certain quantity of a commodity delivered by one of the participant's to another participant in the chain. We assume that the chain includes suppliers who are only capable of making deliveries – the produces; participants, who both issue orders and make deliveries – the agents; and the distributors, who only order commodities from other participants.<sup>1</sup>

In what follows we consider the retail chain of orders and deliveries for the case like “pipeline” distribution without “closed circuits.” Therefore, we can always identify a unique direction of “retail chain” of orders from the distributors to the produces via agents and a “retail chain” of deliveries in the reverse direction.

Let us consider in more detail this particular retail chain of orders and deliveries of commodities. The direction of the chain of orders (deliveries) is defined by assigning serial numbers – the indexes 1,2 and 3 – to the producer, to the agent, and to the distributor, respectively. The producer and the agent act as suppliers, the agent and the distributor act as customers. The agent thus has the dual role of a supplier and a customer, whereas the producer only acts as a supplier and the distributor only acts as a customer.

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<sup>1</sup> In subsequent sections, the distributors also act as suppliers to external customers.

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The chain of orders to the produces from the customers is characterized by two numbers  $\eta_{23}$  and  $\eta_{12}$ . The number  $\eta_{wj}$  ( $w = 1,2; j = 2,3$ ) is the demand  $\eta_{wj}$  disclosed by the customer  $j$  to the supplier  $w$ . We assume that sales are equal to deliveries. Two numbers  $\xi_{12}$  and  $\xi_{23}$ , which are interpreted as the corresponding capable sales similarly characterize the chain of deliveries to the distributor.

Suppose that the demand of the distributor to the external customers is fixed by  $d$  bank notes. The capable sales of the producer are  $s$  bank notes. In other words,  $d$  is the estimated amount of orders from the external customers and it plays the same role as the number  $\eta$  for the customers in the retail chain. Similarly,  $s$  is the intrastate amount of estimated deliveries by the producer, and it has the same role as  $\xi$  for the customers.

Let us now consider the exact situation in a chain. To make deliveries at a demand amount of  $d$  bank notes, the distributor have to place orders with the agent in the amount of  $\eta_{23} = v_{23} \cdot d$  bank notes, where  $v_{23}$  are the distributor's cost of commodities sold (the cost per 1 bank note of sales). The agent, having received an order from the distributor, will in turn place an order with the supplier in the amount  $v_{12} \cdot \eta_{23}$ , where  $v_{12}$  is the agent's cost per 1 bank note of sales. On the other hand, the estimated sales of the producer are  $\xi_{12}$  bank notes,  $\xi_{12} = s$ . Assuming that all the transactions between the suppliers and the customers in the retail chain are materialized in amounts not less than those indicated in the purchase orders, the actual sales of the producer to the agent are given by  $\gamma'_{12} = \min\{\xi_{12}, \eta_{12}\}$ .

Now, since the agent paid the producer  $\gamma'_{12}$  for the commodities ordered, the agent's revenue is  $\xi_{23} = \gamma'_{12}/v_{12}$ , where clearly  $\xi_{23} \geq \gamma'_{12}$ . The difference between the revenue  $\xi_{23}$  and the costs  $\gamma'_{12}$  is defined as

$$\pi_{12} = \gamma'_{12} \cdot (1 - v_{12})/v_{12}.$$

From the same considerations,  $\gamma'_{23} = \min\{\xi_{23}, \eta_{23}\}$ <sup>2</sup> give the actual sales of the agent to the distributor. We similarly define the difference  $\pi_{23} = \gamma'_{23} \cdot (1 - v_{23}) / v_{23}$ . The numbers  $\pi_{12}$ ,  $\pi_{23}$  represent the profit of the customers in the retail chain.

In conclusion of this section, let us consider the numbers  $\pi_{12}$ ,  $\pi_{23}$  more closely. We see from the above discussion that the material costs are the only component of the costs of commodities sold for the customers in the retail chain; no other producing or transaction costs are considered. And yet in Section 4 the numbers  $\pi_{12}$ ,  $\pi_{23}$  are used as the admissible bounds on transaction costs, which are assumed to be unknown. It is in this sense we construct a model of a monotonic game of customers, Mullat [6, 1979].

### 3. DESCRIPTION OF A RETAIL CHAIN: THE GENERAL FORM

Consider now a retail chain consisting of  $n$  participants indexed  $w$ ,  $j = 1, 2, \dots, n$ . The state of a supplier  $w$  is characterized by a  $(m+1)$ -component vector<sup>3</sup>  $\langle d_w, y_w \rangle = \langle d_w, \eta_{wk+1}, \dots, \eta_{wn} \rangle$ , ( $n - k = m$ ); the state of a customer  $j$  by a  $(v+1)$ -component vector  $\langle s_j, x_j \rangle = \langle s_j, \gamma_{1j}, \dots, \gamma_{vj} \rangle$ . The components of the  $\langle d_w, y_w \rangle$  and  $\langle s_j, x_j \rangle$  vectors are interpreted as follows:  $d_w$  is the total orders amount of the supplier  $w$  acting as a customer;  $s_j$  is the capable sales total amount of the customer  $j$  acting as a supplier;  $\eta_{wj}$  is the cost of orders placed by the customer  $j$  with the supplier  $w$ ;  $\gamma_{wj}$  are actual sales (deliveries) to customer  $j$  from the supplier  $w$ . As indicated in the footnote,  $\gamma_{wj}$  represents the deliveries valued at the selling prices of the customer  $j$  acting as a supplier. The vectors  $\langle d_w, y_w \rangle$ ,  $\langle s_j, x_j \rangle$  are the order and the delivery vectors, respectively.

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<sup>2</sup> In subsequent sections,  $\gamma'_{wj}$  is replaced by  $\gamma_{wj} = \gamma'_{wj} / v_{wj}$ . The numbers  $\gamma$  and  $\gamma'$  differ in the units of measurement of the commodities delivered to the user  $j$ . While  $\gamma'$  represents the sales at the cost,  $\gamma$  represents the same sales at actual selling prices.

<sup>3</sup>  $k$  is the number of produces, see below.

## Retail Chains

With each participant in the retail chain we associate certain domains in the nonnegative orthants  $\mathfrak{R}^{m+1}$  of the  $(m+1)$  – and  $\mathfrak{R}^{v+1}$  of the  $(v+1)$  – dimensional space. These domains  $\mathfrak{R}^{m+1}$  and  $\mathfrak{R}^{v+1}$  are the regions of feasible values of vectors  $\langle d_w, y_w \rangle, \langle s_j, x_j \rangle$  in the  $(m+v+2)$  – dimensional space.

For some of the participants vectors with  $\gamma_{wj} > 0$  are inadmissible, and for some participants vectors with  $\eta_{wj} > 0$  are inadmissible. Participants having the former property will be called produces and those having the latter property will be called distributors; all other participants in the retail chain will be called agents. In what follows the numbers  $s_w$  ( $w = 1, 2, \dots, k$ ) characterize the  $k$  produces; the number  $s_w$  represents the capable sales controlled by the participant  $w$ . The numbers  $d_j$  ( $j = v+1, v+2, \dots, n$ ) correspondingly characterize the  $r$  distributors: the number  $d_j$  represents the demand to the external customers ( $n - v = r$ ).

Let us now impose certain constrains on the admissible vectors in this retail chain. The following constrains are strictly “local,” i.e. they apply to the individual participants in the retail chain.

The admissible retail chain states are constrained by balance conditions equating the actual sales from all the suppliers to a particular customer to capable sales of that customer acting as a supplier:

$$s_j = \sum_{w=1}^v \gamma_{wj} \quad (j = k+1, k+2, \dots, n). \quad (1)$$

We also require balance conditions between the cost of orders placed by all the customers with a particular supplier and the demand figure of that supplier acting as a customer:

$$d_w = \sum_{j=i+1}^n \eta_{wj} \quad (w = 1, 2, \dots, v). \quad (2)$$

As we have noted above, the retail chain considered in this article does not allow “closed-circuit motion” of orders or deliveries until a particular order reaches a producer or the delivery reaches a distributor. The indexes

labeling the participants in such chains are ordered in a way <sup>4</sup> that if  $w$  is a supplier and  $j$  is a customer, then  $w < j$  ( $w = 1, 2, \dots, v$ ;  $j = v + 1, v + 2, \dots, n$ ). We call such chains as of a retail-type, and their description requires certain additional assumptions.

Consider the constants  $\alpha_{wj} \geq 0$  and  $\beta_{wj} \geq 0$  satisfying the following constraints ( $w < j$ ;  $j = k + 1, \dots, n$ ):

$$\sum_j \alpha_{wj} \leq 1 \quad (j > w; w = 1, 2, \dots, v), \quad \sum_w \beta_{wj} \leq 1 \quad (3)$$

For the supplier  $w$ , the number  $\alpha_{wj}$  is the fractional cost of orders made to the customer  $j$ . For customer  $j$ , the number  $\eta_{wj} = \beta_{wj} \cdot d_j \cdot v_{wj}$  is the fractional cost of the deliveries from supplier  $w$ , which are necessary for meeting the sales target.

Suppose that purchase of orders in the retail chain move from distributors through agents to suppliers. This chain is conducted at the wholesale prices. The deliveries, also conducted at the wholesale prices of the chain in the opposite direction. We express the effective wholesale prices by a set of constants  $v_{wj}$  ( $w = 1, 2, \dots, v$ ;  $j = k + 1, k + 2, \dots, n$ ), which represent the participant's cost per one bank note of sales for a customer acting as a supplier.

The set of constants  $\alpha_{wj}$ ,  $\beta_{wj}$  and  $v_{wj}$  make it possible to uniquely determine the amount of orders and deliveries in a given transaction. Indeed, the amount of orders to the supplier  $w$  from the customer  $j$  is given by  $\eta_{wj} = \beta_{wj} \cdot d_j \cdot v_{wj}$ . The relation (see Section 2) determines the amount of deliveries  $\gamma'_{wj} = \min \{ \xi_{wj}, \eta_{wj} \}$ , where  $\xi_{wj} = s_w \cdot \alpha_{wj}$  are the capable sales values at cost prices. Considering the difference in revenue from sales of customer  $j$  acting as a supplier, we conclude that the deliveries from the supplier  $w$  to the customer  $j$  are given by  $\gamma_{wj} = \gamma'_{wj} / v_{wj}$ .

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<sup>4</sup> The term topological sorting originates from Knuth [3, 1972] to describe the ordering of indexes having this property.

## Retail Chains

In conclusion, let us consider one computational aspect of order and delivery vectors in a retail-type distribution chain.<sup>5</sup> It is easily seen that the components  $d_j$ ,  $s_w$ ,  $\eta_{wj}$  and  $\gamma_{wj}$  ( $w = 1, 2, \dots, v$ ;  $j = k + 1, k + 2, \dots, n$ ) as obtained from (1) and (2) are given by ( $w < j$ ;  $j = k + 1, \dots, n$ )

$$d_w = \sum_j \beta_{wj} \cdot d_j \cdot v_{wj} \quad (j > w; w = 1, 2, \dots, v) \quad (4)$$

$$s_j = \sum_w \min\{s_w \cdot \alpha_{wj}; \beta_{wj} \cdot d_j \cdot v_{wj}\} / v_{wj} \quad (5)$$

The starting data in (4) is the demand of the distributors to external customers, i.e. the numbers  $d_{v+1}, d_{v+2}, \dots, d_n$ . The starting data in (5) are the capable sales amounts  $s_1, s_2, \dots, s_k$  of the produces, which together with the numbers  $d_1, d_2, \dots, d_v$  from (4) are used in (5) to compute the actual sales of the customers.

### 4. A MONOTONIC GAME OF CUSTOMERS IN THE RETAIL CHAIN

In the previous section we considered a retail-type distribution in the chain with participants indexed by  $w = 1, 2, \dots, v$ ;  $j = k + 1, k + 2, \dots, n$ : the index  $j$  identifies a customer, the index  $w$  identifies a supplier.

Let us interpret the activity of the retail chain as a monotonic game, Mulla [6, 1979], in which the customers need to decide from what supplier to order a particular commodity.

Suppose that in addition to the cost of materials, the customers bear uncertain transaction costs in their bilateral trade with suppliers. Because of the uncertainty of transaction costs, it is quite possible that in some transactions the costs will exceed the gross profit from sales. In this case, the potentially feasible transactions will not take place.

Let the set  $R_j$  represents all the potential transactions corresponding to the set of suppliers from which the customer  $j$  is to make his choice. The choice of the customer  $j$  ( $j = k + 1, k + 2, \dots, n$ ) is a subset  $A^j$  of the set  $R_j$ :

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<sup>5</sup> Here we need only consider the principles of the computational procedure.

$A^j \subseteq R_j$  ; the case  $A^q = \emptyset$  is not excluded: it requires the customer's refusal to make a choice. The collection  $\langle A^{k+1}, A^{k+2}, \dots, A^n \rangle$  represents the customer's joint choice. It is readily seen that the sets  $R_j$  are finite and nonintersecting; their union corresponds to set  $W = R_{k+1} \cup R_{k+2} \cup \dots \cup R_n$ .

In what follows, we focus on the criterion by which the customer  $j$  chooses his suppliers  $A^j$  while the lowest transaction costs, as a threshold  $u^0$ , increases. In contrast to the standard monotonic game, Mullan [6, 1979], which is based on a coalition formation, we will consider the strategy of individual customers whose objective is to maximize the profit from the actual sales revenues. We will thus essentially deal with  $m$  players' game,  $m = n - k$ .

Let us first introduce a measure of the utility of a transaction between customer  $j$  and supplier  $w \in A^j$  ( $j = k + 1, k + 2, \dots, n$ ). The utility of a transaction between customer  $j$  and supplier  $w$  is expressed by the corresponding profit  $\pi_{wj} = \gamma_{wj} \cdot (1 - v_{wj})$ .

The utility of a transaction with a supplier  $w \in A^j$  is a function  $\pi_{wj}(X_{k+1}, X_{k+2}, \dots, X_n)$  of many variables: the value of the variable  $X_j$  is the choice  $A^j$  of the customer  $j$ , the number of variables is  $m = n - k$ . To establish this fact, it is sufficient to show how to compute the components of the order and delivery vectors from the joint choice  $\langle X_{k+1}, X_{k+2}, \dots, X_n \rangle$ . Indeed, according to our description, a retail-type distribution in the chain requires defining the constants  $\alpha_{wj} \geq 0$  and  $\beta_{wj} \geq 0$  ( $w = 1, 2, \dots, v; j = k + 1, \dots, n$ ) that satisfy the constraints (3). A pair of constants  $\alpha_{wj}$  and  $\beta_{wj}$  can be assigned in a one-to-one correspondence to a supplier  $w \in R_j$ , rewriting (3) in the form

$$\sum_{w \in R_j} \alpha_{wj} \leq 1 \quad (w = 1, 2, \dots, v), \quad \sum_{w \in R_j} \beta_{wj} \leq 1 \quad (j = k + 1, \dots, n) \quad (6)$$

If the constraints (6) are satisfied, then the same constraints are of neces-



sity satisfied on the subsets  $A^j$  of the set  $R_j$ . Thus, restricting (4) and (5) to the sets  $X_j \subseteq R_j$ , the numbers  $\gamma_{wj}$  can be uniquely calculated for every joint choice  $\langle X_{k+1}, X_{k+2}, \dots, X_n \rangle$ . Finally, let us define the individual utility criterion of the customer  $j$  in the form:

$$\Pi_j = \sum_{w \in A^j} (\pi_{wj} - u_{wj}), \quad (7)$$

where  $u_{wj}$  are the customer  $j$  transaction costs allocable to the supplier  $w \in A^j$ ; we define  $\Pi_j = 0$  if the customer  $j$  refused to make a choice —  $A^j = \emptyset$ . The function  $\pi_{wj}(X_{k+1}, X_{k+2}, \dots, X_n)$  has the obvious property of monotone utility, so that for every pair of joint choices of customers  $\langle L^{k+1}, L^{k+2}, \dots, L^n \rangle$  and  $\langle G^{k+1}, G^{k+2}, \dots, G^n \rangle$  such that  $L^j \subseteq G^j$  ( $j = k + 1, \dots, n$ ) we have

$$\pi_{wj}(L^{k+1}, L^{k+2}, \dots, L^n) \leq \pi_{wj}(G^{k+1}, G^{k+2}, \dots, G^n). \quad (8)$$

The property of monotone utility leads to certain conclusions concerning the behavior of customers depending on the individual utility criterion. Under certain conditions, rational behavior of customer  $j$  (i.e. maximization of the profit  $\Pi_j$ ) is equivalent to avoid profit-losing transaction with all the suppliers  $w \in A^j$ . This aspect is not made explicit in Mullat [7, 1979], although it is quite obvious. Thus, using the lemma, see the English version at p.1473, we can easily show that if the utilities  $\pi_{wj}(\dots, X_j, \dots)$  are independent of the choice  $X_j$ , the customer  $j$  maximizes his profit  $\Pi_j$  by extending his choice to the set-theoretically largest choice. In what follows we will show that this result also applies under a weaker assumptions.

First, a few reservations about the proposed condition – see (9) below. This condition has a simple economic meaning: the customer  $j$  entering into losing transactions cannot achieve a net increase in his utility of the

losses. For example, if for fixed choices of all other customers in the retail chain, the utilities  $\pi_{w_j}(\dots, X_j, \dots)$  for  $w \in X_j$  are independent of the choice  $X_j$ , the condition (9) hold as strict inequalities. These conditions are also reduces to strict inequalities when, for instance, the capable sales  $\xi_{w_j}$  in each transaction between customer  $j$  and supplier  $w \in A^j$  is not less than the demand  $\eta_{w_j}$  so that every customer can receive the entire quantity ordered from his suppliers. In particular, by increasing the producers' supply  $s_1, s_2, \dots, s_k$  with unlimited manufacturing capacity, we can always increase the capable sales to such an extent that it exceeds the demand, so that the conditions (9) are satisfied.

We can now formulate the final conclusion: the following lemma suggests that each customer will make his choice so as to maximize the profit  $\Pi_j$ , providing all the other customers keep their choices fixed.<sup>6</sup>

Let the suppliers not entering the set  $A_j$  be assigned indexes  $q = 1, 2, \dots$ . Then the profit  $\Pi_j$  of customer  $j$  is represented by a many-variable function  $\Pi_j(t_{1j}, t_{2j}, \dots)$  with variables  $t_{qj}$  varying on  $[0, \beta_{qj}]$ .<sup>7</sup> The value of the function  $\Pi_j(t_{1j}, t_{2j}, \dots)$  is the customer's profit for the case when the customer  $j$  has extended the choice by placing orders in the amounts of  $t_{qj} \cdot d_j \cdot v_{qj}$  with the suppliers  $q = 1, 2, \dots$  outside the choice  $A_j$ . Thus the set of variables  $t_{qj}$  identifies the suppliers  $q = 1, 2, \dots$ , and customers  $j$  who expand their choice  $A_j$ . If all  $t_{qj} = 0$ , the choice  $A_j$  is not expanded and the profit  $\Pi_j(0, 0, \dots)$  coincides with (7).

The profit function  $\Pi_j(t_{1j}, t_{2j}, \dots)$  thus has to satisfy the following constraint: for every  $t_{qj}$  in  $[0, \beta_{qj}]$   $q = 1, 2, \dots$

$$\Pi_j(t_{1j}, t_{2j}, \dots) \leq \Pi_j(0, 0, \dots). \quad (9)$$

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<sup>6</sup> The joint choice of users having this property is generally interpreted in the sense of Nash equilibrium, [8, 1953], see also Owen, [9, 1968].

<sup>7</sup> We recall that  $\beta_{qj}$  is the fractional cost of all the orders placed with supplier  $q$ .

**Definition.** A joint choice  $\langle A_o^{k+1}, \dots, A_o^n \rangle$  of the retail chain customers is said to be rational with the threshold  $u^o$  if, given a amount of transaction costs not less than  $u^o > 0$ , the utility measure  $\pi_{w_j} \geq u^o$  in every transaction of customer  $j$  with the supplier  $w \in A_o^j$  ( $j = k + 1, \dots, n$ ).

**Lemma.** The set-theoretically largest choice  $S^o = \langle A_o^{k+1}, \dots, A_o^n \rangle$  among all the joint choices rational with threshold  $u^o > 0$  ensures that the retail-type distribution chain is in equilibrium relative to the individual profit criterion  $\Pi_j$  under the following conditions: a) the transaction costs  $u_{w_j}$  for  $w \in S^o$  do not exceed  $\min \pi_{w_j}$  over  $w \in S^o \cap R_j$ ; b) inequality (9) holds.

**Proof.** Let  $S^o$  be a set-theoretically largest choice among all the joint choices rational with the threshold  $u^o$ , i.e.  $S^o$  is the largest choice  $H$  among all the choices such that  $\pi_{w_j}(H \cap R_{k+1}, \dots, H \cap R_n) \geq u^o$ . Suppose that some customer  $p$  achieves a profit higher than  $\Pi_p$  by making the choice  $A^p \subseteq R_p$ , which is different from  $S^o \cap R_p$ ;  $\Pi'_p = \sum_{w \in A^p} (\pi_{w_p}(\dots, A^p, \dots) - u_{w_p}) > \Pi_p$ , subject to  $u^o \leq u_{w_p} \leq \min_{w \in A^p} \pi_{w_p}$ . Clearly, the choice  $A^p$  is not a subset of  $S^o$ , since this would contradict the monotone property (8), so that  $A^p \setminus S^o \neq \emptyset$ . By the same monotone property, the customer making the choice  $A^p \cup (S^o \cap R_p)$  will achieve a profit not less than  $\Pi'_p$ . On the other hand, all transactions in  $A^p \setminus S^o$  are losing transactions for this customer, since  $S^o$  is the set-theoretically largest set of non-losing bilateral trade agreements tolerant towards the transactions costs' threshold  $u^o > 0$ . For the customer  $p$  making the choice  $A^p \cup (S^o \cap R_p)$  the profit  $\Pi'_p$  does not decrease only if the total increase in utility due to the contribution  $\pi_{w_p}$  of the transactions  $w \in S^o \cap R_p$  exceeds the total negative utility due to the transactions in  $A^p \setminus S^o$ . Clearly, because of the constraint (9), the customer  $p$  has no such an opportunity. This contradiction establishes the truth of the lemma. ■

In conclusion, we would like to consider yet another point. With uncertain transaction costs, the refusal to enter into any transaction may lead to an undesirable “snowballing” of refusals by customers to choose their suppliers. It therefore seems that customers will attempt at least to conclude transactions with  $\pi_{w_j} \geq u^0$ , even when there is some risk that the transaction costs will exceed the utility  $\pi_{w_j}$ . Thus, without exaggeration, we may apparently state that the size of the interval  $[u^0, \min \pi_{w_j}]$  reflects the elasticity of the customer’s choice: the number  $\min \pi_{w_j} - u^0$  is thus a measure of a “risk” that the customer will get into non-equilibrium situation. Clearly, a customer with a small interval will have greater difficulties to maintain the equilibrium than a customer with a wide interval.

## 5. FINAL REMARKS

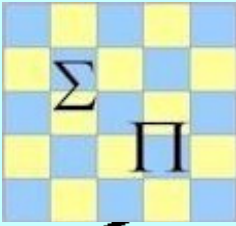
It ends where we started. The paper investigated a situation of distributing commodities in the retail chain with participants making “to buy and sales” decisions in a retail chain. One type of participants’ produce and sale, others buy and sale, the third only buy for consumption. The price system was set up via some constants, which are nothing but percentages to perform calculus of how the sales price must depend and exceed the purchasing prices to archive a satisfactory results for participants maximizing their profits. The situation becomes complex as soon as to buy and sale decisions incorporated transaction costs. Transaction costs interact into the behavior of participants by transforming potentially profitable into losing transactions. The paper investigated the situation, as global, depending on the transaction costs’ threshold varying the threshold from low to high values until all transactions, allegedly profitable in bilateral trade agreements, became losing and do not any more form a basis for an agreement between rational participants. The retail chain structure, while the transaction costs’ threshold is increasing, changes like nested set of retail chains each of them on the higher threshold is capable to counteract higher transaction costs and still functioning in equilibrium. Condition for such a rational behavior was that all participants in the retail chain must avoid any losing transaction. Beyond the goal of the retail chain formation to hold the retail chain in equilibrium, some elasticity intervals for transaction costs, where it still was realistic to buy and sale rationally, have been internally encoded into the scheme and calculated individually for all participants in the chain.

## ACKNOWLEDGMENT

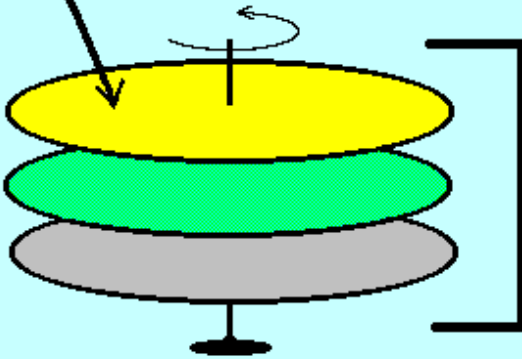
This is rewritten and expanded version of an article that appeared in "Automation and Remote Control", ISSN 005-1179, Mullat, [7, 1980], Russian periodical of МАИК Наука, Интерпериодика. In the expanded version, the introduction reflects the relationship with the new institutional economics, while final remarks point at elements of the theory of firm formation, as it has now become clear to the author. Nevertheless, significant amendments to the terminology have also been made in the main version of the article in English, which was originally distributed by Plenum Publishing Corporation.

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**INPUT DATA:  
QUESTIONARIES  
DATA TABLES**



**IMPROVED  
ANALYSIS**

# *Chapter II Data Analysis*



TALLINNA POLÜTEHNILISE  
INSTITUUDI TOIMETISED

ТРУДЫ ТАЛЛИНСКОГО  
ПОЛИТЕХНИЧЕСКОГО ИНСТИТУТА

С Е Р И Я   А                      № 313

ОЧЕРКИ ПО ОБРАБОТКЕ ИНФОРМАЦИИ  
И ФУНКЦИОНАЛЬНОМУ АНАЛИЗУ

Таллин 1971

TALLINNA POLÜTEHNILISE INSTITUUDI TOIMETISED  
 PROCEEDINGS OF TALLINN TECHNICAL UNIVERSITY  
 ОЧЕРКИ ПО ОБРОБОТКЕ ИНФОРМАЦИИ  
 И ФУНКЦИОНАЛЬНОМУ АНАЛИЗУ

S E R I A A

No. 313

1971

pp. 37 – 44

(translated from Russian)

UDC 51:65.012.122

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## On The Maximum Principle for some Set Functions <sup>1</sup>

**Summary.** This article deals with the problem of finding extremal points for the function given on all subsets of a finite set. The construction method for the function (1) results in the separation of extremal sets. The main feature of the construction method is based on an assumption that there exists a set of numbers  $\{\pi_H(\alpha)\}$  for every element  $\alpha$ , where  $H$  is a subset of the finite set and  $\alpha \in H$ .

**1. INTRODUCTION.** We consider in our investigation a problem of finding an extreme of a function defined on all subsets of a given finite set. The algorithm for the construction as described has been used for solving some problems of object classification utilizing the technique of homogeneous Markov chains. In general form, the construction suggested here allows to solve some problems on graphs as well, for example, to extract in some sense “connected” subsets of vertexes in a graph. We formulate the theoretical fundament of our construction in terms of transparent rules for selection of subsets in a given finite set, and some sequences of the same finite set elements. The result will be an extraction of the extreme subsets.

The types of problems of similar nature have a combinatorial character and do belong mostly to the discrete programming problems. Cherenin (1962), Cherenin and Hachaturov (1965) have successfully solved a pre-eminent class of similar problems on the finite sets. In the framework of

<sup>1</sup> This idea at the moment, perhaps invisible from the first glance, is incorporated into “Left- and Right-Wing Political Power Design” as political parties bargaining game. Reg. “data analysis”, see also, J. E. Mullat, “Extremal Subsystems of Monotonic Systems, I,II,III,” Automation and Remote Control, **1976**, 37, 758-766, 37, 1286-1294; **1977**, 38. 89-96.



## Maximum Principle

these papers a functions have been considered satisfying condition, which can be formulated as follows. If  $\omega_1$  and  $\omega_2$  are two representatives for subsets of a given finite set then

$$f(\omega_1) + f(\omega_2) \leq f(\omega_1 \cup \omega_2) + f(\omega_1 \cap \omega_2).$$

This condition with some reservation reflects the convexity of the function  $f$ .

An ultimate root for the class of functions considered in the manuscript lies in a supposition about existence of some numbers/weights <sup>2</sup> disclosing for each element of the finite set a degree of its entry into a subset. The degree of the entry must satisfy the conditions 1,2 (see below).

Concerning the current investigation it is worthwhile to pay attention to Mirkin's (1970) work. In this work, a problem of optimal classification is reduced to finding special "painting" on a non-ordered graph. The optimal classification there is characterized by some maximum value of a function, corresponding in its form to the definition (1), however hereby we interpret (1) in a different sense. We do not consider in our function definition a decomposition of a given set into two non-intersecting subsets what was the main concern of Mirkin's work.

2. Let  $\{H\}$  is a set of subsets of some finite set  $M$ . Suppose that we introduce a  $\pi_H$  function for each set  $H \subseteq M$  of its elements as arguments. Below by the collection  $\{\pi_H\}$  we entitle a system of weights on the set  $H$ . The main supposition concerning the weight systems  $\{\{\pi_H\}\}$  is as follows:

- p.1 The weight  $\pi_H(\alpha)$  of the element  $\alpha \in H$  is a real number.
- p.2 Following dependencies inhere between different weight systems for different subsets of the set  $M$ : for each element  $\alpha \in H$  and each  $\beta \in H \setminus \alpha$  yields that  $\pi_{H \setminus \alpha}(\beta) \leq \pi_H(\alpha)$ .

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<sup>2</sup> It seems for the author that using "credentials" instead of "weights" suits better for the purposes of disclosing connections between all issues discussed in current investigation in contrast to what was the similar purpose in the past.

In other words, following p.2, the requirement is that a removal of an arbitrary element  $\alpha$  from a set  $H$  results in a new weight system  $\{\pi_{H\setminus\alpha}\}$  and the effect of the removed element  $\alpha$  on the weights within the remaining part  $H \setminus \alpha$  is only towards the direction of a decrease. We explain these two conditions by examples from the graph theory, although there are examples from other jurisdictions, however less convenient for a short discussion. Let consider non-oriented graphs, i.e. graphs with the property when a relation of a vertex  $x$  to  $y$  implies a reverse relation of vertex  $y$  to  $x$ .

**Example 1.**<sup>3</sup> Let  $M$  is a vertex set of a graph  $G$ . We define a weight system  $\{\pi_H\}$  on each subset of vertexes  $H$  as a collection of numbers  $\{\pi_H(\alpha)\}$ , where the number  $\pi_H(\alpha)$  is equal to the number of vertexes in  $H$  related to the vertex  $\alpha$ . The truthfulness of the pp. 1 and 2 is easily checked, if one only remembers to recall that together with the removal of a vertex  $\alpha$  all connected to it edges have to be removed concurrently.

**Example 2.**<sup>4</sup> Let  $M$  is a set of edges in a graph  $G$  or the set of pairs of vertexes related by the graph  $G$ . We define a weight system  $\{\pi_H\}$  on arbitrary subset  $H$  of edges in the graph  $G$  as a collection of numbers

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<sup>3</sup> Another example, Y. Kempner, B. Mirkin and I. Muchnik, Monotone Linkage Clustering and Quasi-Convex Set Functions, *Appl. Math. Letters*, **1997**, v. 10, issue no. 4, pp. 19-24; B. Mirkin and I. Muchnik, Layered Clusters of Tightness Set Functions, *Applied Mathematics Letters*, **2002**, v. 15, issue no. 2, pp. 147-151.

<http://www.data laundering.dk/download/kmm.pdf>,

<http://www.data laundering.dk/download/mm012.pdf>

<sup>4</sup> Yet another examples, E.N. Kuznetsov, I.B. Muchnik, Moscow. Analysis of the Distribution Functions in an Organization, *Automation and Remote Control*, <http://www.data laundering.dk/download/organiza.pdf>, Plenum Publishing Corporation, **1982**, pp. 1325-1332; R. Kuusik, The Super-Fast Algorithm of Hierarchical Clustering and The Theory of Monotonic Systems, *Data Processing, Problems of Programming*, Transactions of Tallinn Technical University, **1993**, No. 734, pp. 37-61; J.E. Mullat, **1995**, "A Fast Algorithm for Finding Matching Responses in a Survey Data Table," *Mathematical Social Sciences* 30, 195 – 205; A. V. Genkin (Moscow), I. B. Muchnik (Boston), Fixed Approach to Clustering, *Journal of Classification*, Springer, **1993**, 10, pp. 219-240, <http://www.data laundering.dk/download/fixe d.pdf>.

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$\{\pi_H(\alpha)\}$ , where  $\alpha \in H$  and  $\pi_H(\alpha)$  is a number of triangles in the set of edges  $H$ , containing the edge  $\alpha$ . The number  $\pi_H(\alpha)$  is equal to the number of those vertexes on which the set  $H$  resides such, that if  $x$  is a pointed vertex and the edge  $\alpha = [b, e]$ , then it ensues that  $[b, x] \in H$  and  $[e, x] \in H$ .

In the examples, we have exploited the fact, that a graph is a topological object from one side and a binary relation from the other side. Let now consider the following set function

$$f(H) = \min_{\alpha \in H} \pi_H(\alpha), \quad (1)$$

where  $H \subseteq M$ . We suggest below a principle, valid for the subset  $H$ , on which the global maximum of a type (1) function is reached. We formulate this principle in terms of some sequences of the set  $M$  elements and the sequences of the subsets of the same set  $M$ .

Let  $\bar{\alpha} = \{\alpha_0, \alpha_1, \dots, \alpha_{k-1}\}$  is a sequence of elements of the set  $M$  and  $k = |M|$ . We define using the sequence  $\bar{\alpha}$  a sequence of sets  $\bar{H}(\bar{\alpha}) = \{H_0, H_1, \dots, H_{k-1}\}$ , where  $H_0 = M$  and  $H_{i+1} = H_i \setminus \alpha_i$ .

**Definition 1.** We call a sequence of elements  $\bar{\alpha}$  from the set  $M$  a defining sequence, if in the sequence of sets  $\bar{H}(\bar{\alpha})$  there exists a sub sequence  $\bar{G} = \{G_0, G_1, \dots, G_p\}$  such that:

- 1°. The weight  $\pi_{H_i}(\alpha_i)$  of an arbitrary element, belonging to  $G_j$ , but not belonging to  $G_{j+1}$ , is strictly less than  $f(G_{j+1})$ ;
- 2°. In  $G_p$  there do not exists such a strict subset  $L$  that  $f(G_p) < f(L)$ .

**Definition 2.** We call a subset  $H$  of the set  $M$  a definable, if there exists a defining sequence such that  $H = G_p$ .

Below, we simply refer to the notification  $\{\pi_H\}$  as a weight system with respect to the set  $H$ .

**Theorem.** On the definable set  $H$  the function  $f(H)$  reaches its global maximum. The definable set is unique. All sets, where the global maximum has been reached, lie within the definable set.

**Proof.** Let  $H$  is a definable set. Assume, that there exists  $L$  such that  $f(H) \leq F(L)$ . Suppose that  $L \setminus H \neq \emptyset$ .<sup>5</sup> If not, then we have just to proof the uniqueness of  $H$ , what we will accomplish below. Let  $H_t$  is the smallest from the sets  $H_i$  ( $i = 0, 1, \dots, k-1$ ), which include in it the set  $L \setminus H$ . From this fact one can easily conclude, that there exists an element  $\ell \in L$  such, that  $\ell \in H_t$ , but  $\ell \notin H_{t+1}$ . Moreover, in combination with  $L \setminus H \neq \emptyset$  the last conclusion ensues  $t < p$ . Inequality  $t < p$  disposes to an existence of at least one a subset in the sequence of sets  $\overline{G}$  such, that

$$\pi_{H_t}(\ell) < f(G_j) \quad (2)$$

and  $j \geq t+1$ . Since  $\ell \notin H_{t+1}$ , but  $G_j \subseteq H_{t+1}$  then  $\ell \notin G_j$ . Thus, the inequality

$$f(G_j) \leq f(G_p) \quad (3)$$

is valid as a consequence of the property 2° for the defining sequence.

Now, let  $m \in L$  and the weight  $\pi_L(m)$  is at the minimum in weight system with the respect to the set  $L$ . Inequalities (2) and (3) allow us to conclude, that  $\pi_{H_t}(\ell) < \pi_L(m)$ . Above we selected  $H_t$  on the condition that  $L \subset H_t$ . Hereby, recalling the main property p.2 of the weight system (the removal of elements), it is easily to establish that  $\pi_L(L) \leq \pi_{H_t}(\ell)$ , i.e. in the weight system with the respect to the set  $L$ , there exists a weight, which is strictly less than the minimal. We came to a contradiction and by this, we have proved that on  $H$  the global maximum has been reached.

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<sup>5</sup> Here  $\emptyset$  symbolizes an empty set.

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Further, all such sets, different from  $H$ , where the global maximum is likewise reached, might really be located within  $H$ . It remains to be proved the uniqueness of the definable set. In connection of what we proved above, one might suppose that a definable set  $H'$  is located within  $H$ , however, proceeding with the line of reasoning towards  $H'$  similar to those we proposed above for  $L$ , we conclude, that  $H \subset H'$ . ■

**Corollary.** Let  $\{R\}$  is a system of sets, where the function of type (1) reaches its global maximum. Then, if  $H_1 \in \{R\}$  and  $H_2 \in \{R\}$ , then  $H_1 \cup H_2 \in \{R\}$ .

**Proof.** Following the p.2 (the main property)  $f(H_1) \leq f(H_1 \cup H_2)$ , but in addition  $f(H_1 \cup H_2) \leq f(H_1)$ , consequently  $H_1 \cup H_2 \in \{R\}$ . ■

Below we introduce an actual algorithm for constructing the defining sequences of elements of a set  $M$ . For the availability of the algorithm is exposed in the form of a block-scheme similar to some extent of a computer program.

## 2. ALGORITHM <sup>6</sup>

- a.1. Let the set  $R = M$  and sequences  $\bar{\alpha}$  and  $\bar{\beta}$  <sup>7</sup> be empty sets in the beginning, and let the index  $i = 0$ .
- a.2. Find an element  $\mu$  at the least weight with the respect to the set  $R$ , record the value  $\lambda = \pi_R(\mu)$  and constitute  $\bar{\alpha} = \bar{\alpha}, \bar{\beta}, \mu$  and thereafter  $\bar{\beta} = \emptyset$ .
- a.3. Exclude the element  $\mu$  from the set  $R$  and take into account the influence of the removed element  $\mu \in R$  on remaining elements, i.e. recalculate all values  $\pi_{R \setminus \mu}(\beta)$  for all  $\beta \in R \setminus \mu$ .

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<sup>6</sup> Further developments, see Muchnik, I., and Shvartser, L., 1990, "Maximization of generalized characteristics of functions of monotone systems," Automation and Remote Control, 51, 1562-1572, <http://www.data laundering.dk/download/maxgench.pdf>.

<sup>7</sup> Hereby  $\bar{\beta} = \{\beta_1, \beta_2, \dots, \beta_i, \dots\}$

- a.4. In case, that among the remaining elements there exist such  $\gamma$ , that

$$\pi_{R \setminus \mu}(\gamma) \leq \lambda \quad (4)$$

compose a sequence from those elements  $\bar{\gamma} = \{\gamma_1, \gamma_2, \dots, \gamma_s\}$  and substitute  $\bar{\beta} = \bar{\beta}, \bar{\gamma}$ .

- a.5. Substitute the set  $R = R \setminus \mu$  and the element  $\mu = \beta_{i+1}$ . Return to the a.3 in case the element  $\beta_{i+1}$  is the element for the sequence  $\bar{\beta}$  increasing in this moment the index  $i$  by one.
- a.6. In case, when the sequence  $\bar{\alpha}$  has utilized the whole set  $M$ , the construction is finished. Otherwise, return to a.2 initializing first  $i = 0$ .

Let us prove that the sequence  $\bar{\alpha}$  just constructed by the proposed algorithm is defining. We consider the sequence  $\bar{H}(\bar{\alpha})$  and let one selects in the role of the sequence  $\bar{G}$  those sets, which start by the element  $\mu$  found at the moment the algorithm is crossing the step a.2. The fact of crossing the a.2 of the algorithm guarantees, that the condition (4) is not valid before the cross was occurred, and the element  $\beta_{i+1}$  is not in the sequence  $\bar{\beta}$  at this stage. The above guarantees as well the condition 1° fulfillment for the defining sequences. Suppose, that the condition 2° in the definition 1 do not hold, i.e. in the last set  $G_p$  in the sequence  $\bar{G}$ , there exists such a subset  $L$ , that  $f(G_p) < f(L)$ . Let us consider the sequence  $\bar{\beta}$ , which is generated at the last crossing through the a.2 of the above-described algorithm and let  $\lambda$  symbolize the highest value among all such  $\lambda$ . One has to conclude, that  $\lambda_p < f(G_p)$ , and, from the supposition of an existence of a set  $L$ , we come to the inequality  $\lambda_p < f(L)$ . By the construction, the sequence  $\bar{\alpha}$  and together with the sequence  $\bar{\beta}$  (both of them), which is generated at last crossing though the a.2 of the algorithm has utilized all elements in  $M$ . Consequently, we can consider a set of elements  $K$  in the sequence  $\bar{\beta}$ , which start from the first confronted element  $\ell \in L$ , where  $L \subset K$ . On the basis justified above, we have  $\pi_K(\ell) = \lambda_p$  and, recalling the

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main property of the weight system p.2 (the removal of elements), we conclude moreover that  $\pi_L(\ell) \leq \lambda_p$ . We reached to a contradiction and by that we have proved the property 2° of the definition 1 for the sequence  $\bar{\alpha}$ . On that account, the construction of defining sequences is possible by the pointed above algorithm.

We emphasize the necessity of concretizing the notion of weight system with the respect to a subset of a given finite set for solving some of the pattern recognition problems, what should be the subject for further investigation.

In conclusion, we will point out, that the construction of defining sequences has been realized in practice on a computer for one problem in graph theory, related to an extraction of "almost totally connected" subgraphs in a given graph. The number of edges in such graphs has been around  $10^4$ .

## LITERATURE

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<sup>NB!</sup> In his work “Cores of Convex Games” Shapley investigated a class of  $n$ -person’s games with special convex (supermodular) property, International Journal of Game Theory, Vol. 1, 1971, pp. 11-26. When writing current paper, in that time in the past, the author was not familiar with this work and could not predict the close connection between the basic monotonicity property pp.1-2, see above, and that of supermodular characteristics functions in convex games induce the same property upon marginal utilities. We are going to explain the connection. We will consequently do it in Shapley’s own words to make the idea crystal clear.

*The core of an  $n$ -person game is the set of feasible outcomes that cannot be improved upon by any coalition of players. A convex game is one that is based on a convex set function; intuitively this means that the incentives for joining a coalition increase as the coalition grows, so that one might expect a ‘snowballing’ or ‘band-wagon’ effect when the game is played cooperatively...,” p.11... “In this paper,” in the Shapleys’ paper “a game is a function  $v$  from lower case ring  $\mathcal{N}$  to the real numbers, satisfying  $v(\emptyset) = 0$ .*

*It is superadditive if*

*$v(S) + v(T) \leq v(S \cup T)$ , all  $S, T \in \mathcal{N}$ , with  $S \cap T = \emptyset$ . It is convex if*

*$v(S) + v(T) \leq v(S \cup T) + v(S \cap T)$ , all  $S, T \in \mathcal{N}$ .” p.12.*

*“In the standard application in game theory the elements of  $\mathcal{N}$  are ‘players’, the elements of  $\mathcal{N}$  are ‘coalitions’, and  $v(S)$ , called ‘characteristic function’, gives for each coalition the best payoff it can achieve without help from other players.*

*Superadditivity arises naturally in this interpretation, but convexity is another matter. For example, in voting situation  $S$  and  $T$ , but not  $S \cap T$ , might be winning coalitions, causing” convexity “to fail. To see what convexity does entail, regard the function  $m$ :*

$$m(S, T) = v(S \cup T) - v(S) - v(T)$$



*as defining the ‘incentive to merge’ between disjoint coalitions  $S$  and  $T$ . Then it is a simple exercise to verify that” convexity “is equivalent to the assertion that  $m(S, T)$  is nondecreasing in each variable – whence the ‘snowballing’ or ‘band wagon’ effect mentioned in the introduction.*

*Another condition that is equivalent to” convexity “ (provided  $\mathcal{N}$  is finite) is to require that*

$$v(S \cup \{i\}) - v(S) \leq v(T \cup \{i\}) - v(T),$$

*for all individuals  $i \in \mathcal{N}$  and all  $S \subseteq T \subseteq \mathcal{N} \setminus \{i\}$ . This express a sort of increasing marginal utility for coalition membership, and is analogous to the ‘increasing returns to scale’ associated with convex production functions in economics.” p.13*

We return now back from the “expedition” into Shapleys’ work and make some comments. The latter condition, which is equivalent to convexity, is an exact, we repeat it once again, an exact utilization of our basic monotonicity property pp.1-2. Set functions of this type are also known in the literature as “suppermodular”. As it turns out now the author knew such functions. To the knowledge of the author Cherenin was first who introduced functions of this type already in 1948. Nemhauser et al., also used  $v(S) + v(T) \geq v(S \cup T) + v(S \cap T)$  but an inverse property introduced in 1978 for computational optimization problems in “An Analysis of Approximation for Maximizing Submodular Set Functions”, Mathematical Programming 14, 1978, 265-294. Shapley also notes the latter inverse property in connection with rank function of a matroid known as “submodular” or “lower semi-modular. Besides, in Nemhauser et al. paper the reader may find the proof of the conditions

$$v(S) + v(T) \leq v(S \cup T) + v(S \cap T) \text{ and} \\ v(S \cup \{i\}) - v(S) \leq v(T \cup \{i\}) - v(T) \text{ equivalency.}$$

However, the connection between the convex games and the monotonicity property pp.1-2 is invisible. Only recently Genkin and Muchnik pointed out (not in the connection with game theoretical models, but actually in connection with the problems of object classification, see “Submodular Set Functions and Monotone Systems in Aggregation Problems I,II,” Translated from *Automat. Telemekhanika*:

<http://www.datalaundering.dk/download/submod01.pdf>,

<http://www.datalaundering.dk/download/submod02.pdf> ,

No.5, pp.135-148, © 1987 0005-1179/87/4805-0679, Plenum Publishing Corporation), that the functions family  $\pi_H(\alpha) = v(H) - v(H \setminus \{\alpha\})$  represent a derivatives of supermodular set functions in the form just exhibited in Shapleys' work.

**SUMMARIZING** In convex games, following the theory developed in this work from 1971, one can always find a coalition, where it members will be awarded individually at least by some maximum payoff of guaranteed marginal utility, see the Theorem. We call this coalition the largest kernel (nuclei) or the definable set. A good example and its like, is the Example 1. Here, in economic terms, the marginal utility highlights the number of direct dealers with the player  $i \in S$  (number of direct contacts, buyers, sellers, direct suppliers, etc.). On the contrary, the Example 2 is not its like and goes beyond the Shapleys' Convex Game idea.

И. Э. Муллат

ОБ ОДНОМ ПРИНЦИПЕ МАКСИМУМА ДЛЯ НЕКОТОРЫХ  
ФУНКЦИЙ МНОЖЕСТВ

**1. Введение.** В работе рассматривается задача нахождения экстремума функции, определенной на всех подмножествах данного конечного множества. Описанный алгоритм построения экстремальных множеств использовался для решения некоторых задач классификации объектов с существенным привлечением аппарата однородных цепей Маркова. Предложенная в общем виде конструкция позволяет решать также определенные задачи на графах, например, выявление "связных" в некотором смысле подмножеств вершин заданного графа. Теоретическая основа конструкции формулируется в виде специальных правил отбора последовательностей подмножеств данного конечного множества и последовательностей его элементов, результатом которых является выделение экстремальных множеств.

Задачи подобного типа носят комбинаторный характер и относятся скорее всего к дискретному программированию. Определенный класс задач на конечных множествах успешно решается в работах Черенина [1, 2] и Черенина и Хачатурова [3, 4]. В указанных работах рассматриваются функции, удовлетворяющие условию, которое заключается в том, что, если  $\omega_1$  и  $\omega_2$  два подмножества данного конечного множества, то

$$f(\omega_1) + f(\omega_2) \leq f(\omega_1 \cup \omega_2) + f(\omega_1 \cap \omega_2).$$

Это условие в некоторой степени отражает выпуклость функции  $f$ .

Определяющим моментом рассмотренного в статье класса функций является предположение о существовании для каждого элемента данного конечного множества чисел, характеризующих степень вхождения элемента в подмножество конечного множества и удовлетворяющих условиям пунктов I, 2 (см. ниже).

В связи с данной работой следует обратить внимание также на работу Миркина [5]. В [5] ставится одна задача классификации, в которой нахождение оптимальной классификации сведено к нахождению специальной раскраски неориентированного графа. Оптимальная классификация в [5] характеризуется фактически значением максимума некоторой функции, совпадающей по форме с определением (I), однако в (I) вкладывается иное содержание, поскольку в определении функции в настоящей работе не рассматриваются множества разбиений данного конечного множества на непересекающиеся классы, как это делается в работе Миркина.

2. Пусть  $\{N\}$  — множество подмножеств некоторого конечного множества  $\mathcal{M}$ . Предположим, что для каждого множества  $N \in \mathcal{M}$  задана функция  $\pi_N$  его элементов. Ниже мы называем совокупность  $\{\pi_N\}$  системой весов на множестве  $N$ . Основные предположения относительно систем весов  $\{\{\pi_N\}\}$  следующие:

Пункт I. Вес  $\pi_N(\alpha)$  элемента  $\alpha \in N$  действительное число.

Пункт 2. Существует следующая зависимость между системами весов различных подмножеств множества  $\mathcal{M}$ : для любого элемента  $\alpha \in N$  и любого  $\beta \in N|\alpha$  выполняется  $\pi_{N|\alpha}(\beta) \leq \pi_N(\beta)$ .

Иными словами, пункт 2 требует, чтобы в результате удаления любого элемента из множества  $N$  на оставшейся части  $N|\alpha$  образовалась бы новая система весов  $\{\pi_{N|\alpha}\}$ , причем удаленный элемент  $\alpha$  оказывал бы влияние на веса только в сторону уменьшения. Поясним эти два предположения примерами из теории графов, хотя существуют примеры и из других

областей, однако менее доступные для краткого изложения. Рассматриваем неориентированные графы, то есть если существует отношение вершины  $x$  к  $y$ , то и обратно вершина  $y$  находится в отношении к  $x$ .

Пример 1. Пусть  $\mathcal{M}$  — множество вершин графа  $G$ . Определяем систему весов  $\{\pi_H\}$  на каждом подмножестве вершин  $H$  в виде совокупности чисел  $\{\pi_H(\alpha)\}$ , где  $\alpha \in H$  и  $\pi_H(\alpha)$  — число вершин множества  $H$ , находящихся в отношении  $G$  с вершиной  $\alpha$ . Легко проверить достоверность пунктов 1 и 2, если вспомнить, что вместе с вершиной  $\alpha$  нужно удалить и все ей инцидентные ребра графа.

Пример 2. Пусть  $\mathcal{M}$  — множество ребер графа  $G$  (или множество пар вершин, находящихся в отношении  $G$ ). Определяем систему весов  $\{\pi_H\}$  на каждом подмножестве ребер  $H$  графа  $G$  в виде совокупности чисел  $\{\pi_H(\alpha)\}$ , где  $\alpha \in H$ , а  $\pi_H(\alpha)$  — число треугольников множества ребер, содержащих ребро  $\alpha$ .

$\pi_H(\alpha)$  — число вершин из множества вершин, на котором построено множество  $H$  таких, что если  $x$  — указанная вершина и ребро  $\alpha = [b, e]$ , то  $[b, x] \in H$  и  $[e, x] \in H$ .

В приведенных примерах мы использовали тот факт, что граф, с одной стороны, топологический объект, а с другой, — бинарное отношение.

Рассмотрим следующую функцию подмножеств

$$f(H) = \min_{\alpha \in H} \pi_H(\alpha), \quad (I)$$

где  $H \subset \mathcal{M}$ .

Ниже мы предлагаем принцип, который выполняется для множества  $H$  такого, что на  $H$  достигается глобальный максимум функции вида (I). Принцип формулируется на языке некоторых последовательностей элементов множества  $\mathcal{M}$  и последовательностей подмножеств множества  $\mathcal{M}$ .

$$\text{Пусть } \bar{\alpha} = \{\alpha_0, \alpha_1, \dots, \alpha_{k-1}\}$$

последовательность элементов множества  $\mathcal{M}$  и  $k = |\mathcal{M}|$ . Определяем по  $\bar{\alpha}$  последовательность множеств

$$\bar{H}(\bar{\alpha}) = \{H_0, H_1, \dots, H_{k-1}\},$$

где

$$H_0 = \mathcal{M}, \quad H_{i+1} = H_i | \alpha_i.$$

Определение 1. Назовем последовательность элементов  $\bar{\alpha}$  множества  $\mathcal{M}$  определяющей, если в последовательности множества  $\bar{H}(\bar{\alpha})$  существует подпоследовательность

$$\bar{G} = \{G_0, G_1, \dots, G_p\}$$

такая, что

$1^{\circ}$  вес  $\pi_{H_i}(\alpha_i)$  любого элемента из последовательности  $\alpha$ , принадлежащего  $G_j$ , но не принадлежащего  $G_{j+1}$ , строго меньше  $f(G_{j+1})$ ;

$2^{\circ}$  в  $G_p$  не существует такого собственного подмножества  $L$ , чтобы выполнялось условие

$$f(G_p) < f(L).$$

Определение 2. Подмножество  $H$  множества  $\mathcal{M}$  назовем определимым, если существует определяющая последовательность такая, что  $H = G_p$ .

Далее, ради удобства, мы расширяваем обозначение  $\{\pi_H\}$  как систему весов относительно множества  $H$ .

Теорема. На определенном множестве  $H$  функция  $f(H)$  достигает глобального максимума. Существует единственное определимое множество. Все множества, на которых достигается глобальный максимум, лежат внутри определимого множества.

Доказательство. Пусть  $H$  — определимое множество. Допустим, что существует  $L$  такое, что  $f(H) \leq f(L)$ . Предположим, что  $L | H \neq \emptyset$ . В противном случае останется доказать лишь единственность  $H$ , что будет осуществлено ниже. Пусть  $H_t$  наименьшее из множеств  $H_i$  ( $i=0, 1, \dots, k-1$ ), которые включают  $L | H$ . Из этого факта легко установить, что существует элемент  $l \in L$  такой, что  $l \in H_t$ , но  $l \notin H_{t+1}$ .<sup>I</sup> Более того, вследствие  $L | H \neq \emptyset$   $t < p$ . Неравенство  $t < p$  влечет существование хотя бы одного множества в последовательности множеств  $\bar{G}$  такого, что

$$\pi_{H_t}(l) < f(G_j) \tag{2}$$

<sup>I</sup> Здесь  $\emptyset$  обозначает пустое множество.

и  $j \geq t+1$ . Так как  $l \notin H_{t+1}$ , но  $G_j \subseteq H_{t+1}$ , то  $l \notin G_j$ .  
 Значит, справедливо неравенство

$$f(G_j) \leq f(G_p), \quad (3)$$

вытекающее как следствие из свойства  $\Gamma^0$  определяющей последовательности.

Пусть теперь  $m \in L$  и вес  $\pi_L(m)$  минимален в системе весов относительно подмножества  $L$ . Неравенства (2) и (3) позволяют заключить, что  $\pi_{H_t}(l) < \pi_L(m)$ . Выше  $H_t$  выбиралось таким, что  $L \subset H_t$ , тогда, вспоминая основное свойство пункта 2 систем весов (удаление элементов), легко установить, что  $\pi_L(l) \leq \pi_{H_t}(l)$ , т.е. в системе весов относительно множества  $L$  существует вес, который меньше минимального. Мы пришли к противоречию и тем самым доказали, что на  $H$  достигается глобальный максимум и что множества, отличные от  $H$ , на которых тоже достигается глобальный максимум, могут разве лишь находиться внутри  $H$ . Нам остается доказать, что существует единственное определенное множество. Вследствие доказанного выше можно лишь предположить, что некоторое определенное множество  $H'$  включено в  $H$ , однако, проведя рассуждения относительно  $H'$ , аналогичные проведенным выше для  $L$ , заключаем, что  $H \subset H'$  и т.д.

Следствие. Пусть  $\{R\}$  — система множеств, на которых функция (I) достигает глобального максимума. Тогда, если  $H_1 \in \{R\}$  и  $H_2 \in \{R\}$ , то и  $H_1 \cup H_2 \in \{R\}$ .

Доказательство. По пункту 2 (основное свойство)  $f(H_1) \leq f(H_1 \cup H_2)$ , но и  $f(H_2) \leq f(H_1 \cup H_2)$ , что вытекает из доказанной теоремы, следовательно,  
 $H_1 \cup H_2 \in \{R\}$ .

Ниже мы приводим конкретный алгоритм построения определяющих последовательностей элементов множества  $\mathcal{M}$ . Ради удобства изложения алгоритм приводится в форме, которая сходна с блок-схемой некоторой программы для ЭВМ.

### 3. Алгоритм.

I. Полагаем множество  $R = \mathcal{M}$  последовательности  $\bar{\alpha}$  и  $\bar{\beta}$  и

$$\bar{\beta} = \{\beta_1, \beta_2, \dots, \beta_i, \dots\}.$$

$\bar{\beta}$  пустыми, индекс  $i = 0$ .

II. Находим элемент  $\mu$  с наименьшим весом относительно множества  $R$ , запоминаем значение  $\lambda = \pi_R(\mu)$  и полагаем последовательность  $\bar{\alpha} = \bar{\alpha}, \bar{\beta}, \mu$  затем  $\bar{\beta} = \phi$ .

III. Исключаем элемент  $\mu$  из множества  $R$  и учитываем влияние изъятого элемента  $\mu \in R$  на остальные, т.е. вычисляем все величины  $\pi_{R|\mu}(\beta)$  для  $\beta \in R|\mu$ .

IV. В случае, если существуют среди оставшихся элементы такие, что

$$\pi_{R|\mu}(\gamma) \leq \lambda, \quad (4)$$

то образуем последовательность указанных элементов

$$\bar{\gamma} = \{\gamma_1, \gamma_2, \dots, \gamma_s\}$$

и положим  $\bar{\beta} = \bar{\beta}, \bar{\gamma}$ .

V. Положим множество  $R = R|\mu$  и элемент  $\mu = \beta_{i+1}$  и возвращаемся к пункту III в случае, когда элемент  $\beta_{i+1}$  определен для последовательности  $\bar{\beta}$ , увеличивая при этом индекс  $i$  на единицу.

VI. В случае, когда последовательность  $\bar{\alpha}$  исчерпала все множество  $\mathcal{M}$ , построение закончено, в противном случае возвращаемся к пункту II, полагая индекс  $i = 0$ .

Докажем, что построенная с помощью изложенного алгоритма последовательность  $\bar{\alpha}$  определяющая. Рассмотрим последовательность множеств  $\bar{H}(\bar{\alpha})$  и в качестве подпоследовательности  $\bar{G}$  выберем те множества, которые начинаются с элементов  $\mu$ , найденных при прохождении пункта II настоящего алгоритма. Из того факта, что за  $G_j$  выбираются множества из последовательности  $\bar{H}(\bar{\alpha})$ , образовавшейся при прохождении пункта II, следует, что предварительно не выполнено условие (4) и элемент  $\beta_{i+1}$  не определен. Из вышесказанного следует свойство  $I^0$  определяющей последовательности. Допустим, что свойство 2 определения I не выполняется, т.е. в последнем множестве  $G_p$  последовательности  $\bar{G}$  существует такое подмножество  $L$ , что  $f(G_p) < f(L)$ .

Рассмотрим последовательность  $\bar{\beta}$ , которая образуется начиная с последнего прохождения пункта II описанного выше алгоритма и обозначим через  $\lambda_p$  наибольшее из всех значений  $\lambda$



Исходя из допущения существования множества  $L$  и замечая, что  $\lambda_p = f(G_p)$ , приходим к неравенству  $\lambda_p < f(L)$ .

По построению последовательности  $\bar{\beta}$  она должна исчерпать все множество  $\mathcal{M}$  вместе с последовательностью  $\bar{\alpha}$ , образовавшейся к моменту последнего прохождения в алгоритме через пункт II. Следовательно, можно рассмотреть множество элементов  $K$  последовательности  $\bar{\beta}$ , начинающееся с первого встретившегося элемента  $l \in L$ , где  $L \subset K$ . На основании вышесказанного получаем  $\pi_K(l) = \lambda_p$  и, вспоминая основное свойство систем весов пункта 2 (удаление элементов), можем заключить, что подалю  $\pi_L(l) \leq \lambda_p$ . Мы пришли к противоречию, и тем самым доказали свойство 2<sup>o</sup> определения I для последовательности  $\bar{\alpha}$ . Таким образом, построение определяющих последовательностей осуществимо с помощью указанного выше алгоритма.

В связи с возможностью применения экстремальных задач на конечных множествах в распознавании образов желательно конкретизировать понятие системы весов относительно подмножества заданного конечного множества, что должно составить предмет дальнейших исследований.

В заключение отметим, что построение определяющих последовательностей было осуществлено практически на ЭВМ для одной задачи в теории графов, связанной с выявлением "достаточно полных" подграфов заданного графа. Мощность ребер графа составляла около  $10^4$ .

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J.Mullat

On the maximum principle for some set functions

Summary

This article deals with the problem of finding extremal points for the function given on all subsets of a finite set. The construction method for the function (1) results in the separation of extremal sets. The main feature of the construction method is based on an assumption that there exists a number set  $\{\pi_H(\alpha)\}$  for every element  $\alpha$ , where  $H$  is a subset of the finite set and  $\alpha \in H$ .

*Seragaat*

*Отдельный оттиск*

EESTI NSV TEADUSTE AKADEEMIA

**TOIMETISED**

**ИЗВЕСТИЯ**

АКАДЕМИИ НАУК ЭСТОНСКОЙ ССР

FÜÜSIKA  
МАТЕМАТИКА  
ФИЗИКА  
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EESTI NSV TEADUSTE AKADEEMIA TOIMETISED. 21. KÕIDE  
FÜÜSIKA \* МАТЕМАТИКА, 1972, NR. 3

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ИЗВЕСТИЯ АКАДЕМИИ НАУК ЭСТОНСКОЙ ССР. ТОМ 21  
ФИЗИКА \* МАТЕМАТИКА, 1972, № 3

(Translated from Russian)

УДК 519.217

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ОБ ОДНОМ КЛАССЕ ПОГЛОЩАЮЩИХ ЦЕПЕЙ МАРКОВА

I. Mullat. ÜHEST NEELAVATE MARKOVI AHELATE KLASSIST

I. Mullat. ON AN ABSORBING CLASS OF MARKOV CHAINS

In this note, we consider homogeneous Markov chains with a finite number  $n$  of states and a discrete time.

Our goal is to establish the relations between the elements of fundamental matrix denoting an absorbing chain (see the definition. [1], p. 66), on the condition that certain transitions per time unit have been declared as prohibited. These relations are used in adjusting the corresponding elements without imposing this restriction. It should be noted that similar relations are encountered in compositions pertaining to the first and the last occurrence of some Markov chain states (see [2], p. 75). However, in spite of this obvious resemblance, such relations have not yet been considered in the literature.

Given without proof, the relations given in the form of theorems I-IV allow making a case for implementation of a general principle of maximum for some functions, defined on finite sets [3]. The foundation for the construction scheme [3], in particular, is contingent upon requirements applied to the functions in the form of inequalities given as a result of this research.

## Absorbing Chains

In developing an efficient algorithm at the computer center of the Tallinn University of Technology, the theorems I-IV served as a foundation for finding solutions for some notable pattern recognition classification problems. Application of the algorithm improved the solution quality and speed with which problems were solved computationally, in comparison with those achieved by currently used algorithms.

Usually, homogenous chain can be represented as a directed graph whose vertices correspond to the state of the chain, whereby the arcs denote possible unit transitions from one state to another at any point in time. In addition, when the transition probability  $p_{i,j}$  is zero, the arc  $u = (i, j)$  is not depicted on the graph. On the other hand, any graph  $\Gamma$  can be represented in the form of a homogeneous chain attributing the arcs of the chain by satisfying the relation of the conditional probabilities. These chains are referred to as chains associated with the graph  $\Gamma$ .

Let  $U(G)$  be the set of arcs of the graph  $G$ , and  $V(G)$  the set of vertices. A graph  $\Gamma$  can hence be produced by adding to the set of vertices  $V(G)$  a vertex  $\theta$ , which is in turn connected to any vertex in  $V(G)$  by an arc leading into  $\theta$ .

Consider the following homogeneous Markov chain associated with the graph  $G$ :

- 1) There exists a unique absorbing state  $\theta \notin V(G)$ ;
- 2) The probability of transition from  $i$  to  $j$ ,  $i, j \in V(G)$ ,  $p_{i,j} = p_j$ , if the arc  $(i, j) \in U(G)$ , and  $p_{i,j} = 0$  otherwise;
- 3) The probability of transition from the state  $i \in V(G)$  to the absorbing state  $\theta$  is given by  $p_{i,\theta} = 1 - \sum_{i=1}^n p_{i,j}$ .

It can be easily verified that all states of the chain, identified by the vertices of the graph  $G$ , are irrevocable, whereby the designated Markov chain belongs to a class of absorbing chains (see [1], p. 55).

Here, the numbers  $p_j$  refer to the parameters of the Markov chain associated with the graph  $\Gamma$ . We further suppose that  $p_j > 0$  for any  $j \in V(G)$  and  $j \in V(G)$ , and  $\sum_i^n p_{i,j} < 1$  for all vertices  $i$  of the graph  $G$ . It can be demonstrated that, for any graph  $G$ , we can find a set of numbers  $\{p_j\}$ , for which the given constraints are satisfied. Indeed, let  $k$  represent the greatest number of nonzero elements in the rows of the fundamental matrix corresponding to the vertices of the graph  $G$ , then  $0 < p_j < \frac{1}{k}$ .

Moreover, let  $H$  denote an arbitrary subset of arcs of the graph  $G$ , i.e.  $H \subset U(G)$ . Here,  $p(H, i, j, k)$  designates the probability of transition from the state  $i$  to the state  $j$  in  $k$  units of time, on the condition that the transitions along the arcs of the subset  $H$  are prohibited during this period. Owing to this restriction, the subset  $H$  denotes a prohibited set of arcs, all of which are thus prohibited as well.

Let  $p(H, i, j, 0) = \delta_{i,j}$  (where  $\delta_{i,j}$  represents the Kronecker's symbol) and

$$\bar{p}(H, i, j) = \sum_{n=0}^{\infty} p(H, i, j, n).$$

Due to the existence of a Markov chain associated with the graph  $\Gamma$  of an absorbing state  $\theta$ , the entire set  $V(G)$  is irrevocable (see [2], p. 45) and the series (1) converges.

We use the Greek letters  $\alpha, \beta, \dots$  to denote prohibited arcs of the graph  $G$ , whereby  $\alpha^+$  refers to the vertex (state) from which the arc emerges, and  $\alpha^-$  is the vertex toward which the arc is pointing.

Theorem I<sup>1</sup>

$$\bar{p}(H + \alpha, i, j) = \bar{p}(H, i, j) - p_{\alpha^-} \cdot \frac{\bar{p}(H, i, \alpha^+) \cdot \bar{p}(H, \alpha^-, j)}{1 + p_{\alpha^-} \cdot \bar{p}(H, \alpha^-, \alpha^+)}.^2$$

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<sup>1</sup> By  $H + \alpha$  we denote the set theoretical operation  $H \cup \alpha$ .

## Absorbing Chains

### Theorem II

$$\bar{p}(H, i, j) = \bar{p}(H + \alpha, i, j) + p_{\alpha^-} \cdot \frac{\bar{p}(H + \alpha, i, \alpha^+) \cdot \bar{p}(H + \alpha, \alpha^-, j)}{1 - p_{\alpha^-} \cdot \bar{p}(H, \alpha^-, \alpha^+)}. \quad 3$$

Let us now consider Markov chains associated with undirected graphs. Moreover, let all the parameters of the Markov chain defined above be equal. Consequently, the chain is characterized by a single parameter  $v = \overline{p_1} = \overline{p_n}$ , where  $0 < v < \frac{1}{k}$ .

It can be observed that any edge  $a$  of the graph  $G$  belonging to the set of edges  $E(G)$  can be considered as the union of two oppositely directed arcs  $\alpha$  and  $\beta$ . In accordance with this observation, the subset of edges  $H \subset E(G)$  can be regarded as a subset of arcs  $U(G)$ .

Given this observation, we introduce the concept of prohibited edges, whereby any set of edges shall be regarded as a prohibited subset of arcs.

To indicate the prohibited graph edges, we use Latin letters  $a, b, \dots$ , as well as  $a^+, a^-$  denoting the vertices connected by the edge  $a$ , whereby  $H$  refers to the prohibited subset of edges  $E(H)$ .

### Theorem III

$$\begin{aligned} \bar{p}(H + a, i, j) = & \bar{p}(H, i, j) - \\ & \left. \begin{aligned} & \left[ \bar{p}(H, i, a^+) \cdot \bar{p}(H, a^-, j) + \right. \\ & \left. + \bar{p}(H, i, a^-) \cdot \bar{p}(H, a^+, j) \right] \\ & - v \cdot \left[ (1 + v \cdot \bar{p}(H, a^+, a^-)) - \right. \\ & \left. - v \cdot \left[ \bar{p}(H, i, a^+) \cdot \bar{p}(H, a^+, j) \cdot \bar{p}(H, a^-, a^-) + \right. \right. \\ & \left. \left. + \bar{p}(H, i, a^-) \cdot \bar{p}(H, a^-, j) \cdot \bar{p}(H, a^+, a^+) \right] \right] \end{aligned} \right\} \cdot \\ & - \frac{1}{\left[ (1 + v \cdot \bar{p}(H, a^+, a^-))^2 - v \cdot \bar{p}(H, a^+, a^+) \cdot \bar{p}(H, a^-, a^-) \right]} \end{aligned}$$

<sup>2</sup> This might be interpreted as a consequence of malfunctions in the communication line  $\alpha$ .

<sup>3</sup> This might be interpreted as improvement in traffic efficiency following a repair on the line  $\alpha$ .

## Theorem IV

$$\bar{p}(H, i, j) = \bar{p}(H + a, i, j) + \left. \begin{aligned} & \left[ \bar{p}(H + a, i, a^+) \cdot \bar{p}(H + a, a^-, j) + \right. \\ & \left. + \bar{p}(H + a, i, a^-) \cdot \bar{p}(H + a, a^+, j) \right] \\ & + v \cdot \left( 1 - v \cdot \bar{p}(H + a, a^+, a^-) \right) + \\ & \left. + v \cdot \left[ \bar{p}(H + a, i, a^+) \cdot \bar{p}(H + a, a^+, j) \cdot \bar{p}(H + a, a^-, a^-) + \right. \right. \\ & \left. \left. + \bar{p}(H + a, i, a^-) \cdot \bar{p}(H + a, a^-, j) \cdot \bar{p}(H + a, a^+, a^+) \right] \right\} \\ & + \left[ \left( 1 - v \cdot \bar{p}(H + a, a^+, a^-) \right)^2 - v \cdot \bar{p}(H + a, a^+, a^+) \cdot \bar{p}(H + a, a^-, a^-) \right] \end{aligned} \right.$$

Corollary. It follows directly from the type of dependency in the statements of Theorems I-IV that the inequalities below are valid, for the case of oriented and non-oriented graphs, respectively:

$$\bar{p}(H + \alpha, i, j) \leq \bar{p}(H, i, j) \quad \bar{p}(H + a, i, j) \leq \bar{p}(H, i, j), \quad (i, j = \overline{1, n}).$$

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Таллинский Политехнический Институт Поступило в редакцию 31.1 1972

Tallinn Technical University

Received by publishing house 31.1.1972



(кривая 3). При вычислении эхо-импульса по формулам (9) и (14) приняты значения  $\alpha_0 = 1,12$ ;  $\alpha_1 = 0,01$ ;  $\alpha_2 = 0,012$ ;  $\beta_0 = -35,0$  и  $\beta_1 = 2,62$ .

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Институт кибернетики  
Академии наук Эстонской ССР

Поступила в редакцию  
21/ХІІ 1971

EESTI NSV TEADUSTE AKADEEMIA TOIMETISED. 21. KÕIDE  
FÜSIKA \* МАТЕМАТИКА. 1972, NR. 3

ИЗВЕСТИЯ АКАДЕМИИ НАУК ЭСТОНСКОЙ ССР. ТОМ 21  
ФИЗИКА \* МАТЕМАТИКА. 1972, № 3

УДК 519.217

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### ОБ ОДНОМ КЛАССЕ ПОГЛОЩАЮЩИХ ЦЕПЕЙ МАРКОВА

*I. MULLAT. ÜHESIT NEELAVATE MARKOVI AHELATE KLASSIST*

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В настоящей заметке рассматриваются однородные цепи Маркова с конечным числом состояний  $n$  и дискретным временем.

Мы ставим своей целью получить соотношения, связывающие элементы фундаментальной матрицы поглощающей цепи (определение см. [1], с. 66), при условии, что некоторые переходы за единицу времени объявляются запрещенными, с соответствующими элементами без данного ограничения. Следует отметить, что подобные соотношения аналогичны разложениям относительно первого и последнего достижения некоторого состояния марковской цепи (см. [2], с. 75), однако, несмотря на их очевидное сходство, до сих пор никем не приводились.

Указанные соотношения, данные без доказательств в форме теорем 1—4, позволяют конкретизировать один общий принцип максимума для некоторых функций, определенных на конечных множествах [3]. В частности, основополагающим моментом конструкции в [3] являются требования, налагаемые на функции в виде приводимых ниже неравенств.

Использование теорем 1—4 явилось основой для созданного в вычислительном центре Таллинского политехнического института эффективного алгоритма решения задачи классификации в распознавании образов. Алгоритм позволил повысить качество и скорость решения задач на ЭВМ по сравнению с употребляемыми в настоящее время алгоритмами.

Обычно однородную цепь можно представить в виде направленного графа, вершинам которого соответствуют состояния цепи, а дугам — возможные за единицу времени переходы из одного состояния в другое. В случае, если вероятность перехода  $p_{i,j}$  равна нулю, то дуга  $u = (i, j)$  на графе не изображается. И наоборот, какой-либо граф  $\Gamma$  можно изобразить в виде некоторой однородной цепи, приписывая дугам числа  $p_{i,j}$ , удовлетворяющие соотношениям для условных вероятностей. Мы называем такие цепи ассоциированными цепями с графом  $\Gamma$ .

Пусть  $U(G)$  — множество дуг графа  $G$  и  $V(G)$  — множество вершин. Образует граф  $\Gamma$  путем добавления к множеству  $V(G)$  вершины  $\theta$ , которая в свою очередь соединена с любой вершиной из  $V(G)$  дугой, ведущей в  $\theta$ .

Рассмотрим следующую ассоциированную с графом  $\Gamma$  однородную марковскую цепь:

- 1) существует единственное поглощающее состояние  $\theta \notin V(G)$ ;
- 2) вероятность перехода из  $i$  в  $j$  ( $i, j \in V(G)$ )  $p_{i,j} = p_j$ , если дуга  $(i, j) \in U(G)$ , и  $p_{i,j} = 0$  в противном случае;
- 3) вероятность перехода в поглощающее состояние  $\theta$  из состояния  $i \in V(G)$   $p_{i,\theta} = 1 - \sum_{l=1}^n p_{i,l}$ .

Легко проверить, что все состояния цепи, отождествленные с вершинами графа  $G$ , невозвратные и указанная марковская цепь относится к классу поглощающих цепей (см. [1], с. 55).

Числа  $p_j$  мы называем параметрами марковской цепи, ассоциированной с графом  $\Gamma$ . Мы полагаем, что  $p_j > 0$  для любого  $j \in V(G)$  и  $\sum_{l=1}^n p_{i,l} < 1$  для всех вершин  $i$  графа  $G$ . Нетрудно убедиться, что для любого графа  $G$  можно узнать такое множество чисел  $\{p_j\}$ , для которого приведенные ограничения выполнены. Действительно, пусть  $k$  — наибольшее число отличных от нуля элементов в строках фундаментальной матрицы, отвечающих вершинам графа  $G$ , тогда  $0 < p_j < 1/k$ .

Пусть  $H$  — произвольное множество дуг графа  $G$ , т. е.  $H \subset U(G)$ . Обозначим через  $p(H, i, j, k)$  вероятность перехода системы из состояния  $i$  в состояние  $j$  за  $k$  единиц времени при условии, что за этот период времени исключаются переходы по дугам множества  $H$ . Множество  $H$  мы называем запрещенным множеством дуг и соответственно дуги, ему принадлежащие, запрещенными.

Положим  $p(H, i, j, 0) = \delta_{i,j}$  ( $\delta_{i,j}$  — символ Кронекера) и

$$\bar{p}(H, i, j) = \sum_{n=0}^{\infty} p(H, i, j, n). \quad (1)$$

Вследствие существования у марковской цепи, ассоциированной с графом  $\Gamma$ , поглощающего состояния все множество  $V(G)$  невозвратно (см. [2], с. 45) и ряд (1) сходится.

Мы воспользуемся греческими буквами  $\alpha, \beta, \dots$  для обозначения запрещенных дуг графа  $G$ ;  $\alpha^+$  — вершина (состояние), откуда дуга  $\alpha$  исходит,  $\alpha^-$  — вершина графа, куда  $\alpha$  входит.

**Теорема 1.**

$$\bar{p}(H \cup \alpha, i, j) = \bar{p}(H, i, j) - p_{\alpha} \frac{\bar{p}(H, i, \alpha^+) \cdot \bar{p}(H, \alpha^-, j)}{1 - p_{\alpha} \cdot \bar{p}(H, \alpha^-, \alpha^+)}$$

Теорема 2.

$$\bar{p}(H, i, j) = \bar{p}(H \cup \alpha, i, j) + p_{\alpha^-} \frac{\bar{p}(H \cup \alpha, i, \alpha^+) \cdot p(H \cup \alpha, \alpha^-, j)}{1 - p_{\alpha^-} \cdot \bar{p}(H \cup \alpha, \alpha^-, \alpha^+)}$$

Перейдем к рассмотрению марковских цепей, ассоциированных с неориентированными графами. Пусть все параметры определенной выше марковской цепи равны между собой. Тогда марковская цепь характеризуется одним параметром  $v$ ,  $0 < v < 1/k$ .

Сделаем следующее замечание: любое ребро  $a$  графа  $G$ , принадлежащее множеству всех ребер  $E(G)$ , можно рассматривать как объединение двух противоположно направленных дуг  $\alpha$  и  $\beta$ . В соответствии с этим и множество ребер  $H \subseteq E(G)$  можно считать множеством дуг.

Учитывая это замечание, введем понятие запрещенного ребра, а любое множество ребер будем рассматривать как запрещенное множество дуг.

Для обозначения запрещенных ребер графа воспользуемся латинскими буквами  $a, b, \dots$ ;  $a^+$  и  $a^-$  — вершины, инцидентные ребру  $a$ ;  $H$  — запрещенное множество ребер.

Теорема 3.

$$\begin{aligned} p(H \cup a, i, j) = & \bar{p}(H, i, j) - v \{ \bar{p}(H, i, a^+) \cdot \bar{p}(H, a^-, j) + \bar{p}(H, i, a^-) \cdot \bar{p}(H, a^+, j) \} \times \\ & \times (1 + v \bar{p}(H, a^+, a^-)) - v [ \bar{p}(H, i, a^+) \bar{p}(H, a^+, j) \bar{p}(H, a^-, a^-) + \\ & + \bar{p}(H, i, a^-) \bar{p}(H, a^-, j) \bar{p}(H, a^+, a^+) ] \times \\ & \times [ (1 + v \bar{p}(H, a^+, a^-))^2 - v \bar{p}(H, a^+, a^+) \cdot \bar{p}(H, a^-, a^-) ]^{-1}. \end{aligned}$$

Теорема 4.

$$\begin{aligned} \bar{p}(H, i, j) = & \bar{p}(H \cup a, i, j) + v \{ [ \bar{p}(H \cup a, i, a^+) \bar{p}(H \cup a, a^-, j) + \\ & + \bar{p}(H \cup a, i, a^-) \bar{p}(H \cup a, a^+, j) ] (1 - v \bar{p}(H \cup a, a^+, a^-)) + \\ & + [ \bar{p}(H \cup a, i, a^+) \cdot \bar{p}(H \cup a, a^+, j) \bar{p}(H \cup a, a^-, a^-) + \\ & + \bar{p}(H \cup a, i, a^-) \bar{p}(H \cup a, a^-, j) \bar{p}(H \cup a, a^+, a^+) ] \} \times \\ & \times [ (1 - v \bar{p}(H \cup a, a^+, a^-))^2 - v \bar{p}(H \cup a, a^+, a^+) \bar{p}(H \cup a, a^-, a^-) ]^{-1}. \end{aligned}$$

Следствие. Непосредственно из вида зависимостей в утверждении теорем 1—4 следуют неравенства, справедливые соответственно для случая ориентированных и неориентированных графов

$$\bar{p}(H \cup a, i, j) \leq \bar{p}(H, i, j) \quad \text{и} \quad \bar{p}(H \cup a, i, j) \leq \bar{p}(H, i, j) \quad (i, j = \bar{1}, n).$$

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Mathematical Social Sciences 30 (1995) 195–205

## A fast algorithm for finding matching responses in a survey data table

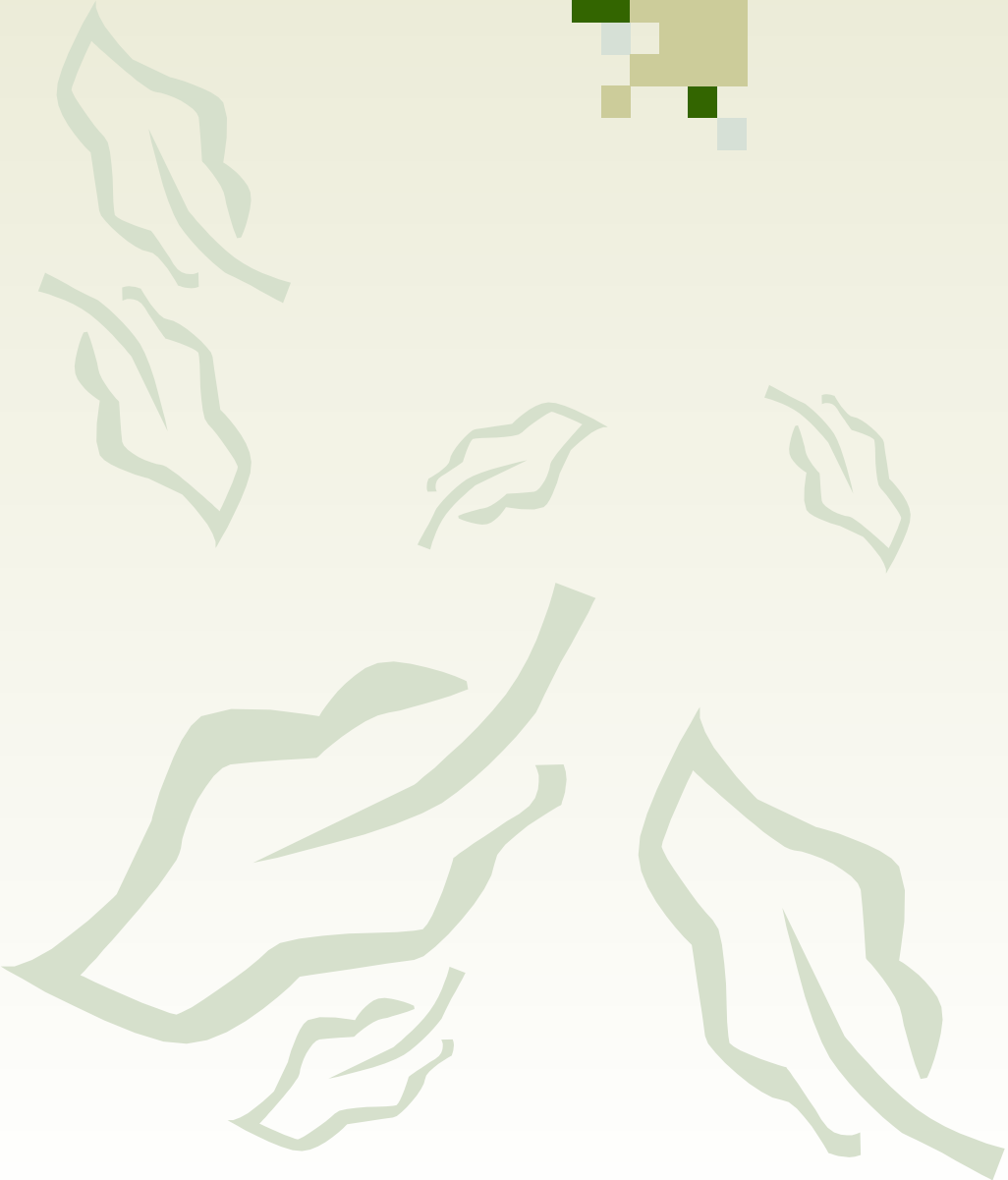
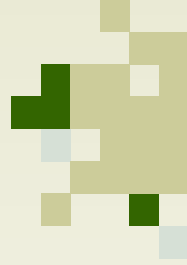
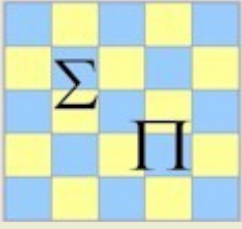
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Received March 1994; revised December 1994



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# A fast algorithm for finding matching responses in a survey data table

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## Abstract

The paper addresses an algorithm to perform an analysis on survey data tables with some unreliable entries. The algorithm has almost linear complexity depending on the number of elements in the table. The proposed technique is based on a monotonicity property. An implementation procedure of the algorithm contains a recommendation that might be realistic for clarifying the analysis results.

*Keywords:* Survey; Boolean; Data Table; Matrix.

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## 1. INTRODUCTION

Situations in which customer responses being studied are measured by means of survey data arise in the market investigations. They present problems for producing long-term forecasts because the traditional methods based on counting the matching responses in the survey with a large customer population are hampered by unreliable human nature in the answering and recording process. Analysis institutes are making considerable and expensive efforts to overcome this uncertainty by using different questioning techniques, including private interviews, special arrangements, logical tests, “random” data collection, questionnaire scheme preparatory spot tests, etc. However, percentages of responses representing the statistical parameters rely on misleading human nature and not on a normal distribution. It appears thereby impossible to exploit the most simple null hypothesis technique because the distributions of similar an-

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\* “A Fast Algorithm for Finding Matching Responses in a Survey Data Table”, *Mathematical Social Sciences*, 1995, 30, 195 – 205.

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swers are unknown. The solution developed in this paper to overcome the hesitation effect of the respondent, and sometimes unwillingness, rests on the idea of searching so-called "agreement lists" of different questions. In the agreement list, a significant number of respondents do not hesitate in choosing the identical answer options, thereby expressing their willingness to answer. These respondents and the agreement lists are classified into some two-dimensional lists – "highly reliable blocks".

For survey analysts with different levels of research experience, or for the people mostly interested in receiving results by their methods, or merely for those who are familiar with only one, "the best survey analysis technique", our approach has some advantages. Indeed, in the survey, data are collected in such a way that can be regarded as respondents answering a series of questions. A specific answer is an option such as displeased, satisfied, well contented, etc. Suppose that all respondents participating in the survey have been interviewed using the same questionnaire scheme. The resulting survey data can then be arranged in a table  $X = \langle x_{i,q} \rangle$ , where  $x_{i,q}$  is a Boolean vector of options available, while the respondent  $i$  is answering the question  $q$ . In this respect, the primary table  $X$  is a collection of Boolean columns where each column in the collection is filled with Boolean elements from only one particular answer option. Our algorithm will always try to detect some highly reliable blocks in the Table  $X$  bringing together similar columns, where only some trustworthy respondents are answering identically. Detecting these blocks, we can separate the survey data. Then, we can reconstruct the data back from those blocks into the primary survey data table  $X' = \langle x'_{i,q} \rangle$  format, where some "non-matching/ doubtful" answers are removed. Such a "data-switch" is not intended to replace the researchers' own methods, but may be complementary used as a "preliminary data filter" - separator. The analysts' conclusions will be more accurate after the data-switch has been done because each filtered data item is a representative for some "well known sub-tables".

Our algorithm in an ordinary form dates back to Mullan (1971). At first glance, the ordinary form seems similar to the greedy heuristic (Edmonds 1971), but this is not the case. The starting point for the ordinary version of the algorithm is the entire table from which the elements are removed. Instead, the greedy heuristic starts with the empty set, and the elements are added until some criterion for stopping is fulfilled. However, the algorithm developed in the present paper is quite different. The key to our paper is that the properties of the algorithm remain unchanged under the current construction. For matching responses in the Boolean table, it has a lower complexity.

The monotone property of the proposed technique - "monotone systems idea" - is a common basis for all theoretical results. It is exactly the same property (iii) of submodular functions brought up by Nemhauser et al. (1978, p.269). Nevertheless, the similarity does not itself diminish the fact that we are studying an independent object, while the property (iii) of submodular set functions is necessary, but not sufficient.

From the very start, the theoretical apparatus called the "monotone system" has been devoted to the problem of finding some parts in a graph that are more "saturated" than any other part with "small" graphs of the same type (see Mullan, 1976). Later, the graph presentation form was replaced by a Markov chain where the rows-columns may be split implementing the proposed technique into some sequence of submatrices (see Mullan, 1979). There are numerous applications exploiting the monotone systems ideas; see Ojaveer et al. (1975). Many authors have developed a thorough theoretical basis extending the original conception of the algorithm; see Libkin et al. (1990) and Genkin and Muchnik (1993).

The rest of the paper is organized as follows. In Section 2, a reliability criterion will be defined for blocks in the Boolean table B. This criterion guarantees that the shape of the top set of our theoretical construction is a sub-matrix - a block; see the Proposition 1. However, the point of the whole monotone system idea is not limited by our specific criterion as de-



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scribed in Section 2. This idea addresses the question: How to synthesize an analysis model for data matrix using quite simple rules? In order to obtain a new analysis model, the researcher has only to find a family of  $\pi$ -functions suitable for the particular data. The shape of top sets for each particular choice of the family of  $\pi$ -functions might be different; see the note prior to our formal construction. For practical reasons, especially in order to help the process of interpretation of the analysis results, in Section 3 there are some recommendations on how to use the algorithm on the somewhat extended Boolean tables  $B^\pm$ . Section 4 is devoted to an exposition of the algorithm and its formal mathematical properties, which are not yet utilized widely by other authors.

## 2. RELIABILITY CRITERION

In this Section we deal with the criterion of reliability for blocks in the Boolean tables originating from the survey data. In our case we analyze the Boolean table  $B = \langle b_{ij} \rangle$  representing all respondents  $\langle 1, \dots, i, \dots, n \rangle$ , but including only some columns  $\langle 1, \dots, j, \dots, m \rangle$  from the primary survey data table  $X = \langle x_{iq} \rangle$ ; see above. The resulting data of each table  $B$  can be arranged in a  $n \times m$  matrix. Those Boolean tables are then subjected to our algorithm separately, for which reason there is no difference between any sub-table in the primary survey data and a Boolean table. A typical example is respondent satisfaction with services offered, where  $b_{ij} = 1$  if respondent  $i$  is satisfied with a particular service  $j$  level, and  $b_{ij} = 0$  if he is unsatisfied. Thus, we analyze any Boolean table of the survey data independently.

Let us find a column  $j$  with the *most* significant frequency  $F$  of 1-elements among all columns and throughout all rows in table  $B$ . Such rows arrange a  $g = 1$  *one* column sub-table pointing out only those respondents who prefer *one* specific *most* significant column  $j$ . We will treat, however, a more general criterion. We suggest looking at some significant number of respondents where at least  $F$  of them are granting at

least  $g$  Boolean 1-elements in each single row within the range of a particular number of columns. Those columns arrange what we call an agreement list,  $g = 2, 3, \dots$ ;  $g$  is an agreement level.

The problem of how to find such a significant number of respondents, where the  $F$  criterion reaches its global maximum, is solved in Section 4. An optimum table  $S^*$ , which represents the outcome of the search among all "subsets"  $H$  in the Boolean table  $B$ , is the solution; see Theorem I. The main result of the Theorem I ensures that there are at least  $F$  positive responses in each column in table  $S^*$ . No superior sub-table can be found where the number of positive responses in each column is greater than  $F$ . Beyond that, the agreement level is at least equal to  $g = 2, 3, \dots$  in each row belonging to the best sub-table  $S^*$ ;  $g$  is the number of positive responses within the agreement list represented by columns in sub-table  $S^*$ . In case of an agreement level  $g = 1$ , our algorithm in Section 4 will find out only *one* column  $j$  with the *most* significant positive frequency  $F$  among all columns in table  $B$  and throughout all respondents, see above. Needless to say that it is worthless to apply our algorithm in that particular case  $g = 1$ , but the problem becomes fundamental as soon as  $g = 2, 3, \dots$ .

Let us look at the problem more closely. The typical attitude of the respondents towards the entire list of options - columns in table  $B$  can be easily "accumulated" by the total number of respondent  $i$  positive hits - options selected:

$$r_i = \sum_{j=1, \dots, m} b_{ij}.$$

Similarly, each column - option can be measured by means of the entire Boolean table  $B$  as

$$c_j = \sum_{i=1, \dots, n} b_{ij}.$$

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It might appear that it should be sufficient to choose the whole table  $B$  to solve our problem provided that  $r_i \geq g, i = 1, \dots, n$ . Nevertheless, let us look throughout the whole table and find the worse case where the number  $c_j, j = 1, \dots, m$  reaches its minimum  $F$ . Strictly speaking, it does not mean that the whole table  $B$  is the best solution just because some "poor" columns (options with rare responses - hits) may be removed in order to raise the worst-case criterion  $F$  on the remaining columns. On the other hand, it is obvious that while removing "poor" columns, we are going to decrease some  $r_i$  numbers, and now it is not clear whether in each row there are at least  $g = 2, 3, \dots$  positive responses. Trying to proceed further and removing those "poor" rows, we must take into account that some of  $c_j$  numbers decrease and, consequently, the  $F$  criterion decreases as well. This leads to the problem of how to find the optimum sub-table  $S^*$ , where the worst case -  $F$  criterion reaches its *global maximum*? The solution is in Section 4.

Finally, we argue that the intuitively well adapted model of 100% matching 1-blocks is ruled out by any approach trying to qualify the real structure of the survey data. It is well known that the survey data matrices arising from questionnaires are fairly empty. Those matrices contain plenty of small 100% matching 1-blocks, whose individual selection makes no sense. We believe that the local worst case criterion  $F$  top set, found by the algorithm, is a reasonable compromise. Instead of 100% matching 1-blocks, we detect somewhat blocks less than 100% filled with 1-elements, but larger in size.

### 3. RECOMMENDATIONS

We consider the interpretation of the survey analysis results as an essential part of the research. This Section is designed to give a guidance on how to make the interpretation process easier. In each survey data it is possible to conditionally select two different types of questions: (1) The answer option is a fact, event, happening, issue, etc.; (2) The answer is an

opinion, namely displeased, satisfied, well contented etc.; see above. It does not appear from the answer to options of type 1, which of them is positive or negative, whereas type 2 allows us to separate them. The goal behind this splitting of type 2 opinions is to extract from the primary survey data table two Boolean sub-tables: table  $B^+$ , which includes type 1 options mixed with the positive options from type 2 questions, and table  $B^-$  where type 1 options are mixed together with the negative type 2 options - opinions. It should be noticed that doing it this way, we are replacing the analysis of primary survey data by two Boolean tables where each option is represented by one column. Tables  $B^+$  and  $B^-$  are then subjected to the algorithm separately.

To initiate our procedure, we construct a sub-table  $K_1^+$  implementing the algorithm on table  $B^+$ . Then, we replace sub-table  $K_1^+$  in  $B^+$  by zeros, constructing a restriction of table  $B^+$ . Next, we implement the algorithm on this restriction and find a sub-table  $K_2^+$ , after which the process of restrictions and sub-tables sought by the algorithm may be continued. For practical purposes we suggest stopping the extraction with three sub-tables:  $K_1^+$ ,  $K_2^+$  and  $K_3^+$ . We can use the same procedure on the table  $B^-$ , extracting sub-tables  $K_1^-$ ,  $K_2^-$  and  $K_3^-$ .

The number of options-columns in the survey Boolean tables  $B^\pm$  is quite significant. Even a simple questionnaire scheme might have hundreds of options - the total number of options in all questions. It is difficult, perhaps almost impossible, within a short time to observe those options among thousands of respondents. Unlike Boolean tables  $B^\pm$ , the sub-tables  $K_{1,2,3}^\pm$  have reasonable dimensions. This leads to the following interpretation opportunity: the positive options in  $K_{1,2,3}^+$  tables indicate some most successful phenomena in the research while the negative options in  $K_{1,2,3}^-$  point in the opposite direction. Moreover, the positive and negative sub-tables  $K_{1,2,3}^\pm$  enable the researcher in a short time to "catch" the

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“sense” in relations between the survey options of type 1 and positive/negative options of the type 2. For instance, to observe all Pearson’s  $r$  correlation’s a calculator has to perform  $O(n \cdot m^2)$  operations depending on the  $n \times m$  table dimension,  $n$ -rows and  $m$ -columns. The reasonable dimensions of the sub-tables  $K_{1,2,3}^{\pm}$  can reduce the amount of calculations drastically. Those sub-tables - blocks  $K_{1,2,3}^{\pm}$ , which we recommend to select in the next Section as index-function  $F(H)$  top sets found via the algorithm, are not embedded and may not have intersections; see the Proposition 1. Concerning the interpretation, it is hoped that this simple approach can be of some use to researchers in elaborating their reports with regard to the analysis of results.

### 4. DEFINITIONS AND FORMAL MATHEMATICAL PROPERTIES OF THE ALGORITHM

In this Section, our basic approach is formalized to deal with the analysis of the Boolean  $n \times m$  table  $B$ ,  $n$ -rows and  $m$ -columns. Henceforth, the table  $B$  will be the Boolean table  $B^{\pm}$  - see above - representing certain options-columns in the survey data table. Let us consider the problem of how to find a sub-table consisting of a subset  $S_{\max}$  of the rows and columns in the original table  $B$  with the properties: (1) that  $r_i = \sum_j b_{ij} \geq g$  and (2) the minimum over  $j$  of  $c_j = \sum_i b_{ij}$  is as large as possible, precisely – the global maximum. The following algorithm solves the problem.

#### Algorithm.

**Step I.** To set the initial values.

- 1i. Set minimum and maximum bounds  $a, b$  on threshold  $u$  for  $c_j$  values.

**Step A.** To find that the next step **B** produces a non-empty sub-table.

- 1a. Test  $u$  as  $(a + b)/2$  using step **B**.

If it succeeds, replace  $a$  by  $u$ . If it fails replace  $b$  by  $u$ .

- 2a. Go to 1a.

**Step B.** To test whether the minimum over  $j$  can be at least  $u$ .

**1b.** Delete all rows whose sums  $r_i < g$ .

This step **B** fails if all must be deleted; return to step **A**.

**2b.** Delete all columns whose sums  $c_j \leq u$ .

This step **B** fails if all must be deleted, return to step **A**.

**3b.** Perform step **T** if none deleted in **1b** and **2b**; otherwise go to **1b**.

**Step T.** To test that the global maximum is found.

**1t.** Among numbers  $c_j$  find the minimum.

With this new value as  $u$  test performing step **B**.

If it succeeds, return to step **A**. If it fails final stop.

Step **B** performed through the step **T** tests correctly whether a sub-matrix of **B** can have the rows sums at least  $g$  and the column sums at least  $u$ . Removing row  $i$ , we need to perform no more than  $m$  operations to recalculate  $c_j$  values; removing column  $j$ , we need no more than  $n$ -operations. We can proceed through **1b** no more than  $n$ -times and through **2b**,  $m$ -times. Thus, the total number of operations in step **B** is  $O(nm)$ . The step **A** tests the step **B** no more than  $\log_2 n$  times. Thus, the total complexity of the algorithm is  $O(\log_2 n \times nm)$  operations.

**Note.** It is important to keep in mind that the algorithm itself is a particular case of our theoretical construction. As one can see, we are deleting rows and columns including their elements all together, thereby ensuring that the outcome from the algorithm is a sub-matrix. But, in order to expose the properties of the algorithm, we look at the Boolean elements separately. However, in our particular case of  $\pi$ -functions it makes no difference. The difference will be evident if we utilize some other family of  $\pi$ -functions, for instance  $\pi = c_j \max(r_i, c_j)$ . We may detect top binary relations, which we call kernels, different from submatrices. It may happen that some kernel includes two blocks - one quite long in the vertical direction and the other - in the horizontal. All elements in the empty area between these blocks in some cases cannot be added to the kernel. In gen-

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eral, we cannot guarantee either the above low complexity of the algorithm for all families of  $\pi$ -functions, but the complexity still remains in reasonable limits.

We now consider the properties of the algorithm in a rigorous mathematical form. Below we use the notation  $H \subseteq B$ . The notation  $H$  contained in  $B$  will be understood in an ordinary set-theoretical vocabulary, where the Boolean table  $B$  is a set of its Boolean 1-elements. All 0-elements will be dismissed from the consideration. Thus,  $H$  as a binary relation is also a subset of a binary relation  $B$ . However, we shall soon see that the top binary relations - kernels from the theoretical point of view are also submatrices for our specific choice of  $\pi$ -functions. Below, we refer to an element we assume that it is a Boolean 1-element.

For an element  $\alpha \in B$  in the row  $i$  and column  $j$  we use the similarity index  $\pi = c_j$  if  $r_i \geq g$  and  $\pi = 0$  if  $r_i < g$ , counting only on Boolean elements belonging to  $H$ . The value of  $\pi$  depends on each subset  $H \subseteq B$  and we may thereby write  $\pi \equiv \pi(\alpha, H)$ : the set  $H$  is called the  $\pi$ -function parameter. The  $\pi$ -function values are the real numbers - the similarity indices. In Section 2 we have already introduced these indices on the entire table  $B$ . Similarity indices, as one can see, may only concurrently increase with the "expansion" and decrease with the "shrinking" of the parameter  $H$ . This leads us to the fundamental definition.

**Definition 1.** Basic monotone property. *By a monotone system will be understood a family  $\{\pi(\alpha, H) : H \subseteq B\}$  of  $\pi$ -functions, such that the set  $H$  is to be considered as a parameter with the following monotone property: for any two subsets  $L \subset G$  representing two particular values of the parameter  $H$  the inequality  $\pi(\alpha, L) \leq \pi(\alpha, G)$  holds for all elements  $\alpha \in B$ .*

We note that this definition indicates exactly that the fulfilment of the inequality is required for all elements  $\alpha \in B$ . However, in order to prove the Theorems 1,2 and the Proposition 1, it is sufficient to demand the ine-

quality fulfilment only for elements  $\alpha \in L$ ; even the numbers  $\pi$  themselves may not be defined for  $\alpha \notin L$ . On the other hand, the fulfilment of the inequality is necessary to prove the argument of the Theorem 3 and the Proposition 2. It is obvious that similarity indices  $\pi = c_j$  comply with the monotone system requirements.

**Definition 2.** Let  $V(H)$  for a non empty subset  $H \subseteq B$  by means of a given arbitrary threshold  $u^\circ$  be the subset  $V(H) = \{\alpha \in B : \pi(\alpha, H) \geq u^\circ\}$ . The non-empty  $H$ -set indicated by  $S^\circ$  is called a stable point with reference to the threshold  $u^\circ$  if  $S^\circ = V(S^\circ)$  and there exists an element  $\xi \in S^\circ$ , where  $\pi(\xi, S^\circ) = u^\circ$ . See Mullat (1981, p.991) for a similar concept.

**Definition 3.** By monotone system kernel will be understood a stable set  $S^*$  with the maximum possible threshold value  $u^* = u_{\max}$ .

We will prove later that the very last pass through the step **T** detects the largest kernel  $\Gamma_p = S^*$ . Below we are using the set function notation  $F(X) = \min_{\alpha \in X} \pi(\alpha, X)$ .

**Definition 4.** An ordered sequence  $\alpha_0, \alpha_1, \dots, \alpha_{d-1}$  of distinct elements in the table  $B$ , which exhausts the whole table,  $d = \sum_{i,j} b_{i,j}$ , is called a defining sequence if there exists a sequence of sets  $\Gamma_0 \supset \Gamma_1 \supset \dots \supset \Gamma_p$  such that:

A. Let the set  $H_k = \{\alpha_k, \alpha_{k+1}, \dots, \alpha_{d-1}\}$ . The value  $\pi(\alpha_k, H_k)$  of an arbitrary element  $\alpha_k \in \Gamma_j$ , but  $\alpha_k \notin \Gamma_{j+1}$  is strictly less than  $F(\Gamma_{j+1})$ ,  $j = 0, 1, \dots, p-1$ .

B. In the set  $\Gamma_p$  there does not exist a proper subset  $L$ , which satisfies the strict inequality  $F(\Gamma_p) < F(L)$ .

**Definition 5.** A subset  $D^*$  of the set  $B$  is called definable if there exists a defining sequence  $\alpha_0, \alpha_1, \dots, \alpha_{d-1}$  such that  $\Gamma_p = D^*$ .

**Theorem 1.** For the subset  $S^*$  of  $B$  to be the largest kernel of the monotone system - to contain all other kernels - it is necessary and sufficient that this set is definable:  $S^* = D^*$ . The definable set  $D^*$  is unique.



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We note that the existence of the largest kernel will be established later by the Theorem 3.

### Proof.

**Necessity.** If the set  $S^*$  is the largest kernel, let us look at the following sequence of only two sets  $B = \Gamma_0 \supset \Gamma_1 = S^*$ . Suppose we have found elements  $\alpha_0, \alpha_1, \dots, \alpha_k$  in  $B \setminus S^*$  such that for each  $i = 1, \dots, k$  the value  $\pi(\alpha_i, B \setminus \{\alpha_0, \dots, \alpha_{i-1}\})$  is less than  $u^0 = u_{\max}$ , and  $\alpha_0, \alpha_1, \dots, \alpha_k$  does not exhaust  $B \setminus S^*$ . Then, some  $\alpha_{k+1}$  exists in  $(B \setminus S^*) \setminus \{\alpha_0, \dots, \alpha_k\}$  such that  $\pi(\alpha_{k+1}, (B \setminus S^*) \setminus \{\alpha_0, \dots, \alpha_k\}) < u^*$ . For if not, then the set  $(B \setminus S^*) \setminus \{\alpha_0, \dots, \alpha_k\}$  is a kernel larger than  $S^*$  with the same value  $u^*$ . Thus the induction is complete. This gives the ordering with the property (a). If the property (b) failed, then  $u^*$  would not be a maximum, contradicting the definition of the kernel. This proves the necessity.

**Sufficiency.** Note that each time the algorithm - see above - passes the step **T**, some stable point  $S^\circ$  is established as a set  $\Gamma_j = S^\circ$ ,  $j = 0, 1, \dots, p-1$ , where  $u_j = \min_{\alpha \in S^\circ} \pi(\alpha, S^\circ)$ . Obviously, these stable points arrange an embedded chain of sets  $B = \Gamma_0 \supset \Gamma_1 \supset \dots \supset \Gamma_p = D^*$ . Let a set  $L \subseteq B$  be the largest kernel. Suppose that  $L$  is a proper subset of  $D^*$ , then by property (b),  $F(D^*) \geq F(L)$  and so  $D^*$  is also a kernel. The set  $L$  as the largest kernel cannot be the proper subset of  $D^*$  and must therefore be equal to  $D^*$ .

Suppose now that  $L$  is not the subset of  $D^*$ . Let  $H_s$  be the smallest set  $H_k = \{\alpha_k, \alpha_{k+1}, \dots, \alpha_{d-1}\}$  which includes  $L$ . The value  $\pi(\alpha_s, H_s)$  by our basic monotone property must be greater than, or at least equal to  $u^*$ , since  $\alpha_s$  is an element of  $H_s$  and it is also an element of the kernel  $L$  and  $L \subseteq H_s$ . By property (a) this value is strictly less than  $F(\Gamma_{j+1})$  for some  $j = 0, 1, \dots, p-1$ . But that contradicts the maximality of  $u^*$ . This proves the sufficiency. Moreover, it proves that any largest kernel equals  $D^*$  so that it is the unique largest kernel. This concludes the proof. ■

**Proposition 1.** *The largest kernel is a sub-matrix of the table B.*

**Proof.** Let  $S^*$  be the largest kernel. If we add to  $S^*$  any element lying in a row and a column where  $S^*$  has existing elements, then the threshold value  $u^*$  cannot decrease. So by maximality of the set  $S^*$  this element must already be in  $S^*$ . ■

Now, we need to focus on the individual properties of the sets  $\Gamma_0 \supset \Gamma_1 \supset \dots \supset \Gamma_p$ , which have a close relation to the case  $u < u_{\max}$  - a subject for a separate inquiry. Let us look at the step **T** of the algorithm originating the series of mapping initiating from the whole table B in form of  $V(B), V(V(B)), \dots$  with some particular threshold  $u$ . We denote  $V(V(B))$  by  $V^2(B)$ , etc.

**Definition 6.** *The chain of sets  $B, V(B), V^2(B), \dots$  with some particular threshold  $u$  is called the central series of monotone system; see Mullat (1981) for exactly the same notion.*

**Theorem 2.** *Each set  $\Gamma_0 \supset \Gamma_1 \supset \dots \supset \Gamma_p$  in the defining sequence  $\alpha_0, \alpha_1, \dots, \alpha_{d-1}$  is the central series convergence point  $\lim_{k=2,3,\dots} V^k(B)$  as well as the stable point for some particular thresholds values  $F(W) = u_0 < u_1 < \dots < u_n = F(S^*)$ . Each  $\Gamma_j$  is the largest stable point - including all others for threshold values  $u \geq u_j = F(\Gamma_j)$ .*

It is not our intention to prove the statement of Theorem 2 since this proof is similar to that of Theorem 1. Theorem 1 is a particular case for Theorem 2 statement regarding threshold value  $u = u_p$ .

Next, let us look at the formal properties of all kernels and not only the largest one found by the algorithm. It can easily be proved that with respect to the threshold  $u_{\max} = u_p$  the subsystem of all kernels classifies a structure, which is known as an upper semilattice in lattice theory.

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**Theorem 3.** *The set of all kernels - stable points - for  $u_{\max}$  is a full semilattice.*

**Proof.** Let  $\Omega$  be a set of kernels and let  $K_1 \in \Omega$  and  $K_2 \in \Omega$ . Since the inequalities  $\pi(\alpha, K_1) \geq u$ ,  $\pi(\alpha, K_2) \geq u$  are true for all  $K_1$  and  $K_2$  elements on each  $K_1, K_2$  separately, they are also true for the union set  $K_1 \cup K_2$  due to the basic monotone property. Moreover, since  $u = u_{\max}$ , we can always find an element  $\xi \in K_1 \cup K_2$  where  $\pi(\xi, K_1 \cup K_2) = u$ . Otherwise, the set  $K_1 \cup K_2$  is some  $H$ -set for some  $u'$  greater than  $u_{\max}$ . Now, let us look at the sequence of sets  $V^k(K_1 \cup K_2)$ ,  $k = 2, 3, \dots$ , which certainly converges to some non empty set - stable point  $K$ . If there exists any other kernel  $K' \supset K_1 \cup K_2$ , it is obvious, that applying the basic monotone property we get that  $K' \supseteq K$ . ■

With reference to the highest-ranking possible threshold value  $u_p = u_{\max}$ , the statement of Theorem 3 guarantees the existence of the largest stable point and the largest kernel  $S^*$  (compare this with equivalent statement of Theorem 1).

**Proposition 2.** *Kernels of the monotone system are submatrices of the table B.*

**Proof.** The proof is similar to proposition 1. However, we intend to repeat it. In the monotone system all elements outside a particular kernel lying in a row and a column where the kernel has existing elements belong to the kernel. Otherwise, the kernel is not a stable point because these elements may be added to it without decreasing the threshold value  $u_{\max}$ .

Note that Propositions 1,2 are valid for our specific choice of similarity indices  $\pi = c_j$ . The point of interest might be to verify what  $\pi$ -function properties guarantee that the shape of the kernels still is a sub-matrix.

The defining sequence of table B elements constructed by the algorithm represents only some part  $u_0 < u_1 < u_2 < \dots < u_p$  of the threshold values existing for central series in the monotone system. On the other

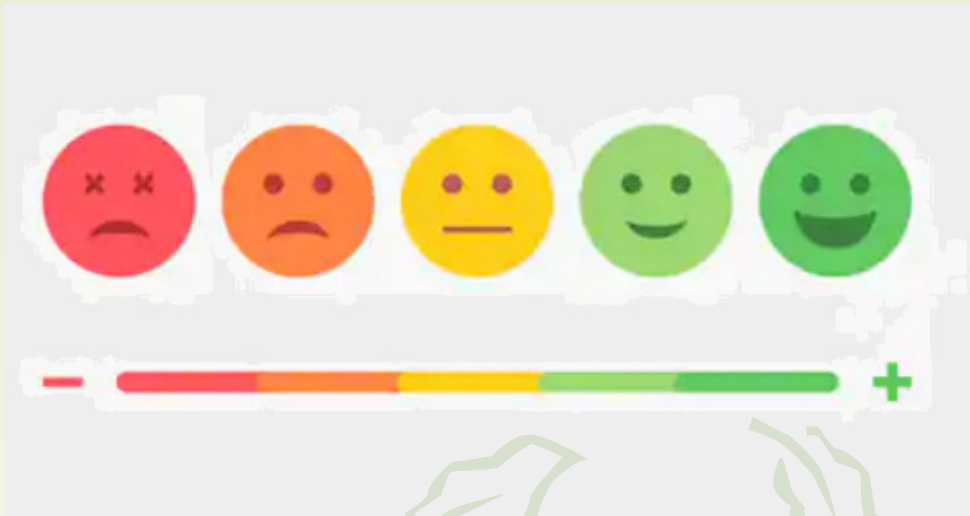
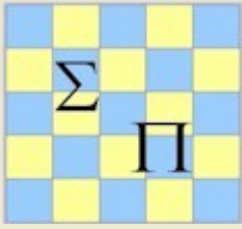
hand, the original algorithm, Mullat (1971), similar to the inverse Greedy Heuristic, produces the entire set of all possible threshold values  $u$  for all possible central series, what is sometimes unnecessary from a practical point of view. Therefore, the original algorithm always has the higher complexity.

## ACKNOWLEDGMENTS

The author is grateful to an anonymous referee for useful comments, style corrections and especially for the suggestion regarding the induction mechanism in the proof of the necessity of the main theorem argument.

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# SURVEY DATA CLEANING

# Survey Data Cleaning \*

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## Abstract.

The note addresses a data cleaning principle. The principle implementation procedure presented here includes a recommendation that might be well suited for explicating and illustrating the results yielded by survey data analysis.

## 1. INTRODUCTION

We are presented with various surveys, studies, statistics, opinions, measurements, research results, etc., on a daily basis, in an infinite stream. This type of information in various forms is used by enterprises, media experts, universities and other entities to present reality in a certain way, or explain how things work. While we take this influx of data for granted, very few of us question whether this way of having reality served on a platter is actually useful. Most people merely accept what the various analysts have presented and treat it as factual information. Thus, if more people in a survey have answered that they prefer rye bread to the white variety, does the same assertion apply to the world population? Should we infer from this finding that people in general eat more rye bread instead of white? Certainly not. Reality is complex and consists of numerous choices, possibilities, behavioral patterns, preferences, etc. As a result, a typical survey based on which such 'facts' are reported can never cover all relevant data pertaining to any given subject and will invariably lead to completely nonsensical conclusions. More accurate approximations of reality require a comprehensive statistical investigation. Therefore, as a rule, when aiming to interpret data gathered based on a sample drawn from a population of interest, one should seek input from a researcher or some other qualified person, so that the results can be interpreted and analyzed.

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\* Presented at the 19th Nordic Conference on Mathematical Statistics, June 9-13, 2002, Stockholm, Sweden and at the "Symposium i Advent Statistik," January 23-26, 2006, København.

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Additionally, it is essential to take into consideration the researcher's knowledge and expertise on the subject, as well as carefully assess whether the questions discussed pertain to the aim of the survey. It is equally important to evaluate the respondents' credibility and ability to answer the questions posed, as this is one of the means to ensure the instrument reliability.

### 2. RELIABILITY

Reliability, as a generic concept, is difficult to define. In most cases, it is interpreted in a specific context. Nevertheless, it can be shown that adopting the "maximum principle" will not only help the researcher in his/her analytical endeavors, but will also "clean up" the investigation, filtering out the more "unreliable" answers and thus remove some "interference" or "outliers"—i.e. answers that are overly dissimilar from the rest or are incongruent with the most conceivable result. However, it must be emphasized that the method of analysis is still central to the success of the outcome. In other words, in spite of the aforementioned argument, the final estimation should still be based on the subjective perception of reality. After all, the primary difference between this method and the conventional statistical analysis employed to interpret survey results is that the former identifies both *unreliable* respondents and their *unreliable* answers. Consequently, we hereby obtain a much more comprehensive picture of reality simply by examining patterns that conform to the answers provided by the remaining group members. In order to describe the method, an example of a survey in progress will be used. However, it should be noted that what follows is significantly simplified, as the main objective is to outline the foundations of the method.

Food is a subject of general interest and related data is thus frequently under the analyst's scrutiny. Hence, in this hypothetical example, the objective is to map people's taste preferences. To do so, the survey respondents are presented with five menus listed below and are asked to state their daily consumption of each of the given food groups.

The options they are given are as follows:

1. *Dairy produce: cheese and milk*
2. *Cereals: bread, potatoes, rice and pasta*
3. *Vegetables: vegetables, fruit, etc.*
4. *Fish: shrimp, frozen/fresh fish*
5. *Meat products: various meats, sandwich spreads and sausages*

The results pertaining to seven study participants are presented in Table 1, which will suffice for the upcoming food preferences investigation.

Table 1.

|                | Dairy | Cereal | Vegetables | Fish | Meat | Total |
|----------------|-------|--------|------------|------|------|-------|
| Respond. no. 1 |       | X      | X          |      |      | 2     |
| Respond. no. 2 | X     | X      |            | X    | X    | 4     |
| Respond. no. 3 |       |        | X          | X    |      | 2     |
| Respond. no. 4 | X     | X      |            | X    | X    | 4     |
| Respond. no. 5 |       |        | X          | X    |      | 2     |
| Respond. no. 6 | X     | X      | X          | X    | X    | 5     |
| Respond. no. 7 |       | X      | X          |      |      | 2     |
| Total          | 3     | 5      | 5          | 5    | 3    | 21    |

Considering the total score given at the bottom of the table, people's food choices seem healthy and nutritional. Moreover, it can be discerned that "cereals," "vegetables" and "fish" are most frequently consumed food groups, as five of seven respondents stated that they consume these food-stuffs daily. Can we conclude that, in general, people's lifestyle is healthy? Moreover, does this mean that 71% of population eats cereals, fish and vegetables every day? This conclusion could be clearly misleading. In addition, even conclusions pertaining to this small group require close examination of the individual respondents' answers, because some of them differ from those of the other respondents in certain ways. For example, respondents 1, 3, 5 and 7 have chosen only two food groups from the given list. Respondents no. 1 and 7 stated that they consume only "cereals" and "vegetable" products on a daily basis, while no. 3 and 5 eat only



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“vegetables” and “fish” every day. Assuming that this is an exhaustive list (again, note the simplifications in this example), it seems highly unlikely that someone would not eat any products from other food groups. This is a crucial point to consider, as we must believe that the answers respondents provide are factual in order to include them in the analysis. Thus, responses like those noted above are clearly unreliable reflections of reality. Let us therefore experimentally discard the unreliable respondents together with their answers to see whether we obtain a more credible result, which is a more accurate representation of reality.

### 3. AGREEMENT LEVEL – TUNING PARAMETER

Just as it is unusual to rely on only two food groups for sustenance, it is unlikely that an individual would eat, for example, only bread from the cereal menu, or solely shrimp from the fish menu. Thus, in “fine-tuning” the experiment, the aim is to identify all the respondents that have chosen only these two menus. The objective is, as was already emphasized above, to obtain a clearer picture of reality. Table 2 below represents the results of this data “cleaning,” based on the chosen “agreement level” or “tuning parameter”. In this case, the agreement level is set to 4, i.e. none of the totals in the last column is less than 4.

Table 2.

|                | Dairy | Cereal | Vegetables | Fish | Meat | Total |
|----------------|-------|--------|------------|------|------|-------|
| Respond. no. 2 | X     | X      |            | X    | X    | 4     |
| Respond. no. 4 | X     | X      |            | X    | X    | 4     |
| Respond. no. 6 | X     | X      | X          | X    | X    | 5     |
| Total          | 3     | 3      | 1          | 3    | 3    | 13    |

This seems to be a very useful instrument for the experiment. However, the tuning parameter will only be relevant when its value exceeds one. If, for example, we try to set the agreement level (tuning) to 1 in Table 1, this would render ALL respondents reliable, even though menus “Dairy” and “Meat” are associated with the lowest frequency number, namely three.

What can we conclude from the outcome of adopting tuning parameter = 1? The conclusion is exactly the same as that yielded by the original analysis—“people’s lifestyle is healthy.” In contrast, setting the tuning parameter to 2, 3 or a higher value allows us to explore patterns in answers that would not be otherwise apparent. Table 2 shows the distribution of respondents based on the tuning parameter = 4.

Why should we use exactly this value as the tuning parameter? Because, in the analysis below, we are going to adopt a maximum principle as a method of selection of reliable respondents. This will be done through “agreement level”, see “totals” of columns, pertaining to a single respondent. The value of the tuning parameter is not fixed, and can be changed depending on the purpose of analysis, and is typically set at the level that reveals the most adequate picture of reality. Roughly speaking, we can compare the situation to rotating a tuner on TV or Radio, when we attempt to receive a clear picture/sound by trying to select the right frequency. The tuner value here is 4, and we assume that the selected respondents are now reliable.

#### 4. MAXIMUM PRINCIPLE

However, finding the correct tuner position is not sufficient, as will be shown in the discussion that follows. For example, only one of the remaining, supposedly reliable, respondents chose the “vegetable” menu. This would imply that only 33% of the sample is consuming vegetables daily. While this is likely for such a small group of respondents, it is important to reiterate that this example is a simplification of an actual, much larger survey, where such results would indeed be odd. Thus, the fine-tuning must proceed further, this time addressing the menu content. First, we can remove “vegetables” from the available options and see what effect this would have on the analysis.

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The next step in our analysis is called “maximum principle” and will be illustrated using an old merchant marketing example. If a merchant wants to make a compromise between the highest possible demand on some assortment of his/her commodities and to shorten the list of assortments as well, he would intuitively do so by removing from the assortment the commodity for which the demand is the lowest, assuming that it is identified from the purchasing patterns of reliable customers only. In the example considered in this study, the “vegetables” menu has the lowest demand. Moreover, its removal from the available options results in equal frequencies associated with the remaining menus. In general, removal of available options must be done with care, as it should not result in a simultaneous removal of reliable respondents. In some cases, however, it might be necessary to add further reliable respondents to the sample, complying with our tuning parameter once again, etc.

In general, the maximum principle can be formulated as follows: among all the reliable respondents, first remove options with the lowest agreement level, those with the lowest frequency (in our example, the menu “vegetables” in Table 2). As a result, the number of choices is reduced, but the remaining answers with the lowest frequency have a higher contingency compared to those that have been removed. In short, the aim is to remove available options in such a manner that ensures that those remaining have high representation and there are more matches in their answers. In other words, in the menu, where the matching is low, the low match becomes relatively high due to the removal, which would not be the case if the removed menus will still occupy a place in the table. In other words, the goal is not only to separate a group of menus from those that have higher matching responses, but also to find a group of

respondents for whom the menu with the lowest level of matching is on a relative high level. This is the key for understanding the maximum principle. The respondents included in the analysis must be reliable, but the answers producing such reliability must also be more or less identical.

In accordance with this argument, the menu “vegetables” is removed, since the responses associated with it are not aligned with the general answer pattern based on the maximum principle. Note that here, the removal is not based on any qualitative tests, but is rather guided purely by a pattern disclosed by matching the answers!

Table 3.

|                | Dairy | Grain | Fish | Meat | Total |
|----------------|-------|-------|------|------|-------|
| Respond. no. 2 | X     | X     | X    | X    | 4     |
| Respond. no. 4 | X     | X     | X    | X    | 4     |
| Respond. no. 6 | X     | X     | X    | X    | 4     |
| Total          | 3     | 3     | 3    | 3    | 12    |

## 5. CONCLUSION

What can be concluded from the simplified survey scenario discussed above? Put simply, it is evident that the final outcome is completely different from the results yielded by the initial analysis. According to Table 1, in general, people’s food preferences are healthy and in accordance with current recommendations. On the other hand, Table 3 indicates that food habits are, in fact, less healthy. Implementing our analysis principle has reduced the panel of reliable respondents, and this has changed the outcome of our analysis.

Of course, it is natural to ask whether the proposed principle is more credible than other methods of analysis. It is true that a subjective consideration and personal choice have played an instrumental role in the analytical framework adopted to produce the final results. Some may argue that this approach is flawed, as analyst/researcher intuition was the only

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basis for tuning the parameters, i.e. adjusting the “agreement level.” This personal consideration cannot be excluded because the method described here will sometimes coincide with what we might otherwise call common sense, where the most frequent answers reflect the actual reality. This should be the case when dealing with simple surveys in which the respondents are asked questions such as “Will you vote for so and so the coming election?” The value of this approach is really evident when surveys including hundreds or thousands of respondents and many hundreds of questions are conducted. They will inevitably generate diverse responses forming patterns that “common sense” will be impossible to wield, since unaided human intellect is incapable of grasping such complicated patterns. This is where our method can make a substantial difference, because it is a way of locating erroneous or misleading patterns, based on a comprehensive comparison within the full data set. This, however, does not undermine the analysts’ role, as these experts will be responsible for making the relevant judgments/decisions as to why certain data is removed from the set. The goal is to identify and remove all “unreliable” respondents with the help of the “tuning parameter.” The aim of this “cleansing procedure” is to retain only the most usable answers, in accordance with our maximum principle. Thus, the method presented here should be treated as an instrument, which has to be used correctly by the analyst to tune into the clearest picture of reality. The aim is to reduce the interference effect produced by unreliable respondents.

## APPENDIX

### A.1 Practical recommendations

The preliminary explanation above is a general introduction to our maximum principle, the background of which is found in a much more complex methodology and theory.<sup>1</sup> First, it is beneficial to demonstrate how the results can be used and presented for the analyst, making the use of the notion of positive/negative profile.

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<sup>1</sup> Some theoretical aspects may be found in Appendix A.2

When designing a questionnaire, it is widely accepted that the available responses associated with the individual questions should be presented in the “same direction,” i.e. from positive to negative values/opinions or vice versa. Using a more rigorous terminology, such ordering would be denoted numerically and represented on an nominal/ordinal scale. This nomenclature is used primarily because, when implementing our method in the form of a computer software, the analyst must separate the answers by grouping them together into positive/negative scale ends—the (+/−) pools. The next step will be to create profile groups within each (+) or (−) pool range. A profile group of answers is created following their subject-oriented field of interest. For example, one might be interested in participants’ lifestyle, nutritional practices, exercising, etc. Thus, these profiles, distinguished by their placement in (+/−) pools, are also either positive or negative.

Once the analyst has created the (+/−) profiles, the subsequent analysis is conducted by an automated process utilizing our maximum principle, which further organizes the data into what we call a series of profile components. Each profile component is a table, as above, located within particular profile limits. Clearly, a component is differentiated from the profile by the fact that, while a profile is a list of subject-specific questions and the corresponding options/answers composed by the analyst, the component is a table formed using the maximum principle. Therefore, the list of answers constituting a component (and the resulting set of table columns) is smaller, as only specific answers/columns from the full profile are included. Thus, once again the components will be separated into (+/−) components  $K_1^\pm, K_2^\pm, \dots$ , just as the profiles were separated into (+/−) profiles. The  $K_1^\pm, K_2^\pm, \dots$  separation provides not only conceptual advantages, but also allows for more transparent illustration of the survey findings.

## Survey Data Cleaning

Analysis findings increase in value if they are presented in the format that can be easily comprehended. The simplest tool available for graphical presentation is a pie chart. Here, the pie can be divided into positive  $K_1^+, K_2^+, \dots$ , and negative  $K_1^-, K_2^-, \dots$  components, represented in green and red color, respectively. However, to depict these components accurately, it is necessary to calculate some statistical parameters beforehand. For example, one can merge the  $(+/-)$  components into single  $(+/-)$  table and calculate the  $(+/-)$  probabilities.<sup>2</sup> Hereby, statistical parameters based on the  $(+/-)$  probabilities may be evaluated and illustrated by a pie chart divided into green and red area, effectively representing the  $(+/-)$  elements.<sup>3</sup> There are many techniques and graphical tools at the analyst's disposal, and a creative analyst may proceed in this direction indefinitely. Still, it is plausible to wonder if the creation of the  $(+/-)$  components is worthwhile. In other words, what is the advantage of using the "maximum principle" when interpreting the survey findings? The answer is that the blurred nature of the data may hinder clear interpretation of the reality underlying the data, see above.

### A.2 Some theoretical aspects

Suppose that respondents  $N = \{1, \dots, i, \dots, n\}$  participate in the survey. Let  $x, x \in 2^N$ , denote those who expressed their preferences towards certain questions  $M = \{1, \dots, j, \dots, m\}$ . We lose no generality in treating the list  $M$  as at a profile, whether negative or positive. Let a Boolean table  $W = \left\| a_{i,j} \right\|_n^m$  reflect the survey results related to respondents' preferences,

---

<sup>2</sup> Certainly, some estimates only.

<sup>3</sup> Please, find below a typical pie chart pertinent to what we just discussed. The positive and negative profiles relate to 21 questions highlighting people's behaviour, responses, opinions, etc., regarding their daily work and habits. Answers to these questions can be presented using an ordinal scale 1, 2, ..., 5, where 1, 2, 3 are at the negative, and 3, 4, 5 at the positive end of the scale.

whereby  $a_{i,j} = 1$  if respondent  $i$  prefers the answer  $j$ ,  $a_{i,j} = 0$  otherwise. In addition, all lists  $2^M$  of answers  $y \in 2^M$  within the profile  $M$  have been examined. Let an index  $\delta_{i,j}^k = 0$ ,  $i \in x, j \in y$  if  $\sum_{j \in y} a_{i,j} < k$ , otherwise  $\delta_{i,j}^k = 1$ , e.g.  $\sum_{j \in y} a_{i,j} \geq k$ , where  $k$  is our tuning parameter. We can calculate an indicator  $F_k(H)$  using sub-table  $H$  formed by crossing entries of the rows  $x$  and columns  $y$  in the original table  $W$ . The number of 1-entries  $\delta_{i,j}^k \cdot a_{i,j} = 1$  in each column within the range  $y$  determines the indicator  $F_k(H)$  by further selection of a column with the minimum number  $F_k(H)$  from the list  $y$ .

Identification of the component  $K$  seems to be a tautological issue, in the sense that following our maximum principle we have to solve the indicator maximization problem  $K = \arg \max_{(x,y)} F_k(H)$ . The task thus becomes an NP-hard problem, the solution of which includes operations that grow exponentially in number. Fortunately, we claim that our  $K^\pm$  components might be found by polynomial  $O(m \cdot n \cdot \log_2 n)$  algorithm, as shown in the cited literature. Finally, we can restructure the entire procedure by extracting a component  $K_1^\pm$  first, before removing it from the original table  $W$  and repeating the extraction procedure on the remaining content, thus obtaining components  $K_2^\pm, K_3^\pm, \dots$  etc. From now on, statistical parameters and other table characteristics, which empower (+/-) share, arise from components  $K_1^-, K_2^-, \dots$  and  $K_1^+, K_2^+, \dots$  only, and are available to the analyst for illustration purposes, as depicted in the example below.

## REFERENCES

- Mullan, J.E., A Fast Algorithm for Finding Matching Responses in a Survey Data Table, *Mathematical Social Sciences*, 1995, 30, 195 – 205.  
<http://www.sciencedirect.com/science/article/pii/016548969500780P>.



### A.3 Illustration

In the example, we use a sampling highlighting 383 people's attitudes towards 21 phenomenal questions. Each question requires a response on an ordinal scale, with  $1 < 2, \dots, < 5$ , where  $1 < 2 < 3$  are positive values at the left end, and  $3 < 4 < 5$  are negative values at the right end.<sup>4</sup> Hence, our sampling, depicted as a Boolean table, has  $383 \times 105$  dimensions. As the tuning parameter  $k = 5$  was chosen, we also extracted a set of three positive  $K_1^+, K_2^+, K_3^+$  and negative components. The actual values in the title and those shares, which illustrate our positive (green) and negative (red) (+/-) components, display that someone identified by pin-code 00·A0100270 at the graph is 5% more positively oriented than s/he had testified in the survey.

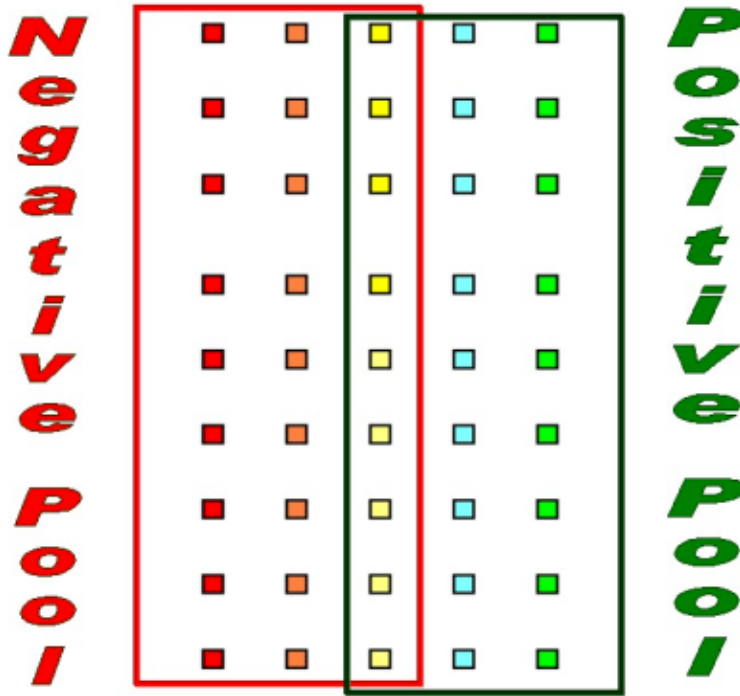
Some typical sampling questions are given below:

1. Is your behavior slow/quick? – eating, talking, gesticulating, ...
  - 1.1 Absolutely slow
  - 1.2 Somewhat slow
  - 1.3 Sometimes slow and sometimes quick
  - 1.4 Somewhat quick
  - 1.5 Absolutely quick
2. Are you a person who prefers deadlines/postpones duties?
  - 2.1 Absolutely always prefer deadlines
  - 2.2 Often prefer deadlines
  - 2.3 Sometimes prefer deadlines or sometimes postpone my duties
  - 2.4 Often postpone my duties
  - 2.5 Absolutely always postpone my duties

---

<sup>4</sup> Sampling owner (Scanlife Vitality ApS in Denmark) kindly provided us with a permission to use the data for analysis purposes. We are certainly very grateful for such help.

## Negative/Positive Scale of the Questionnaire



The figure shows more clearly the methodology of the positive/negative analysis of surveys data tables to identify hidden preferences of respondents. Whatever the analyst is doing to build a negative ordering of the left half of the questionnaire, our negative defining sequence is then compared with similar sequence of the right half of the questionnaire. As a result, two credential scales have been formed, which can then be visualized graphically in two-dimensional coordinate system on the plane. The situation is illustrated by the front cover of the book.

Estonian Contribution to the International Biological  
Program, VI, TARTU, 1974, pp. 22-50

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A STUDY OF INFRASPECIFIC GROUPS OF THE  
BALTIC EAST COAST AUTUMN HERRING BY TWO  
NEW METHODS BASED ON CLUSTER ANALYSIS,  
E. Ojaveer, Estonian Laboratory of Marine Ichthyology.

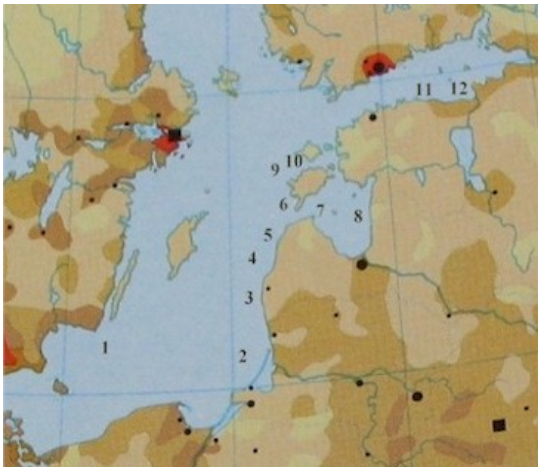


Fig. 1.

The map showing  
the autumn herring  
sampling places,

Current e-post:  
evald.ojaveer@ut.ee

Tel. No.: 671 8905

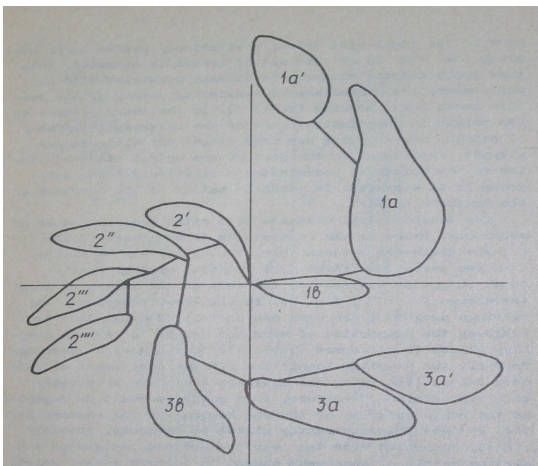


Fig. 2.

Positions of the au-  
tumn herring sub-  
groups differentia-  
ted by the method  
described in Appen-  
dix I

While cluster is a concept in common usage, there is currently no consensus on its exact definition. There are many intuitive, often contradicting, ideas on the meaning of cluster. Consequently, it is difficult to develop exact mathematical formulation of the cluster separation task. Yet, several authors are of view that clustering techniques are already well established, suggesting that the focus should be on increasing the accuracy of data analysis. The available examples of data clustering tend to be rather badly structured, whereas application of the formal techniques on such data fails to yield results when the classification is known *a priori*. These issues are indicative of the fundamental deficiencies inherent in many numerical taxonomy techniques.

Following the standard nomenclature, every object can be described by a vector of measurements  $\langle x_1, x_2, \dots, x_k \rangle$ . Thus, for every pair of objects  $E_i$  and  $E_j$  a distance  $d_{ij}$  between those objects can be defined as

$$d_{ij} = \sqrt{(x_{i1} - x_{j1})^2 + (x_{i2} - x_{j2})^2 + \dots + (x_{ik} - x_{jk})^2} \quad (1)$$

However, it should be noted that all measurements are usually standardized beforehand.

Applying Eq. (1) on  $N$  objects yields a full matrix of distances

$$D = \begin{vmatrix} 0 & d_{12} & d_{13} & \cdot & \cdot & d_{1k} \\ d_{21} & 0 & d_{23} & \cdot & \cdot & d_{2k} \\ \cdot & \cdot & \cdot & \cdot & \cdot & \cdot \\ d_{k1} & d_{k2} & \cdot & \cdot & \cdot & d_{kk} \end{vmatrix} \quad (2)$$

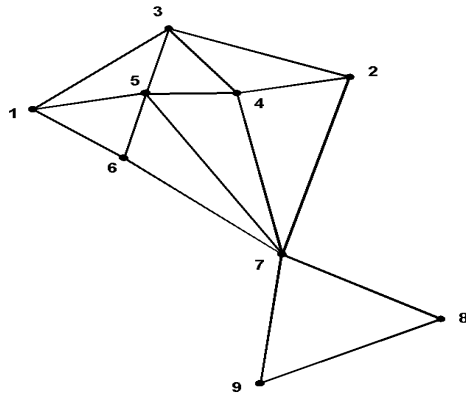
Authors of many empirical studies employ methods utilizing the full matrix of distances as a means of identifying clusters on the set  $\{E_1, \dots, E_i, \dots, E_k\}$ .

## Autumn Herring

In this section, we describe a new and highly effective clustering method, underpinned by some ideas offered by the graph theory. As the first step in our novel approach, we emphasize that, for elucidating the structure of the system of objects, knowledge of all elements of the matrix of distances given above is rarely needed. We further posit that, for every object, it is sufficient to consider no more than  $M$  of its nearest neighbors.

To explicate this strategy, let us consider a system of 9 objects (Fig. 3) with their interconnections—edges. The matrix of nearest neighbors for such a graph is given by:

$$MND = \begin{array}{|c|cccccc|} \hline & 5(1) & 6(1) & 3(2) & 0 & 0 & 0 \\ \hline & 4(1) & 3(2) & 7(3) & 0 & 0 & 0 \\ \hline & 4(1) & 5(1) & 1(2) & 2(2) & 0 & 0 \\ \hline & 2(1) & 3(1) & 5(1) & 7(3) & 0 & 0 \\ \hline & 1(1) & 3(1) & 4(1) & 6(1) & 7(3) & 0 \\ \hline & 1(1) & 5(1) & 7(3) & 0 & 0 & 0 \\ \hline & 2(3) & 4(3) & 5(3) & 6(3) & 8(3) & 9(3) \\ \hline & 7(3) & 9(3) & 0 & 0 & 0 & 0 \\ \hline & 7(3) & 8(3) & 0 & 0 & 0 & 0 \\ \hline \end{array}$$



It can be easily verified that each row  $i$  of that matrix contains a list of objects  $j$  directly connected with a given object  $E_i$ , with the distances  $d_{ij}$  given in parentheses. Based on this argument, henceforth, we will denote the matrix of nearest neighbor distances by  $MND$ .

In most cases, having data pertaining to about 8-10 nearest neighbors is sufficient. This is highly important for computation, where the goal is to minimize the required memory space. By applying this method on, e.g., the case of 1,000 objects, only 10,000 memory locations would be needed, which is a significant saving relative to the 500,000 required when the full matrix is processed.

We will use the *MND* defined above as a starting point to create some useful mathematical constructs.

Let  $W$  be the list of edges (pairs of objects) in the *MND*. For every edge  $e = [a, b]$ , a subset  $W_b^a$  of the list  $W$  can be defined as follows.

**Definition 1.** Subset  $W_b^a$  of  $W$  represents a proximity space of edge  $[a, b]$  if

- a) for every pair of objects  $x$  and  $y$ , which are connected with at least one edge in  $W_b^a$ , there exists a path joining  $x$  and  $y$ , and
- b) every edge that is a member of that path belongs to the subset  $W_b^a$ .

According to the graph theory postulates, proximity space is a sub-graph connected with the edge  $[a, b]$ .

**Example.** Let us consider the edge  $[4,5]$  shown in Fig. 4. According to the aforementioned rules, its proximity space, denoted as  $W_5^4$ , is the sub-graph  $W_5^4 = \{ [3,4], [3,5], [4,7], [5,7], [2,4], [1,5], [5,6], [4,5] \}$ .

**Definition 2.** The system of proximity spaces is referred to as the proximity structure if for each edge  $w = [a, b]$  there exists a nonempty proximity space  $W_b^a$  in the system.

Sometimes it is useful to exclude the edge  $[a, b]$  from the proximity space  $W_b^a$ . In line with the Venn diagram annotation, this exclusion is denoted as  $W_b^a \setminus [a, b]$ , whereby the resulting subset can be referred to as a reduced proximity space.

## Autumn Herring

In the preceding discussion, for every edge  $[a, b]$ , only the value of the distance  $d[a, b]$  between  $[a, b]$  was taken into account. In what follows, it is useful to introduce a new notation. For example, it is beneficial to assign a real number (weight  $\pi$ ), which is different from the distance, to every edge on the graph. For example, let us define the weight of every edge in the diagram shown in Fig. 4 as

$$\pi[x, y] = d[x, y] + r[x, y],$$

where  $d[x, y]$  is the Euclidean distance (1) between  $x, y$ , and  $r[x, y]$  is the number of triangles that can be built on the edge  $[x, y]$ . For example,  $\pi[4, 7] = 3 + 2$ ,  $\pi[7, 8] = 3 + 1$ .

Let us further assume that a proximity structure  $\mathcal{L}$  of a graph  $W$  is known and that  $f(x)$  is a real function.

**Definition 3.** The function  $f_b^a(\pi)$  defined for all weights of the edges in  $W_b^a$  is called the influence function of the proximity structure  $\mathcal{L}$  if the following holds

$$f_a^b(\pi[x, y]) \leq \pi[x, y]$$

for each  $[x, y] \in W_b^a \setminus [a, b]$ , where  $\pi[x, y]$  is the weight of the edge  $[x, y]$ .

In other words, for every edge  $[x, y]$ , we can find a new weight in the reduced proximity space  $W_b^a \setminus [a, b]$

$$\pi'[x, y] = f_b^a(\pi[x, y]). \quad (3)$$

To demonstrate the benefit of introducing the influence function, let us again consider the diagram depicted in Fig. 4. Graphically, the influence function represents the value of the number of triangles after the elimination of the edge  $[a, b] \in W_b^a$  from the list  $W_b^a$ . Using the set  $W_5^4$  as an example, this corresponds to

$$f_5^4(\pi[3, 4]) = f_5^4((d_{34} + r_{34}) = (1 + 1)) = (d_{34} + r_{34}) = (1 + 0) = 1;$$

$$f_5^4(\pi[3,4]) = f_5^4((d_{56} + r_{56}) = (1 + 0)) = (d_{34} + r_{34}) = (1 + 0) = 1;$$

$$f_5^4(\pi[3,4]) = f_5^4((d_{47} + r_{47}) = (3 + 1)) = (d_{34} + r_{34}) = (3 + 0) = 3.$$

$$MNW = \begin{vmatrix} 5(3) & 6(2) & 3(3) & 0 & 0 & 0 \\ 4(3) & 3(3) & 7(4) & 0 & 0 & 0 \\ 4(3) & 5(3) & 1(3) & 2(3) & 0 & 0 \\ 2(3) & 3(3) & 5(3) & 7(5) & 0 & 0 \\ 1(3) & 3(3) & 4(3) & 6(3) & 7(5) & 0 \\ 1(2) & 5(3) & 7(4) & 0 & 0 & 0 \\ 2(4) & 4(5) & 5(5) & 6(4) & 8(4) & 9(4) \\ 7(4) & 9(4) & 0 & 0 & 0 & 0 \\ 7(4) & 8(4) & 0 & 0 & 0 & 0 \end{vmatrix}$$

It is evident that knowledge of the influence function of an edge allows us to easily find the set of new weights for an entire subset  $H \in W$ . Let us consider the set  $\bar{H} = W \setminus H$  and arrange its edges in some order  $\langle e_1, e_2, \dots \rangle$ . Applying the steps shown above, we can find the proximity spaces of the edges in  $\langle e_1, e_2, \dots \rangle$  and apply Eq. (3) recursively.

Using the information delineated thus far, we can now introduce our algorithm, the aim of which is to identify the data structure.

At this point, we can assume that steps pertaining to the selection of the proximity structure and the influence function have been completed. Thus, we can proceed through the algorithm as follows:

- A1. Find the edge with the minimum weight and store its value.
- A2. Eliminate the edge from the list of all edges and compute the weights for proximity spaces of the minimal edge using the recursive procedure (3).
- A3. Traverse through the list of edges and identify the first edge with the weight less or equal to the stored weight. Return to A2 to eliminate that edge. If no such edge exists, proceed to A4.
- A4. Check whether there are any further edges in  $W$ . If yes, return to A1, otherwise terminate the calculations.



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Performance of the algorithm will be demonstrated by applying the aforementioned steps to the graph shown in Fig. 4.

First, the weights for all edges should be defined using the following expression:

$$\pi[x, y] = d[x, y] + r[x, y].$$

To do so, we must compute the matrix of weights using the matrix of distances (2).

We will demonstrate all steps of the algorithm described above.

- A1. Minimal edge is  $[1,6]$  and the associated weight is  $\pi[1,6] = 2$ . To store its value, let  $u = 2$ .
- A2. We eliminate the edge  $[1,6]$  from the list  $W$  and therefore have to change the weights of

$$W_6' \setminus [1,6]: \pi'[1,3] = 3; \pi'[1,5] = 2; \pi'[5,6] = 2; \pi'[6,7] = 4.$$

- A3. Proceeding through the list, we encounter the edge  $[1,5]$  as the first edge with the weight less or equal to  $u$ . Now, we return to step A2. After 9 steps with  $u = 2$ , we have the following sequence of edges:

$$\langle [1,6], [1,5], [1,3], [3,5], [3,4], [2,4], [2,3], [4,5], [5,6] \rangle.$$

Now, we consider the case  $u = 3$ , and after applying the preceding steps, we obtain  $\langle [2,7], [4,7], [5,7], [6,7] \rangle$ . Finally, using  $u = 4$  yields  $\langle [7,8], [7,9], [8,9] \rangle$ .

It can be easily verified that those ordered lists of edges provide accurate representation of our graph's structure.

For graphical output, we can utilize the ordered edges to construct a connected tree (a tree is a graph without circles).

For the example given above, we can construct the tree using the ordered lists of edges, while excluding all edges  $[a,b]$  if both their end points,  $a$  and  $b$ , are already members of the list. This approach results in the sequence

$$\langle [1,6], [1,5], [1,3], [3,4], [2,4], [2,7], [7,8], [7,9] \rangle$$

based on which, the tree in Fig. 4 can be constructed.

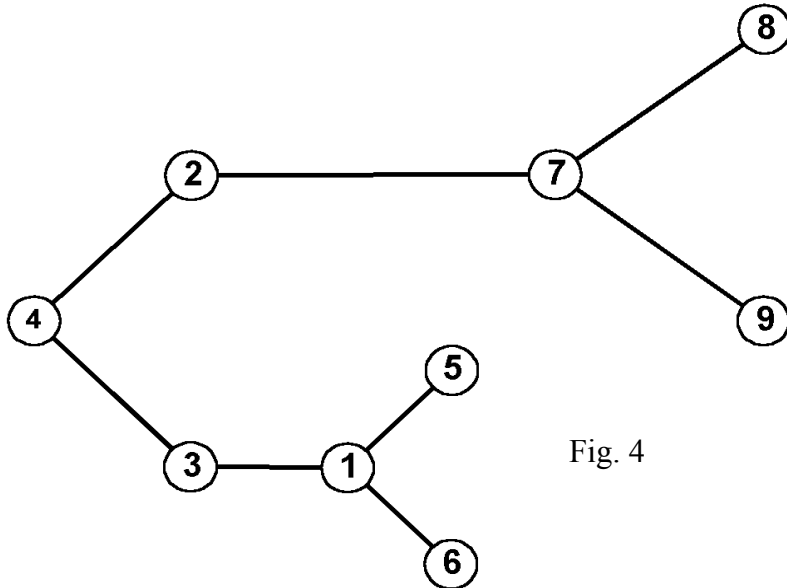


Fig. 4

Using this simplified diagram, relative position of any object in the tree can be established by considering the number  $S(x,y)$  of steps needed to reach the point  $y$  from the point  $x$  on the tree (e.g.,  $S(1,2) = 3$ ,  $S(1,8) = 5$ ). Hence, for every object  $x$ , we can identify another object from which the maximum number of steps is required to reach  $x$ . For example, to identify the object at the top of the tree, we will take the object for which that maximum is minimum. Using real data, and applying these rules, we obtain the tree shown in Fig. 2.

**ЭКСТРЕМАЛЬНЫЕ ПОДСИСТЕМЫ МОНОТОННЫХ СИСТЕМ. I**

И. Э. МУЛЛАТ

(Таллин)

Рассматривается общая теоретическая модель, предназначенная для начального этапа анализа систем взаимосвязанных элементов. В рамках модели и исходя из специально постулированного свойства монотонности систем гарантируется существование особых подсистем — ядер. Устанавливается ряд экстремальных свойств и структура ядер в монотонных системах. Детализируется язык описания монотонных систем взаимосвязанных элементов на общем теоретико-множественном уровне, и на его основе вырабатывается конструктивная система понятий в случае систем с конечным числом элементов. Изучается ряд свойств особых конечных последовательностей элементов системы, с помощью которых осуществимо выделение ядер в монотонных системах.

**1. Введение**

При изучении поведения сложной системы часто приходится сталкиваться с задачей анализа конкретных числовых данных о функционировании системы. На основе подобных данных иногда требуется выяснить, существуют ли в системе особые элементы или подсистемы элементов, реагирующих однотипно на какие-либо «воздействия», а также «отношения» между однотипными подсистемами. Сведения о существовании указанных особенностей или о «структуре» изучаемой системы необходимы, например, до проведения обширных или дорогостоящих статистических исследований.

В связи с широким применением вычислительной техники в настоящее время на начальном этапе выявления структуры системы намечается подход, основанный на различного рода эвристических моделях [1—4]. При построении моделей многие авторы исходят из содержательных постановок задач, а также из формы представления исходной информации [5, 6].

Естественной формой представления информации для целей изучения сложных систем является форма графа [7]. Распространенным носителем информации служит также матрица, например матрица данных [8]. Матрицы и графы легко допускают выделение двух минимальных структурных единиц системы: «элементов» и «связей» между элементами\*. В данной работе понятия «связь» и «элемент» трактуются достаточно широко. Так, иногда желательно рассматривать связи в виде элементов системы; в этом случае можно обнаружить более «тонкие» зависимости в исходной системе.

Представление системы в виде единого объекта — элементы и связи между элементами — позволяет придать более четкий смысл задаче выявления структуры системы. Структура системы — это такая организация элементов системы в подсистемы, которая складывается в виде множества отношений между подсистемами. Структурой системы, например, может быть естественно сложившийся способ объединения подсистем в единую

\* В литературе подобные системы называются системами взаимосвязанных элементов.

# Extremal Subsystems of Monotonic Systems, I<sup>i</sup>

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**Abstract.** A general theoretical method is described which is intended for the initial analysis of systems of interrelated elements. Within the framework of the model, a specially postulated monotonicity property for systems guarantees the existence of a special kind of subsystems called kernels. A number of extremal properties and the structure of the kernels are found. The language of description of monotonic systems of interrelated elements is described in general set-theoretic terms and leads to a constructive system of notions in the case of systems with finite number of elements. A series of properties of special finite sequences of elements are studied whereby kernels in monotonic systems are classified.

Keywords: monotonic, system, matrix, graph, cluster

## 1. INTRODUCTION

For the study of a complex system, it is often necessary to encounter the problem of analyzing concrete numerical data about the system functioning. Sometimes based on similar data it is required to show whether in the system there exist special elements or subsystems, reacting in one way to some “actions” as well as “relations” between one-type subsystems. Information on the existence of the indicated peculiarities or on the “structure” of the system under study is necessary, for example, before carrying out extensive or expensive statistical investigation.

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\*\* Translated from *Avtomatica i Telemekhanika*, No. 5, pp. 130 – 139, May, 1976. Original article submitted August 13, 1975. © 1976 Plenum Publishing Corporation, 227 West 17<sup>th</sup> Street, New York, 10011. We alert the readers’ obligation with respect to copyrighted material.

Russian version: <http://www.data laundering.com/download/extrem01-ru.pdf>

Concerning wide application of computational techniques, at the present time, to initial detection of the structure of a system an approach based on various kind of heuristic models is planned [1-4]. For constructing models, many authors start with intuitive formulations of the problem and also with the form of presentation of the initial data [5,6].

A natural form of presentation the data for the purpose of studying complex systems is that of a graph [7]. A matrix, for example, a data matrix [8] also serves as a widely spread carrier of information. Matrices and graphs easily admit isolation of two minimal structural units of the system: "elements" and "connections" between elements.<sup>1</sup> In this paper the notions "connections" and "elements" are interrelated in a sufficiently broad fashion. Thus, sometimes it is desirable to consider connections in the form of elements of a system; in this case, it is possible to find more "subtle" relations in the original system.

Representation of a system in the form of unique object – elements and connections between elements – makes it possible to attach a more precise meaning to the problem of revealing the structure of a system. A structure of a system is an organization of elements of the system into subsystems, which is put together in the form of a set of relations between subsystems. A structure can, for example, be a natural way of combining subsystems into a single system, which is determined on the basis of "strong" and "weak" connections between elements of the system. A similar approach to the analysis of systems is described, for example, in [9], where the question of assembling systems of interrelated elements is considered. Assembling turns out to be a convenient macro-language for expressing a structure of the system.

In the theory of systems, usually direct connections between elements are considered. Situation, however, sometimes requires considering indirect connections as well. This requirement is distinguished thus: that indirect connections are dynamic relations in the sense that "degree" of dependence is determined by a subsystem, in which this or that connection is considered. Below we describe and study a certain subclass of similar "dynamic" systems called monotonic systems.

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<sup>1</sup> Analogous systems are called systems of interrelated elements in the literature.

The monotonicity property for systems allows us to formulate in a general form the concept of a kernel of a system as a subsystem, which in the originally indicated sense reflects the structure of the whole system in the large. A kernel represents a subsystem whose elements are “sensitive” in the highest degree to one of two types of actions (positive or negative), since “sensibility” to actions is determined by the intrinsic structure of the system. The definition of positive and negative actions reduces to the existence of two type of kernels – positive and negative kernels.

Existence of kernels (special subsystems) is guaranteed by the mathematical model described in this paper and the problem of “isolating” kernels is typical problem in the description of a “large” system in the language of a “small” system – kernel. In this sense, figuratively speaking, a kernel of a system is a subsystem whose removal inflicts “cardinal” changes the properties of that system: The system “gives up” the existing structure.

For exposition of the material terminology and symbolism, the theory of sets is used which requires no special knowledge. One should turn attention to the special notation introduced, since the apparatus developed in this paper is new.

## 2. EXAMPLES OF MONOTONIC SYSTEMS <sup>2</sup>

1. In the  $n$ -dimensional vector space let there be given  $N$  vectors. For each pair of vectors  $x$  and  $y$  one can define in many ways a distance  $\rho(x, y)$  between these vectors (i.e. to scale the space). Let us assume that the set of given vectors forms an unknown system  $W$ .

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<sup>2</sup> Kempner, Y., Mirkin, B., and Muchnik, I. B., "Monotone linkage clustering and quasi-concave set functions," *Applied Mathematics Letters*, **1997**, 4, 19-24, <http://www.data laundering.com/download/kmm.pdf>; B. Mirkin and I. Muchnik, “Layered Clusters of Tightness Set Functions,” *Applied Mathematics Letters*, **2002**, v. 15, issue no. 2, pp. 147-151. <http://www.data laundering.com/download/mm012.pdf>; see also, A. V. Genkin (Moscow), I. B. Muchnik (Boston), “Fixed Approach to Clustering, *Journal of Classification*,” Springer, **1993**, 10, pp. 219-240, <http://www.data laundering.com/download/fixe.pdf>; and latest connection, Kempner, Y., Levit V. E., “Correspondence between two antimatroid algorithmic characterizations,” Dept. of Computer Science, Holon Academic Institute of Technology, July, **2003**, Israel, <http://www.data laundering.com/download/0307013.pdf>.

For every vector in an arbitrary subsystem of  $W$  we calculate the sum of distances to all vectors situated inside the selected subsystem. Thus, with the respect to each subsystem of  $W$  and each vector situated inside that subsystem, a characteristic sum of distances is defined, which can be different for different subsystems.

It is not difficult to establish the following property of the set of sums of distances. Because of removing a vector from the subsystem the sums computed for the remaining vectors decrease while because of adding a vector to the subsystem they increase. A similar property of sums for every subsystem of system  $W$  is called in this paper the monotonicity property and a system  $W$  having such a property is called a monotonic system.

2. For studying schools, directions in various branches of science, the so-called graphs of cited publications [10] are used. These are directed acyclic graphs, since each author can cite only those authors whose papers are already published. It is entirely reasonable to assume that the set of publications  $W$  forms a certain system, where the system elements (published papers) are exchanged with each other by information and by special way, namely, by the help of citation. If we consider a subset from an available survey of the set of publications  $W$ , then each publication can be characterized by the number of bibliographical titles, taken only over the subset – subsystem – considered. It is clear that “removal” of publication from the subsystem only decreases the quantitative evaluation thus introduced for the degree of exchange of information in the subsystem while the “addition” of a publication in the subsystem only increases that evaluation for all publications in the subsystem. Thus, we have here a monotonic citation system given in the form of a graph.

In connection with the above example, it is interesting to note [11], where the author involuntarily considers an example of a monotonic system in the form of a directed graph.

3. Let us assume that there is a set  $W$  of telephone exchanges or points of connection that are joined by lines of two-sided connections. Under the absence of any connection between points in a system with communications, it is possible to organize a transit connection. If a functioning of a similar system is observed for a long time, then the “quality” of connection” between each pair of points can be expressed, independently of whether there exists a two-sided connection or not, by the average number of “denials” in establishing a connection between them in a standard unit of time. Generally speaking, if it is desired to characterize each point of the system  $W$  in the sense of “unreliability” of establishing connections with other points, then this second characteristic can be taken to be the average number of denials in establishing connection with at least one point of the system in a unit time. It is clear that these same numerical qualities (quality of connection, unreliability characteristic) can be defined only inside every subsystem of the system with communications  $W$ .

The proposed model has the following obvious properties. A gap in any line of two-sided connection increases the average number of denials among all other points of connection; introduction of any new line, in contrast decreases the average number of denials. This is related with the fact that load on the realization of a transit connection in a telephone communication network increases (decreases). In the case of curtailment of activity at any point of connection inside the given subsystem the unreliability of all points of subsystem increases while in case of addition of a point of connection to the subsystem the unreliability decreases.

Thus, there is a complete similarity with the examples of monotonic systems considered above and one can state that the model described for telephone communications is a monotonic system.

In the present paper a monotonic system is defined, to be a system over whose elements one can perform “positive” and “negative” actions. In addition, positive actions increase certain quantitative indicators of the functioning of a system while the negative actions decrease those indica-



tors. In the second example considered above the positive action is the addition of an element to a subsystem while the negative action is removing an element from the subsystem; in the third example the converse holds.

In the second and third examples above, the kernel must have an intuitive meaning. Thus, in the citation graphs, a negative kernel must turn out to be the set of publications citing each other in a considerable degree (by authors representing a single scientific school) while a positive kernel must consist of publications citing each other to a lesser degree (representing different schools).

In telephone communications networks the intuitive sense of a kernel must manifest itself in the following. If we take as elements of a communication network the lines of connection, then a negative kernel is a collection of lines that give on the average a “mutually agreed upon” large number of denials while a positive kernel has the opposite sense – a collection of lines that give on the average less denials. In case the system elements are taken to be the connection points of a telephone communication network, a negative kernel is a set of mutually unreliable points while a positive kernel is a set of more reliable points.

The intuitive meaning given to kernels of citation graphs and communication network is not based on a sufficient number of experimental facts. The indicated properties are noted in analogy with available intuitive interpretation of kernels obtained for solutions of automatic-classification problems [12].

### 3. DESCRIPTION OF A MONOTONIC SYSTEM

One considers some system  $W$  consisting of a finite number of elements, <sup>3</sup> i.e.  $|W| = N$ , where each element  $\alpha$  of the system  $W$  plays a well-defined role. It is supposed that the states of elements  $\alpha$  of  $W$  are described by definite numerical quantities characterizing the “significance” level of elements  $\alpha$  for the operation of the system as a whole and that from each element of the system one can construct some discrete actions.

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<sup>3</sup> If  $W$  is a finite set, then  $|W|$  denotes the number of its elements.

We reflect the intrinsic dependence of system elements on the significance levels of individual elements. The intrinsic dependence of elements can be regarded in a natural way as the change, introducible in the significance levels of elements  $\beta$ , rendered by a discrete action produced upon element  $\alpha$ .

We assume that the significance level of the same element varies as a result of this action. If the elements in a system are not related with each other in any way, then it is natural to suppose that the change introduced by element  $\alpha$  on significance  $\beta$  (or the influence of  $\alpha$  on  $\beta$ ) equals zero.

We isolate a class of systems, for which global variations in the significance levels introduced by discrete actions on the system elements bears a monotonic character.

**Definition.** By a monotonic system, we understand a system, for which an action realized on an arbitrary element  $\alpha$  involves either only decrease or only increase in the significance levels of all other elements.

In accordance with this definition of a monotonic system two types of actions are distinguished: type  $\oplus$  and type  $\ominus$ . An action of type  $\oplus$  involves increase in the significance levels while  $\ominus$  involves decrease.

The formal concept of a discrete action on an element  $\alpha$  of the system  $W$  and the change in significance levels of elements arising in connection with it allows us to define on the set of remaining elements of  $W$  an uncountable set of functions whenever we have at least one real significance function  $\pi: W \rightarrow D$  ( $D$  being the set of real numbers).

Indeed, if an action is rendered on element  $\alpha$ , the starting from the proposed scheme one can say that function  $\pi$  is mapped into  $\pi_\alpha^+$  or  $\pi_\alpha^-$  according as a the action  $\oplus$  or  $\ominus$ . Significance of system elements is redistributed as action on element  $\alpha$  changes from function  $\pi$  to  $\pi_\alpha^+$  ( $\pi_\alpha^-$ ) or,

otherwise, the initial collection of significance levels  $\{\pi(\partial) \mid \partial \in W\}$  changes into a new collection  $\{\pi_{\alpha}^+(\partial) \mid \partial \in W\}$ .<sup>4</sup> Clearly, if we are given some sequence  $\alpha_1, \alpha_2, \alpha_3, \dots$  of elements of  $W$  (arbitrary repetitions and combinations of elements being permitted) and the binary sequence  $+, -, +, \dots$ , then by the usual means one can define the functional product of functions  $\pi_{\alpha_1}^+, \pi_{\alpha_2}^-, \pi_{\alpha_3}^+$  in the form  $\pi_{\alpha_1}^+ \pi_{\alpha_2}^- \pi_{\alpha_3}^+$ .

The construction presented allows us to write the property of monotonic systems in the form of the following basic inequalities:

$$\pi_{\alpha}^+(\partial) \geq \pi(\partial) \geq \pi_{\alpha}^-(\partial) \tag{1}$$

for every pair of elements  $\alpha, \partial \in W$ , including the pairs  $\alpha, \alpha$  or  $\partial, \partial$ .

Let there be given a partition of set  $W$  into two subsets, i.e.  $H \cup \bar{H} = W$  and  $H \cap \bar{H} = \emptyset$ . If we subject the elements  $\alpha_1, \alpha_2, \alpha_3, \dots \in \bar{H}$  to positive actions only, then by the same token on set  $W$  there is defined some function  $\pi_{\alpha_1}^+ \pi_{\alpha_2}^- \pi_{\alpha_3}^+ \dots$ , which can be regarded as defined only on the subset  $H$  of  $W$ .<sup>5</sup>

If from all possible sequences of elements of set  $\bar{H}$  we select a sequence  $\langle \alpha_1, \alpha_2, \dots, \alpha_{|\bar{H}|} \rangle$ ,<sup>6</sup> where  $\alpha_i$  are not repeated, then on the set  $H$  function  $\pi_{\alpha_1}^+ \pi_{\alpha_2}^+ \dots$  is induced univalently.

We denote this function  $\pi^+H$  and call it a standard function. We shall also refer to the function thus introduced as a weight function and to its value on an element as an  $\alpha$  weight.

<sup>4</sup> Functions  $\pi$ ,  $\pi_{\alpha}^+$  and  $\pi_{\alpha}^-$  are defined on the whole set  $W$  and, consequently,  $\pi_{\alpha}^+(\partial)$  and  $\pi_{\alpha}^-(\partial)$  are defined.

<sup>5</sup> We are not interested in significance levels obtained as a result of operations on elements of  $\bar{H}$  onto the same set  $\bar{H}$ .

<sup>6</sup> Here symbols  $\langle \rangle$  are used to stress the ordered character of a sequence of  $\bar{H}$ .

In accordance with this terminology the set  $\{\pi^+H(\alpha) \mid \alpha \in H\}$ , which is denoted by  $\Pi^+H$  is called a weight collection given on the set  $H$  or a weight collection relative to set  $H$ . Let us assume that we are given a set of weight collections  $\{\Pi^+H \mid H \subseteq W\}$  on the set of all possible subsystems  $P(W)$  of system  $W$ . The number of all possible subsystems is  $|P(W)| = 2^{|W|}$ .

Instead of considering a standard function for positive actions  $\pi_{\alpha_1}^+ \pi_{\alpha_2}^+ \dots$  one can consider a similar function for negative actions  $\pi^-H$ . Thus, by exact analogy one defines single weight collection  $\Pi^-H = \{\pi^-H(\alpha) \mid \alpha \in H\}$  and the aggregate of weight collections  $\{\Pi^-H \mid H \subseteq W\}$ .

Let us briefly summarize the above construction. Starting with some real function  $\pi$  defined on a finite set  $W$  and using the notion of positive and negative actions on elements of system  $W$ , one can construct two types of aggregate collections  $\Pi^+H$  and  $\Pi^-H$  defined on each of the  $H$  of subsets of  $W$ . Each function from the aggregate (weight collection) is constructed by means of the complement to  $H$ , equaling  $W \setminus H$ , and a sequence  $\langle \alpha_1, \alpha_2, \dots, \alpha_{|\bar{H}|} \rangle$  of distinct elements of the set  $\bar{H}$ . For this actions of types  $\oplus$  and  $\ominus$  are applied to all elements of set  $\bar{H}$  in correspondence with the ordered sequence  $\langle \alpha_1, \alpha_2, \dots, \alpha_{|\bar{H}|} \rangle$  in order to obtain  $\Pi^+H$  and  $\Pi^-H$  respectively.

The concept of weight collections  $\Pi^+H$  and  $\Pi^-H$  needs refinement. The definition given above does not taken into account the character of dependence of function  $\pi H$  on the sequence of actions realized on the elements of set  $\bar{H}$ .<sup>7</sup> Generally speaking, weight collection  $\Pi^+H(\Pi^-H)$  is not defined uniquely, since it can happen that for different orderings of set  $\bar{H}$  we obtain different function  $\pi H$ .

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<sup>7</sup> In the sequel, if sign “-” or “+” is omitted from our notation, then it is understood to be either “-” or “+”

In order that weight collection  $\Pi^+H(\Pi^-H)$  be uniquely defined by subset  $H$  of the set  $W$  it is necessary to introduce the notion of commutability of actions.

**Definition.** An action of type  $\oplus$  or  $\ominus$  is called commutative for system  $W$  if for every pair of elements  $\alpha, \beta \in W$  we have

$$\pi_{\alpha}^{+}\pi_{\beta}^{+} = \pi_{\beta}^{+}\pi_{\alpha}^{+}, \pi_{\alpha}^{-}\pi_{\beta}^{-} = \pi_{\beta}^{-}\pi_{\alpha}^{-}$$

In this case it is easy to show that the values of function  $\pi H$  on the set  $H$  do not depend on any order defined for the elements of the set  $\bar{H}$  by sequence  $\langle \alpha_1, \alpha_2, \dots \rangle$ . The proof can be conducted by induction and is omitted.

Thus, for commutative actions the function  $\pi^+H(\pi^-H)$  is uniquely determined by a subset of  $W$ .

In concluding this section, we make one important remark of an intuitive character. As is obvious from the above-mentioned definition of aggregates of weights collection of type  $\oplus$  and  $\ominus$ , the initial weight collection serves as the basic constructive element in their construction. The initial weight collection is a significance function defined on the set of system elements before the actions are derived from the elements. In other words, it is the initial state of the system fixed by weight collection  $\Pi W$ . It is natural to consider only those aggregates of weight collections that are constructed from an initial  $\oplus$  collection, which is the same as the initial  $\ominus$  collection. The dependence indicated between  $\oplus$  and  $\ominus$  weight collections is used considerably for the proof of the duality theorem in the second part of this paper.

#### 4. EXTREMAL THEOREMS. STRUCTURE OF EXTREMAL SETS <sup>8</sup>

Let us consider the question of selecting a subset from system  $W$  whose elements have significance levels that are stipulated only by the internal "organization" of the subsystem and are numerically large or, conversely, numerically small. Since this problem consists of selecting from the whole set of subsystems  $P(W)$  a subsystem having desired properties, therefore it is necessary to define more precisely how to prefer one subsystem over another.

Let there be given aggregates of weight collections  $\{\Pi^+H \mid H \subseteq W\}$  and  $\{\Pi^-H \mid H \subseteq W\}$ . On each subset there are defined the following two functions:

$$F_+(H) = \max_{\pi \in H} \pi^+H(\alpha), \quad F_-(H) = \min_{\pi \in H} \pi^-H(\alpha).$$

**Definition of Kernels.** By kernels of set  $W$  we dub the points of global minimum of function  $F_+$  and of global maximum of function  $F_-$ .

A subsystem, on which  $F_+$  reaches a global minimum, is called a  $\oplus$  kernel of the system  $W$ , while a subsystem on which  $F_-$  reaches a global maximum, is called  $\ominus$  kernel. Thus, in every monotonic system the problem of determining  $\oplus$  and  $\ominus$  kernels is raised.

With the purpose of intuitive interpretation as well as with the purpose of explaining the usefulness of the notion of kernels introduced above we turn once again to the examples of citation graphs and telephone communication networks.

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<sup>8</sup> See also, Muchnik, I., and Shvartser, L., 1990, "Maximization of generalized characteristics of functions of monotone systems," Automation and Remote Control, 51, 1562-1572, <http://www.data laundering.com/download/maxgench.pdf>.

The definition of a kernel can be formulated with the help of a significance levels of system elements, that is: a  $\oplus$  kernel is a subsystem of a monotonic system, for which a maximal level among significance levels stipulated only by internal organization of the subsystem is minimal, and a  $\ominus$  kernel is a subsystem for which a minimal level among those same significance levels is maximal.

The definition of a kernel accords with the intuitive interpretation of a kernel in citation graphs and telephone commutation networks. Thus, in citation graphs a  $\otimes$  kernel is a subset (subsystem) of publications, in which the longest list of bibliographical titles is at the same time very short; though not inside the subset, but among all possible subsets of the selected set of publications (among the very long lists). If in our subset of publications a very short list of bibliographical titles is at the same time very long among the very short ones relative to all the subsets, then it is a  $\ominus$  kernel of the citation graph. It is clear that a  $\ominus$  kernel publications cite one another often enough, since for each publication the list of bibliographical titles is at any rate not less than a very short one while a very short list is nevertheless long enough. In a  $\oplus$  kernel the same reason explains why in this subset one must find representatives of various scientific schools.

In telephone commutation networks, one can consider two types of system elements – lines of connections and points of connections. In a system consisting of lines, a  $\ominus$  kernel turns out to be a subset of lines, for which the lines with the least number of denials in that subset are at the same time the lines with the greatest number of denials among all possible sets of lines. This means that at least the number of denials stipulates only by the internal organization of a sub-network of lines of a  $\ominus$  kernel is not less than the number of denials for lines with the smallest number of denials and, besides, this number is large enough. Hence one can expect that the

number of denials for lines of a  $\ominus$  kernel is sufficiently large. Similarly one should expect a small number of denials for lines of a  $\oplus$  kernel. Formulation for  $\oplus$  and  $\ominus$  kernels for points of connection is exactly the same as for the lines and is omitted here.

Before stating the theorems, we need to introduce some new definitions and notations.

Let  $\bar{\alpha} = \langle \alpha_0, \alpha_1, \dots, \alpha_{k-1} \rangle$  be an ordered sequence of distinct elements of set  $W$ , which exhausts the whole of this set, i.e.  $k = |W|$ . From sequence  $\bar{\alpha}$  we construct an ordered sequence of subsets of  $W$  in the form

$$\Delta_{\bar{\alpha}} = \langle H_0, H_1, \dots, H_{k-1} \rangle$$

with the help of the following recurrent rule

$$H_0 = W, H_{i+1} = H_i \setminus \{\alpha_i\}; i = 0, 1, \dots, k-2$$

**Definition.** Sequence  $\bar{\alpha}$  of elements of  $W$  is called a defining sequence relative to the aggregate of weights collections  $\{\Pi^- H \mid H \subseteq W\}$  if there exists in sequence  $\Delta_{\bar{\alpha}}$ , a subsequence of sets

$$\Gamma_{\bar{\alpha}} = \langle \Gamma_0^-, \Gamma_1^-, \dots, \Gamma_p^- \rangle, \text{ such that:}$$

- a) weight  $\pi^- H_i(\alpha_i)$  of an arbitrary element  $\alpha_i$  in sequence  $\bar{\alpha}$ , belonging to set  $\Gamma_j^-$  but not belonging to set  $\Gamma_{j+1}^-$  is strictly less than values of  $F_-(\Gamma_{j+1}^-)$ ; <sup>10</sup>
- b) in set  $\Gamma_p^-$  there does not exist a proper subset  $L$  which satisfies the strict inequality  $F_-(\Gamma_p^-) < F_-(L)$ .

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<sup>9</sup> Sign  $\setminus$  denotes the subtraction operation for sets.

<sup>10</sup> Here and everywhere, for simplification of expression, where it is required, the sign “-” or “+” is not used twice in notations. We should have written  $F_-(\Gamma_{j+1}^-)$  or  $F_+(\Gamma_{j+1}^+)$ .



## Monotonic Systems, I

A sequence  $\bar{\alpha}$  with properties a) and b) is denoted by  $\bar{\alpha}_-$ . One similarly defines a sequence  $\bar{\alpha}_+$ .

**Definition.** Sequence  $\bar{\alpha}$  of elements of  $W$  is called a defining sequence relative to the aggregate of weights collections  $\{\Pi^+H \mid H \subseteq W\}$  if there exists in sequence  $\Delta_{\bar{\alpha}}$ , a subsequence of sets

$$\Gamma_{\bar{\alpha}} = \langle \Gamma_0^+, \Gamma_1^+, \dots, \Gamma_q^+ \rangle,$$

such that:

c) weight  $\pi^+H_i(\alpha_i)$  of an arbitrary element  $\alpha_i$  in sequence  $\bar{\alpha}$ , belonging to set  $\Gamma_j^+$  but not belonging to set  $\Gamma_{j+1}^+$  is strictly greater than values of  $F_+(\Gamma_{j+1})$ ;

d) in set  $\Gamma_q^+$  there does not exist a proper subset  $L$  which satisfies the strict inequality  $F_+(\Gamma_q) > F_+(L)$ .

A sequence  $\bar{\alpha}$  with properties a) and b) is denoted by  $\bar{\alpha}_-$ . One similarly defines a sequence  $\bar{\alpha}_+$ .

**Definition.** Subset  $H_+^*$  of set  $W$  is called definable if there exists a defining sequence  $\bar{\alpha}_+$  such that  $H_+^* = \Gamma_q^+$ .

**Definition.** Subset  $H_-^*$  of set  $W$  is called definable if there exists a defining sequence  $\bar{\alpha}_-$  such that  $H_-^* = \Gamma_p^-$ .

Below we formulate, but do not prove, a theorem concerning properties of points of global maximum of function  $F_-$ . The proof is adduced in Appendix 1. A similar theorem holds for function  $F_+$ . In Appendix 1 the parallel proof for function  $F_+$  is not reproduced. The corresponding passage from the proof for  $F_-$  to that of  $F_+$  can be effected by simple interchange of verbal relations "greater than" and "less than", inequality signs " $\geq$ " and " $\leq$ ", " $>$ ", " $<$ " as well as by interchange of signs "+" and "-". The passage from definable set  $H_+^*$  to  $H_-^*$  and from definition of sequence  $\bar{\alpha}_+$  and  $\bar{\alpha}_-$ , is effected by what has just been said.

**Theorem 1.** On a definable set  $H_-$  function  $F_-$  reaches a global maximum. There is a unique definable set  $H_-^*$ . All sets, on which a global maximum is reached, lie inside the definable set  $H_-^*$ .

**Theorem 2.** On a definable set  $H_+$  function  $F_+$  reaches a global minimum. There is a unique definable set  $H_+^*$ . All sets, on which a global minimum is reached, lie inside the definable set  $H_+^*$ .

In the proof of Theorem 1 (Appendix 1) it is supposed that definable set  $H_-^*$  exists. It is natural that this assumption, in turn, needs proof. The existence of  $H_-^*$  is secured by a special constructive procedure.<sup>11</sup>

The proof of Theorem 2 is completely analogous to the proof of Theorem 1 and is not adduced in Appendix 1.

We present a theorem, which reflects a more refined structure of kernels of  $W$  as elements of the set  $P(W)$  of all possible subsets (subsystems) of set  $W$ .

**Theorem 3.** The system of all sets in  $P(W)$ , on which function  $F_-$  ( $F_+$ ) reaches maximum (minimum), is closed with the respect to the binary operation of taking union of sets.

The proof of this theorem is given in Appendix 2 and only for the function  $F_-$ . The assertion of the theorem for  $F_+$  is established similarly.

Thus, it is established that the set of all  $\oplus$  kernels ( $\ominus$  kernels) forms a closed system of sets with respect to the binary operation of taking the unions. The union of all kernels is itself a large kernel and, by the statements of Theorems 1 and 2, is a definable set.

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<sup>11</sup> This procedure will be presented in the second part of the article, since here only the extremal properties of kernels and the structure of the set of kernels are established.

APPENDIX 1

**Proof of Theorem 1.** We suppose that a definable set  $H_-^*$  exists.

(Conducting the proof by contradiction) let us assume that there exists a set  $L \subseteq W$ , which satisfies the inequality

$$F_-(H_-^*) \leq F_-(L). \quad (A.1)$$

Thus two sets  $H_-^*$  and  $L$  are considered. One of the following statements holds:

- 1) Either  $L/H_-^* \neq \emptyset$ , which signifies the existence of elements in  $L$ , not belonging to  $H_-^*$ ;
- 2) or  $L \subseteq H_-^*$ .

We first consider 2). By a property of definable set  $H_-^*$  there exists a defining sequence  $\bar{\alpha}_-$  of elements of set  $W$  with the property b) (cf. the definition of  $\bar{\alpha}_-$ ) such that the strict inequality  $F_-(H_-^*) < F_-(L)$  does not hold and, consequently, only the equality holds in (A.1). In this case, the first and the third statements of the theorem are proved. It remains only to prove the uniqueness of  $H_-^*$ , which is done after considering 1).

Thus, let  $L/H_-^* \neq \emptyset$  and let us consider set  $H_i$  – the smallest of those  $H_i$  ( $i = 0, 1, \dots, k-1$ ) from the defining sequence  $\bar{\alpha}_-$  that include the set  $L/H_-^*$ . Then the fact that  $H_i$  is the smallest of the indicated sets implies the following: there exists element  $\lambda \in L$ , such that  $\lambda \in H_i$ , but  $\lambda \notin H_{i+1}$ .

Below, we denote by  $i(\Omega)$  the smallest of the indices of elements of defining sequence  $\bar{\alpha}_-$  that belong to the set  $\Omega \subseteq W$ .

Let  $\Gamma_p^-$  be the last in the sequence of sets  $\langle \Gamma_j^- \rangle$ , whose existence is guaranteed by the sequence  $\bar{\alpha}_-$ . For indices  $t$  and  $i(\Gamma_p^-)$  we have the inequality  $t < i(\Gamma_p^-)$ .

The last inequality means that in sequence of sets  $\langle \Gamma_j^- \rangle$  there exists at least one set  $\Gamma_s^-$ , which satisfies

$$i(\Gamma_{s+1}^-) \geq t + 1. \tag{A.2}$$

Without decreasing generality, one can assume that  $\Gamma_s^-$  is the largest among such sets.

It has been established above that  $\lambda \in H_t$ , but  $\lambda \notin H_{t+1}$ . Inequality (A.2) shows that  $\Gamma_s^- \subset H_{t+1}$ , since the opposite assumption  $\Gamma_s^- \supseteq H_{t+1}$  leads to the conclusion that  $i(\Gamma_s^-) \geq t + 1$  and, consequently  $\Gamma_s^-$  is not the largest of the sets, for which (A.2) holds.

Thus, it is established that  $\Gamma_{s-1}^- \supset H_t$ . Indeed, if  $\Gamma_{s-1}^- \subseteq H_t$ , then for indices  $i(\Gamma_{s-1}^-)$  and  $t$  we have  $i(\Gamma_{s-1}^-) \geq t$ .

Hence  $i(\Gamma_{s-1}^-) + 1 \geq t + 1$  and the inequality  $i(\Gamma_s^-) \geq i(\Gamma_{s-1}^-) + 1$  implies  $i(\Gamma_s^-) \geq t + 1$ . The last inequality once again contradicts the choice of set  $\Gamma_s^-$  as the largest set, which satisfies inequality (A.2).

Thus,  $\lambda \notin \Gamma_s^-$ , but  $\lambda \in \Gamma_{s-1}^-$ , since  $\lambda \in H_t$ ,  $H_t \subseteq \Gamma_{s-1}^-$ . On the basis of property a) of the defining sequence  $\bar{\alpha}_-$ , we can conclude that

$$\pi^- H_t(\lambda) < F_-(\Gamma_s), \tag{A.3}$$

where  $0 \leq s \leq p$ .

Let us consider an arbitrary set  $\Gamma_j^-$  ( $j = 0, 1, \dots, p - 1$ ) and an element  $\tau \in \Gamma_j^-$ , which has the smallest index in the sequence  $\bar{\alpha}_-$ . In other words, set  $\Gamma_j^-$  starts from the element  $\tau$  in sequence  $\bar{\alpha}_-$ . In this case, set  $\Gamma_j^-$  is a certain set  $H_i$  in the sequence of imbedded sets  $\langle H_i \rangle$ . The definition of  $F_-(H)$  and the property a) of defining sequence  $\bar{\alpha}_-$  implies that

$$F_-(\Gamma_j) \leq \pi^- \Gamma_j(\tau) < F_-(\Gamma_{j+1}).$$

## Monotonic Systems, I

Hence

$$F_-(\Gamma_0) < F_-(\Gamma_1) < \dots < F_-(\Gamma_p)$$

and as a corollary we have for  $j = 0, 1, \dots, p$

$$F_-(\Gamma_j) \leq F_-(\Gamma_p) = F_-(H^*), \quad (\text{A.4})$$

since  $\Gamma_p^- = H_-^*$ .

Let  $\mu \in L$  and let weight  $\pi^-L(\mu)$  be minimal in the collection of weights relative to set  $L$ . On the basis of inequalities (A.1), (A.3), and (A.4) we deduce that

$$\pi^-H_t(\lambda) < \pi^-L(\mu) = F_-(L). \quad (\text{A.5})$$

Above,  $H_t$  was chosen so that  $L \subseteq H_t$ . Recalling the fundamental monotonicity property (1) for collection of weights (the influence of elements on each other), it is easy to establish that

$$\pi^-L(\lambda) \leq \pi^-H_t(\lambda). \quad (\text{A.6})$$

Inequalities (A.5) and (A.6) imply the inequality

$$\pi^-L(\lambda) < \pi^-L(\mu),$$

i.e. there exists in the collection of weights relative to set  $L$  a weight which is strictly less than the minimal weight.

A contradiction is obtained and it is proved that set  $L$  can only be a subset of  $H_-^*$  and that all sets, distinct from  $H_-^*$ , on which the global maximum is also reached, lie inside  $H_-^*$ .

It remains to prove that if a definable set  $H_-^*$  exists, then it is unique. Indeed, in consequence of what has been proved above we can only suppose that some definable set  $H'_-$ , distinct from  $H_-^*$ , is included in  $H_-^*$ .

It is now enough to adduce arguments for definable set  $H'_-$  similar to those adduced above for  $L$ , considering it as definable set  $H'_-$ ; this implies that  $H_-^* \subseteq H'_-$ . The theorem is proved.

## APPENDIX 2

**Proof of Theorem 3.** Let  $\Omega$  be the system of set in  $P(W)$ , on which function  $F_-$  reaches a global maximum, and let  $K_1 \in \Omega$  and  $K_2 \in \Omega$ .

Since on  $K_1$  and  $K_2$  the function  $F_-$  reaches a global maximum, therefore we might establish the inequalities

$$F_-(K_1 \cup K_2) \leq F_-(K_1), F_-(K_1 \cup K_2) \leq F_-(K_2). \quad (A.7)$$

We consider element  $\mu \in K_1 \cup K_2$ , on which the value of function  $F_-$  on set  $K_1 \cup K_2$ , is reached, i.e.

$$\pi^-K_1 \cup K_2(\mu) = \min_{\alpha \in K_1 \cup K_2} \pi^-K_1 \cup K_2(\alpha).$$

If  $\mu \in K_1$ , then by rendering  $\Theta$  actions on all those elements of set  $K_1 \cup K_2$ , that do not belong to  $K_1$ , we deduce from the fundamental monotonicity property of collections of weights (1) the validity of the inequality

$$\pi^-K_1(\mu) \leq \pi^-K_1 \cup K_2(\mu).$$

Since the definition of  $F_-$  implies that  $F_-(K_1) \leq \pi^-K_1(\mu)$  and by the choice of element  $\mu$  we have  $\pi^-K_1 \cup K_2(\mu) = F_-(K_1 \cup K_2)$ , therefore we deduce the inequality

$$F_-(K_1) \leq F_-(K_1 \cup K_2).$$

Now from the inequality (A.7) it follows that

$$F_-(K_1) = F_-(K_1 \cup K_2).$$

If, however, it is supposed that  $\mu \in K_2$ , then  $\Theta$  actions are rendered on elements of  $K_1 \cup K_2$ , not belonging to  $K_2$ ; in an analogous way we obtain the equality

$$F_-(K_2) = F_-(K_1 \cup K_2),$$

which was to be proved.

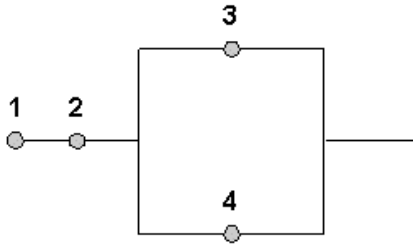
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<sup>\*i</sup> The name "Monotonic System" at that moment in the past was the best match for our scheme. However, this name "Monotone System" was already occupied in "Reliability Theory" unknown to the author. Below we reproduce a fragment of a "monotone system" concept different from ours in lines of Sheldon M. Ross "Introduction to Probability Models", Fourth Ed., Academic Press, Inc., pp. 406-407.

**Example 2d** (A four-Component Structure):



**Figure. 9.4**

Consider a system consisting of four components, and suppose that the system functions if and only if components 1 and 2 both function and at least one of components 3 and 4 function. Its structure function is given by

$$\phi(x) = x_1 \cdot x_2 \cdot \max(x_3, x_4).$$

Pictorially, the system is shown in Figure 9.4. A useful identity, easily checked, is that for binary variables, (a binary variable is one which assumes either the value 0 or 1)  $x_i, i = 1, \dots, n$ ,

$$\max(x_1, \dots, x_n) = 1 - \prod_{i=1}^n (1 - x_i)$$

When  $n = 2$ , this yields

$$\max(x_1, x_2) = 1 - (1 - x_1) \cdot (1 - x_2) = x_1 + x_2 - x_1 \cdot x_2.$$

Hence, the structure function in the above example may be written as

$$\phi(x) = x_1 \cdot x_2 \cdot (x_3 + x_4 - x_3 \cdot x_4) \diamond$$

It is natural to assume that replacing a failed component by a functioning one will never lead to a deterioration of the system. In other words, it is natural to assume that the structure function  $\phi(x)$  is an increasing function of  $x$ , that is, if  $x_i \leq y_i, i = 1, \dots, n$ , then  $\phi(x) \leq \phi(y)$ . Such an assumption shall be made in this chapter and the system will be called *monotone*.



**ЭКСТРЕМАЛЬНЫЕ ПОДСИСТЕМЫ МОНОТОННЫХ СИСТЕМ. II**

И. Э. МУЛЛАТ

(Таллин)

Предлагается конструктивная процедура построения особых определяющих последовательностей элементов монотонных систем, рассмотренных в [1]. Изучаются взаимные свойства двух определяющих последовательностей  $\bar{\alpha}_-$  и  $\bar{\alpha}_+$ , и полученный результат формулируется в виде теоремы двойственности. На основе теоремы двойственности описан способ сужения области поиска экстремальных подсистем — ядер монотонной системы и приведена соответствующая схема поиска.

**1. Введение**

В [1] разработан основной аппарат выделения в монотонных системах особых подсистем — ядер, обладающих экстремальными свойствами. Основным понятием развитого аппарата является определимое множество [2]. В принятой терминологии определимое множество оказывается наибольшим ядром монотонной системы взаимосвязанных элементов. Понятие определимого множества в [1] вводилось с помощью предположения о существовании особых подпоследовательностей элементов изучаемой системы, названных определяющими  $\bar{\alpha}_-$  ( $\bar{\alpha}_+$ )-последовательностями.

В данной работе вопрос существования определяющих последовательностей решается конструктивно в виде процедур — алгоритмов. Основные свойства определяющей последовательности, построенной по правилам процедуры и исчерпывающей все множество элементов системы  $W$ , гарантируется теоремой.

Рассматривая также вопрос о том, какая существует связь между определяющими последовательностями  $\bar{\alpha}_-$  и  $\bar{\alpha}_+$ . Можно предположить, что если построена определяющая последовательность  $\bar{\alpha}_-$ , то стоит взять эту последовательность в обратном порядке, как получится  $\bar{\alpha}_+$ -последовательность. В общем случае это не так. Тем не менее имеет место более слабое утверждение. На основе определенных в [1] понятий дискретных действий типа  $\oplus$  и  $\ominus$  на элементы системы  $W$  данное утверждение формулируется здесь в виде теоремы двойственности. В случае выполнения условий теоремы двойственности изложенные алгоритмы построения определяющих последовательностей используются для значительного сужения области поиска  $\oplus$  и  $\ominus$  ядер системы  $W$ . Алгоритм сужения области поиска изложен также в виде процедуры — конструктивно.

**2. Процедура выделения ядер**

Ниже описывается процедура построения некоторой упорядоченной последовательности  $\bar{\alpha}$  всех элементов  $W$ . Сокращенно процедура называется ПВЯ (процедура выделения ядер).

Предлагаемая процедура задается в виде правил генерирования и просмотра упорядоченного ряда упорядоченных множеств  $\langle \beta_i \rangle$  (последова-

# Extremal Subsystems of Monotonic Systems, II

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**Abstract.** A constructive procedure is considered for obtaining singular-determining sequence of elements of monotonic systems studied in [1a]. The relationship between two determining sequences  $\bar{\alpha}_-$  and  $\bar{\alpha}_+$  is also examined, and the obtained result is formulated as a duality theorem. This theorem is used for describing a procedure of restricting the domain of search for extremal subsystems (or kernels of a monotonic system); the corresponding search scheme is also presented.

Keywords: monotonic, system, matrix, graph, cluster

## 1. INTRODUCTION

In [1a] we have developed the basic method of selection (from monotonic systems) of singular subsystem, i.e. of kernels possessing extremal properties. The main concept of this method is that of a definable set [1b]. In the terminology adopted by us, a definable set is the largest kernel of a monotonic system of interrelated elements. In [1a] we introduced the concept of a definable set with the aid of the system under consideration called determining  $\bar{\alpha}_-$  ( $\bar{\alpha}_+$ ) sequences.

In this paper the problem of existing of determining sequences is solved constructively in the form of procedures (algorithms). The principal properties of determining sequences sequence constructed according to the rules of a procedure and that exhausts the entire set of elements of the system  $W$  are specified by a theorem.

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\*\* Translated from *Avtomatica i Telemekhanika*, No. 8, pp. 169 – 178, August, 1976. Original article submitted April 29, 1976. © 1977 Plenum Publishing Corporation, 227 West 17<sup>th</sup> Street, New York, 10011. We alert the readers' obligation with respect to copyrighted material.

Russian version: <http://www.data laundering.com/download/extrem02-ru.pdf>

We shall also examine the relationship between two determining sequences  $\bar{\alpha}_-$  and  $\bar{\alpha}_+$ . It can be assumed that after constructing a determining sequence  $\bar{\alpha}_-$ , we could take this sequence in inverse order, thus obtaining an  $\bar{\alpha}_+$  sequence. But in the general case this is not so. Nevertheless we can make a weaker assertion. On the basis of the concepts (defined in [1a]) of discrete operations of type  $\oplus$  and  $\ominus$  on the elements of a system  $W$ , this assertion will be formulated below as a duality theorem. Under the conditions of the duality theorem, the algorithms of construction of determining sequences described here will be used for considerably restricting the domain of search for  $\oplus$  and  $\ominus$  kernels of the system  $W$ . The algorithm of restriction of the domain of search is presented in the form of a constructive procedure.

## 2. PROCEDURE OF FINDING THE KERNELS

Below we describe a procedure of construction of an ordered sequence  $\bar{\alpha}$  of all the elements of  $W$ . In abbreviated form, this procedure is called KFP (kernel-finding procedure).

This procedure consists of rules of generation and scanning of an ordered series of ordered sets  $\langle \bar{\beta}_j \rangle$  (sequences); here  $j$  varies from zero to a value  $p$ , which is automatically determined by the rules of the procedure, whereas the elements of each sequence  $\bar{\beta}_j$  are selected from the set  $W$ <sup>1</sup>.

This series  $\langle \bar{\beta}_j \rangle$  constructed by this rule forms a numerical sequence of thresholds  $\langle u_j \rangle$  and a sequence of sets  $\langle \Gamma_j \rangle$ . On the other hand the sequence of thresholds governs the transitions from  $\bar{\beta}_{j-1}$  to  $\bar{\beta}_j$  in the chain  $\langle \bar{\beta}_j \rangle$ , and the sequence  $\langle \Gamma_j \rangle$  terminates with a set, which is definable.

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<sup>1</sup> Let us recall that in a) the brackets  $\langle \rangle$  denoted an ordered set; in the case under consideration they denote an ordered set of ordered sets  $\bar{\beta}_j$ .

In the description of a rule we use the operation of extending a sequence  $\bar{\beta}_j$  by adjoining to it another sequence  $\bar{\gamma}$ . This operation is symbolically expressed by

$$\bar{\beta} \leftarrow \langle \bar{\beta}, \bar{\gamma} \rangle.$$

This rule of construction of the sequence  $\bar{\alpha}$  of all elements of the set  $W$  can be recursively described step by step. Each step has two stages.

### Zero Step

Stage 1. In the set  $W$  we find an element  $\mu_0$  such that

$$\pi^-W(\mu_0) = \min_{\delta \in W} \pi^-W(\delta) = F_-(W)^2.$$

We shall write  $u_0 = \pi^-W(\mu_0)$ ,  $\bar{\alpha} = \langle \mu_0 \rangle$  and the set  $\Gamma_0 = W$ .

We select a subset of elements  $\gamma$  from  $W$  such that

$$\pi^-W \setminus \bar{\alpha}(\gamma) \leq u_0^3.$$

After that we order the elements in a certain manner (which can be arbitrary selected). The thus-obtained ordered set is denoted by  $\bar{\gamma}$ . Let us write  $\bar{\beta}_0 = \bar{\gamma}$ .

Stage 2. We construct a recursive procedure for extending the sequences  $\bar{\alpha}$  and  $\bar{\beta}_0$ . Here we denote by  $\beta_0(i)$  the  $i$ -th element of the sequence  $\bar{\beta}_0$ .

<sup>2</sup> We are constructing a determining sequence  $\bar{\alpha}_-$ . The construction of  $\bar{\alpha}_+$  is entirely similar and therefore not presented here. We shall only indicate where it is necessary to invert the sign of inequalities, and where the search for an element with the minimal weight must be replaced by search for an element with maximal weight, so as to be able to construct  $\bar{\alpha}_+$ . Thus the construction here of  $\bar{\alpha}_+$ , the element  $\mu_0$  is obtained from the condition

$$\pi^+W(\mu_0) = \max_{\delta \in W} \pi^+W(\delta) = F_+(W).$$

<sup>3</sup> The construction of  $\bar{\alpha}_+$  requires the selection of a  $\gamma$  such that

$$\pi^+W \setminus \bar{\alpha}(\gamma) \geq u_0, u_0 = \pi^+W(\mu_0).$$

We specify one after another the elements of the sequence  $\bar{\beta}_0$ . At each instant of specification we extend the sequence  $\bar{\alpha}$  by the elements from  $\bar{\beta}_0$  of the sequence fixed at this instant. In accordance with the symbolic notation of the operation of extension of a sequence  $\bar{\alpha}$ , we perform at each instant  $t$  of specification the operation  $\bar{\alpha} \leftarrow \langle \bar{\alpha}, \beta_0(t) \rangle$ . Suppose that all the elements of  $\bar{\beta}_0$  up to  $\beta_0(i-1)$  inclusive have been fixed. Then the sequence  $\bar{\alpha}$  will have the form

$$\langle \mu_0, \beta_0(1), \beta_0(2), \dots, \beta_0(i-1) \rangle,$$

which corresponds to the symbolic notation of the operation of extension of the sequences

$$\bar{\alpha} \leftarrow \langle \bar{\alpha}, \beta_0(1), \beta_0(2), \dots, \beta_0(i-1) \rangle$$

in the case that  $\bar{\alpha}$  inside the brackets consists of one element  $\mu_0$ .

Let us consider an element  $\beta_0(i-1)$  of the sequence  $\bar{\beta}_0$ . At the instant of specification of the element  $\beta_0(i-1)$  we decide during the above-mentioned operation of extension of  $\bar{\alpha}$  also about any further extension or about stopping the extension of the sequence  $\bar{\beta}_0$ .

We must check the following two conditions:

- a) In the set  $W \setminus \bar{\alpha}$  there exist elements such that  $\pi^- W \setminus \bar{\alpha}(\gamma) \leq u_0$  <sup>4</sup>;
- b) the element  $\beta_0(i)$  is defined for the sequence  $\bar{\beta}_0$  <sup>5</sup>.

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<sup>4</sup> In constructing  $\bar{\alpha}_+$ , this condition is replaced by  $\pi^+ W \setminus \bar{\alpha}(\gamma) \geq u_0$ .

<sup>5</sup> An element  $\beta_0(i)$  is assumed to be defined for a sequence  $\bar{\beta}_0$  if the sequence  $\bar{\beta}_0$  has an element with an ordinal number  $i$ . Otherwise the element  $\beta_0(i)$  is not defined.

There can be four cases of fulfillment or nonfulfillment of these conditions. In two cases, when the first condition is satisfied, irrespective of whether or not the second condition holds, the sequence  $\bar{\beta}_0$  will be extended. This means that the set of elements  $\gamma$  in  $W \setminus \bar{\alpha}$  specified by the first condition is ordered in the form of sequence  $\bar{\gamma}$ . The sequence  $\bar{\beta}_0$  is extended in accordance with the formula  $\bar{\beta}_0 \leftarrow \langle \bar{\beta}_0, \bar{\gamma} \rangle$ .

In case when the first condition is not satisfied, whereas the second condition is satisfied, we shall fix the element  $\beta_0(i)$  and at the same time extend the sequence  $\bar{\alpha}$ , i.e.  $\bar{\alpha} \leftarrow \langle \bar{\alpha}, \beta_0(i) \rangle$ , and then we have a new recursion (Stage II).

In case that neither the first nor the second condition holds, the sequence  $\bar{\beta}_0$  will not be extended and the last fixed element in the sequence  $\bar{\beta}_0$  will be the element  $\beta_0(i-1)$ .

### Recursion Step

Stage 1. Suppose that we have fixed all the elements of the sequence  $\bar{\beta}_j$ . By that time we have constructed a sequence  $\bar{\alpha}$ . Let us consider the set  $W \setminus \bar{\alpha}$  and the weight system  $\Pi^- W \setminus \bar{\alpha}$ . We shall find an element in  $\Pi^- W \setminus \bar{\alpha}$  on which the minimum is reached in the weight system  $\Pi^- W \setminus \bar{\alpha}$ . The obtained element is denoted by  $\mu_{j+1}$ <sup>6</sup>. Thus,  $\pi^- W \setminus \bar{\alpha}(\mu_{j+1}) = F_-(W \setminus \bar{\alpha})$ .

Let us write  $u_{j+1} = \pi^- W \setminus \bar{\alpha}(\mu_{j+1})$ , and for the set  $\Gamma_{j+1} = W \setminus \bar{\alpha}$ ; then we supplement the sequence  $\bar{\alpha}$  by the element  $\mu_{j+1}$ , i.e.

$$\bar{\alpha} \leftarrow \langle \bar{\alpha}, \mu_{j+1} \rangle.$$

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<sup>6</sup> In constructing  $\bar{\alpha}_+$  the element  $\mu_{j+1}$  is obtained from the condition

$$\pi^+ W \setminus \bar{\alpha}(\mu_{j+1}) = \max_{\delta \in W \setminus \bar{\alpha}} \pi^+ W \setminus \bar{\alpha}(\delta) = F_+(W \setminus \bar{\alpha}).$$

In the same way as during the zero step, we select a subset of elements  $\gamma$  from  $W \setminus \bar{\alpha}$  such that

$$\pi^- W \setminus \bar{\alpha}(\gamma) \leq u_{j+1} \text{ } ^7.$$

The selected set can be ordered in any manner. The ordered set is denoted by  $\bar{\gamma}$ . The set  $\bar{\beta}_{j+1}$  is assumed to be equal to  $\bar{\gamma}$ .

Stage 2. By analogy with the second stage of the zero step, the second step of the recursion step will be described as a recursion procedure. At this stage we also use the rule of extension of the sequences  $\bar{\alpha}$  and  $\bar{\beta}_{j+1}$ .

Suppose that we have fixed all elements of  $\bar{\beta}_{j+1}$  up to  $\beta_j(i-1)$  inclusive. Then the sequence  $\bar{\alpha}$  will have the form  $\bar{\alpha} = \langle \bar{\alpha}, \mu_{j+1}, \beta_j(1), \dots, \beta_j(i-1) \rangle$ , where  $\bar{\alpha}$  denotes the sequence  $\bar{\alpha}$  obtained at the instant of fixing all the elements of  $\bar{\beta}_j$ , or, to rephrase, the sequence  $\bar{\alpha}$  prior to the  $(j+1)$ -st step. The last equation corresponds to the symbolic operation of extension of the sequence  $\bar{\alpha} = \langle \bar{\alpha}, \mu_{j+1}, \beta_j(1), \dots, \beta_j(i-1) \rangle$  in the case that  $\bar{\alpha}$  inside the brackets denotes the sequence  $\langle \bar{\alpha}, \mu_{j+1} \rangle$ .

Let us consider an element  $\beta_{j+1}(i-1)$  of the sequence  $\bar{\beta}_{j+1}$ . At the instant of fixing the element  $\beta_{j+1}(i-1)$  we decide about a further extension or about stopping the extension of the sequence  $\bar{\beta}_{j+1}$ . For this purpose we consider the weight system  $\Pi^- W \setminus \bar{\alpha}$  and we check two conditions:

- a) The set  $W \setminus \bar{\alpha}$  contains elements  $\gamma$  such that  $\pi^- W \setminus \bar{\alpha}(\gamma) \leq u_{j+1}$  <sup>8</sup>;
- b) the element  $\beta_{j+1}(i)$  is defined for the sequence  $\bar{\beta}_{j+1}$ .

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<sup>7</sup> Here we select for  $\bar{\alpha}_+$  a set of elements  $\gamma$  such that  $\pi^+ W \setminus \bar{\alpha}(\gamma) \geq u_{j+1}$ .

<sup>8</sup> For constructing  $\bar{\alpha}_+$  we must take elements  $\gamma$  such that  $\pi^+ W \setminus \bar{\alpha}(\gamma) \geq u_{j+1}$ .

By analogy with the step zero, we find that the sequence  $\bar{\beta}_{j+1}$  is extended in two cases in which the first condition is satisfied irrespective of whether or not the second condition holds. The set of elements  $\gamma$  in  $W \setminus \bar{\alpha}$  specified by the first condition is ordered in the form of a sequence  $\bar{\gamma}$ . The sequence  $\bar{\beta}_{j+1}$  is extended in accordance with the formula

$$\bar{\beta}_{j+1} \leftarrow \langle \bar{\beta}_{j+1}, \bar{\gamma} \rangle.$$

In the case that the first condition does not hold, whereas the second condition is satisfied, the element  $\beta_{j+1}(i)$  will be fixed and at the same time we extend the sequence  $\bar{\alpha}$ , i.e.

$$\bar{\alpha} \leftarrow \langle \bar{\alpha}, \beta_{j+1}(i) \rangle,$$

and after that we proceed again in accordance with the rules of Stage 2 of the recursion procedure of extension of the sequence  $\bar{\beta}_{j+1}$ .

In the case that neither the first, nor the second condition holds, the sequence  $\bar{\beta}_{j+1}$  will not be extended, and the last fixed element of the sequence  $\bar{\beta}_{j+1}$  will be the element  $\beta_{j+1}(i-1)$ .

At some step  $p$  the sequence  $\bar{\alpha}$  will exhaust the entire set of elements  $W$ .

**Theorem 1.** A sequence  $\bar{\alpha}$  constructed on the basis of a collection of weights systems  $\{\Pi^-H \mid H \subseteq W\}$  is a determining sequence  $\bar{\alpha}_-$ , whereas a sequence  $\bar{\alpha}$  constructed on the basis of  $\{\Pi^+H \mid H \subseteq W\}$  is a determining sequence  $\bar{\alpha}_+$ .

The first part of the theorem (for  $\bar{\alpha}_-$ ) is proved in Appendix 1. The second part (for  $\bar{\alpha}_+$ ) can be proved in the same way.



## Monotonic Systems, II

Let us note that a sequence  $\bar{\alpha}$  constructed by KFP rules has somewhat stronger properties than required in obtaining a determining sequence. More precisely, there does not exist a proper subset  $L$  for  $j = 0, 1, \dots, p-1$  such that

$$\Gamma_j \supset L \supset \Gamma_{j+1}$$

and  $F_-(\Gamma_j) < F_-(L)$ .

This is not required for obtaining a determining sequence  $\bar{\alpha}_-$  ( $\bar{\alpha}_+$ ). The corresponding proof is not given here.

Let us note another circumstance. With the aid of the kernel-finding procedure it is possible to effectively find (without scanning) the largest kernel, i.e. a definable set. It is not possible to find an individual kernel strictly included in a definable set (if the latter exists) by constructing a determining sequence.

### 3. DUALITY THEOREM

Let us establish a relationship between the determining sequences  $\bar{\alpha}_-$  and  $\bar{\alpha}_+$  of a system  $W$ .

**Theorem 2.** Let  $\bar{\alpha}_-$  and  $\bar{\alpha}_+$  be determining sequences of the set  $W$  with respect to the collection of weights systems  $\{\Pi^-H \mid H \subseteq W\}$ ,  $\{\Pi^+H \mid H \subseteq W\}$  respectively. Let  $\langle \Gamma_j^- \rangle$  be the subsequence of the sequence  $\Delta_{\bar{\alpha}_-}$  ( $j = 0, 1, \dots, p$ ) needed in the determination of  $\bar{\alpha}_-$ , and let  $\langle \Gamma_j^+ \rangle$  be the corresponding subsequence of the sequence  $\Delta_{\bar{\alpha}_+}$  ( $j = 0, 1, \dots, q$ ).

Hence if for an  $m$  and a  $n$  we have

$$F_+(\Gamma_n^+) = F_-(\Gamma_m^-), \tag{1}$$

then  $\Gamma_m^- \subseteq W \setminus \Gamma_{n+1}^+$ ,  $\Gamma_n^+ \subseteq W \setminus \Gamma_{m+1}^-$ . If

$$F_+(\Gamma_n^+) < F_-(\Gamma_m^-) \text{ }^9, \tag{2}$$

then  $\Gamma_m^- \subseteq W \setminus \Gamma_n^+$ ,  $\Gamma_n^+ \subseteq W \setminus \Gamma_m^-$ .

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<sup>9</sup> In the following, the + and - sign will not be used twice in notation. This rule applies also to Appendices 1 and 2.

This theorem is important from two points of view. Firstly, under the conditions (1) and (2) there exists a relationship between an  $\bar{\alpha}_-$  sequence and  $\bar{\alpha}_+$ . This relationship consists in the fact that elements of  $\bar{\alpha}_+$  which are at the “beginning” and form either the set  $W \setminus \Gamma_{n+1}^+$  or the set  $W \setminus \Gamma_n^+$  will include all the elements of the set  $\Gamma_m^-$  that are at the “end” of  $\bar{\alpha}_-$ . The same applies also to sets  $W \setminus \Gamma_{m+1}^-$  or  $W \setminus \Gamma_m^-$  which are at the beginning of  $\bar{\alpha}_-$ , since they include in a similar way the set  $\Gamma_n^+$ . In other words, the theorem states that the sequence  $\bar{\alpha}_+$  does not differ “very much” (under certain conditions) from the sequence, which is the inverse to  $\bar{\alpha}_-$ .

Let us note that the conditions (1) and (2) are sufficient conditions, and it can happen that actual monotonic systems satisfying these conditions do not exist. Nevertheless, in the third part of this article, we shall describe actual examples of such systems.

#### 4. KERNEL SEARCH PROCEDURE BASED ON DUALITY THEOREM

We just noted that a determining sequence  $\bar{\alpha}_+$  differs “slightly” from the inverse sequence of  $\bar{\alpha}_-$ . For elucidating the possibility of a search for kernels on the basis of the duality theorem, let us rephrase the latter. This assertion can be formulated as follows: at the beginning of the sequence  $\bar{\alpha}_+$  we often encounter elements of the sequence  $\bar{\alpha}_-$ , which are at the end of the latter.

Such an interpretation of the duality theorem yields an efficient procedure of dual search for  $\oplus$  and  $\ominus$  kernels of the system  $W$ . This is due to the fact if the elements are often encountered, there exists a higher possibility of finding a  $\oplus$  kernel at the beginning of the sequence  $\bar{\alpha}_+$  as compared to finding it at the end of  $\bar{\alpha}_-$ ; the same applies also to a  $\ominus$  kernel in the sequence  $\bar{\alpha}_-$ .

The procedure under construction is based on Corollaries I-IV of the duality theorem presented in Appendix II, where we also prove this theorem.

The procedure of dual search for kernels described below is an application of two constructive procedures, i.e. a KFP for constructing  $\bar{\alpha}_+$  and a KFP for constructing  $\bar{\alpha}_-$ . The procedure is stepwise, with two constructing stages realized at each step, i.e. a stage in which the KFP is used for constructing  $\bar{\alpha}_+$  with  $\oplus$  operations, and a stage in which the same procedure is used for constructing  $\bar{\alpha}_-$  with the aid of  $\ominus$  operations on the elements of the system.

### Zero Step

Stage 1. At first we store two numbers:

$$u_0^+ = F_+(W) \text{ and } u_0^- = 0.$$

After that we perform precisely Stage 1 and 2 of the zero step of the KFP used for constructing the determining sequence  $\bar{\alpha}_+$ .

This signifies that the set  $W$  contains an element  $\mu_0$  such that  $\pi^+W(\mu_0) = \max_{\delta \in W} \pi^+W(\delta) = F_+(W)$ . The threshold  $u_0^+$  is equal to  $\pi^+W(\mu_0)$ , etc.

Stage 2. By using the constructions of the zero step of KFP at the previous stage of the dual procedure under construction, we obtained a set  $\Gamma_1^+ \subset W$ . Then we examine the set  $W \setminus \Gamma_1^+$  and the weight system  $\Pi^+W \setminus \Gamma_1^+$ . On the set  $W \setminus \Gamma_1^+$  with the weight system  $\Pi^+W \setminus \Gamma_1^+$  we perform a complete kernel-finding procedure for the purpose of constructing a determining sequence of  $\oplus$  operations only for the set  $W \setminus \Gamma_1^+$ . As a result, we obtain in the set  $W \setminus \Gamma_1^+$  a subset  $K^1$  on which the function  $F_-$  reaches a global maximum among all the subsets of the set  $W \setminus \Gamma_1^+$ .

### Recursion Step

By applying the previous  $(j-1)$  steps to the  $j$ -th step, we obtained a sequence of sets  $\Gamma_0^+, \Gamma_1^+, \dots, \Gamma_j^+$ , and according to the of construction of a determining sequence we have  $\Gamma_0^+ \supset \Gamma_1^+ \supset \dots \supset \Gamma_j^+$  and  $\Gamma_0^+ = W$ .

Stage 1. At first we store two numbers:

$$u_j^+ = F_+(\Gamma_j^+) \text{ and } u_j^- = F_-(H^j).$$

By analogy with Stage 1 of the zero step of this procedure, we perform the same construction consisting of two stages of a KFP recursion step for constructing  $\bar{\alpha}_+$  with the aid of  $\oplus$  operations.

Stage 2. At a given instant of Stage 1 of such dual construction we obtained a set  $\Gamma_{j+1}^+ \subset \Gamma_j^+$ . Then we consider the set  $W \setminus \Gamma_{j+1}^+$  and the weight system  $\Pi^- W \setminus \Gamma_{j+1}^+$ . In the same way as at the zero step, we perform on the set  $W \setminus \Gamma_{j+1}^+$  a complete kernel-finding procedure with the purpose of constructing a sequence  $\bar{\alpha}_-$  only on the set  $W \setminus \Gamma_{j+1}^+$ . As a result we obtain in the set  $W \setminus \Gamma_{j+1}^+$  a subset  $H^{j+1}$  on which the function  $F_-$  reaches a global maximum among all subsets of the set  $W \setminus \Gamma_{j+1}^+$ .

### Rule of Termination of Construction Procedure.

Before starting the construction of the  $j$ -th step of the procedure under construction, we check the condition

$$u_j^+ \leq u_j^- . \tag{3}$$

If (3) is satisfied as a strict inequality, the construction will terminate before the  $j$ -th step. If (3) is an equality, the construction will terminate after the  $j$ -th step.

## 5. DEFINABLE SETS OF DUAL KERNEL-SEARCH PROCEDURE

At the end of the construction process, the above procedure yields a set  $H^j$  or a set  $H^{j+1}$ . It can be asserted that one of the sets is definable set or the largest kernel of the system  $W$  with respect to a collection of weights systems  $\{\Pi^-H \mid H \subseteq W\}$ .

The assertion is based on the following. Firstly, by applying the KFP we obtained the second stage of the  $j$ -th step of a dual procedure the maximal set  $H^{j+1}$  among all the subsets of the set  $W \setminus \Gamma_{j+1}^+$  on which the function  $F_-$  reaches a global maximum in the system of sets of all the subsets of the set  $W \setminus \Gamma_{j+1}^+$ . Secondly, by virtue of Corollary 1 of the Theorem 2 (the duality theorem), it follows that, prior to the  $j$ -th step and provided that (3) is a strict inequality, the largest kernel (a definable set) will be contained in the set  $W \setminus \Gamma_j^+$ , or it follows from the Corollary 2 of the Theorem 2, if (3) is a equality, that the largest kernel is included in the set  $W \setminus \Gamma_{j+1}^+$ .

Thus by comparing these two remarks we can see that either  $H^j$  or  $H^{j+1}$  is a definable set.

By virtue of Corollaries 3 and 4 of the duality theorem, it is possible to find by similar dual procedure also the largest kernel  $K^\oplus$ - definable set. This assertion can be proved in the same way as the assertion about  $H^j$  and  $H^{j+1}$ ; therefore this proof is not given here.

### APPENDIX 1

**Proof of Theorem 1.** We shell prove that a sequence  $\bar{\alpha}$  constructed by the KFP rules is a determining sequence for a collection of weight systems

$$\{\Pi^-H \mid H \subseteq W\}.$$

First of all let us recall the definition of a determining sequence of elements of the system  $W$ . We shall use the notation  $\Delta_{\bar{\alpha}} = \langle H_0, H_1, \dots, H_{k-1} \rangle$ , where  $H_0 = W$ ,  $H_{i+1} = H_i \setminus \alpha_i$  ( $i = 0, 1, \dots, k-2$ ). A sequence of elements of a set  $W$  is said to be determining with respect to a coalition of weights systems  $\{\Pi^-H \mid H \subseteq W\}$  if the sequence  $\Delta_{\bar{\alpha}}$  has a subsequence of sets  $\Gamma_{\bar{\alpha}} = \langle \Gamma_0, \Gamma_1, \dots, \Gamma_p \rangle$ , such that

- a) The weight  $\pi^-H_i(\alpha_i)$  of any element  $\alpha_i$  of the sequence  $\bar{\alpha}$  that belongs to the set  $\Gamma_j$ , but does not belong to the set  $\Gamma_{j+1}$ , is strictly smaller than the weight of an element with minimal weight with respect to the set  $\Gamma_{j+1}$ , i.e.  $\pi^-H_i(\alpha_i) < F_-(\Gamma_{j+1})$ ,  $j = 0, 1, \dots, p-1$ <sup>10</sup>;
- b) the set  $\Gamma_p$  does not have a proper subset  $L$  such that the strict inequality  $F_-(\Gamma_p) < F_-(L)$  is satisfied (the “-” symbol has been omitted; see previous footnote).

We shall consider a sequence of sets  $\Delta_{\bar{\alpha}}$  and take the subsequence  $\Gamma_{\bar{\alpha}}$  in the form of the sets  $\Gamma_j$  ( $j = 0, 1, \dots, p$ ) constructed by the KFP rules. We have to prove that sets  $\Gamma_j$  have the required properties of a determining sequence. Assuming the contrary carries out the proof.

Let us assume that Property [1a] of a determining sequence is not satisfied. This means that for any set  $\Gamma_j$  there exists in the sequence of elements

$$\bar{\beta}_j = \langle \beta_j(1), \beta_j(2), \dots \rangle$$

an element  $\beta_j(r)$  such that

$$\pi^-H_{v+r}(\beta_j(r)) \geq F_-(\Gamma_{j+1}) = u_{j+1}. \tag{A.1}$$

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<sup>10</sup> In the definition of  $\bar{\alpha}_+$  sequence it is required that the following strict inequality be satisfied:

$$\pi^+H_i(\alpha_i) > F_+(\Gamma_{j+1}), \quad j = 0, 1, \dots, q-1$$

## Monotonic Systems, II

Here  $v$  is the index number of the element  $\mu_j$  selected in Stage 1 of the recursion step of the constructive procedure of determination of  $\bar{\alpha}$ ; in the vocabulary of notation used in [1a] we have  $v = i(\Gamma_j)$ .

According to the method of construction, the sequence  $\bar{\beta}_j$  consists of sequences  $\gamma$  formed at the second stage of the  $j$ -th step of the constructive procedure. Let  $M$  be a set in a sequence of sets  $\Delta_{\bar{\alpha}}$  such that the first element  $\alpha_{i(M)}$  of the set  $M$  in the constructed sequence  $\bar{\alpha}$  is used at the second stage of the  $j$ -th step for constructing the sequence  $\gamma$  to which the element  $\beta_j(r)$  belongs. This definition of  $M$  shows that  $H_{v+r} \subseteq M$ .

From the construction of the second stage of the  $j$ -th step and the principal property of monotonicity of  $\Theta$  operations in the system we obtain the inequalities

$$\pi^- H_{v+r}(\beta_j(r)) \leq \pi^- M(\beta_j(r)) \leq \pi^- \Gamma_j(\mu_j) = u_j \quad (\text{A.2})$$

By virtue of the above method of selection of the set  $\Gamma_{j+1}$  from the sequence of sets  $\langle \Gamma_j \rangle$  and of the properties of a fixed sequence  $\bar{\beta}_j$ , we obtain at the  $j$ -th step

$$u_j = \pi^- \Gamma_j(\mu_{j+1}) < \pi^- \Gamma_{j+1}(\mu_{j+1}) = u_{j+1}, \quad (\text{A.3})$$

where  $j = 0, 1, \dots, p-1$ .

According to the rule of constructing of the sequence  $\bar{\alpha}$ , the function  $F_-$  reaches its value on the elements  $\mu_j$  and  $\mu_{j+1}$ . The elements  $\mu_j$  and  $\mu_{j+1}$  belong to the sets  $\Gamma_j$  and  $\Gamma_{j+1}$  respectively; therefore the inequalities (A.1) – (A.3) are contradictory.

Thus our assumption is not true and Property [1a] of the determining sequence  $\bar{\alpha}$  constructed by KFP rules has been proved.

Let us assume that Property b) does not hold, i.e. the last  $\Gamma_p$  of the sequence  $\langle \Gamma_j \rangle$  contains a proper subset  $L$  such that

$$F_-(\Gamma_p) < F_-(L). \tag{A.4}$$

Let the element  $\lambda \in L$ , and suppose that it is the element with minimal ordinal number in  $\bar{\alpha}$  belonging to  $L$ ; moreover, let  $t$  denotes this number, i.e.  $t = i(L)$ ,  $\alpha_t = \lambda$ . From the definition of  $t$  it follows that  $L \subseteq H_t$ .

Our analysis carried out above for the set  $H_{v+r}$  we repeat below for the set  $H_t$ . By analogy with the definition of the set  $M$  we define a set  $M'$  with the aid of the element  $\lambda$  and the sequence  $\bar{\alpha}$ .

The set  $M'$  is equated with the set of the sequence of sets  $\Delta_{\bar{\alpha}}$  that begins with an element used in the formation of a set  $\bar{\gamma}$  at the  $p$ -th step of the constructive procedure such that  $\lambda \in \bar{\gamma}$ .

By analogy with derivative of (A.2) we obtain

$$\pi^-H_t(\lambda) \leq \pi^-M'(\lambda) \geq \pi^- \Gamma_p(\mu_p) = u_p. \tag{A.5}$$

Since  $F_-(L) \leq \pi^-L(\lambda)$ , it follows from (A.4) and (A.5) that  $\pi^-H_t(\lambda) < \pi^-L(\lambda)$ .

We noted above that  $L \subseteq H_t$ , by virtue of the monotonicity of  $\odot$  operations, it hence follows that

$$\pi^-L(\lambda) \leq \pi^-H_t(\lambda).$$

The last two inequalities are contradictory, and hence Property b) of the determining sequence is satisfied.

Thus we have proved that the sequence  $\bar{\alpha}$  constructed by the KFP rules is a determining sequence with respect to a collection of weight systems  $\{\Pi^-H \mid H \subseteq W\}$ , and hence it can be denoted by  $\bar{\alpha}_-$ , whereas the sequence  $\langle \Gamma_j \rangle$  obtained by a constructive procedure can be denoted by  $\Gamma_{\bar{\alpha}_-}^-$ .



APPENDIX 2

**Proof of Duality Theorem.** Below we shall show that  $\Gamma_m^- \subseteq W \setminus \Gamma_{n+1}^+$ , if  $F_+(\Gamma_n^+) = F_-(\Gamma_m^-)$  (we omit a twice notation of + and - symbols; see Footnote 9).

Let us assume that there exists an element  $\xi \in \Gamma_m^-$  and that  $\xi \in \Gamma_{m+1}^-$ , i.e.  $\Gamma_m^- \subseteq W \setminus \Gamma_{n+1}^+$ . Hence follows that we have defined a weight  $\pi\Gamma_{n+1}^+(\xi)$ . According to the definition of the function  $F_+$  we have the inequality

$$\pi\Gamma_{n+1}^+(\xi) \leq F(\Gamma_{n+1}^+).$$

For a determining sequence  $\bar{\alpha}_+$  and for any  $j=0,1,\dots,q-1$  we have inequalities

$$F(\Gamma_{n+1}^+) < F(\Gamma_n^+). \tag{A.6}$$

Let us consider an element  $g \in \Gamma_n^+$  with the smallest index number in  $\bar{\alpha}_+$ . It follows from the definition of  $\bar{\alpha}_+$  that

$$\pi\Gamma_n^+(g) > F(\Gamma_{n+1}^+). \tag{A.7}$$

The choice of element  $g$  is convenient because it permits the use of Property [1a] of a determining sequence (see Appendix 1), i.e. in this case the set  $\Gamma_n^+$  is in the form of  $H_t = \Gamma_n^+$ . Since  $F(\Gamma_n^+) \geq \pi\Gamma_n^+(g)$ , we have proved (A.6).

Since  $\xi \in \Gamma_m^-$ , it follows that we have defined a weight  $\pi\Gamma_m^-(\xi)$ . We have the following chain of inequalities:

$$F(\Gamma_m^-) \leq \pi\Gamma_m^-(\xi) \leq \pi^-W(\xi) = \pi^+W(\xi) \leq \pi\Gamma_n^+(\xi) \tag{11}$$

The first inequality follows from the definition of the function  $F_-$ , and the second inequality from the monotonicity of  $\ominus$  operations. The equality follows from the definition of the functions  $\pi^-$  and  $\pi^+$ , whereas the last inequality follows from the monotonicity of  $\ominus$  operations.

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<sup>11</sup> Let us recall that for any element  $\delta$  of the system  $W$  under consideration, we have in a) the relation  $\pi^-W(\delta) = \pi^+W(\delta)$ .

By virtue of (A.6) and of the conditions of the theorem, we have also the following chain of inequalities:

$$\pi\Gamma_{n+1}^+(\xi) \leq F(\Gamma_{n+1}^+) < F(\Gamma_n^+) = F(\Gamma_m^-).$$

By supplementing this chain by the previous chain of inequalities, we hence obtain

$$\pi\Gamma_{n+1}^+(\xi) < \pi\Gamma_n^+(\xi).$$

Since  $\Gamma_{n+1}^+ \subset \Gamma_n^+$ , it follows from the monotonicity of  $\otimes$  operations that

$$\pi\Gamma_{n+1}^+(\xi) < \pi\Gamma_{n+1}^+(\xi).$$

The logical step used for obtaining the last inequality is valid, and therefore the assumption that  $\Gamma_m^- \subseteq W \setminus \Gamma_{n+1}^+$  is untrue.

In the same way we can prove the inclusion  $\Gamma_n^+ \subseteq W \setminus \Gamma_{m+1}^-$ . For this purpose it suffices to change the signs of the inequalities and (whenever necessary) to replace the set  $\Gamma_{n+1}^+$  by  $\Gamma_{n+1}^-$ , and  $\Gamma_m^-$  by  $\Gamma_n^+$ .

If condition (2) of the theorem holds, it is not necessary to use (A.6). In this case the proof will be similar, being based on the following chain of inequalities:

$$\pi\Gamma_n^+(\xi) \leq F(\Gamma_n^+) < F(\Gamma_m^-) \leq \pi\Gamma_m^-(\xi) \leq \pi^-W(\xi) \leq \pi\Gamma_n^+(\xi) \quad ^{12}.$$

The first inequality follows from the definition of  $F(\Gamma_n^+)$ , the second follows from Condition (2) of the theorem, and the third from the definition of  $F(\Gamma_m^-)$ . The last two relations express the properties of monotonic systems. Hence in this case we have under Condition (2) also

$$\pi\Gamma_n^+(\xi) < \pi\Gamma_n^+(\xi).$$

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<sup>12</sup> The proof is based on assuming the contrary, so that  $\Gamma_m^- \not\subset W \setminus \Gamma_n^+$ , i.e. there exists, as it were, an element  $\xi \in \Gamma_m^-$  and  $\xi \in \Gamma_n^+$ .

This completes the proof of the theorem. ■

Now follows several corollaries of Theorem 2.

**Corollary 1.** If for a  $n = 0, 1, \dots, q$  of a determining sequence  $\bar{\alpha}_+$  there exists a subset  $H \subseteq W \setminus \Gamma_n^+$  such that  $F_-(H) > F(\Gamma_n^+)$  then the kernel  $K^\oplus$  will belong to the set  $W \setminus \Gamma_n^+$ . Indeed, since a definable set is also kernel, it follows that  $F_-(H) \leq F(\Gamma_p^-)$ ,  $m = 0, 1, \dots, p$ , and hence (in any case) if  $m = p$ , and  $n$  is selected on the basis of the condition of the corollary, then  $F(\Gamma_n^+) < F(\Gamma_p^-)$ . By virtue of the theorem, we therefore obtain the assertion of the corollary.

**Corollary 2.** If for  $n = 0, 1, \dots, q - 1$  of a determining sequence  $\bar{\alpha}_+$  there exists a subset  $H \subseteq W \setminus \Gamma_n^+$  such that  $F_-(H) = F(\Gamma_n^+)$ , then the kernel  $K^\oplus$  will belong to the set  $W \setminus \Gamma_{n+1}^+$ .

The proof follows directly from Corollary 1, by virtue of (A.6).

**Corollary 3.** If for an  $m = 0, 1, \dots, p$  of a determining sequence  $\bar{\alpha}_-$  there exists a subset  $H \subseteq W \setminus \Gamma_m^-$  such that  $F_+(H) < F(\Gamma_m^-)$  then the kernel  $K^\ominus$  will belong to the set  $W \setminus \Gamma_m^-$ . The proof of Corollary 3 is entirely similar to that of Corollary 1. It is only necessary to change the signs of the inequalities and replace the set  $\Gamma_n^+$  by  $\Gamma_m^-$ .

**Corollary 4.** If for  $m = 0, 1, \dots, p - 1$  of a determining sequence  $\bar{\alpha}_-$  there exists a subset  $H \subseteq W \setminus \Gamma_m^-$  such that  $F_+(H) = F(\Gamma_m^-)$ , then the kernel  $K^\ominus$  will belong to the set  $W \setminus \Gamma_{m+1}^-$ .

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**ЭКСТРЕМАЛЬНЫЕ ПОДСИСТЕМЫ МОНОТОННЫХ СИСТЕМ. III**

И. Э. МУЛЛАТ

(Галлин)

Рассматривается возможная постановка задачи выделения частей из заданного графа, более «насыщенных», чем какие-либо другие части, однотипными «малыми» графами. Решение этой задачи, исходя из предложенной постановки, осуществляется путем образования монотонной системы на структурных элементах графов (дугах или вершинах). Схема образования монотонной системы из заданного графа приводится в общем виде, и необходимые конструкции поясняются на примерах.

Работа является продолжением [1, 2] и ориентирована на иллюстрацию развитого там аппарата выделения экстремальных подсистем для решения некоторых задач, возникающих в турнирах, ациклических графах, неориентированных и ориентированных деревьях.

К объектам, к которым в настоящее время проявляется интерес исследователей сложных систем, относятся графы [3]. С одной стороны, граф — математический объект, а с другой — удобное средство описания и анализа взаимозависимостей между элементами в системе. В случае систем с небольшим числом элементов анализ графов не представляет никаких трудностей, но, когда число элементов велико, возникают проблемы.

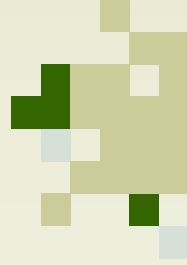
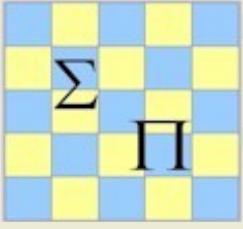
В данной работе предлагается анализ графа заменить последовательным анализом выделяемых из графа частей. В теории графов имеется богатый аппарат выделения подграфов, частей и т. п., однако при анализе больших графов не всегда удается классические методы связать с конкретными нуждами исследователя. Известно, например, что экспериментальные графы довольно пустые и поэтому содержат много максимальных полных подграфов, которые выделять в отдельности нет смысла.

С нашей точки зрения, пригодный аппарат выделения частей в графе можно получить, если воспользоваться понятием монотонной системы [1]. Дело в том, что из графа можно образовать не одну, а множество монотонных систем и соответственно предложить не единственное решение поставленной задачи, а целое множество (даже бесконечное множество) решений. Исследователю графа следует на основе собственной интуиции выбрать допустимый класс решений и только затем уже воспользоваться разрабатываемым здесь формальным аппаратом.

В разделе 4 приводятся некоторые рекомендации о том, как следует выбирать классы решений в конкретных случаях на примере турниров, ациклических графов, возникающих при использовании техники модульного программирования, деревьев. В остальных разделах строится общая модель необходимого аппарата выделения частей, которая иллюстрируется примерами. Терминология теории графов заимствована из монографий [4–6].

### **1. Содержательная постановка задачи выделения экстремальных подсистем — ядер на графах**

Рассмотрим на графах задачу такого типа: задан «большой» граф  $G$  и «малый» граф  $G'$ . Необходимо в графе  $G$  выделить такую его часть (множество дуг или ребер), чтобы эта выделенная часть была «насыщена»



# Extremal Subsystems of Monotonic Systems, III

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**Abstract.** An attempt is made to find parts of a given graph that are more “saturated” than any other parts with “small” graphs of the same type. On the basis of such a formulation, constructing a monotonic system from structural elements of graphs (arcs or vertices) solves this problem. The scheme of producing a monotonic system from a given graph is presented in general form, and the necessary constructions are illustrated by examples. This paper is a continuation of [1a] and [1b]; it has the purpose of illustrating the procedures (developed in the first two parts) of finding extremal subsystems for solving certain problems arising in tournaments, a-cyclic graphs, and undirected and directed trees.

Keywords: monotonic, system, matrix, graph, cluster

## 1. INTRODUCTION

Among the items that are at present of interest to investigators of complex systems, let us mention graphs [1b]. On the other hand a graph is a mathematical object, and on the other hand it is a conventional means for describing and analyzing the relationship between the elements of a system. In the case of systems with small number of elements, the analysis of graphs does not present any difficulties, but in case of a large number of elements we have problems.

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\*\* Translated from *Avtomatica i Telemekhanika*, No. 1, pp. 109 – 119, January, 1977. Original article submitted February 23, 1976. © 1977 Plenum Publishing Corporation, 227 West 17<sup>th</sup> Street, New York, 10011. We alert the readers’ obligation with respect to copyrighted material.

Russian version: <http://www.data laundering.com/download/extrem03-ru.pdf>

In this paper it is proposed to replace the analysis of a graph by a successive analysis of parts of this graph. In graph theory there exist many methods of selecting of sub-graphs, parts, etc.; however, in the analysis of large graphs it is not always possible to adapt the conventional methods to the actual requirements of the investigator. For example, it is well known that experimental graphs are fairly empty, and therefore contain many maximal complete sub-graphs whose individual selection makes no sense.

From our point of view it is convenient to select the parts of a graph by a method based on the concept of monotonic system [1a]. As a matter of fact, from a graph it is possible to construct not one, but a whole set of monotonic systems. The investigator of a graph must select on the basis of its own intuition an admissible class of solutions, and only after that will he be able to use the formal method developed here.

In Section 4 we give some recommendations how to select the classes of solutions in actual cases, by using the example of tournaments and a-cyclic graphs that occur in the technique of modular programming, as well as trees. The other sections deal with the construction of a general model of the required procedure of selection of parts that is illustrated by examples. The terminology of graph theory has been adopted from [3 – 5].

## **2. PROBLEM OF SELECTION OF EXTREMAL SUBSYSTEMS (KERNELS IN GRAPHS)**

Let us consider the following problem on graphs. We are given a “large” graph  $G$  and a “small” graph  $g$ . From the graph  $G$  it is required to select a part (i.e. a set of arcs or edges) in such a way that this part is “saturated” with small graphs  $g$ . The saturation part of a graph with small graphs  $g$  can have different interpretations. For example, it can be assumed that one part of a graph is more saturated than another part if the first part contains a large number of graphs  $g$  as compared to the second. The definition of saturation can be also obtained in the following “com-

plex" manner. Let us consider a set of arcs or vertices of a graph  $G$  that occur only in the part of interest to us. That then we can calculate not the total number of small graphs  $g$  located there, but only the "individual" graphs located "near" each arc or vertex. The individual number of small graphs  $g$  located near an arc or vertex is defined as a number of such graphs containing this vertex or arc; hence this number is expressed by an integer. By proceeding in this way, we obtain precisely as many integers specifying the part of interest to us, as there are arcs or vertices in it, and each integer represents a "local" saturation of the graph  $G$  by small graphs  $g$ .

On the basis of these integers there can be many ways of defining the saturation of part of a graph. It is possible to calculate their mean value, their variance, etc. Here we shall consider the simplest characteristic, namely the least of all the local numbers of small graphs  $g$  located in the selected part of a large graph  $G$ . Figuratively speaking we can say that this is the number of sub-graphs of  $G$  in the "emptiest" place.

Below we present an exact formulation of the problem of determination of the parts of a large graph  $G$  that have greatest saturation with small graphs  $g$ . This problem can be formulated as follows: among all possible parts of a graph  $G$  (or among the largest number of such parts), find the part in which the least of all the local numbers of a small graphs  $g$  that are entirely contained in it is maximal.

It is natural to expect that in the thus-obtained part it is possible to locate in the usual manner a large number of small graphs  $g$ . Indeed, at each vertex or arc the number of small sub-graphs  $g$  is not less than at the vertex or arc at which this number is minimal. On the other hand in an external part this minimal number is nevertheless sufficiently large; we especially selected this part in such a way that the condition of global maximum of the minimum local number of graphs  $g$  is satisfied.



In the same way it is possible to formulate the problem of determination of the least saturated part of a graph  $G$  by small graphs  $g$ . In this case each part will be characterized by a number of sub-graphs of  $g$  at the vertex or arc at which this number is maximal. Instead of seeking the graph part in which the minimal local number of graphs  $g$  is maximal, we seek on the contrary the part in which the maximal local number is minimal. In this case the number of sub-graphs of  $g$  at each vertex or arc will not be larger than their number at the "maximal" vertex or arc, this number being small by virtue of the condition of global minimum.

Let us note yet another advantage of the above-defined external parts of graphs. As a rule, the saturation or non-saturation of these parts by small graphs is "uniform." Usually a saturated extremal part cannot have an especially least number of graphs  $g$  at any vertex or arc, since the part of the graph  $G$  without this vertex or arc is apparently more saturated with sub-graphs of  $g$  in the above-mentioned "complex" sense. Conversely, for the same reason an unsaturated extremal part cannot have an especially large number of sub-graphs of  $g$  at any one arc or vertex.

The procedure of selection of parts of graph developed in this paper is based on the concept of a monotonic system. In considering actual applications of this technique, we must be able to calculate the number of distinct sub-graphs of  $g$  located at any given part of the large graph  $G$ . This is not a simple problem, but many investigators dealing with the theory of graphs have considered the calculation of distinct parts of a graph, such as Euler circuits, regular trees [5], simple chains (paths) [6], and simple circuits [7]. Hence we possess a highly developed technique of calculation that can be used for finding the extremal parts of graphs as defined above.

Among the meaningful problems that can be solved with the aid of the method developed here, let us note the problem of selection, from family of  $n$  object that have to be ordered, of the most unordered (unmatched), or of the most (ordered) (matched) sets of objects. As a matter of fact, in

the same way as in [8] we can take as a measure of compatibility the number of transitive triples, and as a matter of incompatibility the number of cyclic triples. In our terminology, cyclic and transitive triples are certain small graphs.

Such a development of monotonic systems on graphs can be used, for example, in finding the “bottlenecks” of operational systems described in the language of modules [9]. In such large systems it is not so easy to orient oneself in the hierarchy of mutually generating modules, and to understand the principal manners of construction of working programs.

### 3. GENERAL MODEL OF FINDING KERNELS ON GRAPHS

For a given graph  $G$  let us denote by  $V(G)$  or  $V$  the set of its vertices. The set of arcs of a directed graph  $G$  will be denoted by  $U(G)$  or  $U$ , and the set of edges of an undirected graph will be denoted by  $E(G)$  or  $E$ .

In graph theory we use the concept of a subgraph of a graph  $G$ . A graph  $G'$  is a subgraph of a graph  $G = [V(G), U(G)]$  if  $V(G') \subset V(G)$  and  $U(G')$  is the set of those and only those arcs of  $G$  that connect pairs of vertices belonging to  $V(G')$ . The definition of a set of sub-graphs of an undirected graph has the same form. Instead of an arc, we must consider in this case an edge of  $G$ . Sometimes one uses the concept of part of a graph  $G$ . A part  $G''$  of a graph  $G = [V(G), U(G)]$  is a graph such that  $V(G'') \subseteq V(G)$  and  $U(G'') \subseteq U(G)$ . In  $G''$  some of the arcs of the graph  $G$  are simply absent. In the same way we can define a part of an undirected graph  $G = [V(G), E(G)]$ . Let us note that one of the most important concepts in this paper is the isomorphism of graphs [5].

The construction described in [1a] begins with the specification of the elements of a system  $W$ . In graphs there exists two structural units – vertices and arcs. First of all let us consider the case that as an element of the system  $W$  we take a vertex of a graph  $G$ .

In accordance with the construction proposed in [1a] it is necessary to define the concept of  $\oplus$  and  $\ominus$  actions over vertices (elements) of a system. The definition of  $\oplus$  action and  $\ominus$  action requires the assignment of special significance function  $\pi$  of the vertices of  $G$ . As a result of  $\oplus$  actions the significance of vertex in a system must increase, whereas the  $\ominus$  actions decreases the significance.

The construction carried out in [1a] requires numerical arrays (weights) on each subset  $H$  of elements of the system  $W$ . In [1a] we have shown that for this purpose we need an initial weight array on  $W$  and a method of realization of  $\oplus$  and  $\ominus$  actions. The initial weight array  $\{\pi(\alpha) \mid \alpha \in V\}$  can be defined, for example, as follows. In addition to a "large" graph  $G$ , let us consider also a "small" graph  $g$ . Let us calculate the number of distinct sub-graphs of  $G$  that are isomorphic to a graph  $g$  whose set of vertices contains the vertex  $\alpha$ . Let us take this integer as the initial significance level  $\pi(\alpha)$ . For emphasizing the dependence of the just-introduced level  $\pi(\alpha)$  of "small" graphs, we shall also use the expression "the weight  $\pi(\alpha)$  of a vertex  $\alpha$  in the graph  $G$  with respect to  $g$ ."

Below we present two operations of generation new graphs from a graph  $G$ ; they are denoted by  $\oplus$  and  $\ominus$ . Let us consider a graph  $G$  and let  $\Lambda$  be an empty graph, i.e. a graph that does not contain any arc, but which has  $|V(G)|^1$  vertices. It is assumed that  $V(\Lambda)$  is an exact copy of  $V(G)$ , and in referring to a vertex  $\alpha$  we have in mind a vertex of graph  $G$ , through it apparently can be of two sorts, namely as a vertex of  $G$  and as a vertex of  $\Lambda$ .

An operation of type  $\ominus$  with a vertex  $\alpha$  in the graph  $G$  consists of removal of all the arcs leading to a vertex  $\alpha$  of  $G$ .

An operation of type  $\oplus$  with a vertex  $\alpha$  in the graph  $G$  consists of restoring on an empty graph all the arcs leading to a vertex  $\alpha$  of  $G$ .

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<sup>1</sup>  $|M|$  is the number of elements of the set  $M$

It is easy to see that as a result of the  $\ominus$  operation on any vertex  $\alpha$ , the weights of all the other vertices with respect to a selected small graph  $g$  are either decreasing, or the at least remain at the previous level. In realizing the  $\ominus$  operation, there naturally arises the question of what can be regarded as a weight of vertex after its realization.

This problem can be solved by the following construction. On the graph  $\Lambda$  we calculate the proper weights of the vertices with respect to a small graph  $g$  and we add them together with the weights on the vertices of  $G$ . The thus-obtained sum is taken as a total weight of the vertices. In this case we can observe the opposite effect; i.e. as a result of  $\oplus$  operation the total weights either increase or they remain (as in case of  $\ominus$  weights) at the previous level. In general the initial array of weights  $\{\pi(\alpha) \mid \alpha \in V\}$  (i.e. the array of weights prior to any operations) on the vertices of the graph  $G$  can be taken as a total array of weights, since the contribution of the graph  $\Lambda$  is zero. Below we shall consider only the total weights  $\pi(\alpha)$  of graph vertices that are called weights in the above sense.

Summing up, we can say that a  $\oplus$  operation is equivalent to defining a  $\oplus$  action on elements of the system  $W$ , whereas  $\ominus$  operation is equivalent to  $\ominus$  action if we take the above-defined total weights as significance levels of the vertices of the graph  $G$ . Thus the monotonicity inequalities are satisfied in the above scheme, this being the principal property of monotonic systems [1a].

In constructing the sets of weight arrays of the system  $W$  it is necessary to indicate in which manner the above-calculated array of initial weights  $\{\pi(\alpha) \mid \alpha \in V\}$  is redistributed as a result of  $\oplus$  and  $\ominus$  actions.

Suppose we have specified a sequence of vertices  $\alpha_1, \alpha_2, \alpha_3, \dots$  forming the set  $\bar{H} \subset V$ <sup>2</sup>. Let us successively perform  $\ominus$  actions on the vertices of the graph  $G$  in accordance with this sequence. As a result we obtain on the set  $V(\Lambda)$  a part of the graph  $G$ . At each vertex belonging to  $V(\Lambda)$  in this part it is possible to calculate the number of sub-graphs of the part that are isomorphic to a small graph  $g$ , and obtain the weights on the elements of the set  $H$ . Following the notation used in [1a], we can write that a new significance function has been defined on  $H$  that has the form

$$\pi_{\alpha_1}^+ \pi_{\alpha_2}^+ \pi_{\alpha_3}^+ \dots \tag{1}$$

and which has been constructed from the initial array of weights  $\{\pi(\alpha) \mid \alpha \in V\}$ .

Thus by specifying a sequence of vertices  $\langle \alpha_1, \alpha_2, \dots \rangle$  forming the set  $\bar{H}$ , we obtain on  $H$  a weight array specified by the function (1). This array denoted by  $\Pi^+H$  and called a weight array on the set of vertices  $H$ . The weight arrays form a collection of weight arrays  $\{\Pi^+H \mid H \subseteq V\}$ . Sometimes it is convenient to use the expression "collection of  $\oplus$  arrays with respect to a small graph  $g$ ."

The collection of weight arrays  $\{\Pi^+H \mid H \subseteq V\}$  can be defined in a similar way. As above, the array of weights  $\Pi^-H$  is defined by the function

$$\pi_{\alpha_1}^- \pi_{\alpha_2}^- \pi_{\alpha_3}^- \dots \tag{2}$$

and specified on the part of the graph  $G$  left over after applying a sequence of  $\ominus$  actions to the vertices  $\alpha_1, \alpha_2, \alpha_3, \dots$ , forming the set  $\bar{H}$ . Let us only note that the array of weights on each subset  $H \subseteq V$  is actually a proper array of the remaining part, and not the total array, since in this case the contribution yielded by the graph  $\Lambda$  is equal to zero.

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<sup>2</sup> In contrast to the general model described in [1a], we do not allow here the repetition of elements  $\alpha_i$ . The set  $\bar{H}$  is the complement of  $H$ .

Let us continue the construction of the procedure (needed below) of finding extremal subsystems (kernels). In contrast to the foregoing, we shall take an arc as an element of the system. The system  $W$  will be defined as an interrelated set of arcs  $U(G)$  of the graph  $G$ . Following [1a], it is necessary to specify  $\oplus$  and  $\ominus$  actions on the arcs of the graph  $G$ ; as in the case of a system of vertices, this requires the determination of the initial significance function  $\pi$  of arcs in the graph  $G$ .

Let us consider a small graph  $g$ . We shall calculate the number of distinct sub-graphs of the graph  $G$  that are isomorphic to a graph  $g$  whose set of arcs contains the arc  $\alpha$ . This integer is taken as the initial significance level  $\pi(\alpha)$  of the arc  $\alpha$  in the graph  $G$ , and it is called the weight of the arc  $\alpha$  with respect to the graph  $g$ .

The concept of  $\oplus$  and  $\ominus$  actions on arcs of the graph  $G$  can be defined constructively and exactly according to scheme similar to the one used for the vertices of the graph  $G$ .

Let us consider a graph  $G$  and let  $\Lambda$  be an empty graph with  $|V(G)|$  vertices. We shall assume that the set of vertices  $V(\Lambda)$  is an exact copy of  $V(G)$ .

An operation of type  $\ominus$  on an arc  $\alpha$  of a graph is called an operation of removal of this arc on the graph  $G$ .

An operation of type  $\oplus$  on an arc  $\alpha$  is called an operation of restoration of this arc on an empty graph  $\Lambda$ .

At the first let us consider the  $\ominus$  operation. It is evident that as a result of removing the arc  $\alpha$ , the initial array of weights with respect to a small graph  $g$  can either decrease or remain at the previous level. A decrease in significance (weights) proves that the  $\ominus$  operation is equivalent to the definition of a  $\ominus$  action on an element of the system  $W$ .

### Monotonic Systems, III

Let us specify a sequence  $\alpha_1, \alpha_2, \dots$  of distinct arcs of the graph  $G$  that form a set  $\bar{H} \subseteq U(G)$ . Let us perform  $\ominus$  actions on the arcs of the graph  $G$  in accordance with this sequence. As a result, a certain part of the graph  $G$  is left over on the set of vertices  $V(G)$ ; the elements of this part are the arcs of the set  $H$ ,  $H \subseteq U(G)$ . For each arc  $\alpha \in H$  let us calculate the number of sub-graphs that are isomorphic to  $g$ ; this number is assumed to be the value of the weight of the element  $\alpha$  with respect to the set  $H$ . In accordance with our notations, this method of determination of weights specifies a function  $\pi_{\alpha_1}^-, \pi_{\alpha_2}^-, \pi_{\alpha_3}^-, \dots$  on the elements (arcs) of the set  $H$ .

Thus, just as in case of assignment of collections of weight arrays on vertices of a graph, we obtain on the arcs belonging to  $H \subseteq U(G)$  a weight array  $\{ \pi^- H \mid H \subseteq U(G) \}$  on the arcs of the graph  $G$ . We shall use also the expression " $\ominus$  collection of weight arrays of  $\ominus$  actions on arcs with respect to a small graph  $g$ ."

The determination of  $\oplus$  actions on the basis of  $\oplus$  operations over an empty graph  $\Lambda$  requires a more detailed analysis. Suppose we have again specified a sequence  $\alpha_1, \alpha_2, \alpha_3, \dots$  of arcs of the graph  $G$  that form a set  $\bar{H}$ . Let us successively perform  $\oplus$  operations on arcs of the set  $\bar{H}$ . As a result we obtain on the set of vertices  $V(\Lambda)$  a part of the graph  $G$  with a string of arcs equal to  $\bar{H}$ . Previously we calculated with the aid of a model at the vertices the total weight of each vertex  $\alpha \in V(G)$ . In the present case we try to proceed in the same way and calculate the total weight of the arcs forming the set  $H$ . The arcs of the set  $H$  are not drawn on the graph  $\Lambda$ , and there naturally arises the question of how to calculate the number of sub-graphs that are isomorphic to a graph  $g$  and that contain an arc  $\alpha$ , which is absent on the graph  $\Lambda$ . We shall proceed as follows: we shall assume that this arc has been fictitiously drawn only at the instant of calculation of sub-graphs. Thus we obtain on the set of arcs  $H$  certain integers that depend both on the graph  $G$  and on the part of the graph  $G$  that appears on the empty graph  $\Lambda$ . These numbers are the sum of two arrays of numbers, i.e. of the initial array of weights on the arcs of the graph  $G$  with respect to the small graph  $g$ , and the array of weights with respect to this same graph  $g$ , but calculated only on the just-mentioned part.

In the manner described above we determine on the set  $H$  a function  $\pi_{\alpha_1}^+ \pi_{\alpha_2}^+ \pi_{\alpha_3}^+ \dots$  that specifies a weight  $\oplus$  array  $\Pi^+ = \{ \pi^+ H(\alpha) \mid \alpha \in H \}$ . Thus also in case of  $\oplus$  operations we can determine a collection of weights arrays of  $\oplus$  actions with respect to a small graph  $g$ . It is justified to use the expression “ $\oplus$  action,” since the total weights of elements not yet subjected to  $\oplus$  action can either increase or remain at the same level.

**4. ILLUSTRATIVE EXAMPLES ON DIRECTED GRAPHS**

A graph  $G$  of partial ordering is defined as a binary relation  $G$  with the following properties:

- a) reflexivity, i.e. if  $\alpha \in V(G)$ , then  $\alpha G \alpha$ . The graph  $G$  has a loop at the vertex  $\alpha$ .
- b) transitivity; if there exists an arc  $(\alpha, \beta)$  and  $(\beta, \gamma)$ , then the graph  $G$  has an arc  $(\alpha, \gamma)$ , or from  $\alpha G \beta$  and  $\beta G \gamma$  it follows that  $\alpha G \gamma$ .

A complete order is defined as a graph of partial ordering in which any pair of vertices  $\alpha$  and  $\beta$  is connected by an arc.

It is possible to formulate the following problem: in a given directed graph it is required to find the (in certain sense) most “saturated” regions that are “close” to a graph of partial ordering or to graphs of complete ordering. This problem will be solved by a method of organization (on a graph) of a monotonic system with subsequent determination of kernels.

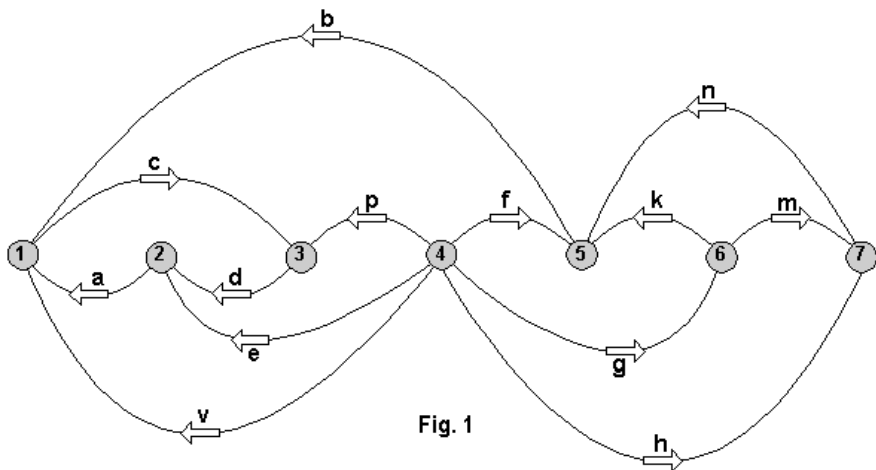


Fig. 1



### Monotonic Systems, III

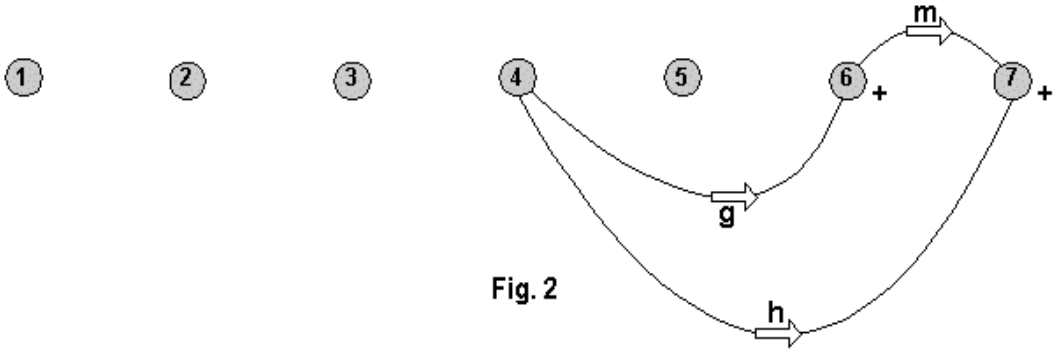
In accordance with the scheme of organization of a monotonic system on graphs described in the previous section, it is necessary to assign a small graph  $g$ . Suppose that this graph consists of three vertices  $x, y, z$ , and it is such that  $U(g) = \{(x, y), (y, z), (x, z)\}$ . The graph has a total of three arcs (a transitive triple).

Now let us consider the assignment of collection of weights arrays at the vertices of a graph shown in Fig.1. The loops on this graph have been omitted.

According to the scheme of assignment of collections of weight arrays at the vertices of a graph, it is required to determine an initial array of weights  $\{\pi(\alpha)\}$ , where  $\alpha = 1, 2, 3, \dots, 7$ . According to the method of calculation of the values  $\pi(\alpha)$  with respect to the graph  $g$  (a transitive triple), we obtain  $\pi(1) = 3$ ,  $\pi(2) = 2$ ,  $\pi(3) = 2$ ,  $\pi(4) = 7$ ,  $\pi(5) = 4$ ,  $\pi(6) = 3$ ,  $\pi(7) = 3$ . As an example, let us determine a weight array on a subset of vertices  $H = \{1, 2, 3, 4, 5\}$ . By successively performing  $\ominus$  actions on the set  $\bar{H} = \{6, 7\}$ , we obtain on the set  $H$  a new weight array  $\pi(1) = 3$ ,  $\pi(2) = 2$ ,  $\pi(3) = 2$ ,  $\pi(4) = 4$ ,  $\pi(5) = 1$ .

The values of the function  $\pi_6^+ \pi_7^+$  can be obtained in a similar way, but for this purpose it is necessary to use the assignment of collections of total  $\oplus$  arrays with respect to a transitive triple. According to Fig.2, the values of this function in their order at the vertices  $\{1, 2, 3, 4, 5\}$  are as follows:  $\pi(1) = 3$ ,  $\pi(2) = 2$ ,  $\pi(3) = 2$ ,  $\pi(4) = 8$ ,  $\pi(5) = 4$ . In exactly the same way we can determine on any subset  $H$  of vertices  $V = \{1, 2, 3, 4, 5, 6, 7\}$  a proper weight array of  $\oplus$  or  $\ominus$  actions with respect to a transitive triple.

Now let us consider a construction that is assigned not on vertices, but on the arcs of the graph presented on Fig.1. In this case the set of elements of the system  $W$  will be  $U(G) = \{a, b, c, \dots, n, m\}$ . As the small graph  $g$  we shall take the same graph as above, with a set  $U(g) = \{(x, y), (y, z), (x, z)\}$ .



By analogy with the foregoing, we realize the construction in the same succession. We determine an initial weight array  $\{ \pi(\alpha) \mid \alpha \in U \}$  on the arcs of the graph  $G$  in accordance with the general scheme. We find that

$$\begin{aligned} \pi(a) = 1, \pi(b) = 1, \pi(c) = 1, \pi(d) = 1, \pi(e) = 2, \pi(f) = 3, \\ \pi(g) = 2, \pi(h) = 2, \pi(k) = 2, \pi(n) = 2, \pi(m) = 1, \pi(v) = 3, \pi(p) = 2. \end{aligned}$$

As an example, let us now perform  $\ominus$  actions on the arcs  $f, k$  and  $m$ , i.e. on the set  $H = \{ f, k, m \}$ . On the set  $H$  we hence obtain

$$\begin{aligned} \pi(a) = 1, \pi(b) = 0, \pi(c) = 1, \pi(d) = 1, \pi(e) = 2, \\ \pi(g) = 0, \pi(h) = 0, \pi(n) = 0, \pi(v) = 2, \pi(p) = 2. \end{aligned}$$

In accordance with the adopted system of notations this array of numbers will be denoted by  $\Pi^-H$ . For obtaining a  $\Pi^+H$  array, we must calculate the total weights. The dashed lines in Fig.3 represent the arcs of graph  $\Lambda$  that experience the effect of  $\ominus$  actions performed on the arcs  $f, k$  and  $m$ .

According to Fig.3, the total weight array will be as follows:

$$\begin{aligned} \pi(a) = 1, \pi(b) = 1, \pi(c) = 1, \pi(d) = 1, \pi(e) = 2, \\ \pi(g) = 3, \pi(h) = 2, \pi(n) = 3, \pi(v) = 2, \pi(p) = 2. \end{aligned}$$

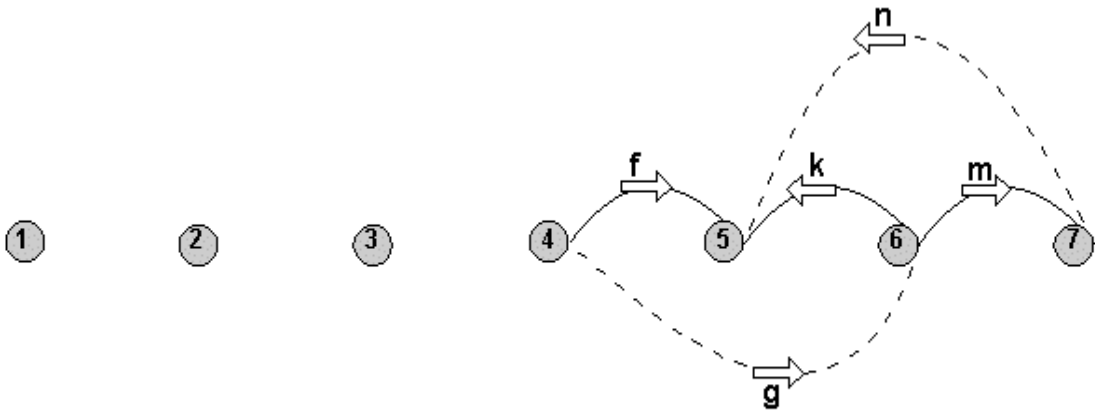


Fig. 3

Thus on any subset  $H$  of arcs of the graph shown in Fig.1 we can construct the weight arrays  $\Pi^-H$  and  $\Pi^+H$ .

Next we describe the procedures of construction of determining sequences of  $\oplus$  or  $\ominus$  actions, at first for vertices, and then for arcs of the graph shown in Fig.1. The construction is carried out for the purpose of illustrating the concepts of  $\oplus$  or  $\ominus$  kernels of the monotonic system [1a], and also for ascertaining the effect of the duality theorem formulated in [1b].

Let us consider an example in which  $\ominus$  weight arrays are assigned at vertices with respect to a transitive triple. According to the scheme prescribed in [1b], the procedure of construction of a determining  $\ominus$  sequence of vertices of a graph on the basis of  $\ominus$  actions (the kernel-finding procedure KFP) consists of two steps (the zero-th and the first step) for the graph shown in Fig.1; it yields two subsets  $\Gamma_0^-, \Gamma_1^- \subseteq V(G)$ , where

$$\Gamma_0^- = V(G) = \{1,2,3,\dots,7\}, \Gamma_1^- = \{4,5,6,7\},$$

and the thresholds  $u_0 = 2, u_1 = 3$ .

The determining sequence of vertices constructed with the aid of  $\ominus$  actions is as follows:  $\bar{\alpha}_- = \langle 3,2,1,4,5,6,7 \rangle$ . Thus on the basis of Theorems 1 and 3 of [1a], and of Theorem 1 on KFP in [1b], it can be asserted that the set  $\{4,5,6,7\}$  is a definable set of vertices of the graph shown in Fig.1, and hence this set is the largest  $K^\ominus$  kernel.

Now let apply the KFP for constructing a  $\oplus$ -determining sequence. We find that  $\bar{\alpha}_+ = \{4,5,6,7,1,2,3\}$ . The procedure terminates at the third step, and it consists of four steps, namely the zero-th, the first, the second and the third. According to the construction of  $\oplus$  sequences prescribed in the KFP, we produce the sets  $\Gamma_j^+$ :  $\Gamma_0^+ = \{4,5,6,7,1,2,3\}$ ,  $\Gamma_1^+ = \{5,6,7,1,2,3\}$ ,  $\Gamma_2^+ = \{6,7,1,2,3\}$ ,  $\Gamma_3^+ = \{2,3\}$  and a sequence of thresholds  $u_0 = 7$ ,  $u_1 = 4$ ,  $u_2 = 3$ ,  $u_3 = 2$ . As in the case of a  $\oplus$  sequence, we conclude on the basis of Theorems 2 and 3 of [1a], and of Theorem 1 of [1b], that  $\{2,3\}$  is the largest  $K^\oplus$  kernel of the system of vertices of the graph in Fig.1.

A careful analysis of Fig.1 shows that the  $K^\oplus$  kernel is in fact completely ordered set, i.e.  $\langle 4,5,6,7 \rangle$ . On the other hand the  $K^\oplus$  indicates from the point of view of the "structure" of a graph that the region, in which the vertices are least ordered, it is ordered itself as well. This is in agreement with the our formulation of the problem of finding kernels as representatives of "saturated" or "unsaturated" regions (parts of a graph) with small graphs g

Now let us use the KFP for constructing determining sequences of arcs of the graph in Fig.1. The graph has a total of 13 arcs. After applying the KFP, we obtain on the basis of  $\ominus$  actions the following sequence:

$$\bar{\alpha}_- = \langle a, b, c, d, v, e, p, f, k, n, m, h, g \rangle.$$

The procedure terminates at first step and it consists of two steps, namely the zero-th step and the first step. At the zero-th step we have  $\Gamma_0^- = U(G)$ , and at the first step we have  $\Gamma_1^- = \{f, k, n, m, h, g\}$ , with the

thresholds  $u_0 = 1$  and  $u_1 = 2$  respectively. Summing up, we can assert on the basis of the results of [1a] and [1b] that this is a definable set and at the same time the largest  $K^\ominus$  kernel in the system of arcs.

From the point of view of the graph structure, the application of the KFP to arcs in the construction of a  $\ominus$ -determining sequence does not yield anything new compared to the application of the KFP to vertices. We obtain the same complete order  $\langle 4,5,6,7 \rangle$  represented in the form of a string of arcs, and it also corroborates our assertions concerning the saturation of a  $K^\ominus$  kernel by transitive triples. On the other hand the use of KFP for constructing  $\oplus$ -determining sequence of arcs yields a  $K^\oplus$  kernel

$$\Gamma_1^+ = \{k, m, n, g, h, e, p, b, a, c, d\},$$

whose meaning with regard to “non-saturation” with transitive triples cannot be ascertained.

Below we shall illustrate the peculiar features of using the duality theorem from [1b] for finding  $K^\oplus$  and  $K^\ominus$  kernels of a monotonic system specified by vertices or arcs of a directed graph.

At first let us consider the monotonic system of vertices of the graph in Fig.1. The sequence of sets  $\langle \Gamma_j^+ \rangle$  specified by the KFP on the basis of  $\oplus$  actions uniquely determines the sets  $V \setminus \Gamma_1^+ = \{4\}$ ,  $V \setminus \Gamma_2^+ = \{4,5\}$ ,  $V \setminus \Gamma_3^+ = \{1,4,5,6,7\}$ . Above we have found that  $F_+(\Gamma_2^+) = u_2 = 3$ . From the construction of a determining sequence  $\bar{\alpha}_-$  of vertices of a graph we know that  $F_-\{4,5,6,7\} = 3$ . Hence by virtue of Corollary 1 of Theorem 1 of [1b] we can assert already after the second step of construction of an  $\bar{\alpha}_+$  sequence that the set  $\{1,4,5,6,7\}$  contains the largest  $K^\ominus$  kernel. Thus we have shown that the sufficient conditions of the duality theorem of [1b] are satisfied in the example of the graph represented in Fig.1.

Now let us consider the set  $V \setminus \Gamma_1^- = \{1,2,3\}$ . As was shown above, inside this set there exists a set  $\Gamma_3^+ = \{2,3\}$  such that  $F_+(\Gamma_3^+) = 2$ . On the other hand,  $F_-(\Gamma_1^-) = 3$ . By virtue of Corollary 4 of the duality theorem we can assert that set  $\{1,2,3\}$  contains the largest  $K^\oplus$  kernel of the system of vertices of the graph (Fig.1); this likewise confirms that existence of the conditions governing the theorem.

At last let us consider a collection of weight arrays on the arcs of the graph. The determining  $\bar{\alpha}_+$  sequence of arcs specifies a set  $\Gamma_1^+ = \{k, m, n, g, h, e, p, b, a, c, d\}$ . It is easy to see that inside the set  $U \setminus \Gamma_1^+$  there does not exist a set  $H$  as required by the conditions of Corollaries 1 and 2 of the duality theorem in [1b]. This shows that in comparison to arrays on vertices, weight arrays on arcs do not satisfy the duality theorem.

## 5. METHODS OF CONSTRUCTING OF MONOTONIC SYSTEMS ON A SPECIAL CLASSES OF GRAPHS

In contrast to the previous section, we do not carry out here a detailed construction of collections of weight arrays and determining sequences and kernels on any illustrative example. Here we shall show how to select a small graph  $g$  and  $\oplus$  and  $\ominus$  actions so as to match the selection of these elements with the desired "saturation" of the investigated graph. The desired saturation of a graph can be understood as the saturation desirable for the investigator who usually has a working hypothesis with respect to the graph structure. In view of this, we shall consider the following classes of graphs: tournaments, a-cyclic (directed) graphs, and (directed or undirected) trees.

Let us recall the definitions of these classes of graphs. A tournament is a directed graph in which each pair of vertices  $(x, y)$  is connected by an arc, *c.f.*, [6]. An acyclic graph is a graph without cycles (in case of an undirected graph), and a graph without circuits (in case of a directed graph). Acyclic undirected graphs are trees, and we shall consider the most general class of trees, as well as the class of directed trees.

In tournaments it is appropriate to consider regions of vertices that are "saturated" with cyclic triples. A cyclic triple is a graph  $g$  such that  $V(g) = \{x, y, z\}$ ,  $U(g) = \{(x, y), (y, z), (x, z)\}$ . It can be assumed that a tournament in which there exists such a region represents a structure of

the participants of the tournament. This structure is non-uniform; i.e. there exists a central region (set) of participants who can win against the other players, but they are in neutral position with respect to one another.

For solving the above problem, we propose the following exact formulation in the language of monotonic systems. In Section 2 we have considered weight arrays on vertices and arcs of a graph. Now let us consider the above models on vertices or arcs in a certain order. In both models we take a cyclic triple as the small graph  $g$  with respect to which the  $\pi$  function is calculated. Suppose that the methods of assignment of collections of weight arrays on vertices are the same as in Section 2. It is possible to modify this scheme by taking as a  $\ominus$ -action on the vertex  $\alpha$  the removal of all arcs of a tournament that originates at  $\alpha$ , whereas  $\oplus$ -action is the restoration of all the arcs in the graph  $\Lambda$  that originate at  $\alpha$ . In Section 2 we performed the opposite operation, i.e. the removal of incoming arcs and the restoration of these same incoming arcs.

The assignment of weight arrays on arcs of a tournament graph must be carried out in accordance with a scheme similar to that described in Section 2. Within the framework of the theory it is apparently impossible to decide whether the scheme of determination of kernels on arcs of a tournament is preferable to the scheme using vertices; therefore, it is necessary to carry out computer experiments. There exists only one heuristic consideration. If in a tournament there can exist several central regions saturated with cyclic triples, it will be preferable to use the scheme of determination of kernels on the arcs of tournament, since these regions can be found. The model based on vertices makes it possible to find a kernel that consists also of regions, but it does not permit finding an individual region. We do not possess a string of arcs representing these regions.

Acyclic directed graphs are a convenient language for describing operation systems [9]. An operation system can be regarded as a system of modules and interpreted as a library of programs. Each working program is a path in an acyclic graph, or, in other words, the set of modules of a library needed at a given instant. The modules are called one after another if not all of them can be stored in the main memory. In case of a library of a large size, there naturally arises the question of fixing the modules on information carriers. Prior to solving this problem, it is appropriate to ascertain the "structure" of an acyclic graph of a library of modules.

For ascertaining the structure of a graph and for just-mentioned task of fixing the modules, we have to find the principal (nodal) vertices or arcs. The nodes are the “bottlenecks” of graphs or, in other words, the modules that occur in many working programs.

We shall now formally describe this problem with the aid of a model of organization of a monotonic system on a graph. As a small graph we shall take directed graph in Fig.4. The structure of this graph is in accordance

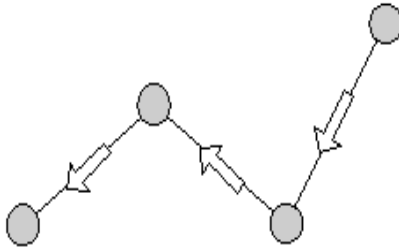


Fig. 4

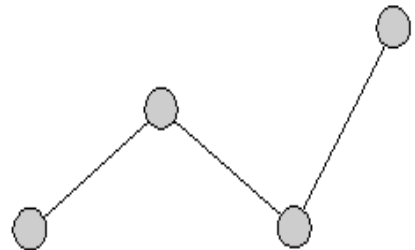


Fig. 5

with the above definition of bottlenecks of the acyclic graph under consideration. It is possible to construct a monotonic system also on the arcs of an acyclic graph of a library of modules. The collection of weight arrays must be defined with the respect to the graph on Fig.4, and the  $\oplus$  and  $\ominus$  actions must be defined in accordance with the general scheme of Section 2. After this it is necessary to use the procedure of finding vertex kernels or arc kernels which in conjunction must indicate the bottlenecks in accordance with the above definition. As in case of tournaments, which a monotonic system is preferable of arcs or vertices requires experimental checking.

In comparison to the two previous examples, the last example does not have the aim of associating the application or description of any actual problem with trees. Our aim is to try and find in a tree a region, which in some sense is more similar to “cluster” than any other part of the tree.

At first let us consider undirected trees. We shall use a model of organization of a monotonic system on the branches of a tree. As a small graph  $g$  we shall take the graph shown on Fig.5. As in the case of assignment of collections of  $\oplus$  and  $\ominus$  weight arrays on arcs, we assign the corresponding  $\oplus$  and  $\ominus$  arrays with respect to the graph shown in Fig.5. The  $\ominus$  arrays



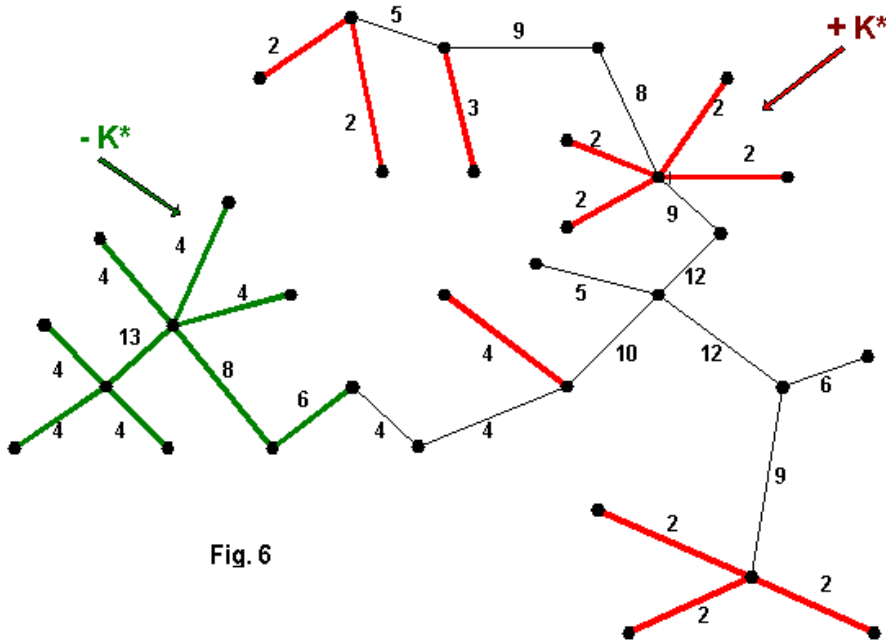


Fig. 6

appear as a result of  $\ominus$  actions (removal of edges), whereas the  $\oplus$  arrays result from  $\oplus$  actions (restoration of edges on empty graph  $\Lambda$ ) by calculating the total weights of the tree  $G$  and its copy on  $\Lambda$ . As an example we presented in Fig.6 the  $\oplus$  and  $\ominus$  kernels of this tree. Together with each edge we indicated the number of sub-graphs  $g$  that contain this edge and which are isomorphic to the graph shown in the Fig.5.

Now let us consider directed trees. If it is of interest to separate “clusters” in a directed tree, we shall proceed as follows. Let us consider the following small graphs:  $g_1$ ,  $g_2$  and  $g_3$  (see Fig.7).

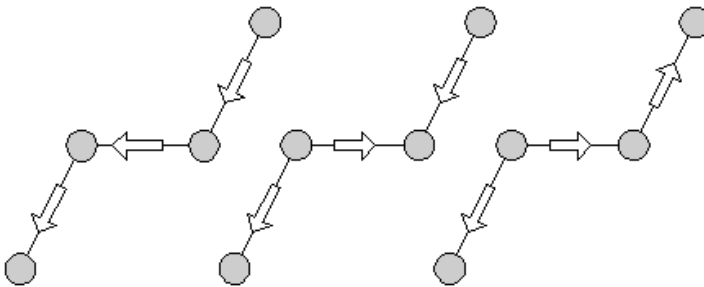


Fig. 7

The weight function  $\pi$  on a directed tree can be calculated separately with respect to each small graph  $g_1$ ,  $g_2$  and  $g_3$ ; then the values of all these three functions can be added up (a linear combination), thus yielding the overall function with respect to the graphs  $g_1$ ,  $g_2$  and  $g_3$ . In the same way we can assign a monotonic system on arcs of a tree if  $\ominus$  action signifies the removal of an arc of a tree,  $\oplus$  action the restoration of an arc on a copy of given tree on  $\Lambda$ . Thus we can pose on directed trees a similar problem of finding cluster kernels. Let us note that we use in the last example with trees a more general model of assignment of collections of weight functions with respect to a series of small graphs. The model in Section 2 has been presented for one graph  $g$ . A collection of weight arrays with respect to a series of graphs has also the property of monotonicity, and apparently such a model is more interesting in solving problems of determination of "saturated" parts of graphs.

The author expresses his gratitude to L.K. Vöhandu for his assistance and steady interest and to É.M. Braverman and I.B. Muchnik for valuable advice and remarks.

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ISSN 0136-3549  
0320-3409

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ВОПРОСЫ ПРОГРАММИРОВАНИЯ

ISSN 0136-3549

No. 464

1979

pp. 71–84, (up to date extrapolation from Russian), UDC 518.9:65.012

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## An Explorative Method for Studying Markov Chain Structure

### I. INTRODUCTION

In the work presented here, the theory of monotonic systems developed in an earlier publication [1] is applied to the Markov chains. The interest in Markov chains stems from the fact that it is convenient to interpret a special class of absorbing chains as monotonic systems. On the other hand, it also provides a meaningful way of illustrating the main properties of monotonic systems, as shown here using an example based on communication networks.<sup>1</sup> In order to disclose on conceptual level the technology developed for extracting the extreme subsystems in Markov chains discussed in the current paper, we employ the communication network as an example of monotonic system, albeit in a slightly modified form relative to that originally proposed in the context of telephone network. This will enable us to elucidate the manner in which a Markov chain may be associated with the monotonic system and what principal operations may be performed on it towards utilization of monotonic systems theoretical apparatus described in the original work [1].

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<sup>1</sup> In the original paper, the term used was “telephone switch net,” which was not adopted here, as it is outdated. Still, the concept underpinning the work remains highly relevant, as forms of “switches” are still used in redirecting TCP/IP packages, in a manner comparable to the telephone net.

Russian version: <http://www.datalaundering.com/download/markov-ru.pdf>

## Markov Chains

In the earlier paper on which this work is based [1], an example of a communication network has been considered, whereby a set  $W$  comprising of communication lines/channels between some nodes—communicating units—was introduced.<sup>2</sup> Here, we will assume that each line has certain built-in redundancy mechanisms, such as the main and the reserved channels.<sup>3</sup> Thus, if a direct line is not available between nodes, analogously to what was described in the previous work [1], the traffic might be organized through pass-around channels. In addition to this mechanism, in the present case, the possibility of employing pass-around communication is not excluded even if a direct channel is available.

In the example presented in the original paper [1], an average number of “denials” before establishing the contact characterizing each pair of nodes was utilized. The number of denials usually characterizes the communication lines in the communication network.<sup>4</sup> In the model described below, and for the purpose of current investigation, it is more convenient to use a value inverse to the number of denials, as this will characterize the communication line throughput.

Let us assume that each communication line (comprising of both the main and the reserved channels) is characterized by the throughput  $c_{i,j}$  or, in other words, by the maximum allowed bandwidth usage, expressed in kilobytes for example. The value  $c_{i,j}$  thus denotes the throughput of main and reserved channels. We then explicate the communication center  $s$  by the maximum permissible usage

$$c_i = \sum_{j=1}^n c_{i,j} .$$

---

<sup>2</sup> Switch is a device of such type and can learn where to address the communication packages.

<sup>3</sup> In practice, network redundancy may be guaranteed by some additional channels/lines activated only in urgent situations when the net usage exceeds some predefined threshold.

<sup>4</sup> Network protocol analyzers can collect such types of statistical data.

The traffic redirected through the node  $s$  along the main communication channel, as well as the reserved channel, between nodes  $s$  and  $j$  specifies thereupon a share of maximum permitted usage  $c_s$ . In an actual communication network, the usage share must be lower than the maximum allowed share  $p_{s,j} = \frac{c_{s,j}}{c_s}$ . Moreover, the usage share  $p_{s,j}$  of the communication channel can be interpreted as a probability of establishing contact between the nodes  $s$  and  $j$ . Assuming that the main and the reserved channels are treated as equitable, the quantity must satisfy an inequality

$$2 \cdot \sum_{j=1}^n p_{i,j} < 1 \quad (1)$$

without exception, for all  $s$ .

Let a communication network, characterized by the aforementioned pass-around traffic feasibility, function during a long period of time by originating its main channels. We can characterize the traffic along each main channel (more precisely, the nodes  $i$  and  $j$ ) by the average number of hits  $\bar{p}_{i,j}$  that occur in the process of establishing either direct or indirect (pass-around) contact. It is apparent that  $\bar{p}_{i,j}$  is slightly greater than the corresponding  $p_{i,j}$ .

If a malfunction occurs somewhere along the channel, the change<sup>5</sup> in the communication network will be reflected in a decrease in  $\bar{p}_{i,j}$ . In such a scenario, higher network usage can be accommodated by activating a reserved channel. It is obvious that, in this case, all  $\bar{p}_{i,j}$  values will increase accordingly. Organized in this manner, the communication network represents a monotonic system.

---

<sup>5</sup> For example, the OSPF (Open Short Path First) protocol will automatically redirect the traffic.

## Markov Chains

However, a problem arises with respect to identifying the type of change malfunctioning/activating of a main/reserved channel that would influence the  $\bar{p}_{i,j}$  values. In order to find an appropriate solution, it is necessary to explain the problem in Markov chains nomenclature.

Consider a set  $W$  of communication channels described by a square matrix  $\|p_{i,j}\|_n^n$ . When no channels exist,  $p_{i,j} = 0$ . According to the theory of Markov chains [2], such matrices may be associated with a set of returning states for some absorbing Markov chain. In the nomenclature pertaining to chains of this type, the value  $\bar{p}_{i,j}$  can be interpreted as an average number of hits from node  $i$  into node  $j$  along the Markov chain. Similarly, a malfunction in the main channel, resulting in the activation of the reserved channels, can be described through recalculating the average hit values  $\bar{p}_{i,j}$ . The above can be denoted as an action of type  $\ominus$ , whereas in the nomenclature of monotonic systems, an action of type  $\oplus$  pertains to activating the reserved channel due to the malfunctioning in the main channel.

From the above discussion, it is evident that adopting this special class of absorbing Markov chains allows approaching the problem from the perspective of how to differentiate the Extremal Subsystem of Monotonic System—the kernels. Along with the KFP procedure elaborated for this purpose in [1], this approach can actually accomplish the kernel search task.

In Section II below, the problem of kernel extraction on Markov chains is described in more detail. In Section III, we show that the results of performing the  $\oplus$  and  $\ominus$  actions upon Markov chain entries in a transition matrix lead to Sherman-Morrison [3] expressions for recalculating the numbers of average hits (see Appendix).



## II. THE PROBLEM OF KERNEL EXTRACTION ON MARKOV CHAINS

Consider a stationary Markov chain with a finite number of states and discrete time. We denote the set of states by  $V$ . Stationary Markov chain can be characterized by the property that the pass probability from the state  $i$  to the state  $j$  at a certain point in time  $t+1$  does not depend upon the state  $s$  ( $s = 1, 2, \dots, n$ ) the considered chain arrived in  $i$  in the preceding moment  $t$ . We denote by  $p(i, j, k)$  ( $p(i, j, 1) = p_{i,j}$ ) the conditional probability of this pass from  $i$  to  $j$  within  $k$  units of time.

Below, we consider only a special class of Markov chains that, for arbitrary states  $i$  and  $j$  within some subset in  $V$ , is constrained by

$$\lim_{k \rightarrow \infty} p(i, j, k) = 0.$$

According to the theory of Markov chains, this limit equals zero when the state  $j$  is returning, implying that there must be some reversible states in such Markov chains. Without diminishing the generality of this consideration, we will further examine chains with only one reversible state, which must simultaneously be an absorbing state.

The absorbing chains utilized below satisfy the following properties:

1. There exist only one absorbing state  $\theta \in V$
2. All remaining states are returning, and the probability of a pass between the states in one step corresponds to an entry in the square matrix  $\|p_{i,j}\|_n$ .
3. The probability of a pass into an absorbing state  $\theta$  from some returning state  $i$  in one step, in accordance with 1 and 2, is equal to

$$p_{i\theta} = 1 - \sum_{\theta=1}^n p_{i,\theta}.$$



## Markov Chains

The monotonic system mandates a definition of some positive and negative ( $\oplus$ ,  $\ominus$ ) actions upon system elements. For this purpose, we make use of the average number of hits  $\bar{p}_{i,j}$  from the state  $i$  into the state  $j$  along the chain [2]. It is known that the value of  $\bar{p}_{i,j}$  is specified by the series

$$\bar{p}_{i,j} = \sum_{k=1}^{\infty} p(i, j, k). \quad (2)$$

The sufficient condition for series (2) to converge is established if the sum of entries in each row of the matrix  $\|p_{i,j}\|_n^n$  is less than one. Further, we consider that elements elsewhere in the chains fulfill the conditions 1-3.

Let  $W$  be the set of all nonzero entries in the matrix  $\|p_{i,j}\|$ . On the transition  $W$  set of the Markov chain described above, we define the following actions.

**Definition.** The action type  $\ominus$  on the element of the system  $W$  (non-zero element of the matrix  $\|p_{i,j}\|$ ) denotes a decrease in its value by some  $\Delta p$  of its probability to pass in one step.

By analogy, we define the action  $\oplus$ . In this case, the probability of a pass in one step, which corresponds to the entry value  $p_{i,j}$ , is increased by  $\Delta p$ . In case of some nonzero increment in the matrix  $\|p_{i,j}\|$  element (based on straightforward probability considerations), all average numbers of hits  $\bar{p}_{i,j}$  must also increase accordingly. On the other hand, a  $\Delta p$  decrement would result in a decrease in the corresponding  $\bar{p}_{i,j}$  values. In sum, introduced actions upon system  $W$  elements fully meet the monotonic condition [1], and system  $W$  transforms into a monotonic system.

At this juncture, it is important to emphasize that the  $\Delta p$  changes in values of probabilities in one step within  $W$  are not specified in the definition of  $\oplus$  and  $\ominus$  actions upon the entries in the matrix  $\bar{p}_{i,j}$ . Relatively rich possibilities exist for the change definition. For example, it can denote

an increase (decrease) in each probability on a certain constant, or the same change, but this time depending upon the probability value itself, etc. When providing the definitions of  $\oplus$  and  $\ominus$  actions on an absorbing Markov chain, it is desirable to utilize authentic considerations. Below, using an example of communication network, we describe one of such considerations.

Let  $W$  be the set of all possible transitions in one step among all returning states of an absorbing chain. These transitions in the set  $W$  retain the correspondence with nonzero elements of the matrix  $\|p_{i,j}\|$ . Let  $T$  be a certain subset of the set  $W$ , relating to the nonzero elements noted above. Denote by  $p(T, i, j, k)$  the probability that the chain passes from the state  $i$  into the state  $j$  within  $k$  time units, constrained by the condition that, during this period, all passes in one step upon the set  $T$  have been changed by either  $\oplus$  or  $\ominus$  actions. This condition corresponds to the assertion that the passes along the set  $W \setminus T \equiv \bar{T}$  proceed in accordance with the “old” probabilities, while those along  $T$  are in governed by the “new” Probabilities. We do not exclude the case when no  $\oplus$  or  $\ominus$  actions have been implicated—the set  $T = \emptyset$ . In this case, we simply omit the  $T$  symbol notation in the corresponding probabilities.<sup>6</sup>

The average number of hits from  $i$  into  $j$ , subject to the constraint that some passes in the set  $T$  have been changed by actions, is specified by a series

$$\bar{p}(T, i, j) = \sum_{m=1}^{\infty} p(T, i, j, m). \quad (3)$$

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<sup>6</sup> We suppose that actions do not violate the convergence of probability series, see condition (1).

## Markov Chains

Let us now focus on the collections of weights specified by a monotonic system  $W$ . We define a collection  $\Pi^+H$  on the subset  $H \in W$  as a collection of real numbers  $\{\bar{p}(\bar{H}, i, j) | (i, j) \in H\}$  in case that the positive  $\oplus$  actions occur on  $\bar{H} = W \setminus H$ , while the collection  $\Pi^-H = \{\bar{p}(\bar{H}, i, j) | (i, j) \in H\}$  corresponds to the case of the negative  $\ominus$  actions taking place.

In the original paper [1], we have proved that, in a monotonic system, two kinds of subsystems always exist—the  $\oplus$  and  $\ominus$  kernels. The definitions introduced above, pertaining to the average number of hits  $\bar{p}(\bar{H}, i, j)$ , allow us to formulate the notion of  $\oplus$  and  $\ominus$  kernels in the Markov chain.

**Definition.** By the Extremal Subsystem of passes on absorbing Markov chain—the  $\oplus$  and  $\ominus$  kernels—we call a system  $H^\oplus \subseteq W$ , on which the functional

$$\max_{(i,j) \in H} \bar{p}(\bar{H}, i, j) \tag{4}$$

reaches its global minimum on  $2^W$ , whereby  $\ominus$  kernels will be a subsystem  $H^\ominus \subseteq W$  where the functional

$$\min_{(i,j) \in H} \bar{p}(\bar{H}, i, j) \tag{5}$$

reaches its global maximum as well.

We will now turn the focus toward the notions of  $\oplus$  and  $\ominus$  kernels introduced above, using an example on communication network described earlier.

The probabilities of hits  $p_{ij}$  (without any passes, i.e. in a single step) between nodes  $i$  and  $j$  ( $i, j = 1, 2, \dots, n$ ) allow us to construct for the communication network an absorbing chain satisfying the conditions 1-3 above. In fact, as we already noted, only one condition is mandatory to satisfy the inequality (1), which is a natural condition for any communication network. Conditions 2 and 3, on the other hand, can be guaranteed by the

Markov chain design. In this case, numbers  $p_{i,j}$  may be interpreted as probabilities of a pass in one step, whereby  $\bar{p}_{i,j}$  denotes an average number of hits from  $i$  into  $j$ , whether directly, or via an indirect pass-around along other lines in the chain.

The search for the  $\oplus$  and  $\ominus$  kernels on an actual Markov chain, reconstructed from a communication network, mandates a precise definition of  $\oplus$  and  $\ominus$  actions. In the beginning of the discussion, we observed that  $\ominus$  action might represent a malfunctioning in the main channel, whereas  $\oplus$  action might pertain to the activation of a reserved channel. On the Markov chain, the malfunctioning is denoted as null, reducing the corresponding probability, while the activating of a reserved channel is reflected in the doubling of its initial probability value.<sup>7</sup> The condition (1) guarantees that, in any circumstance that would necessitate such  $\oplus$  and  $\ominus$  actions, the convergence of series (2) and (3) will not be violated.

We suggest a suitable interpretation of  $\oplus$  and  $\ominus$  kernels in Markov chain below, starting from the Markov chain characteristics, introduced here in terms of communication network.

In Extreme Subsystem  $H^\ominus$ , none of the communication lines/channels are subject to changes, whereas in all lines outside  $H^\ominus$ , their reserved channels have been activated. The extreme value of the functional (4) shows that the average number of hits within channels belonging to  $H^\ominus$ , including the indirect pass-around hits (by definition, an indirect hit requires at least two steps to reach the destination), is relatively low. This assertion implies that the lines within the  $H^\ominus$  kernel are “immune” with respect to package delivery malfunctions, i.e. most of the transported packages pass along direct lines. The set of lines in  $H^\oplus$  kernel is character-

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<sup>7</sup> We stress once again that  $\oplus$  and  $\ominus$  actions are subjective evaluations of an actual situation.

ized by a reverse property. Thus, the main channels in  $H^\ominus$  kernel are the most “appropriate” for organizing “high-quality” indirect communications, but are also a sensible choice for mitigating the malfunctions that may result in a “snowballing” or “bandwagon” effects. Conversely, along  $H^\oplus$ , the indirect communication is typically hampered for some reason.

### III. MONOTONIC SYSTEM WEIGHT FUNCTIONS ON MARKOV CHAINS

In Section II, we defined some  $\oplus$  and  $\ominus$  actions upon the transition matrix entries in one step corresponding to returning states. In this section, we will develop an apparatus that allows us to incorporate the changes induced by these two types of actions into the average numbers of hits from one returning state  $i$  into the other state  $j$ . We describe here and deduce some tangible weight functions intended for use alongside our formal monotonic system description, following the conventions presented in the previous work [1]. Let us first recollect the notion of weight function before providing an account of the main section contents.

Suppose that, in the system  $W$ , which in the case of Markov chain is characterized as a collection of entries in matrix  $\|p_{i,j}\|_n^n$  corresponding to passes among returning states, a subset  $H$  has been extracted. As a result, the set  $H$  consists of one-step transitions. Owing to the successive actions of type  $\ominus$ , by accounting for all individual sequential steps in the process (see Section II) taken upon the elements in  $\bar{H}$  (a complementary of  $H$  to  $W$ ), it is possible to establish the average number of hits within the transition set  $H$  — the weight system  $\Pi^-H$ . By analogy, on the set  $\bar{H}$ , a succession of  $\oplus$  actions establishes the weight system  $\Pi^+H$ . The average number of hits in the nomenclature given in Section II may be represented as  $\bar{p}(\bar{H}, i, j)$  — the limit values for series (2) on nonzero elements for the transition matrix  $P$  corresponding to the entries/lines within the set  $H$ . Further, we will refer to the numbers  $\bar{p}(\bar{H}, i, j)$  as the weight functions.

Let us now establish the general form of the weight functions on Markov chains as a matrix series. This can explain the mechanism of actions the defined in Section II, performed upon the elements of a monotonic system—the Markov chain.

The weight function on Markov chain may be found using the series (2), where the single element  $(i, j)$  in the series presents the probability of the chain pass from  $i$  into  $j$ , constrained by the condition that actions have been performed upon the set  $\bar{H}$ .

The general matrix form of such transition probabilities described in Section II is given below:  $\theta$

$$\left\| \begin{array}{cccc} 1 & 0 & \dots & 0 \\ p_{1,\theta} & & & \\ \dots & \mathbf{P} & & \\ p_{n,\theta} & & & \end{array} \right\|, \text{ where} \tag{6}$$

- $\theta$  – absorbing state of the chain;
- $p_{i,\theta}$  – the probability of a pass from the  $i$ 's returning state into the absorbing state  $\theta$ ;
- $\mathbf{P}$  – the transition matrix of probabilities between the returning states within one step, where the matrix dimension is  $n \times n$ .

Using Chapman-Kolmogorov equations [2], the element  $p(T, i, j, m)$  in series (3) may be found as the  $m$ -s power of the matrix (6), whereby it occupies an entry in the matrix  $\mathbf{P}^m$ .

In summary, the collection of series (3) may be written as the following matrix series

$$\bar{\mathbf{P}}_T = \mathbf{I} + \mathbf{P}_T + \mathbf{P}_T^2 + \dots,^8 \tag{7}$$

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<sup>8</sup> We suppose that  $p(T, i, j, 0) = \delta_{i,j}$ , which is what the unity matrix in Section I highlights. In the nomenclature of the Markov chains [4] theory, matrices of type  $\mathbf{P}_T$  are referred to as the fundamental matrices.

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$P_T$  – the matrix, where type  $\oplus$  and  $\ominus$  actions have been performed upon all nonzero elements within the set. Recall that, in the definition of a monotonic system, the weight function on the set  $H \subseteq W$  takes advantage of a complementary set  $\bar{H}$  to the set  $H$  only. The set  $\bar{H}$  is actually the set of performed actions. Given that the elements of the set  $W$  are also presented as matrix entries  $\bar{P}_{\bar{H}} = \|I - P_{\bar{H}}\|^{-1}$ , the latter matrix is the weight functions collection on the Markov chain, identical to the matrix limit of (7).

In the nomenclature of fundamental matrices, the actions upon the monotonic system elements are transformations, taking place in succession, from the matrix  $\|I - P_T\|^{-1}$  to the matrix  $\|I - P_{T \cup \alpha}\|^{-1}$ . Calculus of such a transformation is, however, a very “hard operation.” In order to organize the search of  $\oplus$  and  $\ominus$  kernels on the basis of constructive procedures (KFP) described previously [1], the utilization of matrix form is inappropriate. To extract the extreme subsystems on Markov chains successfully and take full advantage of the developed theory of monotonic systems, a more effective technology is needed, which leads us to Sherman-Morrison relationships [3].

The solution that can account for the changes emerging as a result of the  $\oplus$  and  $\ominus$  actions upon the transition matrix elements within one step in the fundamental matrix of Markov chain may be archived in the following manner. Suppose that, instead of the old probability  $p_o$  denoting a pass in between the returning states  $i$  and  $j$ , an updated (new) probability  $p_n = p_o + \Delta p$  is utilized, where the action  $(\pm \Delta p)$  results in either an increment or a decrement. In case of  $(+ \Delta p)$ , the  $\oplus$  action has occurred, whereas  $(- \Delta p)$  implies the  $\ominus$  action. The change induced by one of these actions may be treated as two successive effects. First, the probability  $p_o$  is replaced by 0 and the replacement is recalculated. Second, the transition probability is subsequently reestablished with the new value  $p_n$  and the change in the fundamental matrix is recalculated immediately after the first recalculation.

The relationships accounting for the changes in the fundamental matrix  $\bar{P}_T$  as a result of the element  $\alpha$  having a null value and affecting the matrix  $P_T$ , as well as the relationships accounting for the changes in  $\bar{P}_T$ , also in the reverse case of  $\oplus$  actions, may be found in Appendix I.

In sum, for the search of extreme subsystems following the theory of constructing the defining sequences on system  $W$  elements with the aid of KFP procedures introduced in the previous work [1], it is necessary to obtain some well-organized and distinct recurrent expressions, which can account for the changes in the matrix  $\bar{P}_T$  whereby it is transformed to the matrix  $\bar{P}_{T \cup \alpha}$ . The formulas for specified  $\Delta p$ , which allow us to transform from  $\bar{P}_T$  in order to find the matrix  $\bar{P}_{T \cup \alpha}$  are given in Appendix II on the basis of the expressions II 1.3 and II 1.4.

With the aid of these recurrent expressions, in Appendix II, it is possible to obtain on each set  $H \subseteq W$  the collection of weights  $\Pi^+H$  or  $\Pi^-H$  by performing the successive implementation of expressions II 2.5 to all elements upon the set  $\bar{H}$ . These expressions mirror the transformation of system element weights  $\pi$  into  $\pi_\alpha$  in view of the theoretical apparatus of monotonic systems [1]. Indeed, we construct the collection  $\Pi^+H$  in the case of  $\Delta p > 0$ , whereas the collection  $\Pi^-H$  is constructed if  $\Delta p < 0$ .

## APPENDIX I

Consider the value  $\bar{p}(T, i, j)$  produced by the series (3). Each component of this series may be treated as the measure of all passes in  $m$  time steps (time units) commencing in  $i$  and terminating in  $j$ . This assemblage of transitions is a union of two nonintersecting collections. The first set pertains to the passes from  $i$  to  $j$  with a mandatory transition, at least once, along  $\alpha \in W$ . On the other hand, the second relates to the set of passes from  $i$  to  $j$  avoiding this transition  $\alpha$ . Each passage from the first set consists of two passes: a pass avoiding  $\alpha$  being in  $t$  steps long, and a



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pass in  $m - t - 1$  steps (time units), passing along  $\alpha$ . In other words, the passages in  $t$  steps avoid the pass along  $\alpha$ , whereas passages in  $m - t - 1$  steps make use of this pass  $\alpha$ .

We introduce the following notation:  $\bar{p}(T^0, i, j, k)$  represents the average number of hits from  $i$  into  $j$  with the transition matrix  $P_T$ , where the nonzero element  $\alpha$  is null, and  $p(T^0, i, j, k)$  denotes the probability of transition without making use of  $\alpha$ . Implementation of the introduced notification results in:

$$p(T, i, j, m) = p(T^0, i, j, m) + p_\alpha \cdot \sum_{t=0}^{m-1} p(T^0, i, \alpha_b, t) \cdot p(T, \alpha_e, j, m - t - 1) \quad \text{II 1.1}$$

$$p(T, i, j, m) = p(T^0, i, j, m) + p_\alpha \cdot \sum_{t=0}^{m-1} p(T, i, \alpha_b, t) \cdot p(T^0, \alpha_e, j, m - t - 1) \quad \text{II 1.2}$$

where  $\alpha_b$  – the state from which a one-step pass begins, ending in  $\alpha_e$ ;  
 $p_\alpha$  – the pass along  $\alpha$  in one step, corresponding to the element  $\alpha$  of the matrix  $P_T$ .

The first component in II 1.1 and II 1.2 introduces the value of  $p(T, i, j, m)$ , denoting the measure of transitions avoiding the pass along  $\alpha$ . In addition, the components included in the summation represent the probability that the states  $\alpha_b$  (for the relationship II 1.1) and  $\alpha_e$  (for the relationship II 1.2) have been reached by the first and the last pass along  $\alpha$  in the moments  $t$  and  $t + 1$ , respectively.

Let us calculate the  $\bar{p}(T, i, j)$  values using the relationship II 1.1. We conclude, after performing the summation of each of the equations II 1.1 from 1 to  $M$  and thereafter changing the order of sums in the double summation, that

$$\sum_{m=1}^M p(T, i, j, m) = \sum_{m=1}^M p(T^0, i, j, m) \\ p_\alpha \cdot \sum_{t=0}^{M-1} p(T^0, i, \alpha_b, t) \cdot \sum_{s=1}^{M-t} p(T, \alpha_e, j, s-1)$$

Dividing both parts of the latter equation yields  $\sum_{t=0}^{M-1} p(T^0, i, \alpha_b, t)$ .

Thus, based on the theorem of Norlund averages [2] considering the sequence  $a_t = p(T^0, i, \alpha_b, t)$  and  $b_{m-t} = \sum_{s=1}^{M-t} p(T, \alpha_e, j, s-1)$ , while increasing  $M \rightarrow \infty$  for the sequences  $a_n$  and  $b_n$ , it can be concluded that the following relations are valid:

$$\bar{p}(T, i, j) = \bar{p}(T^0, i, j) + p_\alpha \cdot \bar{p}(T^0, i, \alpha_b) \cdot \bar{p}(T, \alpha_e, j). \quad \text{II 1.3}$$

Analogous relationship can be deduced by exploiting the composition II 1.2, namely:

$$\bar{p}(T, i, j) = \bar{p}(T^0, i, j) + p_\alpha \cdot \bar{p}(T, i, \alpha_b) \cdot \bar{p}(T^0, \alpha_e, j). \quad \text{II 1.4}$$

## APPENDIX II

We introduce the following notifications. Let  $\bar{p}(T_o, i, j)$  represent the matrix  $\bar{P}_T$  element, and  $\bar{p}(T_n, i, j)$  denote the matrix  $\bar{P}_{T \cup \alpha}$  element. Let us also rewrite II 1.3 and II 1.4 with respect to these notifications, which results in:

$$\bar{p}(T_n, i, j) = \bar{p}(T^0, i, j) + p_n \cdot \bar{p}(T^0, i, \alpha_b) \cdot \bar{p}(T_n, \alpha_e, j); \quad \text{II 2.1}$$

$$\bar{p}(T_o, i, j) = \bar{p}(T^0, i, j) + p_o \cdot \bar{p}(T_o, i, \alpha_b) \cdot \bar{p}(T^0, \alpha_e, j). \quad \text{II 2.2}$$

From the relationships II 2.1 and II 2.2, it follows that the new value for the average hits from  $i$  into  $j$  is equal to

$$\bar{p}(T_n, i, j) = \bar{p}(T_o, i, j) + p_n \cdot \bar{p}(T^0, i, \alpha_b) \cdot \bar{p}(T_n, \alpha_e, j) - \\ - p_o \cdot \bar{p}(T_o, i, \alpha_b) \cdot \bar{p}(T^0, \alpha_e, j) \quad \text{II 2.3}$$

Substituting in II 2.1 the state  $i = \alpha_e$ , we obtain

$$\bar{p}(T_n, \alpha_e, j) = \bar{p}(T^0, \alpha_e, j) / (1 - p_n \cdot \bar{p}(T^0, \alpha_e, \alpha_b)),$$

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and from II 2.2, with the same  $i = \alpha_e$ , we get

$$\bar{p}(T^0, \alpha_e, j) = \bar{p}(T_o, \alpha_e, j) / (1 + p_o \cdot \bar{p}(T_o, \alpha_e, \alpha_b)).$$

Replacing the latter expression into the preceding one, and taking into account that

$$\bar{p}(T^0, \alpha_e, \alpha_b) = \bar{p}(T_o, \alpha_e, \alpha_b) / (1 + p_o \cdot \bar{p}(T_o, \alpha_e, \alpha_b)),$$

we finally arrive at

$$\bar{p}(T_n, \alpha_e, j) = \bar{p}(T_o, \alpha_e, j) / (1 - \Delta p \cdot \bar{p}(T_o, \alpha_e, \alpha_b)). \quad \text{II 2.4}$$

The expression II 2.1 is valid if we replace  $T_n$  by  $T_o$  and  $p_n$  by  $p_o$ , and if in the expression II 2.2 we make a reverse replacement. Substituting  $j = \alpha_n$  in the expression II 2.2, first regrouping it by this reverse replacement, results in

$$\bar{p}(T^0, \alpha_e, j) = \bar{p}(T_o, \alpha_e, j) / (1 + p_o \cdot \bar{p}(T_o, \alpha_e, \alpha_b)).$$

Finally, we deduce the expression that can account for the changes in the fundamental matrix  $\bar{P}_T$  by simplifying the last two equalities and the expression II 2.4, after collecting sub-expressions and making rearrangements to transform  $\bar{P}_T$  into the matrix  $\bar{P}_{T \cup \alpha}$ . Adopting the standard nomenclature given in Section III, the ultimate form of the expression is given as follows:

$$\bar{p}(T \cup \alpha, i, j) = \bar{p}(T, i, j) + \Delta p \cdot \frac{\bar{p}(T, i, \alpha_b) \cdot \bar{p}(T, \alpha_k, j)}{1 - \Delta p \cdot \bar{p}(T, \alpha_e, \alpha_b)}. \quad \text{II 2.5}$$

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## КОНТРОМОНОТОННЫЕ СИСТЕМЫ В АНАЛИЗЕ СТРУКТУРЫ МНОГОМЕРНЫХ РАСПРЕДЕЛЕНИЙ

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Ставится задача выделения сгущений в многомерном пространстве измерений на основе векторного критерия качества. Для поиска решений используется специальная параметризация функций, при которой с увеличением значений параметров значение функций во всей области определения уменьшается.

### 1. Введение

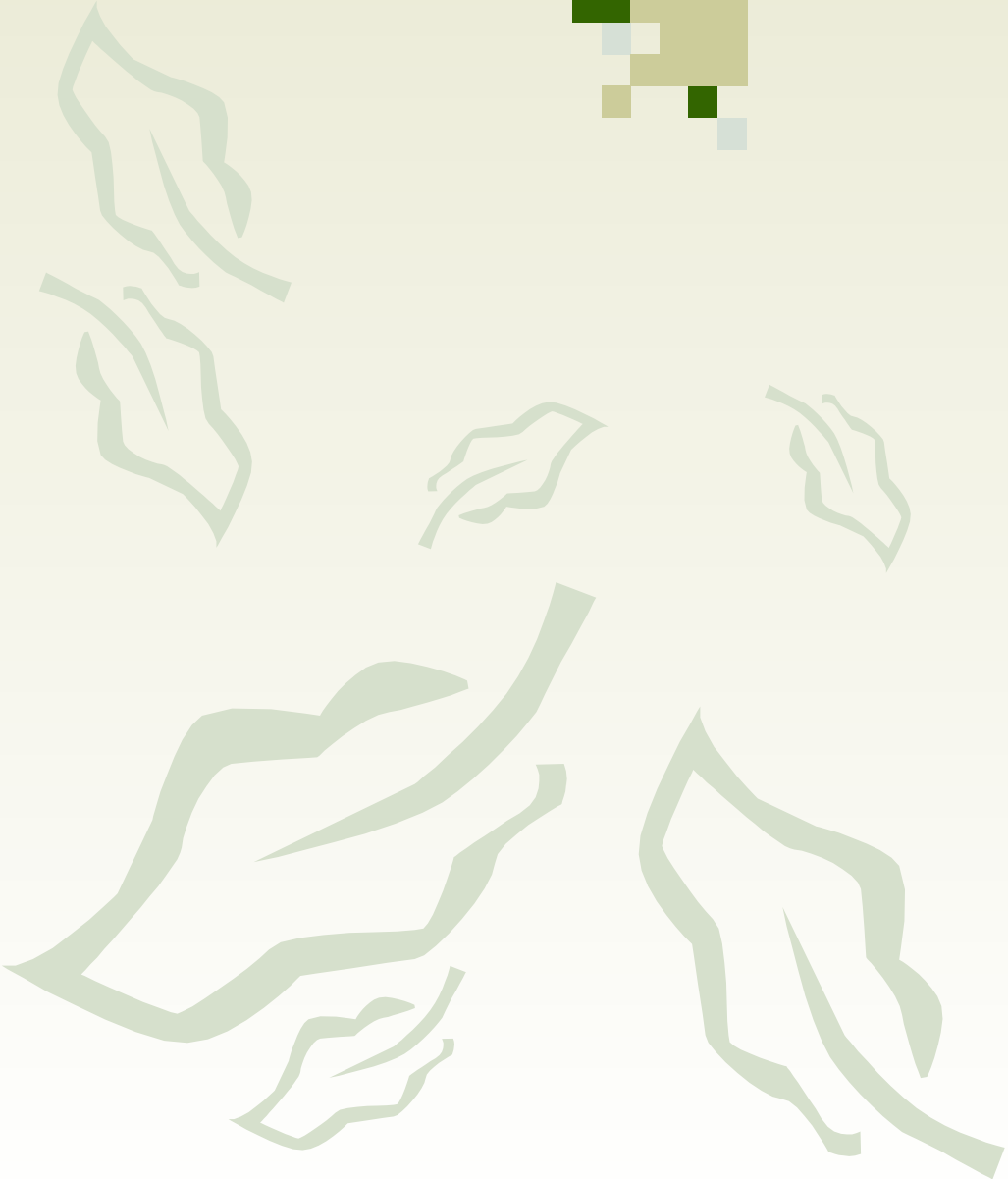
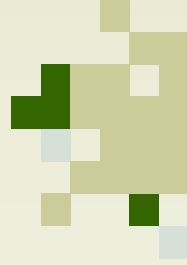
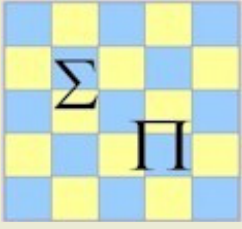
Анализ структуры распределения плотности измерений в  $n$ -мерном пространстве — традиционная тематика исследований в таких прикладных областях, как планирование эксперимента [1], анализ изображений [2], анализ принятия решений [3], распознавание образов [4] и т. д.

На содержательном уровне структура распределения обычно представляется совокупностью сгущений, которые иногда называются также модами [5]. Анализ подобной структуры, если не явно, то косвенно, почти всегда сводится к вариационной задаче оптимизации — максимизации какого-либо скалярного критерия качества, оценивающего выделяемые сгущения. Вместо скалярного в данной работе используется векторный критерий, а в основу понятия оптимальности положено так называемое равновесное состояние в смысле Нэша [6].

Правомерность подхода с позиции состояния равновесия к анализу структуры распределения плотности измерений в  $n$ -мерном пространстве объясняется тем, что здесь по существу происходит замена одной многомерной многими «почти одномерными» задачами в проекциях на оси координат. На каждой оси сгущение выделяется так, что оси «увязываются» между собой строго определенным образом: сгущение на данной оси нельзя «сдвинуть в сторону» без какого-либо ухудшения сгущения на других осях в смысле рассматриваемого критерия при условии, что эти другие уже фиксированы.

Преимущество предложенного подхода не исчерпывается указанной «технической подробностью» замены одного многомерного пространства одномерными проекциями. Дело в том, что состояние равновесия, выделяемое при помощи используемого векторного критерия, параметризуется так называемыми порогами, которые задают уровни плотности сгущений. По крайней мере в некоторых частных случаях состояние равновесия как решение системы уравнений можно аналитически выразить в форме функций порогов и тем самым полностью обозреть выделяемые сгущения в спектре возможных уровней плотности.

Предлагаемая теория выделения сгущений плотности измерений в  $n$ -мерном пространстве излагается в двух частях. В первой части (раздел 2) теория не выходит за рамки обычно применяемых представлений о функциях многих переменных и заканчивается записью системы урав-



# Contra Monotonic Systems in the Analysis of the Structure of multivariate Distributions

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**Abstract.** The problem of distinguishing condensations in multivariate space of measurements based on a qualitative vector criterion is presented. We find solutions by a special parameterization of functions, the values of which decrease in all regions of the definition in inverse proportion to the values of the parameters.

Keywords: monotonic, distributions, equilibrium, cluster

## 1. INTRODUCTION

The analysis of the structure of the probability density function of measurements in an  $n$ -dimensional space is a traditional topic of investigation in such applied fields as experimental design [1], image analysis [2], the analysis of decision making [3], pattern recognition [4], etc.

At the conceptual level, the structure of a distribution is customarily represented by a set of data clusters, sometimes called modes [5]. The analysis of such a structure, indirectly if not explicitly, is usually reduced to an optimization variational problem. i.e. the maximization of some sca-

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\*\* Translated from *Avtomatica i Telemekhanika*, No. 7, pp. 167 – 175, July, 1981. Original article submitted June 9, 1980. 005 – 1179/81/4207 – 0986 \$7.50 © 1982 Plenum Publishing Corporation 1179 We alert the readers' obligation with respect to copyrighted material.

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lar performance indexes characterizing the identified clusters. Instead of scalar performance index, in this article we use a vector index, and base the concept of optimality on the so-called Equilibrium State in the sense of Nash [6].

Approaching the analysis of the structure of a measurement density function in  $n$ -dimensional space, our standpoint is the equilibrium state concept. It is justified by the fact that, essentially, what happens, is the replacement here of a single multidimensional problem by many “almost one-dimensional” problems in projections onto the coordinate axes. On each axis a cluster is delineated in such a way as to “bind” the axes together in a rigorously defined way. So, exposed to such a “bind” the cluster on a given axis cannot be “nudged” without in some measure deteriorating itself on the other axes in the sense of investigated performance index, subject to the condition that these others are fixed.

The superiority of the proposed approach is not restricted to the indicated “technical detail” of replacing one multidimensional space by one-dimensional projections. Indeed, an equilibrium state identified by means of the given vector index is parameterized by so-called thresholds, which satisfy the density levels of the clusters. In certain special cases, at any rate, an equilibrium state as the solution of a system of equations can be expressed analytically in the form of threshold functions, whereupon the identified clusters can be fully scanned in the spectrum of possible density levels.

The proposed theory for the identification of clusters of the probability density of measurements in  $n$ -dimensional space is set forth in two parts. In the first part (sec.2) the theory is not taken beyond the scope of customary multivariate functions and it concludes with a system equations, namely the system whose solution in the form of threshold functions makes it possible to scan the identified clusters. In the second part (Sec.3) the theory now rests on a more abundant class of measurable functions specified by the class of sets represented on the coordinate axes by at most

countable set of unions or intersections of segments. Overall the construction described in this part is so-called contra-monotonic system; actually, the first part on multi-parameter contra-monotonic systems is also discussed in these terms (special case).

The fundamental result of the second part does not differ, in any way, from the form of the system of equations in the first part; the essential difference is in the space of admissible solutions. Whereas in the system of equations of the first part the solution is a numerical vector, in the second part it is a set of measurable sets containing the sought-after measurable density clusters. As the solution of the system of equations, the set of measurable sets serves as a fixed point of special kind mapping of subsets of multidimensional space. This particular feature is utilized in an iterative solving procedure.

## 2. CONTRA-MONOTONIC SYSTEMS OVER A FAMILY OF PARAMETERS

Here a monotonic system represents first a one-parameter and then a multi-parameter family of functions defined on real axis. This type of representation is a special case of a more general monotonic system described in the next section.

We consider a one-parameter family of functions  $\pi(x; h)$  defined on the real axis, where  $h$  is a parameter. For definiteness, we assume that an individual copy  $\pi$  of the indicated family is a function integrable with respect to  $x$  and differentiable with respect to  $h$ . The family of functions  $\pi$  is said to be contra-monotonic if it obeys the following condition: for any pair of quantities  $\ell$  and  $g$  such that  $\ell \leq g$  the inequality

$$\pi(x; \ell) \geq \pi(x; g) \text{ holds for any } x .$$

The specification of a multi-parameter family of functions  $\pi$  is reducible to the following scheme. We replace the one function  $\pi$  by a vector function  $\pi = \langle \pi_1, \pi_2, \dots, \pi_n \rangle$ , each  $j$ -th component of which is a copy of the function depending now on  $n$  parameters  $h_1, h_2, \dots, h_n$ , i.e.



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$\pi_j = \pi_j(x; h_1, h_2, \dots, h_n)$ . The contra-monotonicity condition for any pair of vectors  $\ell = \langle \ell_1, \ell_2, \dots, \ell_n \rangle$  and  $g = \langle g_1, g_2, \dots, g_n \rangle$  such that  $\ell_k \leq g_k$   $k = (1, 2, \dots, n)$  is written in the form of  $n$  inequalities  $\pi_j(x; \ell_1, \ell_2, \dots, \ell_n) \geq \pi_j(x; g_1, g_2, \dots, g_n)$ . We note that this condition rigorously associates with family of vector functions a component-wise partial ordering of vector parameters.

We give special attention to the case of a so-called de-coupled multi-parameter family of functions  $\pi$ . The family is said to be de-coupled if the  $j$ -th component of a copy of vector function  $\pi$  does not depend on the  $j$ -th component of the vector of parameters  $h$ , i.e. on  $h_j$ . Therefore, a copy of function  $\pi$  of a de-coupled multi-parameter family is written in the form  $\pi_j(x, h_1, \dots, h_{j-1}, h_{j+1}, \dots, h_n)$  ( $j = 1, \dots, n$ ).

We now return to the original problem of analyzing a multi-modal empirical distribution in multidimensional space. We first investigate the case of one axis (univariate distribution).

Let  $p(x)$  be the probability density function of points in the  $x$  axis. For the contra-monotonic family  $\pi$  we can choose, for example, the functions  $\pi(x; h) = p(x)^h$ . It is easy verified that the contra-monotonicity condition is satisfied.

We consider the following variational problem. With respect to an externally specified threshold  $u^\circ$  ( $0 \leq u^\circ \leq 1$ ) let it be necessary to maximize the functional

$$\Pi(h) = \int_{-h}^{+h} [\pi(x; h) - u^\circ] dx.$$

It is clear that for small  $h$  the quantity  $\Pi(h)$  will be small because of the narrow interval of integration, while for the large  $h$  it will be small by the contra-monotonicity condition. Consequently, the value of  $\max_h \Pi(h)$  will necessarily be attained for certain finite nonzero  $h^\circ$ .

It is readily noted that if  $p(x)$  is a unimodal density function with zero expectation, then the maximization of the functional  $\Pi(h)$  implies the identification of an interval on the axis corresponding to a concentration of the density  $p(x)$ . But if  $p(x)$  has a more complicated form, then the maximum of  $\Pi(h)$  specifies an interval in which is concentrated the “essential part”, in some definite sense, of the density function  $p(x)$ .

Directly from the form of function  $\Pi(h)$  we deduce the following necessary condition for local maximum (the zero equation of the derivative with respect to  $h$ :  $\frac{\partial}{\partial h} \Pi(h) = 0$  or, in the expanded form, the equation

$$\pi(-h;h) + \pi(h;h) + \int_{-h}^{+h} \frac{\partial}{\partial y} \pi(x;y) |_{y=h} dx = 2u^0. \tag{1}$$

The root of the given equation will necessarily contain one at which  $\Pi(h)$  attains a global maximum. We have thus done with the problem: we found the central cluster points of the density function on one axis in terms of a contra-monotonic family of functions.

To find the central clusters of a multivariate distribution in  $n$ -dimensional space we invoke the notion of a multi-parameter contra-monotonic family of functions  $\pi$ . Let the family of functions  $\pi$  in vector form be written, say, in the form  $\pi_j(x;h_1, \dots, h_n) = p_j(x)^h$ , where  $h = \sum_{k=1}^n h_k$ , and  $p_j(x)$  is a projection of the multivariate distribution on the axis  $j$ -th axis. In the stated sense the goodness of the delineated central cluster is evaluated by the multivariate (vector) performance index  $\Pi = \langle \Pi_1, \dots, \Pi_n \rangle$ , where

$$\Pi_j(h_1, h_2, \dots, h_n) = \int_{-h_j}^{h_j} [\pi_j(x;h_1, \dots, h_n) - u_j] dx \tag{2}$$

and  $u_j$  is the component of the corresponding externally specified multi-dimensional threshold vector  $u$ :  $u = \langle u_1, u_2, \dots, u_n \rangle$ . As in the one-dimensional case, of course, it is meaningful to use the given functional only distributions  $p_j(x)$  with zero expectation.

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Once the goodness of a delineated cluster has been evaluated by the vector index, it must be decided, based on standard [7] vector optimization principles, what is an acceptable cluster. In this connection it desirable to indicate simultaneously a procedure for finding an extremal point in the space of parameters. It turns out that for so-called Nash-optimal Equilibrium State there is a simple technique for finding solutions at least in de-coupled family of contra-monotonic functions  $\pi$ .

En equilibrium situation (Nash point) in the parameter space  $h = \langle h_1, \dots, h_n \rangle$  with indices  $\Pi_j$  is defined as a point  $h^* = \langle h_1^*, h_2^*, \dots, h_n^* \rangle$  such that for every  $j$  the inequality

$$\Pi_j(h_1^*, \dots, h_{j-1}^*, h_j, h_{j+1}^*, \dots, h_n^*) \leq \Pi_j(h_1^*, \dots, h_j^*, \dots, h_n^*)$$

holds for any value of  $h_j$ . In other words, if there are no sensible bases in the sense of index  $\Pi_j$  on the one ( $j$ -th) axis, then the equilibrium situation is shifted with respect to the parameter  $h_j$ , subject to the condition that the quantities  $h_k^*$ ,  $k \neq j$ , are fixed on all other axes.

Clearly, a necessary condition at a Nash point in the parameter space (as in the one-dimensional case) is that the partial derivatives tend to zero, i.e. the  $n$  equalities  $\partial / \partial h_j \Pi_j(h_1^*, \dots, h_n^*) = 0$  must hold. The sufficient condition comprises the  $n$  inequalities  $\partial^2 / \partial h_j^2 \Pi_j(h_1^*, \dots, h_n^*) \leq 0$ .

An essential issue here, however, is the fact that the necessary condition (equalities) acquires a simpler form for de-coupled family of contra-monotonic functions than in the general case. Thus, by the decoupling of the family  $\pi$  the partial derivative  $\partial \Pi_j / \partial h_j$  is identically zero, and the system of equations, see (1) by analogy, with respect to the sought-after point  $h^*$  is reducible to the form

$$\begin{aligned} \pi_j(-h_j; h_1, \dots, h_{j-1}, h_{j+1}, \dots, h_n) + \\ + \pi_j(h_j; h_1, \dots, h_{j-1}, h_{j+1}, \dots, h_n) = 2u_j \end{aligned} \quad (3)$$

Now the sufficient condition is satisfied automatically for any solution  $h^*$  of Eqs.(3).

In conclusion we write out the system of equations for two special cases of a de-coupled family of contra-monotonic functions  $\pi$ .

1. Let  $\pi_j(x; h_1, \dots, h_{j-1}, h_{j+1}, \dots, h_n) = p_j(x)^{\sigma-h_j}$ ,  
 where  $\sigma = h_1 + h_2 + \dots + h_n$ . Then the system of equations (3) is reducible to the form  $p_j(-h_j)^{\sigma-h_j} + p_j(h_j)^{\sigma-h_j} = 2u_j$  ( $j = 1, \dots, n$ ).
2. Let the role of  $\pi_j(x; h_1, \dots, h_{j-1}, h_{j+1}, \dots, h_n)$   
 be taken by the  $p_1(x)^{h_1} \dots p_{j-1}(x)^{h_{j-1}} p_{j+1}(x)^{h_{j+1}} \dots p_n(x)^{h_n}$  function.

The system of equations (3) for finding a solution, i.e. an equilibrium situation (Nash point)  $h^*$ , is written

$$p(-h_j)/p_j(-h_j)^{h_j} + p(h_j)/p_j(h_j)^{h_j} = 2u_j \quad (j = 1, \dots, n),$$

where  $p(x) = p_1(x)^{h_1} p_2(x)^{h_2} \dots p_n(x)^{h_n}$  is the product of univariate density functions.

We conclude this section with an important observation affecting the vector of thresholds  $u = \langle u_1, u_2, \dots, u_n \rangle$ . By straightforward reasoning we infer that each component  $h_j^*$  of the equilibrium situation  $h^*$  is a function of thresholds and  $h^*$  can be represented by a vector function of thresholds in the form  $h_j^* = h_j^*(u_1, u_2, \dots, u_n)$ . If the solution of the system of equations (3) can be expressed analytically, then prolific possibilities are afforded for scanning the equilibrium situations in the parameter space and, accordingly, selecting an "acceptable" cluster in the spectrum of existing densities of measurements in a multidimensional space of thresholds. A similar approach can be used when solutions of Eqs. (3) are sought by numerical methods.

**3. CONTRA-MONOTONIC SYSTEMS  
OVER A FAMILY OF SEGMENTS**

A multi-parameter family of contra-monotonic functions used for the analysis of multivariate distributions, unfortunately, has one substantial drawback. Generally speaking, there is no way to guarantee the identification of homogeneous distribution clusters in projection onto the  $j$ -th axis, because the segment  $[-h_j, h_j]$  can contain several distinct modes. On the other hand, it is sometimes desirable to identify modes by merely indicating a family of segments containing each mode separately. The construction proposed below enlarges the possibilities for the solution of such a problem by augmenting the contra-monotonic systems of the preceding section in natural way.

Thus, on real axis we consider subsets represented by at most countable set of operations of union, intersection, and difference of segments. The class of all such subsets is denoted by  $B$ , and each representative subset by  $H \in B$  (which we call a  $B$  set) is distinguished from like sets by length  $\mu$  (by measure zero). A set  $L$  is congruent with  $G$  ( $G = L$ ) if the measure of the symmetric difference  $G \Delta L$  is equal to zero ( $\mu G \Delta L = 0$ ); a set  $L$  is contained in  $G$  ( $L \subseteq G$ ) with respect to measure  $\mu$  if  $\mu G \setminus L = 0$ . A measure on the real axis, being an additive function of sets (the length), is determined by taking to the limit the length of the sets in the set of unions, intersections, and differences of segments forming the  $B$  set. Then set-theoretic operations over  $B$  sets will be understood to mean up to measure zero. By convention, all  $B$  sets of measure zero are indistinguishable.

We associate with every  $B$  set  $H$  a nonnegative function  $\pi(x; H)$ , which is Borel measurable (or simply measurable) and whose domain of definition is on the real axis.<sup>1</sup> In other words, in contrast with the one-

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<sup>1</sup> A function  $\pi(x; H)$  is Borel measurable if for any numerical threshold  $u^0$  the set of all  $x$  of the real scale for which  $\pi(x; H) > u^0$  is measurable:  $\{x : \pi(x; H) > u^0\}$  is  $B$  set.

parameter family of contra-monotonic functions of the preceding section, the parameter  $h$  is now generalized, namely, it is extended to the  $B$  set  $H$ . As before, we say that a family of measurable functions  $\pi$  is contra-monotonic if it obeys the following condition: for any pair of sets  $L$  and  $G$  such that  $L \subseteq G$  the inequality

$$\pi(x;L) \geq \pi(x;G)$$

holds for any  $x$ .

The scheme of specification of a multi-parameter family of functions is analogous to the previous situation. In place of a scalar function  $\pi$  we now specify a vector function  $\pi = \langle \pi_1, \pi_2, \dots, \pi_n \rangle$ , each  $j$ -th component of which is a copy of a function depending at the outset on  $n$  parameters  $\langle H_1, H_2, \dots, H_n \rangle$  ( $B$  sets), i.e.  $\pi_j = \pi_j(x; H_1, H_2, \dots, H_n)$ . Again, the contra-monotonicity condition is reducible to the statement that for any pair of vectors (ordered sets of  $B$  sets) of the form  $L = \langle L_1, \dots, L_n \rangle$  and  $G = \langle G_1, \dots, G_n \rangle$  such that  $L_k \subseteq G_k$  ( $k = 1, 2, \dots, n$ ), the following  $n$  inequalities are satisfied:<sup>2</sup>

$$\pi_j(x; L_1, \dots, L_n) \geq \pi_j(x; G_1, \dots, G_n).$$

These inequalities associate a partial ordering of sets of  $B$  sets with a family of vector functions  $\pi$  in a rigorously defined way.

In the case of a de-coupled family of contra-monotonic functions, where the  $j$ -th component of a copy of the vector function  $\pi$  does not depend on the parameter  $H_j$ , or  $B$  set on the  $j$ -th axis of definition of the function  $\pi_j$ , this component  $\pi_j$  of the vector function  $\pi$  is written  $\pi_j = \pi_j(x; H_1, H_2, \dots, H_n)$ .

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<sup>2</sup> Here  $x$  is a point on the  $j$ -th axis. This is tacitly understood everywhere.

## Contramonotonic Systems

Following again the order of discussion of Sec.2, we now consider the original problem of analyzing the structure of a multi-modal empirical distribution in a multidimensional space. We first investigate the case of a one-dimensional (univariate) distribution.

Let  $p(x)$  be the density function of points on the  $x$  axis. In the role of the contra-monotonic family of functions  $\pi$ , we adopt functions of the form  $\pi(x; H) = p(x)^{F(H)}$ , where  $F(H) = \int_H p(x)dx$  is the probability of a random variable occurring in a  $B$  set under the probability density function  $p(x)$ . It is clear that the contra-monotonicity condition is satisfied.

We consider the following variational problem. Given the externally specified threshold  $u^0$  ( $0 \leq u^0 \leq 1$ ), maximize the functional

$$\Pi(H) = \int_H [\pi(x; H) - u^0] d\mu .$$

The integral here is understood in the Lebegue sense with respect to measure  $\mu$ , where  $\mu$ , as mentioned before, is the length of the  $B$  set on the  $x$  axis.

Clearly, the quantity  $\Pi(H)$  as a function of the length  $\mu$  (measure of set  $H$ ) increases first and then, as  $\mu H \rightarrow \infty$ , reverts to zero by the contra-monotonicity condition on the family of functions  $\pi$ . Therefore, the value of  $\max_H \Pi(H)$  will necessary be attained on a certain  $B$  set of finite measure  $\mu$  (see the analogous assertion in Sec.2).

It is impossible in the same simple way to deduce directly from the form of the functional  $\Pi(H)$  any maximum condition comparable with the like condition of the preceding section (Eq.1). To do so would require

elaborating the notation of a “virtual translation” from a B set H to a set  $\tilde{H}$  similar to it in some sense, in such a way as to establish the necessary maximum condition. These circumstances exclude the case of a univariate distribution from further consideration. Nonetheless, as will be shown presently, for multivariate distribution there are means for finding a B set that will maximize the function  $\Pi(H)$  at least in the case of a de-coupled family of contra-monotonic functions.

As in the preceding section, we evaluate the goodness of an identified central cluster by the multivariate (vector) performance index

$$\Pi = \langle \Pi_1, \Pi_2, \dots, \Pi_n \rangle : \Pi_j(H_1, H_2, \dots, H_n) = \int_{H_j} [\pi(x; H_1, \dots, H_n) - u_j] d\mu,$$

where  $u_j$  is the coordinate of the corresponding multidimensional vector of thresholds  $u$ , specified externally:  $u = \langle u_1, u_2, \dots, u_n \rangle$ .

At this point we call attention to the fact that, in contrast with the analogous multivariate index of Sec.2, the given functional now has significance for an arbitrary distribution, rather than only for the centered condition of zero-valuedness of the expectation. We again look for the required cluster in multidimensional space as an equilibrium situation according to the vector index  $\Pi = \langle \Pi_1, \Pi_2, \dots, \Pi_n \rangle$ . We regard a cluster as a set of B sets  $H^* = \langle H_1^*, H_2^*, \dots, H_n^* \rangle$  such that the following inequalities holds for every  $j$ :

$$\Pi_j(H_1^*, \dots, H_{j-1}^*, H_j, H_{j+1}^*, \dots, H_n^*) \leq \Pi_j(H_1^*, \dots, H_j^*, \dots, H_n^*) \quad (j = 1, \dots, n).$$

In a de-coupled family of contra-monotonic functions it is feasible (as in the multi-parameter case; see Eq. (3) ) to find an equilibrium situation. Equilibrium situations are sought to be a special technique of mappings of B sets onto real axes.



## Contramonic Systems

We define the following type of mappings of B sets onto real axes:

$$V_j(H_j) = \{x : \pi_j(x; H_j) > u_j\},$$

where  $u_j$  is the threshold involved in the expression for the functional  $\Pi_j$  ( $j = 1, 2, \dots, n$ ). Thus defined,  $n$  such mappings are uniquely expressible in the vector form

$$V(H) = \{x : \pi(x; H) > u\}.$$

Here  $H = H_1 \times H_2 \times \dots \times H_n$  denotes the direct product of sets  $H_j$ . We define a fixed point of the mapping  $V(H)$  as a set  $H^*$  for which the equality  $H^* = V(H^*)$  holds.

**Theorem 1.** *For a de-coupled family of contra-monotonic functions  $\pi$ , a fixed point of the mapping  $V(H)$  generates an equilibrium situation according to the vector index  $\Pi = \langle \Pi_1, \Pi_2, \dots, \Pi_n \rangle$ .*

The proof of the theorem is simple. Thus, because  $\pi_j$  is independent of the parameter  $H_j$ , the form of the function  $\pi_j(x; H_1^*, \dots, H_{j-1}^*, H_{j+1}^*, \dots, H_n^*)$  does not depend on  $H_j$ . Also, the set  $H^* = H_1^* \times H_2^* \times \dots \times H_n^*$  in projection onto the  $j$ -th axis intersects the set  $H_j^*$  consisting exclusively of all points  $x$  for which  $\pi_j(x; H_j^*) > u_j$ :  $H_j^* = \{x : \pi_j(x; H_j^*) > u_j\}$ . It is immediately apparent that any  $H_j$  distinct from  $H_j^*$  the value of the functional  $\Pi_j(H_1^*, \dots, H_{j-1}^*, H_j, H_{j+1}^*, \dots, H_n^*)$  for immovable sets  $H_k^*$  ( $k \neq j$ ) cannot be anything but smaller than the quantity  $\Pi_j(H_1^*, \dots, H_{j-1}^*, H_j^*, H_{j+1}^*, \dots, H_n^*)$ .

It is important, therefore, to find the fixed points of the constructed mapping of B sets.

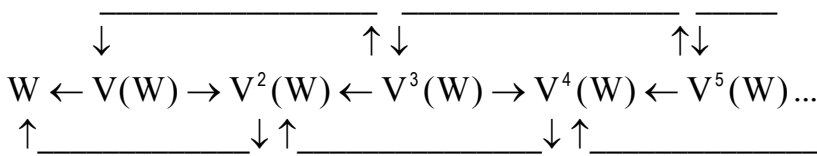
**4. METHODS OF FINDING EQUILIBRIUM STATE FOR DE-COUPLED FAMILIES OF CONTRA-MONOTONIC FUNCTIONS**

The ensuing discussion rests heavily on the contra-monotonicity property of a function  $\pi$ . To facilitate comprehension of the formulations and propositions we use the language of diagrams reflecting the structure of the relations involved in the constructed mappings of B sets, in particular the symbol  $\rightarrow$  denoting the relation "set  $X_1$  is nested in set  $X_2$  ( $X_1 \subseteq X_2$ )":  $X_1 \rightarrow X_2$ .

All diagrams of the relations between B sets are based on the following proposition: the relation  $X_1 \rightarrow X_2$  (as a consequence of the contra-monotonicity condition on  $\pi$ ) implies that  $V(X_1) \leftarrow V(X_2)$ .

Now let the mapping  $V$  be applied to the original space  $W$  of axes on which the functions  $\pi_j$  ( $j = 1, 2, \dots, n$ ) are defined. After the image  $V(W)$  has been obtained, we again apply the mapping  $V$  with the B set  $V(W)$  as its inverse image, i.e. we consider the image  $V^2(W)$ , and so on. In this way we construct a chain of B sets  $W, V(W), V^2(W), \dots$ , which we call the central series of the contra-monotonic system.

The following diagram of nestling of B sets of the central series is inferred directly from the above stated proposition:



It is evident from the diagram that there exist in the central series two monotonic chains of B sets: one shrinking and one growing. The monotonically shrinking chain of B sets comprises the sequence  $V^2(W) \leftarrow V^4(W) \leftarrow \dots$  with even powers of the mapping  $V$ . The monotonically growing chain is the sequence  $V(W) \rightarrow V^3(W) \rightarrow V^5(W) \rightarrow \dots$  with odd powers of  $V$ .

## Contramonic Systems

It is well known [8] that monotonically decreasing (increasing) chains in the class of  $B$  sets always converge in the limit of sets of the same class. For example, the limit of the sets  $V^{2k}(W)$  with even powers is the intersection  $L = \bigcap_{k=1}^{\infty} V^{2k}(W)$ , and the limit of sets  $V^{2k-1}(W)$  with odd powers is the union  $G = \bigcup_{k=1}^{\infty} V^{2k-1}(W)$ .

**Theorem 2.** *For the central series of a contra-monotonic system the nesting  $L \subseteq G$  of the limiting  $B$  set  $L$  of even powers of the mapping  $V(X)$  in the limiting  $B$  set  $G$  of odd powers of the same mapping is always true.*

The theorem follows at once from the diagram of nestlings of the central series.

We now resume our at the moment interrupted discussion of the problem of finding a fixed point of a mapping of  $B$  sets, such point generating an equilibrium situation according to the vector index  $\Pi$  (Theorem 1). In contra-monotonic systems, as a rule, the strict nesting  $L \subset G$  of limiting  $B$  sets holds in the statement of Theorem 2. The equality  $L = G$  would imply convergence of the central series in the limit to a single set, namely a fixed pint. In view of the exceptional status of the equality  $L = G$ , we give a "more refined" procedure, which automatically in the number of cases of practical importance yields the desired result, a solution of the equation  $X = V(X)$ .

**Procedure for Solving the Equation  $X = V(X)$ .** A chain of  $B$  sets  $H_0, H_1, \dots$ , is generated recursively according to the following rule. Let the set  $H_k$  (where  $H_0$  is any  $B$  set of finite measure) be already generated in the chain. We use the mapping  $V(X)$  to transform the following  $B$  sets:

$$\begin{aligned} &V\{V^2(H_k) \cup V(H_k)\}, & &V\{V(H_k) \cap H_k\}, \\ &V\{V(H_k) \cup H_k\}, & &V\{V^2(H_k) \cap V(H_k)\}, \end{aligned}$$

which we denote, in order, by  $L_k^2, G_k, L_k, G_k^2$ . By the contra-monotonicity of the family of functions  $\pi$  it turns out that  $L_k^2$  is a subset of  $G_k$  and that

$L_k$  is a subset of  $G_k^2$ . Picking any  $A_k$  based on the condition  $L_k^2 \subset A_k \subset G_k$ , and then  $B_k$  from the analogous condition  $L_k \subset B_k \subset G_k^2$ , we put the set  $H_{k+1}$  following  $H_k$  in the constructed series of B sets equal to  $A_k \cup B_k$ :  $H_k = A_k \cup B_k$ . The sets  $A_k$  and  $B_k$  can be chosen, for example, according to mapping rules in the class of B sets, namely,

$$A_k = \{x : \frac{1}{2}[\pi(x; L_k^2) + \pi(x; G_k)] > u\},$$

$$B_k = \{x : \frac{1}{2}[\pi(x; L_k) + \pi(x; G_k^2)] > u\}.$$

The conditions imposed on  $A_k$  and  $B_k$  are satisfied in this case.

**Theorem 3.** For the series of sets  $V(H_k)$  to contain the limiting set  $V(H^*)$  as  $k \rightarrow \infty$ , which would be a solution of the equation  $X = V(X)$ , the following two conditions are sufficient:

a)  $\lim_{k \rightarrow \infty} \mu G_k \setminus L_k^2 = 0,$

b)  $\lim_{k \rightarrow \infty} \mu G_k^2 \setminus L_k = 0.$

The plan of the proof is quickly grasped in the following nesting diagrams, which are consequences of the contra-monotonicity property of the functions  $\pi$ , i.e.

I.  $V^2(H_k) \leftarrow L_k^2 \rightarrow G_k \leftarrow V(H_k),$

II.  $V(H_k) \leftarrow L_k \rightarrow G_k^2 \leftarrow V^2(H_k).$

Diagrams I and II imply the validity of the two chains:

1)  $V^2(H_k) \setminus V(H_k) \subseteq V^2(H_k) \setminus G_k \subseteq L_k^2 \setminus G_k,$

2)  $V(H_k) \setminus V^2(H_k) \subseteq V(H_k) \setminus G_k^2 \subseteq L_k \setminus G_k^2.$

The first chain implies that for the limiting set  $H^*$  of the series  $H_0, H_1, \dots$ , the equality  $\mu V^2(H_k) \setminus V(H^*) = 0$  holds, i.e.  $V(H^*) \subset V^2(H^*)$ ; the second chain implies the opposite relation:  $V^2(H^*) \subseteq V(H^*)$ . Conse-

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quently,  $V(H^*)$  is the solution of the equation  $X = V(X)$ :  $V(H^*) = V(V(H^*))$ . Of course, the conditions of the theorem are sufficient for the existence of a solution of the equation  $X = V(X)$ , and their absence does not in any way negate some other solving technique, provided that solutions exist in general. The possibility that solution  $H^*$  of the equation  $X = V(X)$  do not exist should certainly not be dismissed.

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## Postscript

Incidentally, the phenomena occurring in nature and in everyday life were referred to in this work as *Monotone Systems*, not knowing that this term was already in use in a different context. This coincidence does not, however, preclude us from discussing the contributions of our efforts presented here.

In the discussions, we investigated Greedy type algorithms, which allowed us to arrive at some ordering, as they facilitated arranging what we called the defining sequence. According to the defining sequence premises, the credentials increase or decrease in harmony with partial order of some sub-lists of elements belonging to a Grand Ordering of nodes in graphs, survey table entries, routers along communications lines, agents in retail chain, transfer payments, tax burden sacrifices, etc. The list of indicators suitable for presentation in our defining sequence was indeed unlimited. Our aim, when using a defining sequence to arrange the order of elements, was two-fold. First, the credentials increase to some peak point, after which their value decreases to zero. Alternatively, the work-around scheme could be applied when the picture is reversed. We have utilized some  $\oplus$  and  $\ominus$  actions over items in sub-lists among all feasible sub-lists—the Totality, where the Grand Ordering was the Totality representative. The  $\oplus$  actions improved the phenomena while  $\ominus$  actions were deemed to have adverse effects on the same phenomena.

The sub-lists in our Totality, which remained intact after  $\oplus$ ,  $\ominus$  actions, were investigated. We also introduced a notion of stable/steady sets, or fixed points, which cannot be improved by  $\oplus$  or worsened by  $\ominus$  actions when applied upon subsets. In other words, we established that a fixed point cannot be destabilized by some predefined mappings. However, the ultimate aim was to find an optimal solution using the Greedy type algorithms in the form of defining sequence of ordering. We have proved that

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the defining sequence guaranteed the optimal ordering, as well as ensured discovery of optimal stable subsets—the kernels. In general, as a side-effect, any defining sequence formation complied with the Fibonacci rule.

Other researchers have also investigated the Monotone System approach, the root of which is important to discuss. Some different types of Monotone Systems were established, allowing more effective implementation of Greedy type algorithms due to their simplified architecture. Such a convenient architecture of Monotone Systems was found when the standard order of credentials in the direction of increase or decrease on the Grand Ordering of elements did not change while the defining sequence was under formation. As was shown, any subset of credentials in such a Totality of subsets remained in harmony with the initial Grand ordering of credentials.

Easy Monotone Systems provided the opportunity to present the Grand Ordering in either increased or decreased order using standard ordering procedures—any procedure is adequate for this purpose. As a result, formation of the defining sequence would require operations the extent of which is proportional to the logarithmic scale of complexity, in contrast to the hard general scheme.

It is, however, important to note that Monotone Systems allegedly allow the Greedy type algorithms to find the optimal solution with much less computational effort relative to that required for solving NP hard problems. The optimality was claimed to be guaranteed for a credential function  $F(X) = \min_{\alpha \in X} \pi(\alpha, X)$ . As noted by other researchers,<sup>1</sup> when the function  $F(X)$  is being optimized among subsets  $X \subseteq W$  in the Grand Ordering  $W$ ,  $F(X)$  must obey the quasi-convex property. In other words,

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<sup>1</sup> a) Yulia Kempner, Vadim E. Levit and Ilya Muchnik, “Quasi-Concave Functions and Greedy Algorithms,” *Advances in Greedy Algorithms*, Book edited by: Witold Bednorz, ISBN 978-953-7619-27-5, pp. 586, November 2008, I-Tech, Vienna, Austria;

b) Yulia Kempner and Ilya Muchnik, “Quasi-concave functions on meet-semilattices,” *Discrete Applied Mathematics* 156, 2008, 492-499.

given any pair  $[X, Y]$  of subsets  $X$  and  $Y$  on the Grand Ordering  $W$ , the inequality  $F(X \cup Y) \geq \min[F(X), F(Y)]$  must hold. Exactly this inequality guaranteed, allegedly, that the NP hard problem can be substituted by polynomial complexity procedures, allowing the Greedy type algorithms to perform in reasonable time.

We found through relatively simple examples, such as our single game scheme, that quasi-convex property was not always satisfied for some Monotone Systems. This means that Monotone Systems in general are richer or more complex objects than was postulated in the beginning. Disappointingly, the techniques based on the defining sequence of ordering will fail for such systems, as they cannot be applied to search for optimal solution when the goal is to find kernels. However, it is possible to find the optimal solution by other means. Branch and Bound algorithms may be suitable for this purpose. Despite the need for applying the twisted rules of Branch and Bound algorithms, the complexity of which is much higher than Greedy type used in case of quasi-convex set functions, the Branch and Bound algorithms work effectively, when investigating the conflict situations. They are particularly useful for describing, *e.g.*, the phenomenon of bilateral agreements, where the data set is usually of reasonable size.

In conclusion, it would be, perhaps, interesting for the reader to learn about the history of the Monotone Systems as it appears to the author of these lines. Indeed, the author had the opportunity to attend the Institute for Management Problems in Moscow, a laboratory under the guidance of prof. Aizerman. Since the mid-50s of the last century, methods for automatic classification of objects have been investigated in the laboratory. One of the working hypotheses on the basis of which these methods were supposed to work was that objects in a multidimensional space related to similar phenomena, such as analysis of data, visual objects, sequences of letters and words, etc., are usually located closer to each other than the objects responsible for different phenomena. Most of the statistical data



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are always represented in this way and, thus, the hypothesis of the so-called compactness of similar objects was expressed which should be distant to dissimilar objects.

Based on the compactness hypothesis, it was possible to develop numerous classification algorithms, Braverman et. al, 1975 <sup>2</sup>, Mirkin et. al.<sup>3</sup>, the list goes on. It is important here that all these methods were based on the fact that it was necessary to classify the objects in such a way that within classes the objects would be located close to each other in the sense of some metric, and objects from different classes would be far from each other in the same sense the metric itself. In connection to this task, it is noticeable to note the work of Professor in biometric of Leningrad State University P.V. Terentyev, who developed the method of correlation Pleiades, which allowed him to successfully solve the problem of choosing from among a mass of signs the most stable, “independent” ones. Terentyev 1959 <sup>4</sup>, applied his own method of his Pleiades in order to build a classification of biological objects, which, as it seems, has in his time served and as well as now still going serving on as the basis of a whole group of methods of the so-called nearest neighbor linkage.

One of the simplest cases here is the problem of classifying objects into two classes. Indeed, Võhandu and Frey 1966 <sup>5</sup>, published a similar method in the Biological Series of the Estonian Academy of Sciences in order to enlighten biologists in the new achievements of statistics.

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<sup>2</sup> Braverman E.M., Litvakov B.M., Muchnik I.B. and S.G. Novikov, “Stratified sampling in the organization of empirical data collection”, Autom. Remote Control, 36:10 (1975), 1629–1641

<sup>3</sup> Mirkin B.G. and L.B. Cherny, On a distance measure between partitions of a finite set, 1970, Automation and remote Control, 31, 5, pp. 786-792.

<sup>4</sup> Терентьев П.В., Метод Корреляционных Плеяд, Вестник ЛГУ, 1959, №9, <http://www.data laundering.com/download/Method-Pleiades.pdf>.

<sup>5</sup> Fray T. and L. Võhandu. Uus Meetod Klassifikatsiooniühikute Püstitamiseks, Eesti NSV Teaduste Akadeemia Toimetised, XV Köide, Bioloogiline Seeris, 1966, Nr.4. Известия Академии Наук Эстонской ССР, Том XV, Серия Биологическая, 1966, №46., [http://www.data laundering.com/download/New\\_Method.pdf](http://www.data laundering.com/download/New_Method.pdf) .

The author of these lines as a graduate student, whose supervisor was L.K. Võhandu, and thanks to L. Võhandu, he was familiar with similar methods and communicated with the late Prof. E. M. Braverman from the Institute of Control Problems in Moscow especially fruitfully. As far as the author remembers, when presenting his views on the problem of classification in terms of monotone systems, Braverman noted that this was something new. Indeed, in contrast to the nearest-neighbor method, a formal mathematical construction of a purely combinatorial nature was proposed at the same time with the possibility of constructing algorithms for the effective search for so-called kernels of Monotonic Systems. The essence of this method was an article published by the author in 1971 in the Proceedings of Tallinn Technical University, where the method was presented formally in the language of set theory and the totality of partially ordered subsets in standard language used in mathematics, which can be called, as the author later proposed, to call the scheme by a monotone system. These lines will probably explain to all those who doubt what exactly is called the Monotonous System.

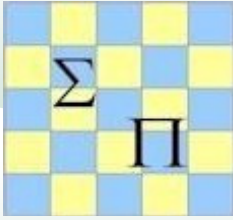
We hope that the Monotone Systems scheme will be subject to more extensive research, as this will contribute to the theoretical understanding, as well as assist in developing more affective algorithms aimed at finding the best solutions. The most promising avenue to pursue going forward, in our view, is the approach of steady states, or stable sets, which have been demonstrated in the collection of papers presented here. In order to discover some important phenomena hiding in plain sight, we have offered various perspectives on different subjects, in atomic or continuous form. Our motive was to collate some articles that demonstrate the opportunities for those enthusiasts that wish to open their minds and devote their time to promotion and advancement of science.



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The implementation of the Monotone (Monotonic) System concept was discussed in two contexts. It was first introduced with the objective to reflect the bargaining power adjustments of Left- and Right-wing Political Parties, *i.e.*, to elucidate the political mechanism design. And second, it was also applied to Data Analysis. Even though, the idea of Monotonic System implementation in these two diverse research fields may seem unexpected, the use of stable/steady lists or topologies of credentials provides a unifying perspective for virtual experiments. This is particularly beneficial when employing monotonic mappings producing so called fixed points, which preserve stability or equilibrium of lists/topologies of credentials despite the credentials' dynamic nature.

